

## COMPANY PROFILE

Allane Mobility Group based in Pullach is a multi-brand provider of comprehensive mobility solutions. In its business fields Retail Leasing, Fleet Leasing and Fleet Management, the Company offers a wide range of services and innovative solutions that make mobility easy in every way.

Private and commercial customers use Allane's online and offline platforms to lease new vehicles affordably or acquire used vehicles from a large stock. Corporate customers benefit from the cost-efficient full-service leasing of their vehicle fleet and from comprehensive fleet management expertise.

Allane SE (ISIN: DE000A0DPRE6) is listed in the Prime Standard of the Frankfurt Stock Exchange. In the 2023 financial year, the Group generated consolidated revenue of around EUR 619 million.

With around 92 percent, Hyundai Capital Bank Europe GmbH (HCBE), a joint venture of Santander Consumer Bank AG and Hyundai Capital Services Inc., is the largest shareholder of Allane SE.

<https://allane-mobility-group.com/en>

## SHARE CHART



## MANAGEMENT BOARD



Eckart Klumpp



Álvaro Hernández

## SUPERVISORY BOARD

- › Ignacio Barbadillo Llorens (Chairman)
- › Keunbae Hong
- › Eva Kellershof
- › Ross Williams
- › Jochen Klöpffer
- › Norbert van den Eijnden

## STOCK FUNDAMENTALS

ISIN	DE000A0DPRE6
WKN	A0DPRE
Share type	No-par value ordinary bearer shares
Bloomberg Code	LNSX@GR
Ticker	LNSX
Branch	transport sector / car rental
Segment	Prime Standard
Last Dividend	0.09 EUR (2023)
No. of shares	20.611.593
Market Cap	EUR 205.09 mn
52 week high	11.90 EUR
52 week low	6.90 EUR
Primary listing	May 7, 2015
Stock exchange	Frankfurt Stock Exchange

## CALENDAR

<b>May 22, 2025</b>	Publication of Q1 Announcement 2025
<b>Jun 26, 2025</b>	Annual General Meeting 2025
<b>Aug 28, 2025</b>	Publication of the Half-Year Financial Report 2025
<b>Nov 20, 2025</b>	Publication of Q3 Announcement 2025

## FINANCIAL FIGURES

in EUR million	2023	2022	2021	2020
<b>Figures on the consolidated income statement</b>				
<b>Consolidated revenue*</b>	<b>619.2</b>	<b>571*</b>	<b>740</b>	<b>748</b>
thereof operating revenue <sup>1</sup>	342.7	301*	386	423
thereof sales revenue*	276.5	270*	354	324
Other operating income	10.8	7	8	10.5
Fleet expenses and cost of lease assets*	321	303*	473	474
Personnel expenses	52.9	53	50	43
Other operating expenses	31.5	35	37	26
<b>Earnings before interest, taxes, depreciation and amortisation (EBITDA)</b>	<b>221</b>	<b>185</b>	<b>184</b>	<b>211</b>
Depreciation and amortisation expenses	192	168	171	191
<b>Earnings before interest and taxes (EBIT)</b>	<b>28.6</b>	<b>17</b>	<b>12.9</b>	<b>20</b>
Net finance costs	-15.9	-4	-6.8	-11
<b>Earnings before taxes (EBT)</b>	<b>12.6</b>	<b>13</b>	<b>6</b>	<b>9</b>
Income tax expense	3.7	4	0.29	7
<b>Consolidated profit</b>	<b>8.8</b>	<b>9</b>	<b>6</b>	<b>2</b>
Earnings per share - basic and diluted (in EUR)	0.43	0.44	0.28	0.11
Dividend per share (in EUR) <sup>2</sup>	0.09	0.09	0.06	0.02
<b>Figures on the consolidated balance sheet</b>				
Total assets	1,673	1,218	1,195	1,296
Lease assets	1,406	993	995	1,093
Equity	238	235	220	213
Equity ratio (in %)	14.2	19.3	18.4	16.4
Non-current financial liabilities	921	530	315	672
Current financial liabilities	256	278	490	264
<b>Further figures</b>				
Operating return on revenue <sup>3</sup>	3.7%	4,3%*	1.6%	2.2%
Contract portfolio Group (in thou.)	126	116	129	130
thereof Fleet Leasing	34	34	33	38
thereof Retail Leasing	44	35	36	39
thereof Fleet Management	49	47	59	53
Gross cash flow	167.6	136	139	199
Investments in lease assets <sup>4</sup>	812	372	315	430
Number of employees <sup>5</sup>	730	738	715	693
<b>Figures Leasing business unit</b>				
Leasing revenue (finance rate)	215.3	188	199.4	217
Other revenue from leasing business*	105.8	94.2	133.4	157
Sales revenue	273	268	292	269
EBITDA	220	184	183	208
EBT	11.9	12	5.7	6
Operating return on revenue <sup>3</sup>	3.7%	4,3%*	1.7%	1.7%
<b>Figures Fleet Management business unit</b>				
Fleet management revenue	21.6	19*	53	50
Sales revenue	3.5	3*	62	56
EBITDA	1	1	0.7	3
EBT	1	1	0.6	3
Operating return on revenue <sup>3</sup>	3.4%	3,1%*	0.8%	5.8%

\* In the 2023 financial year, an adjustment was made to revenue recognition in accordance with IFRS 15 for some service components and vehicle sales, so that Allane no longer recognizes the corresponding revenue in the role of principal, i.e. on a gross basis, but in the role of agent, i.e. on a net basis. From the 2023 financial year, this adjustment will be reflected in consolidated operating revenue and sales revenue, among other things.

<sup>1</sup> Leasing revenue (finance rate), other revenue from leasing business and fleet management revenue (without revenue from the sale of returned vehicles).

<sup>2</sup> Proposal by the Managing Board. The exact proposal is subject to the approval of the Supervisory Board and is included with the agenda of the Annual General Meeting 2024

<sup>3</sup> Ratio of EBT to operating revenue

<sup>4</sup> Value of vehicles added to the leasing fleet

<sup>5</sup> Annual average

**Allane SE**

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