

## COMPANY PROFILE

As Germany's leading mobility service provider, Sixt is successfully expanding throughout Europe. Together with our licencees and partners, we are available to our customers at approx. 2,000 stations worldwide. Our long-term strategy is to cover all aspects of mobility by supplying innovative, universally useful and top-quality services.

In all our core business fields, we offer our customers current, top-quality services at excellent value for money. Our goal is to operate as a global player on the world's fastest-growing future market of mobility, and in this way to improve our market position. Our unique infrastructure as a station network operator with e-commerce-linked services enables us to pass on synergy advantages to our customers, giving us a special competitive edge. Our customers are our challenge. Their satisfaction is our goal. For their trust in us, we reward them with a strictly customer-centred approach, highly motivated staff and top performance.

## SHARE CHART OF COMMON SHARE



## MANAGEMENT BOARD



Erich Sixt Detlev Pättsch Jörg Bremer Alexander Sixt Konstantin Sixt

## SUPERVISORY BOARD

> Friedrich Joussem > Ralf Teckentrup  
> Dr. Daniel Terberger

## SHAREHOLDER STRUCTURE

Erich Sixt Vermögensverwaltungs GmbH	58.3%
Freefloat	41.7%

## FINANCIAL CALENDAR

Date	Event	Location
Mar 18, 2019	Press Conference	Munich
Apr 17, 2019	Publication annual financial report	Pullach
Apr 17, 2019	Analysts' Conference	Frankfurt/Main
May 09, 2019	Publication quarterly statement (call-date Q1)	Pullach
May 15, 2019	UBS Pan European Small & Mid Cap Conference	London
May 21, 2019	Berenberg Conference USA	Tarrytown
Jun 04, 2019	Annual General Meeting	Munich
Jun 07, 2019	dbAccess Berlin Conference	Berlin
Jun 28, 2019	Warburg Highlights	Hamburg
Aug 13, 2019	Publication half-yearly financial report	Pullach
Aug 28, 2019	Commerzbank Sector Conference (Frankfurt am Main)	
Sep 24, 2019	Berenberg and Goldman Sachs Eighth German Corporate Conference (Munich)	
Sep 26, 2019	Baader Investment Conference (Munich)	
Nov 13, 2019	Publication quarterly statement (call-date Q3)	Pullach

## STOCK FUNDAMENTALS OF COMMON SHARE

ISIN	DE0007231326
WKN	723132
Share type	Bearer share
Reuters Code	SIXG.DE
SICOVAM	22040
Common Code	10365406
Branch	transport sector / car rental

Index	SDAX
Segment	Prime Standard
Last Dividend	2.15 EUR (2018)
No. of shares	30,367,110 Shares
Market Cap	EUR 2.73 bn
52 week high	110.20 EUR
52 week low	63.85 EUR
Stock exchanges	Xetra, Frankfurt am Main, Munich, Stuttgart, Hannover, Dusseldorf, Hamburg, Berlin

## STOCK FUNDAMENTALS OF PREFERRED SHARE

ISIN	DE0007231334
WKN	723133
Share type	Bearer share
Reuters Code	SIXG.DE

Index	CDax
Segment	Prime Standard
Last Dividend	2.17 EUR (2018)
No. of shares	16,576,246 Shares

## FINANCIAL FIGURES

	2018	2017	2016	2015	2014	2013 <sup>1</sup>
(in million EUR)						
<b>Key figures - Income statement</b>						
Group total revenue	2,930	2,603	2,413	2,179	1,796	1,653
Thereof domestic	1,621	1,515	1,444	1,364	1,197	1,123
Thereof abroad	1,308	1,088	969	815	599	530
Thereof operating revenue <sup>2</sup>	2,599	2,309	2,124	1,939	1,645	1,505
Profit from operating activities (EBIT)	373	325	256	222	199	177
Profit before taxes (EBT)	535	287	218	185	157	138
Consolidated profit	439	204	157	128	110	94
Earnings per ordinary share (EUR)	9.07	4.09	3.00	2.39	2.28	1.97
Earnings per preferred share (EUR)	9.09	4.11	3.02	2.41	2.30	1.99
Dividend per ordinary share (EUR)	2.15	4.00	1.65	1.50	1.20	1.00
Dividend per preferred share (EUR)	2.17	4.02	1.67	1.52	1.22	1.02
EBT margin <sup>3</sup>	13.0% <sup>7</sup>	12.4%	10.3%	9.6%	9.5%	9.1%
<b>Key figures - Balance sheet</b>						
Total assets	5,193	4,491	4,029	3,660	2,818	2,371
Lease assets	1,204	1,219	1,021	958	902	775
Rental vehicles	2,605	2,076	1,957	1,763	1,262	1,013
Equity	1,442	1,178	1,080	1,059	742	675
Equity ratio <sup>4</sup>	27.8%	26.2%	26.8%	28.9%	26.3%	28.5%
Return on equity <sup>5</sup>	37.1%	26.2%	20.2%	17.5%	21.2%	20.4%
Non-current financial liabilities <sup>6</sup>	2,291	1,700	1,370	921	1,131	855
Current financial liabilities <sup>6</sup>	449	591	762	909	289	256
Number of employees (annual average)	7,540	6,685	6,212	5,120	4,308	3,019
<b>Key figures - Segment Vehicle Rental</b>						
Segment revenue	2,131.1	1,865.4	1,703.4	1,519.3	1,228.0	1,112.5
Thereof abroad	1,232.5	1,033.9	880.8	728.6	521.2	442.0
EBIT	336.6	282.3	208.5	184.3	159.6	138.2
EBT	301.6	250.7	181.0	160.4	136.8	122.3
EBT margin <sup>3</sup>	14.2%	13.4%	10.6%	10.6%	11.1%	11.0%
<b>Key figures - Segment Leasing</b>						
Operating segment revenue	467.9	443.9	420.3	419.8	417.3	392.8
Thereof abroad	55.8	59.7	56.6	62.7	60.2	66.7
EBIT	43.9	46.2	51.1	51.6	48.7	43.1
EBT	30.7	30.0	31.6	30.3	25.6	21.0
EBT margin <sup>3</sup>	6.6%	6.8%	7.5%	7.2%	6.1%	5.3%

1 For comparison purposes prior-year figures 2013 were adjusted for "at equity" consolidation of joint ventures.

2 Revenue from rental and leasing business, excluding revenue from the sale of used vehicles

3 Ratio of EBT to operating revenue

4 Ratio of equity to total assets

5 Ratio of EBT to equity

6 Since fiscal year 2015 the figures presented in current and non-current financial liabilities include current and non-current finance lease liabilities, which have previously been included in other liabilities. Prior-year figures 2014 were adjusted accordingly.

7 Excluding the non-recurring income from the sale of the DriveNow stake

**Sixt SE**

Zugspitzstraße 1  
82049 Pullach  
Deutschland

<http://ir.sixt.com>

**Contact Investor Relations**

Investor Relations

Phone: +49(0)89 74444-5104

Fax: +49(0)89 74444-85104

E-Mail: [InvestorRelations@sixt.com](mailto:InvestorRelations@sixt.com)