

FACT SHEET

COMPANY PROFILE

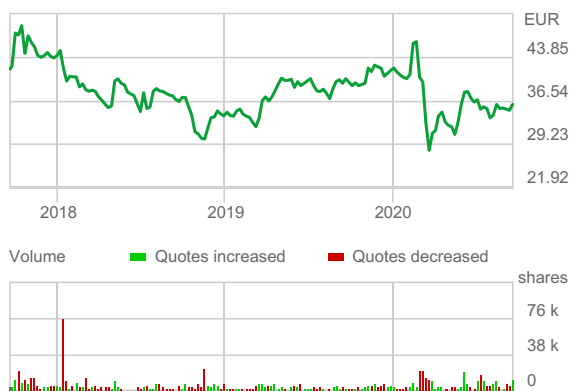
HELMA Eigenheimbau AG (HELMA) is one of the leading German building service providers offering the full service range. The focus is on the development, planning, sale, and construction management of individually planned detached houses built on customers' properties applying the traditional solid construction method („brick on brick“). Through the HELMA Wohnungsbau GmbH subsidiary – which operates as a broadly diversified project and property developer – the possibility also exists in various metropolitan regions across Germany to acquire individual dream houses together with suitable land plots on a one-stop shop basis. Furthermore, HELMA Wohnungsbau GmbH realises high-quality semi-detached and terraced houses as well as apartment construction projects in sought-after locations.

With the realisation of holiday houses and apartments at locations enjoying well-developed infrastructures – predominantly on the North Sea and Baltic Sea coasts – the HELMA Ferienimmobilien GmbH subsidiary also ranks among the leading companies in its market segment. Its offering addresses mainly private customers for their own use or as a capital investment.

As a financing and home insurance broker, the Hausbau Finanz GmbH subsidiary completes the HELMA Group's product range.

Since it was founded in 1980, HELMA has transferred well over 10,000 attractive residential and holiday properties to satisfied customers. More than 400 employees and specialist advisors ensure that meanwhile around 1,000 further properties are added annually. HELMA – we love to build for your life.

SHARE CHART



SHAREHOLDER STRUCTURE

Karl-Heinz Maerzke, Supervisory Board Chairman	39.6%
Gerrit Janssen, CEO	0.1%
André Müller	0.1%
Max Bode	0.03%
Free float	60.17%

MANAGEMENT BOARD



Dipl.-Kfm. Gerrit Janssen, CFA (CEO)



Dipl.-Kfm. Max Bode



Dipl.-Ing. André Müller

SUPERVISORY BOARD

> Karl-Heinz Maerzke (Chairman) > Sven Aßmann (Deputy Chairman)
> Paul Heinrich Morzynski > Dr. Peter Plathe

STOCK FUNDAMENTALS

ISIN	DE000A0EQ578
WKN	A0EQ57
Bloomberg Code	H5E@GR
Reuters Code	H5EG.DE
Ticker	H5E
Branch	Building services-provider and project developer
Segment	Scale
Last Dividend	1.85 EUR (in 2019)
No. of shares	4,000,000 Shares
Market Cap	EUR 143.20 mn
52 week high	47.40 EUR
52 week low	24.70 EUR
Stock exchanges	Xetra, Frankfurt, Stuttgart, Hannover, Hamburg, Düsseldorf, Berlin

FINANCIAL CALENDAR

Sep 22, 2020	Berenberg and Goldman Sachs German Corporate Conference
Nov 16 - Nov 18, 2020	German Equity Forum

FACT SHEET

GROUP KEY FIGURES

Earnings		2019	2018	2017	2016	2015
Revenue	in k€	263,243	253,276	267,418	263,842	210,618
EBITDA	in k€	25,171	23,776	22,529	23,455	19,494
Adjusted EBITDA*	in k€	25,878	24,883	24,433	23,949	20,076
Operating earnings (EBIT)	in k€	22,782	21,784	20,232	21,662	17,774
Adjusted Operating earnings (EBIT)*	in k€	23,489	22,891	22,136	22,156	18,356
Earnings before taxes (EBT)	in k€	23,594	21,153	19,130	19,568	14,956
Net income after minority interests	in k€	16,144	14,487	12,993	13,498	9,952
Cash Earnings	in k€	18,089	14,983	17,965	20,953	15,325
Earnings per share**	in €	4.04	3.62	3.25	3.37	2.69
Dividend per share	in €	1.85***	1.30***	1.40	1.10	0.79
Adjusted gross profit margin	in %	24.5	23.8	21.0	21.5	23.4
Adjusted EBIT margin*	in %	8.9	9.0	8.3	8.4	8.7
EBT margin	in %	9.0	8.4	7.2	7.4	7.1
Return on sales (ROS)	in %	6.1	5.7	4.9	5.1	4.7

Sales performance		2019	2018	2017	2016	2015
Net new orders received	in k€	296,486	278,576	245,393	286,815	269,386

Selected balance sheet items and key figures		31.12.2019	31.12.2018	31.12.2017	31.12.2016	31.12.2015
Property, plant and equipment	in k€	19,919	19,065	16,621	16,398	16,342
Inventories including land	in k€	232,210	220,152	199,891	173,816	154,369
Cash and cash equivalents	in k€	16,703	16,328	16,656	11,331	12,493
Equity	in k€	108,594	97,716	88,829	80,236	69,898
Net debt	in k€	174,898	159,312	149,236	124,320	98,581
Total assets	in k€	380,164	341,440	317,653	278,242	244,994
Equity ratio	in %	28.6	28.6	28.0	28.8	28.5

Other data		31.12.2019	31.12.2018	31.12.2017	31.12.2016	31.12.2015
Number of employees		322	325	304	290	254

* Adjusted for the disposal of capitalised interest

** Relative to the average number of shares in circulation during the financial year

*** Proposal

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