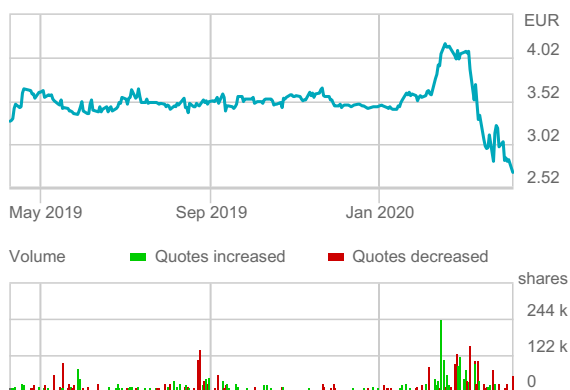


FACT SHEET

COMPANY PROFILE

The FP Group, a listed international company headquartered in Berlin, is an expert in secure mail business and secure digital communication processes. As the market leader in Germany and Austria, the FP Group offers products and services for efficient mail processing, consolidation of business mail and digital solutions for businesses and authorities with its product segments 'Franking and Inserting', 'Mail Services' and 'Software'. The Group generated revenue of more than EUR 200 million in 2018. Francotyp-Postalia is represented in ten countries with its own subsidiaries and in a further 40 countries via its own network of dealers. Thanks to a history spanning more than 95 years, FP has a unique DNA in the fields of actuator and sensor technology, cryptography and connectivity. It has a share of 12% in the global market for franking systems which is constantly being expanded.

SHARE CHART



FINANCIAL CALENDAR

Apr 30, 2020	Publication annual financial report
May 28, 2020	Publication quarterly financial report (call-date Q1)
Jun 17, 2020	Annual General Meeting
Aug 27, 2020	Publication half-yearly financial report
Nov 16, 2020	Publication quarterly financial report (call-date Q3)

MANAGEMENT

› **Rüdiger Andreas Günther**
(Chairman)

› **Patricius de Gruyter**
› **Sven Meise**

SUPERVISORY BOARD

› **Klaus Röhrig** (Chairman)

› **Dr. Mathias Schindl**

› **Botho Oppermann**

STOCK FUNDAMENTALS

ISIN	DE000FPH9000
WKN	FPH900
Share type	Ordinary
Bloomberg Code	FPH@GR
Reuters Code	FPHG.DE
Ticker	FPH
Branch	Industrial Machinery
Segment	Prime Standard
Last Dividend	0.03 EUR (for 2018)
No. of shares	16,301,456
Market Cap	EUR 43.69 mn
52 week high	4.27 EUR
52 week low	2.74 EUR
Stock exchanges	Xetra and regional regional German exchanges

SHAREHOLDER STRUCTURE

28,01 %	Obotritia Capital KgaA (GER)
9,51 %	Active Ownership Fund (LUX)
5,001%	SALTARAX GMBH (GER)
3,51 %	Ludic GmbH (GER)
3,30 %	Magallanes Value Investor SA (ESP)
50,67 %	Freefloat
As of March 23, 2020	

ANNUAL FIGURES

	2018	2017	Changes in %
Figures in accordance with consolidated financial statements in EUR million			
Revenues	204.2	206.3	(1.0)
Recurring revenues	161.2	162.6	(0.9)
EBITDA	17.1	26.3	(35.0)
as percentage of revenues	8.4	12.8	
EBIT	(0.3)	7.3	(104.1)
as percentage of revenues	-	3.5	
Consolidated net income	0.9	4.6	(80.6)
as percentage of revenues	0.4	2.3	
Free cash flow	3.0	5.8	(48.1)
Adjusted free cash flow	10.9	9.9	11.5
Issued capital	16.3	16.3	0.0
Shareholders equity	33.3	33.0	1.0
as percentage of balance sheet total	20.0	19.4	
Return on equity (%)	2.7	14.1	
Debt capital	133.4	136.8	(2.5)
Net Debt	18.1	19.5	(7.0)
Net debt ratio	54	59	
Balance sheet total	166.7	169.8	(1.8)
Share price end of the year (EUR)	3.00	4.66	(35.6)
Earnings per share (EUR) (undiluted)	0.06	0.29	(79.0)
Earnings per share (EUR) (diluted)	0.06	0.28	(78.7)
Employees (end of period)	1.054	1.067	(1.2)

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