

COMPANY PROFILE

EQS Group is a leading international cloud provider in the fields of corporate compliance, investor relations and Sustainability.

Working with EQS Group, more than 10,000 companies worldwide inspire trust by fulfilling complex regulatory requirements in a reliable and secure manner, minimizing risks and communicating their business success and its impact on society and the climate transparently to stakeholders.

EQS Group's products are pooled in the cloud-based software EQS COCKPIT. This platform ensures the professional handling of compliance workflows in the fields of whistleblower protection and case management, policy management, business approvals, third party management, insider list management and disclosure obligations.

Listed companies benefit from a global newswire, investor targeting and contact management, IR websites, digital reports and webcasts for efficient and secure investor communications.

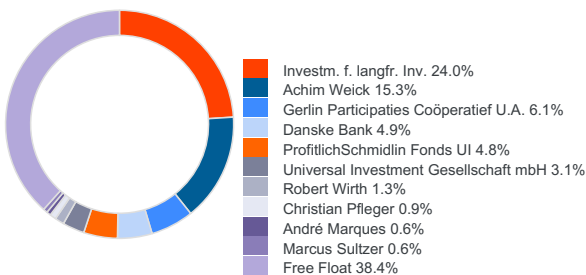
In addition, EQS Group offers software for the management of ESG (environment, social, governance) data, the fulfilment of human rights due diligence obligations along corporate supply chains and for rule-compliant sustainability reporting.

EQS Group was founded in 2000 in Munich, Germany. Today the group employs around 600 professionals and has offices in the world's key financial markets.

SHARE CHART



SHAREHOLDER STRUCTURE



Share > 3% & Management and Board of directors

MANAGEMENT BOARD



Achim Weick
CEO

André Silverio Marques
CFO

Christian Pflieger
COO

Marcus Sultzer
CRO

SUPERVISORY BOARD

> Robert Wirth (C)

> Prof. Dr. Kerstin Lopatta

> Stephan Ritter

> Laurenz Nienaber

> Catharina van Delden

STOCK FUNDAMENTALS

ISIN	DE0005494165
WKN	549416
Share type	Registered Shares
Reuters Code	EQSn.DE
Ticker	EQS
Industry	RegTech
Segment	Scale
Last Dividend	0.75 Euro (for 2016)
No. of shares	10,024,212
Capital stock	10,024,212 EUR
Market Cap	EUR 400.97 mn
52 week high	40.10 EUR
52 week low	20.40 EUR
Stock exchanges	Open Market, Frankfurt Stock Exchange m:access, Munich
Foundation:	February 3rd, 2000
Fiscal year-end:	December 31st
Accounting Standard:	IFRS (since Q1 2007)
Designated Sponsor & Capital Market Partner:	Baader Bank AG Applicant and listing Partner

FINANCIAL CALENDAR

Nov 27, 2023 Equity Forum Frankfurt

SEGMENTS

- > Compliance
- > Investor Relations

PRODUCTS

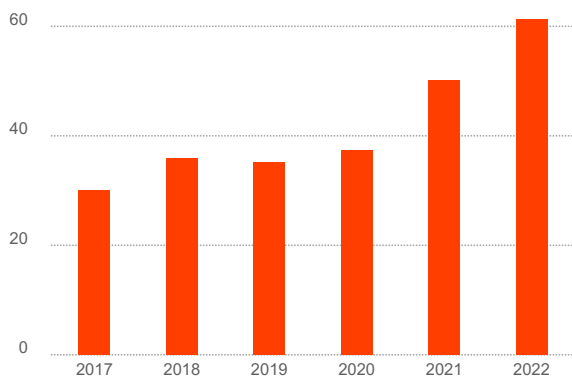
- > Cloud Products (SaaS)
- > Cloud Services

ANNUAL FIGURES

	Group 2022	Group 2021	Group 2020	Group 2019
in THOUSAND EUROS (IFRS)				
Profit Data				
Sales Revenue	61,430	50,223	37,636	35,367
Overall Performance	64,431	52,827	39,721	38,536
Purchased Services	9,084	7,425	7,265	6,595
Personnel Costs	38,837	31,693	20,847	22,331
Depreciation	8,151	7,138	4,597	5,730
Other Operational Expenses	11,938	11,258	6,537	7,056
EBITDA	4,567	1,742	4,760	2,554
EBIT	(3,584)	(5,397)	163	(3,176)
Group Earnings	(3,332)	(6,629)	(832)	(1,693)
Balance Sheet Data				
Intangible Assets	158,081	160,386	31,016	32,009
Tangible Assets	5,011	7,351	7,216	8,838
Financial Assets	0	0	0	0
Other Long-Term Receivables	39	46	42	274
Other assets	106	278	32	49
Deferred Tax Assets	5,447	0	0	0
Accounts receivables	6,075	7,018	3,923	3,765
Other Current Assets	1,524	1,907	893	749
Securities	0	0	0	0
Cash & Cash Equivalents	10,655	8,653	12,074	1,184
Equity	112,210	70,240	32,944	25,177
Balance Sheet Total	189,373	186,837	56,093	49,935
Equity Share	59%	38%	59%	50%

DEVELOPMENT OF SALES 2017 - 2022

in MILLION EUROS (IFRS)



QUARTERLY FIGURES

in THOUSAND EUROS (IFRS)	Q1-Q3 2023	Q1-Q3 2022	Q1-Q3 2021	Q1-Q3 2020
Profit Data				
Sales Revenue	50,767	44,968	35,396	27,621
Overall Performance	52,481	46,980	37,414	29,360
Material Costs	6,252	6,524	5,563	4,987
Personnel Costs	30,463	28,827	22,407	15,273
Depreciation	5,934	6,103	4,981	2,964
Other Operational Expenses	9,748	8,785	6,905	4,805
EBITDA	5,456	2,543	2,272	4,295
EBIT	(477)	(3,560)	(2,709)	1,331
Group Earnings	(1,745)	(2,143)	(2,678)	(444)
Balance Sheet Data	30.09.2023	30.09.2022	30.09.2021	30.09.2020
Intangible Assets	58,218	61,881	87,914	31,889
Tangible Assets	4,020	5,673	7,565	7,482
Financial Assets	0	0	0	0
Accounts receivables	5,493	6,576	5,774	2,978
Cash & Cash Equivalents	10,599	7,874	7,192	2,402
Equity	110,756	113,724	66,321	25,766
Balance Sheet Total	186,086	183,816	192,074	47,411
Equity Share	60%	62%	35%	54%

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