

Sernova Corp.

Canada, USA, Germany / Biotechnology
 TSX, Canada; OTCQX, US; FSE, Germany
 Bloomberg: SVA CN
 ISIN: CA81732W1041

FY 22/23 results &
 pipeline update

RATING
BUY

PRICE TARGET
CAD 3.80

Return Potential 533.3%
 Risk Rating High

COHORT 2 UPDATE ON THE T1D STUDY WILL BE A KEY UPCOMING CATALYST

Sernova has published FY 22/23 financial statements and provided a business update. The figures were roughly as expected. The company reported no revenue and EBIT of CAD-39.2m (FB: CAD-38.8m; FY 21/22: CAD-24.8m). The cash position & other ST investments amounted to CAD19.8m at YE 22/23 (FB: CAD20.0m; YE 21/22: CAD49.8m), which may fund operations into Q4 2024. We anticipate that the company will close a non-dilutive partnering deal in H1 2024 to substantially expand financial leeway. The company's latest updates at the International Pancreas & Islet Transplant Association (IPITA) congress in San Diego, CA, on 26 October 2023 confirmed encouraging prospects based on development progress achieved with the company's 1st generation (1G) and 3rd generation (3G) products for type 1 diabetes (T1D). We expect Sernova to provide a further update on the 1G product's 2nd cohort using the 10-channel Cell Pouch in Q1 2024. Achieving insulin independence in first patients with this larger Cell Pouch without the need for top-up via the portal vein would represent a major milestone and stock catalyst. Moreover, the company's much larger peer Vertex Pharmaceuticals had to pause the phase 2 study of their 1G programme VX-880 in T1D patients due to the death of two patients until an independent committee and regulators analyse all data. Although these deaths were apparently unrelated to VX-880, it will cost valuable time. Sernova's 1G hypothyroidism programme is on track to report preclinical data in H1 2024, progress toward an IND filing in H2 2024 and start patient enrolment shortly after. We reiterate our Buy rating and a CAD3.80 price target.

Preclinical haemophilia A programme received FDA orphan drug and rare disease paediatric designations in the US This is encouraging news as it may facilitate later clinical development and potential registration; the company also obtains 7 years of market exclusivity. Sernova is collaborating with the University of Piemonte Orientale (Italy) under the direction of Professor Antonia Follenzi MD, PhD, a pioneer of cell and gene therapy approaches to cure haemophilia. We expect this earlier-stage programme may enter clinical development by H2 2025 or H1 2026. (p.t.o.)

FINANCIAL HISTORY & PROJECTIONS

| | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24E | 2024/25E |
|-----------------------|---------|---------|---------|---------|----------|----------|
| Revenue (CAD m) | 0.00 | 0.00 | 0.00 | 0.00 | 40.00 | 0.00 |
| Y-o-y growth | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| EBIT (CAD m) | -5.26 | -6.94 | -24.75 | -40.50 | 0.80 | -34.40 |
| EBIT margin | n.a. | n.a. | n.a. | n.a. | 2.0% | n.a. |
| Net income (CAD m) | -5.32 | -6.97 | -24.42 | -39.00 | 1.30 | -34.30 |
| EPS (diluted) (CAD) | -0.03 | -0.03 | -0.09 | -0.13 | 0.00 | -0.11 |
| DPS (CAD) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| FCF (CADm) | -4.94 | -6.86 | -14.75 | -30.44 | 3.86 | -30.84 |
| Net gearing | -124.4% | -99.3% | -7.9% | -69.7% | -135.2% | -152.7% |
| Liquid assets (CAD m) | 3.95 | 27.87 | 49.78 | 19.81 | 23.61 | 17.71 |

RISKS

Risks include, but are not limited to development, regulatory, competition and financing risks.

COMPANY PROFILE

Sernova is a Canadian, clinical-stage biotech company focusing on the R&D of cell therapeutics towards potential 'functional cures' to treat chronic debilitating diseases. Sernova's core technology platform is the Cell Pouch System™, an implantable device containing immune-protected cells designed to create a natural environment where therapeutic cells can thrive. The company has a lead diabetes drug candidate in phase 1/2 clinical development, and preclinical programmes for hypothyroidism and haemophilia A.

MARKET DATA

As of 05 Feb 2024

| | |
|-------------------------|-----------------|
| Closing Price | CAD 0.60 |
| Shares outstanding | 303.33m |
| Market Capitalisation | CAD 182.00m |
| 52-week Range | CAD 0.57 / 1.14 |
| Avg. Volume (12 Months) | 171,250 |

| Multiples | 2022/23 | 2023/24E | 2024/25E |
|------------|---------|----------|----------|
| P/E | n.a. | 140.0 | n.a. |
| EV/Sales | n.a. | 4.1 | n.a. |
| EV/EBIT | n.a. | 202.7 | n.a. |
| Div. Yield | 0.0% | 0.0% | 0.0% |

STOCK OVERVIEW



COMPANY DATA

As of 31 Oct 2023

| | |
|----------------------|------------|
| Liquid Assets | CAD 19.81m |
| Current Assets | CAD 21.02m |
| Intangible Assets | CAD 0.32m |
| Total Assets | CAD 22.11m |
| Current Liabilities | CAD 9.59m |
| Shareholders' Equity | CAD 12.51m |

SHAREHOLDERS

| | |
|--------------------------|-------|
| Evotec AG | 5.3% |
| Management and Directors | 9.0% |
| Freefloat and others | 85.7% |



P&L KPI OVERVIEW OF 22/23 RESULTS

FY 2022/23 financial results roughly as expected Sernova reported EBIT of CAD-40.5m (FBe: CAD-38.8m; 21/22: CAD-24.8m). The substantial OPEX expansion YoY chiefly reflects higher R&D expenses of CAD32.0m (FBe: CAD30.2m; 21/22: CAD16.9m) for the ongoing 1G Cell Pouch phase 1/2 study that included a higher number of patients from the added second cohort and progress in the 2G Cell Pouch programme using iPSC islets. We note that 21/22 R&D expenses included one-off share-based compensation of approximately CAD2.4m. G&A also rose to CAD8.5m (FBe: CAD8.6m; 21/22: CAD7.9m). The net financial result increased to CAD1.5m (FBe: CAD 1.4m; 21/22: CAD333k) chiefly due to higher interest income of CAD1.5m (interest expense and a foreign exchange gain roughly offset each other). The net result amounted to CAD-39.0m (FBe: CAD-37.4m; 21/22: CAD-24.4m).

Table 1: P&L 2022/23 reported figures vs FB estimates and 2021/22 (KPIs)

| in CAD'000 | 22/23 | 22/23E | Delta | 21/22 | Delta |
|--------------------------|----------------|----------------|-------|----------------|-------|
| Revenue | 0 | 0 | - | 0 | - |
| General & Administrative | -8,459 | -8,600 | - | -7,857 | - |
| Research & Development | -32,043 | -30,200 | - | -16,897 | - |
| OPEX | -40,502 | -38,800 | - | -24,754 | - |
| EBIT | -40,502 | -38,800 | - | -24,754 | - |
| margin | - | - | - | - | - |
| Net financial result | 1,504 | 1,400 | 7% | 333 | 351% |
| Net income / loss | -38,998 | -37,400 | - | -24,421 | - |

Source: First Berlin Equity Research, Sernova Corp

Balance sheet 2022/23 – Cash & ST investments down to CAD19.8m; cash runway into Q4/24, indicating financing measures in H1/24 Sernova's cash position including short-term investments declined to CAD19.8m at YE 22/23 (FB: CAD20.0m; YE 21/22: CAD49.8m), due to funding of ongoing operations. Based on the company's planned burn rate, management expects the cash runway to reach into Q4 2024. We therefore anticipate that the company will close a non-dilutive partnering deal in H1 2024 which would substantially strengthen the balance sheet and expand the cash runway. Sernova's equity position dropped to CAD12.5m at YE 22/23 (YE 21/22: CAD47.6m). The equity ratio (ER) declined to 57% at YE 22/23 (YE 21/22 ER: 91%). Accounts payables/accrued liabilities increased from CAD4.6m at YE 21/22 to CAD9.5m at YE 22/23 and are chiefly related to R&D and clinical trial expenses in cooperation with Evotec to develop the iPSC cells.

Table 2: Balance Sheet 2022/23 vs 2021/22, (KPIs)

| in CAD'000 | 2022/23 | 2021/22 | Delta |
|----------------------------------|---------------|---------------|-------------|
| Cash | 8,722 | 3,776 | 131% |
| Short-term investments | 11,084 | 46,000 | -76% |
| Account receivables & others | 1,218 | 1,315 | -7% |
| Current Assets, Total | 21,023 | 51,091 | -59% |
| Property plant and equipment | 393 | 402 | -2% |
| Intangible assets | 317 | 517 | -39% |
| Deposits | 259 | 224 | 16% |
| Other LT assets | 114 | 251 | -55% |
| Non-Current Assets, Total | 1,083 | 1,394 | -22% |
| Accounts payable | 9,456 | 4,600 | 106% |
| Other current liabilities | 136 | 140 | -3% |
| Other LT liabilities | 0 | 136 | -100% |
| Total Liabilities | 9,592 | 4,876 | 97% |
| Equity | 12,514 | 47,608 | -74% |
| Equity ratio | 57% | 91% | - |

Source: Sernova Corp



Cash flow statement FY 2022/23 In FY 22/23, negative cash flow from operating activities increased to CAD-30.3m (FY 21/22: CAD-14.4m) chiefly due to higher operating expenses in connection with R&D. CAPEX plays a minor role at Sernova as it is largely externalised to CROs and partners such as a US GMP-certified contract manufacturer (Cell Pouch) and Evotec (iSPC islets). CAPEX declined to CAD99k in FY 22/23 from CAD329k in FY 21/22; whereas cash flow from other investments, chiefly in connection with change in funds in short-term marketable securities, amounted to CAD34.9m (FY 21/22: CAD-46.0m). Cash flow from financing activities was CAD503k, chiefly stemming from grant contribution receipts and research collaboration advances. In FY 21/22, cash flow from financing activities amounted to CAD36.7m, of which CAD27.1m stemmed from a private placement with the partner Evotec and CAD 9.4m from the exercise of warrants and options. Net cash flow was CAD4.9m (FY 21/22: CAD-24.1m).

Table 3: Cash flow statement 2022/23 vs 2021/22 (KPIs)

| in CAD'000 | 2022/23 | 2021/22 | Delta |
|--------------------------|---------|---------|-------------|
| Operating cash flow | -30,339 | -14,421 | <i>n.a.</i> |
| Cash flow from investing | 34,781 | -46,341 | <i>n.a.</i> |
| Cash flow from financing | 503 | 36,665 | -99% |
| Net cash flow | 4,946 | -24,098 | <i>n.a.</i> |

Source Sernova Corp

NEXT UPDATE ON THE 1G PRODUCT FOR T1D PLANNED FOR Q1 2024

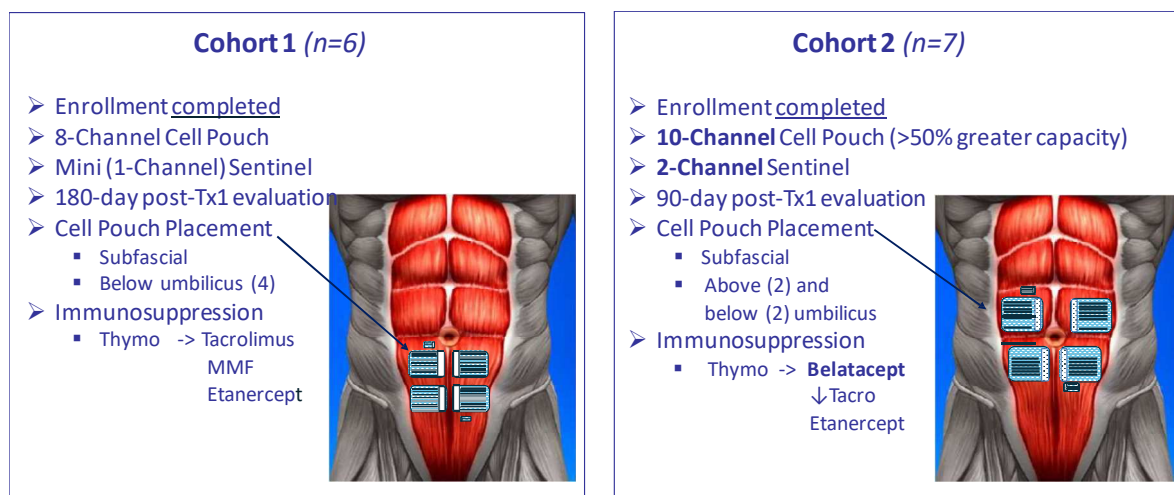
1G product (Cell Pouch + implant of donor islets + immunosuppression) for T1D undergoing two-cohort phase 1/2 study in the US – encouraging results presented at IPITA...

In 2018, the company initiated a US single-arm two-cohort phase 1/2 clinical study led by Dr Piotr Witkowski at the University of Chicago to evaluate T1D patients with severe hypoglycaemia unawareness following the transplant of islets into the Cell Pouch System supported by immunosuppression (<https://classic.clinicaltrials.gov/ct2/show/NCT03513939>). On 26 October 2023, Sernova provided the latest scientific update at the International Pancreas & Islet Transplant Association (IPITA) congress in San Diego, CA. The company has reported the following interim results:

- 1) Cohort 1 using small 8-channel Pouch:** All 6 patients enrolled in the first cohort achieved HbA1c values in the non-diabetic range (<6.5%) with persistent serum fasting and stimulated C-peptide levels, and the first 5 of the 6 have discontinued insulin therapy, having achieved sustained insulin independence for current durations from 6 months to 3.5 years. Patient #6 continues to be followed and is receiving a decreased daily insulin dose.
- 2) Cohort 2 using larger 10-channel Pouch:** All 7 patients have been enrolled, of which at least 6 patients have received the higher capacity 10-channel Cell Pouch and at least 5 patients have received a first islet transplant. Recruitment of the last patient, #7, was completed at the end of December 2023 and is expected to be enrolled with Cell Pouch implants shortly. One of these patients (#2) showed persistent fasting and glucose-stimulated blood C-peptide levels, which indicate insulin production after only one Cell Pouch Islet Transplant (CPITx1). In the first cohort, patients started being C-peptide positive only after the second implant. Unfortunately, this patient's second islet transplant (CPITx2) was contaminated with *Candida albicans* fungus (most likely from the donor) and the CPITx2 islets and Pouches had to be explanted to prevent a systemic infection. The patient achieved insulin independence with a very modest portal vein top-up which is encouraging, plus the Cell Pouch performed as described holding all the contaminated islets in place allowing safe explantation.

...and the next update on Cohort 2 is planned for Q1 2024 – key milestone and catalyst for the stock The size of the 10-channel Cell Pouch has been optimised for higher dosing with optimal islet concentration so that patients achieve insulin independence after two implants of islets, eliminating the need for top-up via the portal vein. Based on Sernova's extensive experience with donor islets obtained in Cohort 1, we see good chances that Sernova will achieve the target optimal dose of implanted islets, leading to insulin independence. We note that this is a complex procedure when using donor pancreata, as this dose is not so easy to predict due to the varying quality and quantity of the islets extracted. As a result, achieving insulin independence with the 10-channel Cell Pouch without top-ups would be a significant milestone and share catalyst for Sernova. Patients in Cohort 2 are additionally benefiting from an improved, more patient-friendly immunosuppression therapy intended to prevent rejection of the cell islets. This regimen administers the less toxic Belatacept instead of Tacrolimus, enabling also lower doses of the drug Mycophenolate mofetil (MMF). As a result, this modified immunosuppression regimen is leading to improved patient tolerability, according to the lead investigators.

Figure 1: Overview of the multi-cohort phase 1/2 T1D and hypoglycaemia unawareness study



Source: First Berlin Equity Research, Sernova Corp

2G PRODUCT FOR T1D IS SET TO ENTER PHASE 1/2 CLINICAL TRIALS IN Q4 2025

The 2G product for T1D using 10-channel Cell Pouch + Evotec iPSC islets +immunosuppression Sernova's partner Evotec is at the late stage of preclinical development & optimisation of chemistry, manufacturing and control (CMC) efforts to bring the induced pluripotent stem cell islets (iPSCs) into the clinic. Sernova now states that the start of phase 1/2 clinical trials is planned for Q4 2025 (vs previous guidance of 2025). The main reason for the slight timeline extension is the complexity of scaling up iPSCs and therapeutic cell manufacturing.



3G PRODUCT FOR T1D MAY INCLUDE MILD IMMUNOSUPPRESSION

The 3G product for T1D using 10-channel Cell Pouch + induced pluripotent stem cell islets + conformal coating immunoprotection Sernova's preclinical conformal coating (CC) immune protection technology which encapsulates islets in a thin capsule capable of conforming to the islet shape and size is in our view very promising. The CC technology offers the potential to lower or ideally eliminate (mid to long-term goal) the need for immune suppression medication for its cell therapy treatment of T1D. The lead investigator, Dr. Alice Tomei, provided an update on the 3G product for the T1D program at the IPITA conference in San Diego. Preclinical data in a gold standard rat model demonstrated that the final optimised conformal coating (CC) formulation works well, exhibiting significantly improved cell compatibility and overall biocompatibility. The main takeaways were:

- **Insulin independence of CC+Abatacept achieved in rat model** The performance of the optimised CC formulation has been enhanced by the addition of the mild immune modulating agent (IMA) Abatacept, resulting in sustained normal blood glucose levels and complete insulin independence in a rat model. We believe there may still be room for further preclinical optimisation of the combo CC+IMA (e.g. potential replacement of Abatacept with Belatacept which has shown a greater inhibition of T-cell activation, improving the frequency of administration, etc) until the programme undergoes phase 1/2 clinical studies. The good safety profile of Abatacept/Belatacept+CC makes it an attractive commercial solution.
- **Progress in up-scaling of CC production** The company has achieved substantial progress in the production scale-up process with a 500% increase in conformal coating production capacity and an 89% overall islet encapsulation yield, which is also good news.

PEER VERTEX PAUSED ITS LEAD 1G PROGRAMME FOR T1D

Phase 1/2 study of VX-880 paused – iPSCs islets + immunosuppression for T1D patients with impaired hypoglycemic awareness and severe hypoglycemia VX-880 is Vertex's lead drug candidate using allogeneic, stem cell-derived islet cells delivered by an infusion into the portal vein in combination with immunosuppressive therapy. Following two patient deaths, Vertex Pharmaceuticals announced on 8 January that the study had been placed on a protocol-specified pause until the independent data monitoring committee and global regulators review all data. The company clarified that the deaths were unrelated to VX-880 and expects to present all data at an upcoming medical meeting. One of the two patients who died was Mr Brian Shelton, 66, the first patient who received VX-880. The ongoing phase 1/2 study in 17 patients entails three parts: (a) administration of 50% of the targeted dose to two patients; (b) administration of 100% of the targeted dose to five patients; and (c) concurrent administration of the full dose to all patients. The company also announced that at the time of the last data cut-off, all 17 patients were fully enrolled and the 14 patients treated demonstrated islet cell engraftment and insulin production. After >90 days of follow-up, 13 of the patients achieved A1c levels <7% and required no insulin administration. We recall that according to the data reported in October 2023, only two of the patients had been in therapy for at least 1 year (i.e. 12 and 21 months), and unfortunately, one of them has now passed away. The company assesses the safety of the product as consistent with the administration of immunosuppressants, perioperative period, and medical history. Nevertheless, this interruption is a setback for the company that will cost valuable time.



VX-264 continues without interruption– iPSCs islets + immunoprotective device for T1D patients In March 2023, the FDA approved the initiation of the VX-264 multipart (similar to VX-880) phase 1/2 open-label study. By early January 2024, several of the projected 17 patients had been enrolled and dosed. The company reported that part A (50% of targeted dose) had been initiated and has enrolled and dosed multiple patients; the company was conducting preparations for Part B (100% of targeted dose).

THE CELL POUCH APPLIED TO HYPOTHYROIDISM – PHASE 1/2 STUDY PLANNED TO BEGIN IN 2024

1G product for the treatment of postoperative hypothyroidism (PH): 10-channel Cell Pouch + implant of own healthy tissue from thyroid gland – IND or CTA submission set for H1 2024 Sernova's PH product candidate entails taking healthy tissue from each patient's thyroid gland and placing it into the Cell Pouch to avoid hypothyroidism after surgery. The company has conducted preclinical studies in mouse models demonstrating proof-of-concept and is completing a final IND-enabling preclinical study. Sernova plans to report this preclinical data in H1 2024 and file the IND in H2 2024. The product would then enter the clinic shortly after. The company has been in discussions with Canadian and US regulatory authorities (Health Canada/FDA) to determine how the product will be regulated in each jurisdiction and choose the most efficient regulatory pathway.



VALUATION MODEL

Buy rating and price target confirmed Sernova's FY 2022/23 financial results as well as the pipeline review and outlook, were in line with our expectations. We believe 2024 will be an eventful year for Sernova. We anticipate the company will report positive data from Cohort 2 of the ongoing phase 1/2 study for the 1G product in T1D in Q1 2024. We also see the company on track to file the IND for the 1G product in hypothyroidism in H2 2024 so that the product candidate can enter phase 1/2 clinical trials. Thanks to the experienced executives Cynthia Pussinen (CEO) and Dr Modestus Obochi (CBO), who joined the team last year, we expect the company to successfully close a non-dilutive partnering deal in H1 2024 which will substantially strengthen its balance sheet. We believe the achievement of these milestones will act as strong catalyst and trigger a rise in the share price. Our sum-of-the-parts valuation model still yields a price target for Sernova of USD2.80 (CAD3.80). We reiterate our Buy rating.

Table 4: "Sum-of-the-parts" valuation model

| Cell Pouch-Based Compound | Project ¹⁾ | Present Value | Patient Pop (K) | Treatment Cost (USD) | Market Size (USDM) | Market Share (%) | Peak Sales (USDM) | PACME Margin ²⁾ (%) | Discount Factor (%) | Year of market launch |
|------------------------------|-----------------------|-------------------|--|----------------------|--------------------|------------------|-------------------|--------------------------------|---------------------|-----------------------|
| 1G product | T1D - US | USD 41.6M | 400K | 225,000 | 90,000.0M | 0.5% | 550.7M | 24% | 17% | 2028 |
| 2G product | T1D - US | USD 230.3M | 400K | 225,000 | 90,000.0M | 3.5% | 4,088.8M | 24% | 17% | 2030 |
| 3G product | T1D - US | USD 482.3M | 1,600K | 120,000 | 192,000.0M | 3.5% | 9,769.9M | 24% | 17% | 2032 |
| 1G product | Hypothyroidism-US | USD 197.4M | 150K | 225,000 | 33,750.0M | 3.0% | 1,401.5M | 22% | 17% | 2030 |
| PACME PV | | USD 951.6M | | | 405,750.0M | | 15,810.9M | | | |
| Costs PV⁴⁾ | | USD 86.0M | | | | | | | | |
| NPV | | USD 865.6M | | | | | | | | |
| Milestones PV | | USD 29.3M | | | | | | | | |
| Net cash (proforma) | | USD 40.6M | | | | | | | | |
| Fair Value | | USD 935.5M | | | | | | | | |
| Share Count (proforma) | | 329,049K | | | | | | | | |
| Price Target | | USD 2.80 | | | | | | | | |
| Price Target | | CAD 3.80 | (based on CAD-USD exchange rate of 0.74) | | | | | | | |
| Price Target | | EUR 2.60 | (based on EUR-USD exchange rate of 1.06) | | | | | | | |

1) A project typically refers to a specific indication or, where necessary or relevant, a combination between indication and geographic market

2) PACME (Profit After Costs and Marketing Expenses) reflects the company's profit share on future revenues.

This share may be derived in the form of royalties (outsourced marketing/manufacturing) or operating EBITDA margin (in-house model), or some mix of both (depending on the specific parameters of partnership agreements)

3) Remaining market exclusivity after the point of approval

4) Includes company-level R&D, G&A, Financing Costs and CapEx; COGS and S&M are factored into the PACME margin for each project



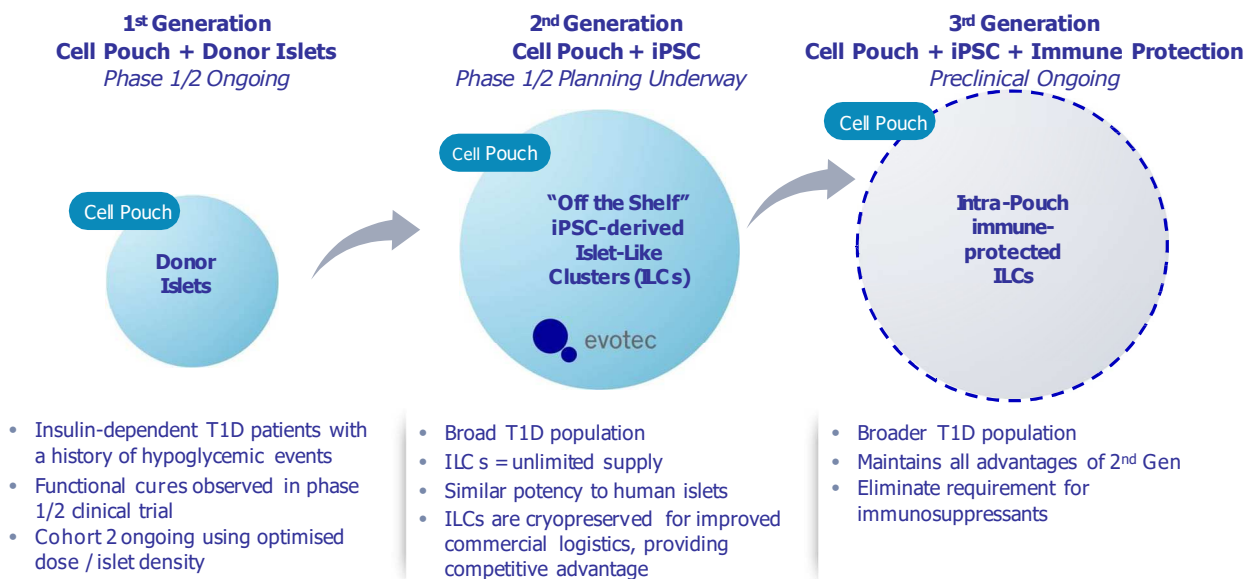
SERNOVA'S R&D PIPELINE & T1D STRATEGY

Figure 2: Snapshot of the R&D pipeline focusing on diabetes, thyroid disease and haemophilia A

| | Indication | Therapeutic Cell Source | Discovery | Pre-Clinical | Phase 1/2 | Phase 3 | BLA | Anticipated Milestones / Notes |
|-------------|-----------------------------------|--------------------------------------|-------------------|--------------|-----------|---------|-----|--|
| Cell Pouch™ | Type 1 Diabetes | Human donor islet cells | 1G drug candidate | | | | | Ph 1/2 updated at ADA, EASD and IPITA, further update due in Q1 2024 |
| | | iPSC islets <small>evotec</small> | 2G drug candidate | | | | | Ph 1/2 clinical trial initiation anticipated in Q4 2025 |
| | | Intra-pouch Immune-protected ILCs | 3G drug candidate | | | | | Preclinical assessment ongoing, last immune protection update was at IPITA |
| | Thyroid Diseases / Hypothyroidism | | | | | | | IND filing and Ph 1/2 clinical trial initiation anticipated in 2024 |
| | Hemophilia A | | | | | | | Preclinical dosing optimising ongoing |

Source: First Berlin Equity Research, Sernova Corp

Figure 3: Cell Pouch development strategy in T1D with successive product generations until functional cure



Source: First Berlin Equity Research, Sernova Corp



INCOME STATEMENT

| All figures in CAD '000 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24E | 2024/25E |
|--|---------------|---------------|----------------|----------------|----------------|----------------|
| Revenue | 0 | 0 | 0 | 0 | 40,000 | 0 |
| Cost of goods sold | 0 | 0 | 0 | 0 | 0 | 0 |
| Gross profit | 0 | 0 | 0 | 0 | 40,000 | 0 |
| General & Administrative | -2,501 | -2,299 | -7,857 | -8,459 | -9,200 | -9,400 |
| Research & Development | -2,759 | -4,638 | -16,897 | -32,043 | -30,000 | -25,000 |
| Total operating expenses (OPEX) | -5,260 | -6,937 | -24,754 | -40,502 | -39,200 | -34,400 |
| Operating income (EBIT) | -5,260 | -6,937 | -24,754 | -40,502 | 800 | -34,400 |
| Net financial result | -62 | -29 | 333 | 1,504 | 500 | 100 |
| Non-operating income/expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| Pre-tax income (EBT) | -5,321 | -6,966 | -24,421 | -38,998 | 1,300 | -34,300 |
| Income taxes | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income / loss | -5,321 | -6,966 | -24,421 | -38,998 | 1,300 | -34,300 |
| Diluted EPS (CAD) | -0.03 | -0.03 | -0.09 | -0.13 | 0.00 | -0.11 |
| Ratios | | | | | | |
| EBIT Margin on Revenue | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| EBITDA Margin on Revenue | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Net Margin on Revenue | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Expenses as % of OPEX | | | | | | |
| Sales & Marketing | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| General & Administrative | 47.6% | 33.1% | 31.7% | 20.9% | 23.5% | 27.3% |
| Research & Development | 52.4% | 66.9% | 68.3% | 79.1% | 76.5% | 72.7% |
| Y-Y Growth | | | | | | |
| Revenue | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Operating income | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Net income/ loss | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |



BALANCE SHEET

| All figures in CAD '000 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24E | 2024/25E |
|---|--------------|---------------|---------------|---------------|---------------|---------------|
| Assets | | | | | | |
| Current Assets, Total | 4,605 | 28,327 | 51,091 | 21,023 | 24,569 | 18,614 |
| Cash | 3,949 | 27,874 | 3,776 | 8,722 | 23,613 | 17,715 |
| Short-term investments | 0 | 0 | 46,000 | 11,084 | 0 | 0 |
| Accounts receivables | 507 | 449 | 1,147 | 1,053 | 800 | 750 |
| Other current assets | 149 | 4 | 168 | 165 | 156 | 149 |
| Non-Current Assets, Total | 1,120 | 1,493 | 1,394 | 1,083 | 830 | 775 |
| Property plant and equipment | 203 | 176 | 402 | 393 | 440 | 502 |
| Intangible assets | 917 | 717 | 517 | 317 | 117 | 0 |
| Deposits | 0 | 212 | 224 | 259 | 259 | 259 |
| Other LT assets | 0 | 388 | 251 | 114 | 14 | 14 |
| Total Assets | 5,726 | 29,820 | 52,485 | 22,106 | 25,399 | 19,389 |
| Shareholders' Equity & Debt | | | | | | |
| Current Liabilities, Total | 1,848 | 1,476 | 4,740 | 9,592 | 7,939 | 7,786 |
| Accounts payable | 878 | 1,358 | 4,600 | 9,456 | 7,800 | 7,644 |
| Other current liabilities | - | 117 | 140 | 136 | 139 | 142 |
| Longterm Liabilities, Total | 703 | 276 | 136 | 0 | 0 | 0 |
| Other liabilities | 703 | 276 | 136 | 0 | 0 | 0 |
| Shareholders Equity | 3,174 | 28,068 | 47,608 | 12,514 | 17,460 | 11,603 |
| Total Consolidated Equity and Debt | 5,726 | 29,820 | 52,485 | 22,106 | 25,399 | 19,389 |
| Ratios | | | | | | |
| Current ratio (x) | 2.49 | 19.19 | 10.78 | 2.19 | 3.09 | 2.39 |
| Quick ratio (x) | 2.49 | 19.19 | 10.78 | 2.19 | 3.09 | 2.39 |
| Net gearing | -124.4% | -99.3% | -7.9% | -69.7% | -135.2% | -152.7% |
| Book value per share (€) | 0.02 | 0.11 | 0.17 | 0.04 | 0.06 | 0.04 |
| Net debt | -3,949 | -27,874 | -3,776 | -8,722 | -23,613 | -17,715 |
| Equity ratio | 55.4% | 94.1% | 90.7% | 56.6% | 68.7% | 59.8% |



CASH FLOW STATEMENT

| All figures in CAD '000 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24E | 2024/25E |
|---------------------------------|---------------|---------------|----------------|----------------|---------------|----------------|
| Net income | -5,321 | -6,966 | -24,421 | -38,998 | 1,300 | -34,300 |
| Interest, net | 62 | 29 | -333 | -1,504 | -500 | -100 |
| Tax provision | 0 | 0 | 0 | 0 | 0 | 0 |
| Non-operating items | 0 | 0 | 0 | 0 | 0 | 0 |
| EBIT | -5,260 | -6,937 | -24,754 | -40,502 | 800 | -34,400 |
| Depreciation and amortisation | 225 | 220 | 440 | 446 | 403 | 215 |
| EBITDA | -5,035 | -6,716 | -24,314 | -40,056 | 1,203 | -34,185 |
| Derivative liability | 0 | 0 | 0 | 0 | 0 | 0 |
| Share based payments | 683 | 218 | 7,451 | 3,903 | 3,700 | 3,500 |
| Changes in working capital | 863 | 518 | 2,947 | 4,986 | -1,392 | -95 |
| Cash interest net | -62 | -29 | 333 | 1,504 | 500 | 100 |
| Other adjustments | -389 | -835 | -839 | -676 | 0 | 0 |
| Operating cash flow | -3,939 | -6,844 | -14,421 | -30,339 | 4,011 | -30,681 |
| CapEx | -5 | -17 | -329 | -99 | -150 | -160 |
| Free cash flow | -4,945 | -6,861 | -14,750 | -30,438 | 3,861 | -30,841 |
| Other investments | 2,000 | -212 | -46,012 | 34,881 | 11,084 | 0 |
| Cash flow from investing | 994 | -229 | -46,341 | 34,781 | 10,934 | -160 |
| Debt Financing, net | 0 | 0 | 0 | 0 | 0 | 0 |
| Equity Financing, net | 4,533 | 31,025 | 36,510 | 0 | 0 | 25,000 |
| Other financing activities | 564 | 1,093 | 155 | 503 | -54 | -57 |
| Cash flow from financing | 5,097 | 30,997 | 36,665 | 503 | -54 | 24,943 |
| Net cash flows | 2,152 | 23,925 | -24,098 | 4,946 | 14,891 | -5,898 |
| Cash, start of the year | 1,797 | 3,949 | 27,874 | 3,776 | 8,722 | 23,613 |
| Cash, end of the year | 3,949 | 27,874 | 3,776 | 8,722 | 23,613 | 17,715 |

Y-Y Growth

| | | | | | | |
|--------------------|------|------|------|------|------|------|
| Operating Cashflow | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Free cashflow | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |

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Ggf. Inhaltlich Verantwortlicher gem. § 6 MDStV

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The production of this recommendation was completed on 6 February 2024 at 14:27

Person responsible for forwarding or distributing this financial analysis: Martin Bailey

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| Category | | 1 | 2 |
|--------------------------------------|--|---------------|-------------|
| Current market capitalisation (in €) | | 0 - 2 billion | > 2 billion |
| Strong Buy ¹ | An expected favourable price trend of: | > 50% | > 30% |
| Buy | An expected favourable price trend of: | > 25% | > 15% |
| Add | An expected favourable price trend of: | 0% to 25% | 0% to 15% |
| Reduce | An expected negative price trend of: | 0% to -15% | 0% to -10% |
| Sell | An expected negative price trend of: | < -15% | < -10% |

¹ The expected price trend is in combination with sizable confidence in the quality and forecast security of management.

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| Report No.: | Date of publication | Previous day closing price | Recommendation | Price target |
|----------------|---------------------|----------------------------|----------------|--------------|
| Initial Report | 19 October 2023 | CAD0.73 | Buy | CAD3.80 |
| 2 | Today | CAD0.60 | Buy | CAD3.80 |

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