Technology - Germany



Buy (old: Buy) 09.10.2024

EUR 44.00 (old: EUR 50.00)

H2 marked by postponements, bright mid-term prospects; chg

Topic: Nynomic cut its FY24 guidance due to delayed order intakes and project postponements but should return to strong growth from FY25 onwards as reflected by the confirmed mid-term guidance.

Recent years underpin the importance of the second half of years for Nynomic (FY23: 60% of sales, 70% of EBIT). Due to revenue shifts into FY25 as a result of delayed order intakes and project postponements from customers, **management cut its FY24 guidance** to € 100-110m sales (old: slight yoy increase vs € 118m; eCons: € 120m) and a 7-9% EBIT margin (old: yoy margin increase vs 13.1%; eCons: 13.7%).

For the first time in several years, all three segments are experiencing headwinds. For instance, within **Green Tech**, end customers are reluctant to purchasing high-end vehicles (e.g. combine harvesters) and systems. Within **Clean Tech**, customers in traditional silicon-based sectors are experiencing delays in new projects, as well as upgrades to existing systems, due to changes in the Al and memory markets.

Importantly, the **absence of order cancellations**, **strong underlying demand**, and the continued development of customer projects provide reassurance that these issues are temporary. In fact, we expect € 11m of orders, intially planned for H2 this year to be recognized in H1 2025.

Looking beyond FY24, Nynomic should return to strong growth. Until FY26e, we expect sales to increase to € 141m with an EBIT margin of above 15%, carried by (1) the revenue recognition of delayed orders to the tune of € 11m (eNuW), (2) recent product launches ramping up/gaining traction (e.g. TactiScan, LabScanner Plus and FETTE's tablet press), (3) generally revitalizing end markets such as semiconductors and medical and pharmaceutical applications and (4) new product launches.

Unchanged mid-term guidance. Management continues to regard the mid-term-guidance (3-5 year time horizon), which was issed last year as intact, expecting sales to reach € 200m with a 16-19% EBIT margin, driven by a combination of strong organic growth and add-on acquisitions.

Conclusion: While short-term headwinds necessitate a modest downgrade to the 2024 forecast, the core fundamentals and growth trajectory for Nynomic remains compelling. Investors should focus on the expected rebound in 2025, carried by the recognition of delayed orders and the strong pipeline of new projects. We confirm **our BUY rating with a new € 44 PT** (old: € 50) based on DCF.

Y/E 31.12 (EUR m)	2021	2022	2023	2024e	2025e	2026e
Sales	105.1	116.8	118.0	105.2	124.0	141.4
Sales growth	33.8%	11.2%	1.0%	-10.8%	17.9%	14.0%
EBITDA	17.0	19.2	20.2	12.3	22.4	26.4
Net debt (if net cash=0)	6.0	2.7	0.4	-3.9	-12.5	-22.8
FCF	16.4	7.1	-5.5	4.2	8.6	10.3
Net Debt/EBITDA	0.4	0.1	0.0	0.0	0.0	0.0
EPS pro forma	1.37	1.26	1.42	0.35	1.40	1.76
EBITDA margin	16.2%	16.4%	17.1%	11.7%	18.1%	18.7%
ROCE	13.6%	14.7%	13.3%	6.2%	13.5%	14.8%
EV/sales	1.1	1.0	1.1	1.1	0.9	0.7
EV/EBITDA	6.7	5.9	6.1	9.7	5.0	3.8
PER	13.7	14.9	13.3	53.4	13.5	10.7
Adjusted FCF yield	7.4%	6.9%	8.4%	2.4%	8.8%	12.2%

Source: Company data, NuWays, Close price as of 08.10.2024



Market data	
Share price (in €)	18.40
Market cap (in € m)	123.6
Number of shares (in m pcs)	6.6
Enterprise value (in € m)	119.7
Ø trading volume (6 months)	6,200

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Bloomberg	M7U GR				
Reuters	M7UG				
WKN	A0MSN1				
ISIN	DE000A0MSN11				

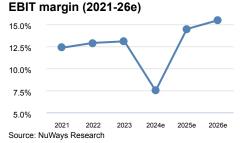
Key shareholders	
Management & Supervisory Board	21.4%
Berenberg Asset Manage- ment	4.2%
Paladin Asset Management Free Float	3.5% 70.9%

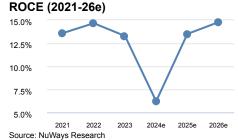
Estimates changes						
	<u>2024e</u>	<u>2025e</u>	<u>2026e</u>			
Sales	-13%	-8%	-7%			
EBIT	-51%	-10%	-8%			
EPS	-71%	-14%	-12%			

Comment on changes

 We cut estimates to reflect the profit warning on the back of delayed orders and revenue recognition

Sales (2021-26e) 160.0m 120.0m 80.0m 40.0m 2021 2022 2023 2024e 2025e 2026e Source: NuWays Research





Company description

Nynomic is a leading supplier of optical metrology solutions, which are based on spectroscopy. Simply put, by measuring the spectrum of light that is emitted by an object one can contactless determine the color, temperature, density and even chemical composition of such.

Guidance

- Sales: € 100-110m
- EBIT margin: 7-9%

Update - 09.10.2024



Financials

Profit and loss (EUR m)	2021	2022	2023	2024e	2025e	202
let sales	105.1	116.8	118.0	105.2	124.0	14
Cales growth	33.8%	11.2%	1.0%	-10.8%	17.9%	14.0
crease/decrease in finished goods and work-in-process	2.3	3.1	3.1	0.5	0.5	(
otal sales	107.4	119.9	121.1	105.7	124.5	14
ther operating income	1.1	0.9	1.2	0.6	0.7	
laterial expenses	46.5	51.2	45.7	41.2	48.2	5
ersonnel expenses	33.5	36.9	40.2	39.3	40.0	4
ther operating expenses	11.5	13.6	16.2	13.5	14.6	1
otal operating expenses	90.4	100.7	100.9	93.4	102.1	11
BITDA	17.0	19.2	20.2	12.3	22.4	2
epreciation	3.2	3.3	4.0	3.7	3.6	
BITA	13.8	15.9	16.2	8.6	18.8	:
mortisation of goodwill	0.0	0.0	0.0	0.0	0.0	
mortisation of intangible assets	0.8	0.8	0.8	0.8	0.8	
npairment charges	0.0	0.0	0.0	0.0	0.0	
BIT (inc revaluation net)	13.0	15.1	15.4	7.8	18.0	
terest income	0.0	0.0	0.2	0.2	0.2	
terest expenses	0.7	0.7	1.1	0.2	0.6	
vestment income	0.0	0.0	0.0	0.0	0.0	
inancial result	-0.6	-0.7	-0.9	-0.5	-0.4	
ecurring pretax income from continuing operations	12.4	14.4	14.6	7.4	17.6	:
xtraordinary income/loss	0.0	0.0	0.0	0.0	0.0	
arnings before taxes	12.4	14.4	14.6	7.4	17.6	
come tax expense	2.9	4.4	4.0	2.0	4.9	
et income from continuing operations	9.5	9.9	10.5	5.3	12.7	
come from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	
et income	9.5	9.9	10.5	5.3	12.7	
finority interest	1.7	2.5	1.2	3.0	3.6	
et profit (reported)	7.9	7.4	9.3	2.3	9.2	
verage number of shares	5.7	5.9	6.6	6.6	6.6	
PS reported	1.37	1.26	1.42	0.35	1.40	
rs reported	1.37	1.20	1.42	0.35	1.40	
rofit and loss (common size)	2021	2022	2023	2024e	2025e	20
et sales	100.0%	100.0%	100.0%	100.0%	100.0%	100
ales growth	33.8%	11.2%	1.0%	-10.8%	17.9%	14
crease/decrease in finished goods and work-in-process	2.2%	2.7%	2.6%	0.5%	0.4%	C
otal sales	102.2%	102.7%	102.6%	100.5%	100.4%	100
ther operating income	1.1%	0.8%	1.0%	0.6%	0.6%	0
aterial expenses	44.3%	43.9%	38.7%	39.2%	38.9%	38
ersonnel expenses	31.8%	31.6%	34.1%	37.4%	32.3%	32
ther operating expenses	11.0%	11.6%	13.7%	12.8%	11.8%	11
otal operating expenses	86.0%	86.3%	85.5%	88.8%	82.4%	81
BITDA	16.2%	16.4%	17.1%	11.7%	18.1%	18
epreciation	3.1%	2.8%	3.4%	3.5%	2.9%	2
BITA	13.1%	13.6%	13.8%	8.2%	15.1%	16
mortisation of goodwill	0.0%	0.0%	0.0%	0.0%	0.0%	0
mortisation of intangible assets	0.8%	0.7%	0.7%	0.8%	0.6%	0
ppairment charges	0.0%	0.0%	0.0%	0.0%	0.0%	0
BIT (inc revaluation net)	12.4%	12.9%	13.1%	7.5%	14.5%	15
terest income	0.0%	0.0%	0.2%	0.2%	0.2%	0
terest expenses	0.6%	0.6%	0.2 %	0.2 %	0.2 %	0
vestment income	0.0%	0.0%	0.9%	0.0%	0.5%	0
inancial result						
	neg.	neg.	neg.	neg.	neg.	15
ecurring pretax income from continuing operations	11.8%	12.3%	12.3%	7.0%	14.2%	15
vtraordinary income/loss	0.0%	O 0%	በ በ%	O 0%	በ በ%	(

0.0%

11.8%

23.1%

9.1%

0.0%

9.1%

1.6%

7.5%

0.0%

12.3%

30.9%

8.5%

0.0%

8.5%

2.1%

6.4%

Net profit (reported)
Source: Company data, NuWays

Extraordinary income/loss

Net income from continuing operations

Income from discontinued operations (net of tax)

Earnings before taxes

Tax rate

Net income Minority interest

NuWays AG 2

0.0%

12.3%

27.7%

8.9%

0.0%

8.9%

1.0%

7.9%

0.0%

7.0%

27.7%

5.1%

0.0%

5.1%

2.9%

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0.0%

14.2%

27.7%

10.3%

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10.3%

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15.2%

27.7%

11.0%

0.0%

11.0%

2.9%

8.2%

Update - 09.10.2024



Balance sheet (EUR m)	2021	2022	2023	2024e	2025e	2026e
Intangible assets	42.1	46.9	48.2	50.2	52.2	54.2
Property, plant and equipment	17.3	19.0	20.5	20.1	20.7	21.3
Financial assets	0.4	0.6	5.6	5.6	5.6	5.6
FIXED ASSETS	59.9	66.5	74.4	76.0	78.6	81.1
Inventories	18.8	23.8	28.6	30.1	31.0	35.4
Accounts receivable	11.8	16.4	22.0	17.3	20.4	23.2
Other assets and short-term financial assets	1.6	2.4	1.5	1.5	1.5	1.5
Liquid assets	26.7	26.6	21.9	22.6	31.2	41.5
Deferred taxes	1.4	2.7	3.2	3.2	3.2	3.2
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	60.4	72.0	77.1	74.7	87.3	104.8
TOTAL ASSETS	120.3	138.4	151.5	150.6	165.9	185.9
SHAREHOLDERS EQUITY	62.4	70.6	98.9	103.4	115.1	133.7
MINORITY INTEREST	4.1	6.4	5.1	5.1	5.1	5.1
Long-term liabilities to banks	16.9	12.4	4.8	4.8	4.8	4.8
Bonds (long-term)	0.0	0.0	0.0	0.0	0.0	0.0
other interest-bearing liabilities	11.6	12.6	13.0	13.0	13.0	13.0
Provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0
Other provisions and accrued liabilities	0.0	0.0	0.0	0.0	0.0	0.0
NON-CURRENT LIABILITIES	28.5	24.9	17.7	17.7	17.7	17.7
Short-term liabilities to banks	4.2	4.3	4.5	1.0	1.0	1.0
Accounts payable	4.8	6.6	8.3	6.6	10.2	11.6
Advance payments received on orders	1.8	4.8	2.6	2.6	2.6	2.6
Accrued taxes	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	11.2	17.1	12.4	12.4	12.4	12.4
Deferred taxes	3.1	3.5	1.9	1.9	1.9	1.9
Deferred income	0.1	0.2	0.2	0.0	0.0	0.0
CURRENT LIABILITIES	25.2	36.5	29.8	24.5	28.0	29.5
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	120.3	138.4	151.5	150.6	165.9	185.9
Balance sheet (common size)	2021	2022	2023	2024e	2025e	2026e
Intangible assets	35.0%	33.9%	31.8%	33.4%	31.5%	29.2%
Property, plant and equipment	14.4%	13.7%	13.5%	13.3%	12.5%	11.4%
Financial assets	0.4%	0.4%	3.7%	3.7%	3.4%	3.0%
FIXED ASSETS	49.8%	48.0%	49.1%	50.4%	47.4%	43.6%
Inventories	15.6%	17.2%	18.8%	20.0%	18.7%	19.0%
Accounts receivable	9.8%	11.9%	14.5%	11.5%	12.3%	12.5%
Other assets and short-term financial assets	1.4%	1.7%	1.0%	1.0%	0.9%	0.8%
Liquid assets	22.2%	19.2%	14.4%	15.0%	18.8%	22.3%
Deferred taxes	1.2%	2.0%	2.1%	2.1%	1.9%	1.7%
Deferred charges and prepaid expenses	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CURRENT ASSETS	50.2%	52.0%	50.9%	49.6%	52.6%	56.4%
TOTAL ASSETS	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
SHAREHOLDERS EQUITY	51.9%	51.0%	65.2%	68.6%	69.4%	71.9%
MINORITY INTEREST	3.4%	4.6%	3.4%	3.4%	3.1%	2.7%
Long-term liabilities to banks	14.0%	9.0%	3.2%	3.2%	2.9%	2.6%
ů					0.00/	0.0%
Bonds (long-term)	0.0%	0.0%	0.0%	0.0%	0.0%	
Bonds (long-term) other interest-bearing liabilities	0.0% 9.7%	0.0% 9.1%	8.6%	8.6%	7.8%	7.0%
Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations	0.0% 9.7% 0.0%	0.0% 9.1% 0.0%	8.6% 0.0%	8.6% 0.0%	7.8% 0.0%	7.0% 0.0%
Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities	0.0% 9.7% 0.0% 0.0%	0.0% 9.1% 0.0% 0.0%	8.6% 0.0% 0.0%	8.6% 0.0% 0.0%	7.8% 0.0% 0.0%	7.0% 0.0% 0.0%
Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES	0.0% 9.7% 0.0% 0.0% 23.7%	0.0% 9.1% 0.0% 0.0% 18.0%	8.6% 0.0% 0.0% 11.7%	8.6% 0.0% 0.0% 11.8%	7.8% 0.0% 0.0% 10.7%	7.0% 0.0% 0.0% 9.5%
Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks	0.0% 9.7% 0.0% 0.0% 23.7% 3.5%	0.0% 9.1% 0.0% 0.0% 18.0% 3.1%	8.6% 0.0% 0.0% 11.7% 3.0%	8.6% 0.0% 0.0% 11.8% 0.7%	7.8% 0.0% 0.0% 10.7% 0.6%	7.0% 0.0% 0.0% 9.5% 0.5%
Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable	0.0% 9.7% 0.0% 0.0% 23.7% 3.5% 4.0%	0.0% 9.1% 0.0% 0.0% 18.0% 3.1% 4.8%	8.6% 0.0% 0.0% 11.7% 3.0% 5.5%	8.6% 0.0% 0.0% 11.8% 0.7% 4.4%	7.8% 0.0% 0.0% 10.7% 0.6% 6.1%	7.0% 0.0% 0.0% 9.5% 0.5% 6.3%
Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders	0.0% 9.7% 0.0% 0.0% 23.7% 3.5% 4.0% 1.5%	0.0% 9.1% 0.0% 0.0% 18.0% 3.1% 4.8% 3.5%	8.6% 0.0% 0.0% 11.7% 3.0% 5.5% 1.7%	8.6% 0.0% 0.0% 11.8% 0.7% 4.4% 1.7%	7.8% 0.0% 0.0% 10.7% 0.6% 6.1% 1.6%	7.0% 0.0% 0.0% 9.5% 0.5% 6.3% 1.4%
Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes	0.0% 9.7% 0.0% 0.0% 23.7% 3.5% 4.0% 1.5% 0.0%	0.0% 9.1% 0.0% 0.0% 18.0% 3.1% 4.8% 3.5% 0.0%	8.6% 0.0% 0.0% 11.7% 3.0% 5.5% 1.7% 0.0%	8.6% 0.0% 0.0% 11.8% 0.7% 4.4% 1.7% 0.0%	7.8% 0.0% 0.0% 10.7% 0.6% 6.1% 1.6% 0.0%	7.0% 0.0% 0.0% 9.5% 0.5% 6.3% 1.4% 0.0%
Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes Other liabilities (incl. from lease and rental contracts)	0.0% 9.7% 0.0% 0.0% 23.7% 3.5% 4.0% 1.5% 0.0% 9.3%	0.0% 9.1% 0.0% 0.0% 18.0% 3.1% 4.8% 3.5% 0.0% 12.4%	8.6% 0.0% 0.0% 11.7% 3.0% 5.5% 1.7% 0.0% 8.2%	8.6% 0.0% 0.0% 11.8% 0.7% 4.4% 1.7% 0.0% 8.2%	7.8% 0.0% 0.0% 10.7% 0.6% 6.1% 1.6% 0.0% 7.5%	7.0% 0.0% 0.0% 9.5% 0.5% 6.3% 1.4% 0.0% 6.6%
Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes Other liabilities (incl. from lease and rental contracts) Deferred taxes	0.0% 9.7% 0.0% 0.0% 23.7% 3.5% 4.0% 1.5% 0.0% 9.3% 2.5%	0.0% 9.1% 0.0% 0.0% 18.0% 3.1% 4.8% 3.5% 0.0% 12.4% 2.5%	8.6% 0.0% 0.0% 11.7% 3.0% 5.5% 1.7% 0.0% 8.2% 1.2%	8.6% 0.0% 0.0% 11.8% 0.7% 4.4% 1.7% 0.0% 8.2% 1.2%	7.8% 0.0% 0.0% 10.7% 0.6% 6.1% 1.6% 0.0% 7.5% 1.1%	7.0% 0.0% 0.0% 9.5% 0.5% 6.3% 1.4% 0.0% 6.6% 1.0%
Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes Other liabilities (incl. from lease and rental contracts) Deferred taxes Deferred income	0.0% 9.7% 0.0% 0.0% 23.7% 3.5% 4.0% 1.5% 0.0% 9.3% 2.5% 0.1%	0.0% 9.1% 0.0% 0.0% 18.0% 3.1% 4.8% 3.5% 0.0% 12.4% 2.5% 0.1%	8.6% 0.0% 0.0% 11.7% 3.0% 5.5% 1.7% 0.0% 8.2% 1.2% 0.1%	8.6% 0.0% 0.0% 11.8% 0.7% 4.4% 1.7% 0.0% 8.2% 1.2% 0.0%	7.8% 0.0% 0.0% 10.7% 0.6% 6.1% 1.6% 0.0% 7.5% 1.1% 0.0%	7.0% 0.0% 0.0% 9.5% 0.5% 6.3% 1.4% 0.0% 6.6% 1.0% 0.0%
Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes Other liabilities (incl. from lease and rental contracts) Deferred taxes	0.0% 9.7% 0.0% 0.0% 23.7% 3.5% 4.0% 1.5% 0.0% 9.3% 2.5%	0.0% 9.1% 0.0% 0.0% 18.0% 3.1% 4.8% 3.5% 0.0% 12.4% 2.5%	8.6% 0.0% 0.0% 11.7% 3.0% 5.5% 1.7% 0.0% 8.2% 1.2%	8.6% 0.0% 0.0% 11.8% 0.7% 4.4% 1.7% 0.0% 8.2% 1.2%	7.8% 0.0% 0.0% 10.7% 0.6% 6.1% 1.6% 0.0% 7.5% 1.1%	7.0% 0.0% 0.0% 9.5% 0.5% 6.3% 1.4% 0.0% 6.6% 1.0%

Source: Company data, NuWays

Update - 09.10.2024



Cash flow statement (EUR m)	2021	2022	2023	2024e	2025e	2026e
Net profit/loss	9.5	9.9	10.5	5.3	12.7	15.6
Depreciation of fixed assets (incl. leases)	3.2	3.3	4.0	3.7	3.6	3.7
Amortisation of goodwill & intangible assets	0.8	0.8	0.8	0.8	0.8	0.8
Other costs affecting income / expenses	5.5	3.5	5.0	5.0	5.0	5.0
Cash flow from operating activities	13.8	5.6	-1.6	5.8	11.3	12.8
. 3				-1.5	-0.9	
Increase/decrease in inventory	-3.8	-5.0	-4.8			-4.4
Increase/decrease in accounts receivable	0.5	-4.6	-5.6	4.7	-3.1	-2.9
Increase/decrease in accounts payable	-0.1	1.8	1.7	-1.7	3.6	1.4
Increase/decrease in other working capital positions	2.1	-0.0	-8.5	-6.0	-6.0	-2.0
Increase/decrease in working capital	-1.2	-7.9	-17.1	-4.5	-6.5	-7.8
Cash flow from operating activities	17.8	9.7	3.2	10.3	15.7	17.3
CAPEX	1.4	2.6	8.7	6.1	7.1	7.1
Payments for acquisitions	3.9	0.0	0.0	0.0	0.0	0.0
Financial investments	0.0	0.0	5.1	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.3	0.0	0.0	0.0
Cash flow from investing activities	-5.3	-2.6	-13.5	-6.1	-7.1	-7.1
_						
Cash flow before financing	12.5	7.1	-10.4	4.2	8.6	10.3
Increase/decrease in debt position	-8.4	-6.8	-10.0	-3.5	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.6	0.4	19.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0
Others	-1.4	-1.2	-3.1	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.6	0.3	-0.2	0.0	0.0	0.0
Cash flow from financing activities	-9.2	-7.6	5.8	-3.5	0.0	0.0
Increase/decrease in liquid assets	3.9	-0.2	-4.7	0.7	8.6	10.3
Liquid assets at end of period	26.7	26.6	21.9	22.6	31.2	41.5
Liquid assets at end of period	20.1	20.0	21.9	22.0	31.2	41.5
Kon ratios (FUD m)	2024	2022	2022	20245	2025-	2020-
Key ratios (EUR m)	2021	2022	2023	2024e	2025e	2026e
P&L growth analysis						
Sales growth	33.8%	11.2%	1.0%	-10.8%	17.9%	14.0%
EBITDA growth	78.1%	67.8%	19.0%	-35.7%	10.7%	114.4%
EBIT growth	412.2%	356.5%	194.3%	172.6%	-100.0%	-100.0%
EPS growth	58.5%	52.9%	3.3%	-72.0%	-1.4%	398.0%
Efficiency						
Sales per employee	99.2	103.7	96.6	86.2	96.7	109.2
EBITDA per employee	16.0	17.0	16.6	10.1	17.5	20.4
No. employees (average)	1,060	1,126	1,222	1,221	1,282	1,295
	1,000	1,120	1,222	1,221	1,202	1,295
Balance sheet analysis	00.00/	00.00/	00.00/	07.00/	00.00/	00.00/
Avg. working capital / sales	22.3%	22.0%	29.0%	37.0%	30.9%	29.2%
Inventory turnover (sales/inventory)	5.6	4.9	4.1	3.5	4.0	4.0
Accounts receivable turnover	40.9	51.3	68.1	60.0	60.0	60.0
Accounts payable turnover	22.8	23.0	23.0	23.0	30.0	30.0
Cash flow analysis						
Free cash flow	16.4	7.1	-5.5	4.2	8.6	10.3
Free cash flow/sales	15.6%	6.1%	-4.7%	4.0%	6.9%	7.3%
FCF / net profit	171.9%	71.5%	neg.	79.5%	67.7%	65.9%
Capex / sales	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Solvency	11.0.					
Net debt	6.0	2.7	0.4	-3.9	-12.5	-22.8
Net Debt/EBITDA	0.0	0.1	0.4	0.0	0.0	0.0
Dividend payout ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Interest paid / avg. debt	2.0%	2.1%	3.9%	2.8%	2.7%	3.0%
Returns						
ROCE	13.6%	14.7%	13.3%	6.2%	13.5%	14.8%
ROE	12.6%	10.5%	9.4%	2.2%	8.0%	8.6%
Adjusted FCF yield	7.4%	6.9%	8.4%	2.4%	8.8%	12.2%
Dividend yield	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DPS	0.0	0.0	0.0	0.0	0.0	0.0
EPS reported	1.37	1.26	1.42	0.35	1.40	1.76
Average number of shares	5.7	5.9	6.6	6.6	6.6	6.6
Valuation ratios	5.1	5.5	0.0	0.0	3.0	0.0
	4 7	4.0	4.0	4.0	4 4	0.0
P/BV	1.7	1.6	1.3	1.2	1.1	0.9
EV/sales	1.1	1.0	1.1	1.1	0.9	0.7
EV/EBITDA	6.7	5.9	6.1	9.7	5.0	3.8
EV/EBIT	8.8	7.6	8.0	15.3	6.2	4.6
Source: Company data, NuWays						

Update - 09.10.2024



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Company	Disclosures
Nynomic AG	2,8

Historical target	orice and rating changes for N	lynomic AG			
Company	Date	Analyst	Rating	Target Price	Close
Nynomic AG	21.08.2024	Sandherr, Christian	Buy	EUR 50.00	EUR 23.50
-	27.03.2024	Sandherr, Christian	Buy	EUR 52.00	EUR 31.80
	09.11.2023	Sandherr, Christian	Buy	EUR 54.00	EUR 29.80

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