

**Buy** (old: Buy)

18.12.2023

**EUR 54.00** (old: EUR 54.00)

## Bolt-on acquisition with high synergy potential; chg.

**Topic:** Nynomic announced the 100% acquisition of art photonic (13th pillar of the Nynomic group), which should be highly value accretive during the coming years thanks to significant synergy potential.

In detail, art photonic is a Berlin-based **expert in the development and production of highly specialized fiber optic cables** used for optical measurement technology with a focus on mid-infrared (MIR) wavelength, making it **highly compatible with the the recently acquired NLIR** (early Oct.). Its products enable ultra-fast transmission of light to the measurement point and back to the sensor to process the received data. Both acquisitions support Nynomic's strategy to bring MIR in a scalable way into production processes integrated into stationary machines, production plants, commercial vehicles and similar, thus expanding Nynomic's future solution portfolio.

In 2023e, art photonics is seen to generate some **€ 4m sales with an EBIT margin of roughly 10%** (eNuW). Thanks to significant cross-selling opportunities across Nynomic's broad customer base, we expect art photonic's **annual sales growth potential to be at around 20% for the next three to four years**. The resulting positive operating leverage should quickly enable EBIT margins of >15%, in our view. While the purchase price was not disclosed, we expect it to be in line with Nynomic's recent acquisitions, i.e. **~1x EV/sales, or € 4m** in the case of art photonics, making it a clearly value accretive deal.

**Additional acquisitions to follow in H1 2024e.** Carried by its inherently cash flow generating business model, the € 18.9m capital increase in May and in line with its buy and build strategy, Nynomic looks set to acquire 1-2, potentially also larger targets with up to € 20m sales during FY 2024e.

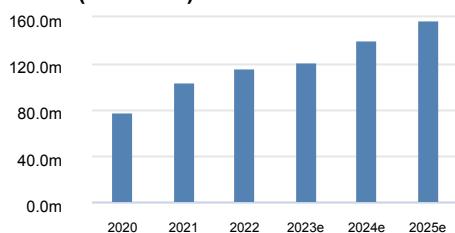
**Further positive newsflow to stem from a strong Q4** and a continued strong momentum throughout 2024e. Following solid 9M results with € 83m sales and a 10% EBIT margin, Nynomic looks set to report a disproportionately strong Q4 due to confirmed call-off dates of formerly delayed orders, several new projects within structurally growing markets. Q4 sales should come in at € 37.6m (+14% yoy, eNuW) with an EBIT margin of 19.7% (eNuW). With several products (e.g. Spectral Engines) beginning to gain traction and structurally growing demand for existing solutions, organic sales growth during the next years should exceed 10% (eNuW).

**BUY with an unchanged € 54 PT** based on DCF.

Y/E 31.12 (EUR m)	2020	2021	2022	2023e	2024e	2025e
Sales	78.6	105.1	116.8	121.0	141.3	159.1
Sales growth	21.1%	33.8%	11.2%	3.6%	16.8%	12.6%
EBITDA	11.4	17.0	19.2	19.9	23.9	28.8
Net debt (if net cash=0)	17.3	6.0	2.7	-19.3	-30.9	-46.3
FCF	4.5	16.4	7.1	7.5	11.6	15.5
Net Debt/EBITDA	1.5	0.4	0.1	0.0	0.0	0.0
EPS pro forma	0.83	1.37	1.26	1.20	1.56	2.02
EBITDA margin	14.6%	16.2%	16.4%	16.5%	16.9%	18.1%
ROCE	10.1%	13.6%	14.7%	13.6%	14.6%	16.2%
EV/sales	2.4	1.8	1.7	1.6	1.3	1.0
EV/EBITDA	16.5	11.2	10.1	9.7	7.6	5.8
PER	39.2	23.6	25.7	27.0	20.7	16.1
Adjusted FCF yield	2.7%	4.4%	4.1%	4.4%	5.8%	8.1%

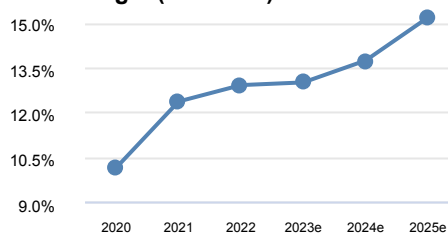
Source: Company data, NuWays, Close price as of 15.12.2023

### Sales (2020-25e)



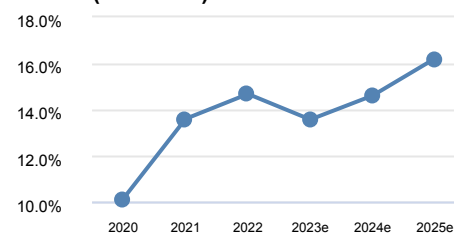
Source: NuWays Research

### EBIT margin (2020-25e)



Source: NuWays Research

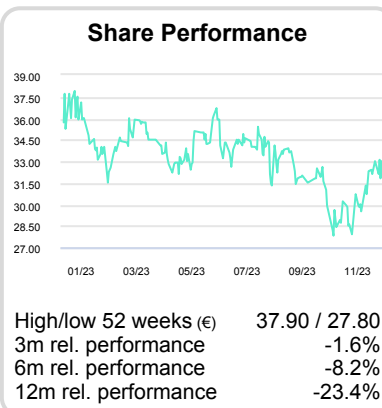
### ROCE (2020-25e)



Source: NuWays Research

### Company description

Nynomic is a leading supplier of optical metrology solutions, which are based on spectroscopy. Simply put, by measuring the spectrum of light that is emitted by an object one can contactless determine the color, temperature, density and even chemical composition of such.



### Market data

Share price (in €)	33.00
Market cap (in € m)	212.4
Number of shares (in m pcs)	6.6
Enterprise value (in € m)	193.1
Ø trading volume (6 months)	6,200

### Identifier

Bloomberg	M7U GR
Reuters	M7UG
WKN	A0MSN1
ISIN	DE000A0MSN11

### Key shareholders

Management & Supervisory Board	21.4%
Berenberg Asset Management	4.2%
Paladin Asset Management	3.5%
Free Float	70.9%

### Estimates changes

	2023e	2024e	2025e
Sales	0%	3%	4%
EBIT	0%	1%	3%
EPS	0%	0%	3%

### Comment on changes

- Reflecting the acquisition of art photonics in our estimates

### Guidance

- Sales: single-digit yoy growth
- EBIT margin: yoy improvement

## Financials

Profit and loss (EUR m)	2020	2021	2022	2023e	2024e	2025e
<b>Net sales</b>	<b>78.6</b>	<b>105.1</b>	<b>116.8</b>	<b>121.0</b>	<b>141.3</b>	<b>159.1</b>
<i>Sales growth</i>	21.1%	33.8%	11.2%	3.6%	16.8%	12.6%
Increase/decrease in finished goods and work-in-process	2.8	2.3	3.1	0.8	0.5	0.5
<b>Total sales</b>	<b>81.3</b>	<b>107.4</b>	<b>119.9</b>	<b>121.8</b>	<b>141.8</b>	<b>159.6</b>
Other operating income	0.6	1.1	0.9	1.2	1.4	1.6
Material expenses	32.6	46.5	51.2	49.0	56.8	63.5
Personnel expenses	28.5	33.5	36.9	40.5	46.8	51.6
Other operating expenses	9.5	11.5	13.6	13.5	15.7	17.3
<b>Total operating expenses</b>	<b>69.9</b>	<b>90.4</b>	<b>100.7</b>	<b>101.8</b>	<b>117.8</b>	<b>130.8</b>
<b>EBITDA</b>	<b>11.4</b>	<b>17.0</b>	<b>19.2</b>	<b>19.9</b>	<b>23.9</b>	<b>28.8</b>
Depreciation	2.7	3.2	3.3	3.4	3.7	3.8
<b>EBITA</b>	<b>8.8</b>	<b>13.8</b>	<b>15.9</b>	<b>16.5</b>	<b>20.2</b>	<b>25.0</b>
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.8	0.8	0.8	0.8	0.8	0.8
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0
<b>EBIT (inc revaluation net)</b>	<b>8.0</b>	<b>13.0</b>	<b>15.1</b>	<b>15.7</b>	<b>19.4</b>	<b>24.2</b>
Interest income	0.0	0.0	0.0	0.0	0.0	0.0
Interest expenses	0.7	0.7	0.7	0.9	0.6	0.6
Investment income	0.0	0.0	0.0	0.0	0.0	0.0
Financial result	-0.7	-0.6	-0.7	-0.9	-0.6	-0.6
<b>Recurring pretax income from continuing operations</b>	<b>7.3</b>	<b>12.4</b>	<b>14.4</b>	<b>14.9</b>	<b>18.9</b>	<b>23.6</b>
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
<b>Earnings before taxes</b>	<b>7.3</b>	<b>12.4</b>	<b>14.4</b>	<b>14.9</b>	<b>18.9</b>	<b>23.6</b>
Income tax expense	2.1	2.9	4.4	4.3	5.5	6.8
<b>Net income from continuing operations</b>	<b>5.2</b>	<b>9.5</b>	<b>9.9</b>	<b>10.6</b>	<b>13.4</b>	<b>16.8</b>
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0
<b>Net income</b>	<b>5.2</b>	<b>9.5</b>	<b>9.9</b>	<b>10.6</b>	<b>13.4</b>	<b>16.8</b>
Minority interest	0.8	1.7	2.5	2.7	3.1	3.5
<b>Net profit (reported)</b>	<b>4.4</b>	<b>7.9</b>	<b>7.4</b>	<b>7.9</b>	<b>10.2</b>	<b>13.2</b>
Average number of shares	5.3	5.7	5.9	6.6	6.6	6.6
<b>EPS reported</b>	<b>0.83</b>	<b>1.37</b>	<b>1.26</b>	<b>1.20</b>	<b>1.56</b>	<b>2.02</b>

Profit and loss (common size)	2020	2021	2022	2023e	2024e	2025e
<b>Net sales</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<i>Sales growth</i>	21.1%	33.8%	11.2%	3.6%	16.8%	12.6%
Increase/decrease in finished goods and work-in-process	3.6%	2.2%	2.7%	0.7%	0.4%	0.3%
<b>Total sales</b>	<b>103.6%</b>	<b>102.2%</b>	<b>102.7%</b>	<b>100.7%</b>	<b>100.4%</b>	<b>100.3%</b>
Other operating income	0.8%	1.1%	0.8%	1.0%	1.0%	1.0%
Material expenses	41.5%	44.3%	43.9%	40.5%	40.2%	39.9%
Personnel expenses	36.2%	31.8%	31.6%	33.5%	33.1%	32.5%
Other operating expenses	12.1%	11.0%	11.6%	11.2%	11.1%	10.8%
<b>Total operating expenses</b>	<b>89.0%</b>	<b>86.0%</b>	<b>86.3%</b>	<b>84.2%</b>	<b>83.4%</b>	<b>82.2%</b>
<b>EBITDA</b>	<b>14.6%</b>	<b>16.2%</b>	<b>16.4%</b>	<b>16.5%</b>	<b>16.9%</b>	<b>18.1%</b>
Depreciation	3.4%	3.1%	2.8%	2.8%	2.6%	2.4%
<b>EBITA</b>	<b>11.2%</b>	<b>13.1%</b>	<b>13.6%</b>	<b>13.7%</b>	<b>14.3%</b>	<b>15.7%</b>
Amortisation of goodwill	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Amortisation of intangible assets	1.0%	0.8%	0.7%	0.7%	0.6%	0.5%
Impairment charges	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>EBIT (inc revaluation net)</b>	<b>10.1%</b>	<b>12.4%</b>	<b>12.9%</b>	<b>13.0%</b>	<b>13.7%</b>	<b>15.2%</b>
Interest income	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Interest expenses	0.9%	0.6%	0.6%	0.7%	0.4%	0.4%
Investment income	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Financial result	neg.	neg.	neg.	neg.	neg.	neg.
<b>Recurring pretax income from continuing operations</b>	<b>9.3%</b>	<b>11.8%</b>	<b>12.3%</b>	<b>12.3%</b>	<b>13.4%</b>	<b>14.8%</b>
Extraordinary income/loss	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Earnings before taxes</b>	<b>9.3%</b>	<b>11.8%</b>	<b>12.3%</b>	<b>12.3%</b>	<b>13.4%</b>	<b>14.8%</b>
Tax rate	29.0%	23.1%	30.9%	29.0%	29.0%	29.0%
<b>Net income from continuing operations</b>	<b>6.6%</b>	<b>9.1%</b>	<b>8.5%</b>	<b>8.7%</b>	<b>9.5%</b>	<b>10.5%</b>
Income from discontinued operations (net of tax)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Net income</b>	<b>6.6%</b>	<b>9.1%</b>	<b>8.5%</b>	<b>8.7%</b>	<b>9.5%</b>	<b>10.5%</b>
Minority interest	1.0%	1.6%	2.1%	2.2%	2.2%	2.2%
<b>Net profit (reported)</b>	<b>5.6%</b>	<b>7.5%</b>	<b>6.4%</b>	<b>6.5%</b>	<b>7.3%</b>	<b>8.3%</b>

Source: Company data, NuWays

Balance sheet (EUR m)	2020	2021	2022	2023e	2024e	2025e
Intangible assets	36.2	42.1	46.9	49.4	49.4	49.4
Property, plant and equipment	14.7	17.3	19.0	20.6	21.2	21.7
Financial assets	0.5	0.4	0.6	1.1	1.1	1.1
<b>FIXED ASSETS</b>	<b>51.5</b>	<b>59.9</b>	<b>66.5</b>	<b>71.1</b>	<b>71.7</b>	<b>72.2</b>
Inventories	15.1	18.8	23.8	26.9	28.3	31.8
Accounts receivable	12.3	11.8	16.4	17.2	19.4	21.8
Other assets and short-term financial assets	1.9	1.6	2.4	2.4	2.4	2.4
Liquid assets	22.1	26.7	26.6	38.4	49.9	65.4
Deferred taxes	0.2	1.4	2.7	2.7	2.7	2.7
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0
<b>CURRENT ASSETS</b>	<b>51.6</b>	<b>60.4</b>	<b>72.0</b>	<b>87.6</b>	<b>102.7</b>	<b>124.1</b>
<b>TOTAL ASSETS</b>	<b>103.0</b>	<b>120.3</b>	<b>138.4</b>	<b>158.7</b>	<b>174.4</b>	<b>196.3</b>

<b>SHAREHOLDERS EQUITY</b>	<b>48.1</b>	<b>62.4</b>	<b>70.6</b>	<b>100.2</b>	<b>114.6</b>	<b>132.4</b>
MINORITY INTEREST	2.9	4.1	6.4	6.4	6.4	6.4
Provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0
Other provisions and accrued liabilities	1.5	0.0	0.0	0.0	0.0	0.0
Short-term liabilities to banks	4.9	4.2	4.3	4.3	4.3	4.3
Accounts payable	4.9	4.8	6.6	7.6	8.9	13.1
Advance payments received on orders	0.0	1.8	4.8	4.8	4.8	4.8
Other liabilities (incl. from lease and rental contracts)	5.1	11.2	17.1	17.1	17.1	17.1
Deferred taxes	0.0	3.1	3.5	3.5	3.5	3.5
Deferred income	1.1	0.1	0.2	0.0	0.0	0.0
<b>CURRENT LIABILITIES</b>	<b>10.0</b>	<b>17.8</b>	<b>28.5</b>	<b>29.5</b>	<b>30.8</b>	<b>35.0</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS EQUITY</b>	<b>103.0</b>	<b>120.3</b>	<b>138.4</b>	<b>158.7</b>	<b>174.4</b>	<b>196.3</b>

Balance sheet (common size)	2020	2021	2022	2023e	2024e	2025e
Intangible assets	35.1%	35.0%	33.9%	31.1%	28.3%	25.2%
Property, plant and equipment	14.3%	14.4%	13.7%	13.0%	12.2%	11.1%
Financial assets	0.5%	0.4%	0.4%	0.7%	0.6%	0.5%
<b>FIXED ASSETS</b>	<b>50.0%</b>	<b>49.8%</b>	<b>48.0%</b>	<b>44.8%</b>	<b>41.1%</b>	<b>36.8%</b>
Inventories	14.6%	15.6%	17.2%	16.9%	16.2%	16.2%
Accounts receivable	11.9%	9.8%	11.9%	10.9%	11.1%	11.1%
Other assets and short-term financial assets	1.8%	1.4%	1.7%	1.5%	1.4%	1.2%
Liquid assets	21.5%	22.2%	19.2%	24.2%	28.6%	33.3%
Deferred taxes	0.2%	1.2%	2.0%	1.7%	1.6%	1.4%
Deferred charges and prepaid expenses	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>CURRENT ASSETS</b>	<b>50.0%</b>	<b>50.2%</b>	<b>52.0%</b>	<b>55.2%</b>	<b>58.9%</b>	<b>63.2%</b>
<b>TOTAL ASSETS</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

<b>SHAREHOLDERS EQUITY</b>	<b>46.7%</b>	<b>51.9%</b>	<b>51.0%</b>	<b>63.2%</b>	<b>65.7%</b>	<b>67.4%</b>
MINORITY INTEREST	2.8%	3.4%	4.6%	4.0%	3.7%	3.3%
Provisions for pensions and similar obligations	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Other provisions and accrued liabilities	1.4%	0.0%	0.0%	0.0%	0.0%	0.0%
Short-term liabilities to banks	4.8%	3.5%	3.1%	2.7%	2.5%	2.2%
Accounts payable	4.8%	4.0%	4.8%	4.8%	5.1%	6.7%
Advance payments received on orders	0.0%	1.5%	3.5%	3.0%	2.7%	2.4%
Other liabilities (incl. from lease and rental contracts)	5.0%	9.3%	12.4%	10.8%	9.8%	8.7%
Deferred taxes	0.0%	2.5%	2.5%	2.2%	2.0%	1.8%
Deferred income	1.1%	0.1%	0.1%	0.0%	0.0%	0.0%
<b>CURRENT LIABILITIES</b>	<b>9.8%</b>	<b>14.8%</b>	<b>20.6%</b>	<b>18.6%</b>	<b>17.7%</b>	<b>17.8%</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS EQUITY</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Source: Company data, NuWays

Cash flow statement (EUR m)	2020	2021	2022	2023e	2024e	2025e
Net profit/loss	5.2	9.5	9.9	10.6	13.4	16.8
Depreciation of fixed assets (incl. leases)	2.7	3.2	3.3	3.4	3.7	3.8
Amortisation of goodwill & intangible assets	0.8	0.8	0.8	0.8	0.8	0.8
Others	-2.4	-1.4	-1.2	0.0	0.0	0.0
Cash flow from operating activities	2.9	13.8	5.6	7.7	12.2	15.9
Increase/decrease in inventory	-3.4	-3.8	-5.0	-3.1	-1.4	-3.6
Increase/decrease in accounts receivable	-2.8	0.5	-4.6	-0.8	-2.1	-2.4
Increase/decrease in accounts payable	1.3	-0.1	1.8	1.0	1.3	4.2
Increase/decrease in other working capital positions	1.1	2.1	-0.0	-5.0	-4.0	-4.0
Increase/decrease in working capital	-3.9	-1.2	-7.9	-7.9	-6.2	-5.8
<b>Cash flow from operating activities</b>	<b>6.4</b>	<b>17.8</b>	<b>9.7</b>	<b>11.9</b>	<b>16.7</b>	<b>20.6</b>
CAPEX	1.9	1.4	2.6	4.3	5.1	5.1
Payments for acquisitions	5.1	3.9	0.0	4.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.5	0.0	0.0
Income from asset disposals	0.1	0.0	0.0	0.0	0.0	0.0
<b>Cash flow from investing activities</b>	<b>-6.9</b>	<b>-5.3</b>	<b>-2.6</b>	<b>-8.8</b>	<b>-5.1</b>	<b>-5.1</b>
Cash flow before financing	-0.5	12.5	7.1	3.1	11.6	15.5
Increase/decrease in debt position	1.3	-8.4	-6.8	-10.2	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	13.4	0.6	0.4	18.9	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0
Others	-2.4	-1.4	-1.2	0.0	0.0	0.0
Effects of exchange rate changes on cash	-0.2	0.6	0.3	0.0	0.0	0.0
<b>Cash flow from financing activities</b>	<b>12.3</b>	<b>-9.2</b>	<b>-7.6</b>	<b>8.7</b>	<b>0.0</b>	<b>0.0</b>
Increase/decrease in liquid assets	11.6	3.9	-0.2	11.8	11.6	15.5
<b>Liquid assets at end of period</b>	<b>22.1</b>	<b>26.7</b>	<b>26.6</b>	<b>38.4</b>	<b>49.9</b>	<b>65.4</b>

Key ratios (EUR m)	2020	2021	2022	2023e	2024e	2025e
<b>P&amp;L growth analysis</b>						
Sales growth	21.1%	33.8%	11.2%	3.6%	16.8%	12.6%
EBITDA growth	-13.7%	78.1%	67.8%	17.4%	24.7%	44.3%
EBIT growth	279.5%	565.4%	489.8%	252.2%	-100.0%	-100.0%
EPS growth	-39.0%	58.5%	52.9%	-12.7%	23.8%	68.0%
<b>Efficiency</b>						
Sales per employee	83.7	99.2	103.7	98.3	106.5	114.7
EBITDA per employee	12.2	16.0	17.0	16.2	18.0	20.8
No. employees (average)	939	1,060	1,126	1,231	1,326	1,387
<b>Balance sheet analysis</b>						
Avg. working capital / sales	25.4%	22.3%	22.0%	25.0%	23.2%	21.9%
Inventory turnover (sales/inventory)	5.2	5.6	4.9	4.5	5.0	5.0
Accounts receivable turnover	57.1	40.9	51.3	52.0	50.0	50.0
Accounts payable turnover	22.8	22.8	23.0	23.0	23.0	30.0
<b>Cash flow analysis</b>						
Free cash flow	4.5	16.4	7.1	7.5	11.6	15.5
Free cash flow/sales	5.8%	15.6%	6.1%	6.2%	8.2%	9.7%
FCF / net profit	87.2%	171.9%	71.5%	71.4%	86.3%	92.2%
Capex / sales	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
<b>Solvency</b>						
Net debt	17.3	6.0	2.7	-19.3	-30.9	-46.3
Net Debt/EBITDA	1.5	0.4	0.1	0.0	0.0	0.0
Dividend payout ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Interest paid / avg. debt	2.3%	2.0%	2.1%	3.4%	2.4%	3.0%
<b>Returns</b>						
ROCE	10.1%	13.6%	14.7%	13.6%	14.6%	16.2%
ROE	9.1%	12.6%	10.5%	7.8%	8.9%	10.0%
Adjusted FCF yield	2.7%	4.4%	4.1%	4.4%	5.8%	8.1%
Dividend yield	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DPS	0.0	0.0	0.0	0.0	0.0	0.0
EPS reported	0.83	1.37	1.26	1.20	1.56	2.02
Average number of shares	5.3	5.7	5.9	6.6	6.6	6.6
<b>Valuation ratios</b>						
P/BV	3.6	3.0	2.7	2.1	1.9	1.6
EV/sales	2.4	1.8	1.7	1.6	1.3	1.0
EV/EBITDA	16.5	11.2	10.1	9.7	7.6	5.8
EV/EBIT	23.7	14.7	12.9	12.3	9.4	6.9

Source: Company data, NuWays

## Disclosures

Disclosures regarding research publications of NuWays AG pursuant to section 85 of the German Securities Trading Act (WpHG)

### Indication of conflict of interest

It is essential that any research recommendation is fairly presented and discloses interests of indicates relevant conflicts of interest. Pursuant to section 85 of the German Securities Trading Act (WpHG) a research report has to point out possible conflicts of interest in connection with the analysed company. A conflict of interest is presumed to exist in particular if NuWays AG

- (1) or any other person belonging to the same group with it was part of a consortium within the past twelve months that issued the financial instruments of the analysed company by way of a public offer.
- (2) or any other person belonging to the same group with it has entered into an agreement on the production of the research report with the analysed company.
- (3) or any other person belonging to the same group with it has been party to an agreement on the provision of investment banking services with the analysed company or have received services or a promise of services under the term of such an agreement within the past twelve month.
- (4) The analysed company holds 5% or more of the share capital of NuWays AG.
- (5) holds (a) a net short position or (b) a net long position of 0.5% of the outstanding share capital of the analysed company.
- (6) or any other person belonging to the same group with it is a market maker or liquidity provider in the financial instruments of the issuer.
- (7) or the analyst has any other significant financial interests relating to the analysed company such as, for example, exercising mandates in the interest of the analysed company.
- (8) The research report has been made available to the analysed company prior to its publication. Thereafter, only factual changes have been made to the report.

**Conflicts of interest that existed at the time when this research report was published:**

Company	Disclosures
Nynomic AG	2,8

### Historical target price and rating changes for Nynomic AG

Company	Date	Analyst	Rating	Target Price	Close
Nynomic AG	09.11.2023	Sandherr, Christian	n.a.	EUR 54.00	EUR 29.80
	03.08.2023	Sandherr, Christian	n.a.	EUR 57.00	EUR 33.80

## 1. General Information/Liabilities

This research report has been produced for the information purposes of institutional investors only, and is not in any way a personal recommendation, offer or solicitation to buy or sell the financial instruments mentioned herein. The document is confidential and is made available by NuWays AG exclusively to selected recipients in the European Union (EU) or, in individual cases, also in other countries. It is not allowed to pass the research report on to persons other than the intended recipient without the permission of NuWays AG. Reproduction of this document, in whole or in part, is not permitted without prior permission NuWays AG. All rights reserved.

Under no circumstances shall NuWays AG, any of its employees involved in the preparation, have any liability for possible errors or incompleteness of the information included in this research report – neither in relation to indirect or direct nor consequential damages. Liability for damages arising either directly or as a consequence of the use of information, opinions and estimates is also excluded. Past performance of a financial instrument is not necessarily indicative of future performance.

## 2. Responsibilities

This research report was prepared by the research analyst named on the front page (the "Producer"). The Producer is solely responsible for the views and estimates expressed in this report. The report has been prepared independently. The content of the research report was not influenced by the issuer of the analysed financial instrument at any time. It may be possible that parts of the research report were handed out to the issuer for information purposes prior to the publication without any major amendments being made thereafter.

## 3. Organisational Requirements

NuWays AG took internal organisational and regulative precautions to avoid or accordingly disclose possible conflicts of interest in connection with the preparation and distribution of the research report. All members of NuWays AG involved in the preparation of the research report are subject to internal compliance regulations. No part of the Producer's compensation is directly or indirectly related to the preparation of this financial analysis. In case a research analyst or a closely related person is confronted with a conflict of interest, the research analyst is restricted from covering this company.

## 4. Information Concerning the Methods of Valuation/Update

The determination of the fair value per share, i.e. the price target, and the relevant rating is done on the basis of the adjusted free cash flow (adj. FCF) method and on the basis of the discounted cash flow – DCF model. Furthermore, a peer group comparison is made.

The adj. FCF method is based on the assumption that investors purchase assets only at a price (enterprise value) at which the operating cash flow return after taxes on this investment exceeds their opportunity costs in the form of a hurdle rate of 7.5%. The operating cash flow is calculated as EBITDA less maintenance capex and taxes.

Within the framework of the DCF approach, the future free cash flows are calculated initially on the basis of a fictitious capital structure of 100% equity, i.e. interest and repayments on debt capital are not factored in initially. The adjust-

ment towards the actual capital structure is done by discounting the calculated free cash flows with the weighted average cost of capital (WACC), which takes into account both the cost of equity capital and the cost of debt. After discounting, the calculated total enterprise value is reduced by the interest-bearing debt capital in order to arrive at the equity value.

NuWays AG uses the following three-step rating system for the analysed companies:

**Buy:** Sustainable upside potential of more than 20% within 12 months

**Sell:** Sustainable downside potential of more than 20% within 12 months.

**Hold:** Upside/downside potential is limited. No immediate catalyst visible.

The decision on the choice of the financial instruments analysed in this document was solely made by NuWays AG. The opinions and estimates in this research report are subject to change without notice. It is within the discretion of NuWays AG whether and when it publishes an update to this research report, but in general updates are created on a regular basis, after 6 months at the latest. A sensitivity analysis is included and published in company's initial studies.

## 5. Major Sources of Information

Part of the information required for this research report was made available by the issuer of the financial instrument. Furthermore, this report is based on publicly available sources (such as, for example, Bloomberg, Reuters, VWD-Trader and the relevant daily press) believed to be reliable. NuWays AG has checked the information for plausibility but not for accuracy or completeness.

## 6. Competent Supervisory Authority

NuWays AG is an affiliated company of Hauck Aufhäuser Lampe Privatbank AG which is under supervision of the BaFin – German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht), Graurheindorfer Straße 108, 53117 Bonn and Marie-Curie-Straße 24 – 28, 60439 Frankfurt a.M.

## 7. Specific Comments for Recipients Outside of Germany

This research report is subject to the law of the Federal Republic of Germany and the European Union (EU). The distribution of this information to other states in particular to the USA, Canada, Australia and Japan may be restricted or prohibited by the laws applicable within this state. If this communication is distributed in the United Kingdom it is solely directed at (i) investment professionals as defined in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "FPO") or (ii) high net-worth entities as defined in article 49 of the FPO. This document should not be distributed or forwarded, either directly or indirectly, to any other individuals.

## 8. Miscellaneous

According to Article 4(1) No. i of the delegated regulation 2016/958 supplementing regulation 596/2014 of the European Parliament, further information regarding investment recommendations of the last 12 months are published under: [www.nuways-ag.com](http://www.nuways-ag.com)

Date of publication creation: 18/12/2023 08:00 AM

Date of publication dissemination: 18/12/2023 08:00 AM

## Contacts

### NuWays AG

Mittelweg 16-17  
20148 Hamburg  
Germany

+49 170 119 8648  
info@nuways-ag.com  
www.nuways-ag.com



**Christian Sandherr**

Co-CEO/Analyst

christian.sandherr@nuways-ag.com



**Frederik Jarchow**

Co-CEO/Analyst

frederik.jarchow@nuways-ag.com



**Philipp Sennewald**

Analyst

philipp.sennewald@nuways-ag.com



**Henry Wendisch**

Analyst

henry.wendisch@nuways-ag.com



**Mark Schüssler**

Analyst

mark-hendrik.schuessler@nuways-ag.com



**Konstantin Völk**

Analyst

konstantin.voelk@nuways-ag.com

## Find us on Social Media

[Instagram](#)



[Twitter/X](#)



[LinkedIn](#)

