Renewables - Norway



Buy (old: Buy) 22.08.2024

NOK 19.00 (old: NOK 19.00)

Strong Q2 marked by value accretive capital recycling; chg.

Q2 sales increased by 12% yoy to NOK 83m stemming from a 22% yoy increase of power production (143 GWh), primarily attributed to a full quarter of production from the Odin portfolio and contributions from Sundby, which compensated for last year's sales of three hydro assets. The growth of power production offset the decreased average power price (from NOK 0.76/kWh to NOK 0.59/kWh). Total revenue, which also includes the book gains from asset sales decreased by 38% to NOK 207m.

Q2 EBITDA came in at NOK 180m, down 36% yoy due to a significantly lower book gain from asset disposals. Adjusting for book gains, the fundamentals paint a strong picture with EBITDA of NOK 71m (+NOK 49m yoy) thanks to a notably improved income from associated companies (+ NOK 30m yoy).

Value accretive capital recycling. At the end of June, Cloudberry sold three additional non-core hydro assets to Cadre AS with a combined annual production capacity of 36 GWh. The achieved valuation exceeded 2.3x the book value (NOK 320m transaction value and generating NOK 205m of free cash) with an IRR of around 28%. With this, the company increased its stake in Forte Energy by 15.99% to 49.99%. Mind you, Forte is hydropower portfolio with an annual production of 234GWh in the attractive NO2 and NO5 price areas.

The price of the 15.99% stake stood at roughly 1.1x the Q1 2024 book value of Cloudberry' Forte shares. Most importantly, this underpins the hidden reserves of the balance sheet and the company's ability to recycle cash in a value accretive way.

Portfolio build-out remains on track. The Sundby windfarm (32 MW) is currently undergoing test production and final construction is likely to be completed by the end of Q3. Further, Munk (19 MW wind) is developing ahead of the initial timeline and is seen to begin commercial production also by the end of Q3. On top, Cloudberry should be able to make a final investment decision regarding its 140 MW PV farm Nees as early as this year. With its 219 MW mature development backlog, Cloudberry looks set to grow its production portfolio to almost 500 MW until mid/end of 2026e.

Despite the recent ~ 40% share price increase, the company still looks attractively valued. We **confirm our BUY rating with an unchanged NOK 19 PT** based on SOTP.

| Y/E 31.12 (NOK m) | 2021 | 2022 | 2023 | 2024e | 2025e | 2026e |
|--------------------------|--------|----------|--------|--------|-------|-------|
| Sales | 35.2 | 208.0 | 333.0 | 408.7 | 444.1 | 453.8 |
| Sales growth | 867.6% | 491.7% | 60.1% | 22.7% | 8.7% | 11.1% |
| EBITDA | -31.1 | 151.0 | 263.0 | 379.9 | 341.3 | 359.9 |
| Net debt (if net cash=0) | -806.2 | -1,168.0 | 825.0 | 717.2 | 341.2 | 66.5 |
| FCF | -259.0 | -10.6 | -326.0 | -212.2 | 376.1 | 276.0 |
| Net Debt/EBITDA | 0.0 | 0.0 | 3.1 | 1.9 | 1.0 | 0.2 |
| EPS pro forma | -0.39 | 0.46 | 1.27 | 0.44 | 0.28 | 0.29 |
| EBITDA margin | -88.4% | 72.6% | 79.0% | 93.0% | 76.9% | 79.3% |
| ROCE | -1.9% | 3.2% | 0.7% | 3.5% | 2.2% | 3.0% |
| EV/sales | 81.5 | 12.3 | 13.9 | 11.0 | 9.3 | 8.5 |
| EV/EBITDA | -92.2 | 17.0 | 17.6 | 11.8 | 12.1 | 10.7 |
| PER | -40.0 | 27.3 | 10.0 | 28.8 | 45.3 | 44.4 |
| Adjusted FCF yield | -2.0% | 7.1% | 2.1% | 5.0% | 4.4% | 5.6% |

Source: Company data, NuWays, Close price as of 21.08.2024



| Market data | | | | | | |
|-----------------------------|---------|--|--|--|--|--|
| Share price (in NOK) | 12.68 | | | | | |
| Market cap (in NOK m) | 3660.0 | | | | | |
| Number of shares (in m pcs) | 288.6 | | | | | |
| Enterprise value (in NOK m) | 4492.3 | | | | | |
| Ø trading volume (6 months) | 320,000 | | | | | |

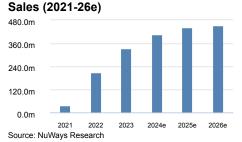
| Identifier | | | | | |
|------------|--------------|--|--|--|--|
| Bloomberg | CLOUD NO | | | | |
| Reuters | CLOUD | | | | |
| WKN | A2P85S | | | | |
| ISIN | NO0010876642 | | | | |

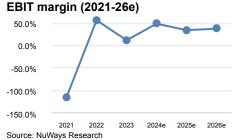
| Key shareholders | | | | | |
|-----------------------------|-------|--|--|--|--|
| Ferd AS | 12.3% | | | | |
| Joh Johannson Eiendom AS | 10.2% | | | | |
| Havfonn AS (Bergesen fami.) | 8.6% | | | | |
| Snefonn AS (Bergesen fami.) | 5.6% | | | | |
| The Northern Trust | 5.5% | | | | |
| Free Float | 47.8% | | | | |

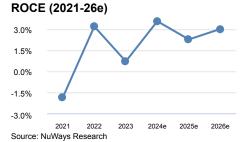
| Estimates changes | | | | | | |
|-------------------|--------------|--------------|--------------|--|--|--|
| | <u>2024e</u> | <u>2025e</u> | <u>2026e</u> | | | |
| Sales | -2% | -5% | -6% | | | |
| EBIT | 79% | 0% | -0% | | | |
| EPS | 116% | 1% | 11% | | | |

Comment on changes

 Adjustment of figures to account for the book gain of the hydro asset disposal, the increased stake in Forte and changed price assumptions







Company description

Cloudberry is a Nordic renewable energy company that owns, develops and operates hydro power plants and wind farms in Norway, Sweden and Denmark with a total size of 235MW in operation, 40MW under construction, 128MW with construction permits and 486MW in the backlog.

Guidance

Preview / Review - 22.08.2024



Financials

| Profit and loss (NOK m) | 2021 | 2022 | 2023 | 2024e | 2025e | 2026e |
|---|--|--|--|--|---|---|
| Net sales | 35.2 | 208.0 | 333.0 | 408.7 | 444.1 | 453.8 |
| Sales growth | 867.6% | 491.7% | 60.1% | 22.7% | 8.7% | 11.1% |
| Increase/decrease in finished goods and work-in-process | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total sales | 35.2 | 208.0 | 333.0 | 408.7 | 444.1 | 453.8 |
| Other operating income | 22.8 | 129.0 | 205.0 | 179.7 | 84.0 | 93.8 |
| Material expenses | 5.5 | 14.0 | 26.0 | 31.9 | 34.7 | 27.2 |
| Personnel expenses | 28.1 | 91.0 | 119.0 | 121.4 | 123.8 | 126.3 |
| Other operating expenses | 55.5 | 81.0 | 130.0 | 55.2 | 28.3 | 34.2 |
| Total operating expenses | 66.2 | 57.0 | 70.0 | 28.7 | 102.8 | 93.9 |
| EBITDA Description | -31.1 | 151.0 | 263.0 | 379.9 | 341.3 | 359.9 |
| Depreciation EBITA | 9.7 -40.8 | 35.0 116.0 | 109.0 154.0 | 183.8 196.1 | 192.5 148.9 | 192.5 167.4 |
| | - 40.8 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Amortisation of goodwill Amortisation of intangible assets | 0.0 | 0.0 | 18.0 | 0.0 | 0.0 | 0.0 |
| Impairment charges | 0.0 | 0.0 | 99.0 | 0.0 | 0.0 | 0.0 |
| EBIT (inc revaluation net) | - 40.8 | 116.0 | 37.0 | 196.1 | 148.9 | 167.4 |
| Interest income | 5.0 | 67.0 | 306.0 | 40.0 | 30.0 | 41.3 |
| Interest expenses | 27.3 | 61.0 | 121.0 | 73.1 | 75.4 | 103.0 |
| Investment income | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Financial result | -22.3 | 6.0 | 185.0 | -33.1 | -45.4 | -61.8 |
| Recurring pretax income from continuing operations | -63.1 | 122.0 | 222.0 | 163.0 | 103.5 | 105.7 |
| Extraordinary income/loss | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Earnings before taxes | -63.1 | 122.0 | 222.0 | 163.0 | 103.5 | 105.7 |
| Income tax expense | -0.7 | 0.0 | -11.0 | 35.9 | 22.8 | 23.3 |
| Net income from continuing operations | -62.4 | 122.0 | 233.0 | 127.1 | 80.7 | 82.4 |
| Income from discontinued operations (net of tax) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | -62.4 | 122.0 | 233.0 | 127.1 | 80.7 | 82.4 |
| Minority interest | 0.0 | 4.0 | -39.0 | 0.0 | 0.0 | 0.0 |
| Net profit (reported) | -62.4 | 118.0 | 272.0 | 127.1 | 80.7 | 82.4 |
| Average number of charge | 160.0 | 253.3 | 291.4 | 288.6 | 288.6 | 288.6 |
| Average number of shares | 100.0 | 200.0 | | 200.0 | _00.0 | |
| Average number of shares EPS reported | -0.39 | 0.47 | 0.93 | 0.44 | 0.28 | 0.29 |
| EPS reported | -0.39 | 0.47 | 0.93 | 0.44 | 0.28 | 0.29 |
| Profit and loss (common size) | -0.39 2021 | 0.47 2022 | 0.93 2023 | 0.44 2024e | 0.28 2025e | 0.29 2026e |
| EPS reported Profit and loss (common size) Net sales | -0.39 2021 100.0% | 0.47 2022 100.0% | 0.93 2023 100.0% | 0.44 2024e 100.0% | 0.28 2025e 100.0% | 0.29 2026e 100.0% |
| EPS reported Profit and loss (common size) Net sales Sales growth | -0.39 2021 100.0% 867.6% | 0.47 2022 100.0% 491.7% | 0.93 2023 100.0% 60.1% | 0.44 2024e 100.0% 22.7% | 0.28 2025e 100.0% 8.7% | 0.29 2026e 100.0% 11.1% |
| Profit and loss (common size) Net sales Sales growth Increase/decrease in finished goods and work-in-process | -0.39 2021 100.0% 867.6% 0.0% | 2022 100.0% 491.7% 0.0% | 0.93 2023 100.0% 60.1% 0.0% | 0.44 2024e 100.0% 22.7% 0.0% | 0.28 2025e 100.0% 8.7% 0.0% | 0.29 2026e 100.0% 11.1% 0.0% |
| Profit and loss (common size) Net sales Sales growth Increase/decrease in finished goods and work-in-process Total sales | -0.39 2021 100.0% 867.6% 0.0% 100.0% | 0.47 2022 100.0% 491.7% 0.0% 100.0% | 0.93 2023 100.0% 60.1% 0.0% 100.0% | 0.44 2024e 100.0% 22.7% 0.0% 100.0% | 0.28 2025e 100.0% 8.7% 0.0% 100.0% | 2026e 100.0% 11.1% 0.0% 100.0% |
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| Profit and loss (common size) Net sales Sales growth Increase/decrease in finished goods and work-in-process Total sales Other operating income Material expenses | -0.39 2021 100.0% 867.6% 0.0% 100.0% 64.9% | 0.47 2022 100.0% 491.7% 0.0% 100.0% 62.0% | 0.93 2023 100.0% 60.1% 0.0% 100.0% 61.6% | 0.44 2024e 100.0% 22.7% 0.0% 100.0% 44.0% | 0.28 2025e 100.0% 8.7% 0.0% 100.0% 18.9% | 0.29 2026e 100.0% 11.1% 0.0% 100.0% 20.7% 6.0% 27.8% |
| Profit and loss (common size) Net sales Sales growth Increase/decrease in finished goods and work-in-process Total sales Other operating income Material expenses Personnel expenses Other operating expenses Other operating expenses | -0.39 2021 100.0% 867.6% 0.0% 100.0% 64.9% 15.6% 80.0% 157.7% | 0.47 2022 100.0% 491.7% 0.0% 100.0% 62.0% 6.7% 43.8% 38.9% | 0.93 2023 100.0% 60.1% 0.0% 100.0% 61.6% 7.8% 35.7% 39.0% | 0.44 2024e 100.0% 22.7% 0.0% 100.0% 44.0% 7.8% 29.7% 13.5% | 0.28 2025e 100.0% 8.7% 0.0% 100.0% 18.9% 7.8% 27.9% 6.4% | 0.29 2026e 100.0% 11.1% 0.0% 100.0% 20.7% 6.0% 27.8% 7.5% |
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| Profit and loss (common size) Net sales Sales growth Increase/decrease in finished goods and work-in-process Total sales Other operating income Material expenses Personnel expenses Other operating expenses Total operating expenses EBITDA | -0.39 2021 100.0% 867.6% 0.0% 100.0% 64.9% 15.6% 80.0% 157.7% 188.4% | 0.47 2022 100.0% 491.7% 0.0% 100.0% 62.0% 6.7% 43.8% 38.9% 27.4% | 0.93 2023 100.0% 60.1% 0.0% 100.0% 61.6% 7.8% 35.7% 39.0% 21.0% | 0.44 2024e 100.0% 22.7% 0.0% 100.0% 44.0% 7.8% 29.7% 13.5% 7.0% | 2025e 100.0% 8.7% 0.0% 100.0% 18.9% 7.8% 27.9% 6.4% 23.1% | 0.29 2026e 100.0% 11.1% 0.0% 100.0% 20.7% 6.0% 27.8% 7.5% 20.7% 79.3% |
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| Profit and loss (common size) Net sales Sales growth Increase/decrease in finished goods and work-in-process Total sales Other operating income Material expenses Personnel expenses Other operating expenses Total operating expenses EBITDA Depreciation EBITA Amortisation of goodwill | -0.39 2021 100.0% 867.6% 0.0% 100.0% 64.9% 15.6% 80.0% 157.7% 188.4% -88.4% 27.7% -116.1% | 0.47 2022 100.0% 491.7% 0.0% 100.0% 62.0% 6.7% 43.8% 38.9% 27.4% 72.6% 16.8% 55.8% | 0.93 2023 100.0% 60.1% 0.0% 100.0% 61.6% 7.8% 35.7% 39.0% 21.0% 79.0% 32.7% 46.2% | 0.44 2024e 100.0% 22.7% 0.0% 100.0% 44.0% 7.8% 29.7% 13.5% 7.0% 93.0% 45.0% 48.0% | 2025e 100.0% 8.7% 0.0% 100.0% 18.9% 7.8% 27.9% 6.4% 23.1% 76.9% 43.3% 33.5% | 0.29 2026e 100.0% 11.1% 0.0% 100.0% 20.7% 6.0% 27.8% 7.5% 20.7% 42.4% 36.9% 0.0% |
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| Profit and loss (common size) Net sales Sales growth Increase/decrease in finished goods and work-in-process Total sales Other operating income Material expenses Personnel expenses Other operating expenses Total operating expenses EBITDA Depreciation EBITA Amortisation of goodwill Amortisation of intangible assets Impairment charges EBIT (inc revaluation net) | -0.39 2021 100.0% 867.6% 0.0% 100.0% 64.9% 15.6% 80.0% 157.7% 188.4% 27.7% -116.1% 0.0% 0.0% 0.0% | 0.47 2022 100.0% 491.7% 0.0% 100.0% 62.0% 6.7% 43.8% 38.9% 27.4% 72.6% 16.8% 55.8% 0.0% 0.0% 0.0% | 0.93 2023 100.0% 60.1% 0.0% 100.0% 61.6% 7.8% 35.7% 39.0% 21.0% 79.0% 46.2% 0.0% 5.4% 29.7% | 0.44 2024e 100.0% 22.7% 0.0% 100.0% 44.0% 7.8% 29.7% 13.5% 7.0% 93.0% 45.0% 48.0% 0.0% 0.0% 0.0% | 0.28 2025e 100.0% 8.7% 0.0% 100.0% 18.9% 7.8% 27.9% 6.4% 23.1% 76.9% 43.3% 33.5% 0.0% 0.0% 0.0% | 0.29 2026e 100.0% 11.1% 0.0% 100.0% 20.7% 6.0% 27.8% 7.5% 20.7% 42.4% 36.9% 0.0% 0.0% 36.9% 9.1% |
| Profit and loss (common size) Net sales Sales growth Increase/decrease in finished goods and work-in-process Total sales Other operating income Material expenses Personnel expenses Other operating expenses Total operating expenses EBITDA Depreciation EBITA Amortisation of goodwill Amortisation of intangible assets Impairment charges EBIT (inc revaluation net) Interest income Interest expenses | -0.39 2021 100.0% 867.6% 0.0% 100.0% 64.9% 15.6% 80.0% 157.7% 188.4% -88.4% 27.7% -116.1% 0.0% 0.0% -116.1% 14.2% 77.6% | 0.47 2022 100.0% 491.7% 0.0% 100.0% 62.0% 6.7% 43.8% 38.9% 27.4% 72.6% 16.8% 55.8% 0.0% 0.0% 0.0% 55.8% 32.2% 29.3% | 0.93 2023 100.0% 60.1% 0.0% 100.0% 61.6% 7.8% 35.7% 39.0% 21.0% 79.0% 62.7% 46.2% 0.0% 5.4% 29.7% 11.1% 91.9% 36.3% | 0.44 2024e 100.0% 22.7% 0.0% 100.0% 44.0% 7.8% 29.7% 13.5% 7.0% 93.0% 45.0% 0.0% 0.0% 0.0% 0.0% 9.8% 17.9% | 0.28 2025e 100.0% 8.7% 0.0% 100.0% 18.9% 7.8% 27.9% 6.4% 23.1% 76.9% 43.3% 33.5% 0.0% 0.0% 0.0% 33.5% 6.8% 17.0% | 0.29 2026e 100.0% 11.1% 0.0% 100.0% 20.7% 6.0% 27.8% 7.5% 20.7% 42.4% 36.9% 0.0% 0.0% 36.9% 9.1% 22.7% |
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Source: Company data, NuWays

Preview / Review - 22.08.2024



| Balance sheet (NOK m) | 2021 | 2022 | 2023 | 2024e | 2025e | 2026e |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Intangible assets | 38.2 | 229.0 | 230.0 | 230.0 | 230.0 | 230.0 |
| Property, plant and equipment Financial assets | 1,009.1 685.5 | 1,597.0 995.0 | 3,997.0 1,266.0 | 3,975.2 1,266.0 | 3,782.7 1,266.0 | 3,590.3 1,266.0 |
| FIXED ASSETS | 1,732.8 | 2,821.0 | 5,493.0 | 5,471.2 | 5,278.7 | 5,086.3 |
| Inventories | 153.6 | 106.0 | 99.0 | 99.0 | 0.0 | 0.0 |
| Accounts receivable | 12.0 | 52.0 | 61.0 | 102.2 | 111.0 | 113.5 |
| Other assets and short-term financial assets | 105.5 | 86.0 | 259.0 | 259.0 | 259.0 | 259.0 |
| Liquid assets | 1,114.9 | 1,538.0 | 779.0 | 1,034.8 | 1,375.8 | 1,650.5 |
| Deferred taxes | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Deferred charges and prepaid expenses | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| CURRENT ASSETS | 1,386.0 | 1,782.0 | 1,198.0 | 1,494.9 | 1,745.9 | 2,022.9 |
| TOTAL ASSETS | 3,118.8 | 4,603.0 | 6,691.0 | 6,966.1 | 7,024.6 | 7,109.2 |
| SHAREHOLDERS EQUITY | 2,637.0 | 3,714.0 | 3,932.0 | 4,059.1 | 4,139.9 | 4,220.9 |
| MINORITY INTEREST | 0.0 | 80.0 | 685.0 | 685.0 | 685.0 | 685.0 |
| Long-term liabilities to banks | 294.1 | 327.0 | 1,507.0 | 1,655.0 | 1,620.0 | 1,620.0 |
| Bonds (long-term) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| other interest-bearing liabilities | 4.6 | 43.0 | 97.0 | 97.0 | 97.0 | 97.0 |
| Provisions for pensions and similar obligations | 0.0 | 36.0 | 115.0 | 115.0 | 115.0 | 115.0 |
| Other provisions and accrued liabilities | 52.0 | 141.0 | 149.0 | 149.0 | 149.0 | 149.0 |
| NON-CURRENT LIABILITIES | 350.7 | 547.0 | 1,868.0 | 2,016.0 | 1,981.0 | 1,981.0 |
| Short-term liabilities to banks | 10.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Accounts payable | 38.1 | 135.0 | 147.0 | 147.0 | 159.8 | 163.2 |
| Advance payments received on orders | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Accrued taxes | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other liabilities (incl. from lease and rental contracts) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Deferred taxes Deferred income | 83.0 0.0 | 127.0 0.0 | 59.0 0.0 | 59.0 0.0 | 59.0 0.0 | 59.0 0.0 |
| CURRENT LIABILITIES | 131.2 | 262.0 | 206.0 | 206.0 | 218.8 | 222.2 |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | 3,118.8 | 4,603.0 | 6,691.0 | 6,966.1 | 7,024.6 | 7,109.2 |
| | | | | | | |
| Balance sheet (common size) | 2021 1.2% | 2022 | 2023 3.4% | 2024e 3.3% | 2025e 3.3% | 2026e 3.2% |
| Intangible assets Property, plant and equipment | 32.4% | 5.0% 34.7% | 59.7% | 57.1% | 53.8% | 50.5% |
| Financial assets | 22.0% | 21.6% | 18.9% | 18.2% | 18.0% | 17.8% |
| FIXED ASSETS | 55.6% | 61.3% | 82.1% | 78.5% | 75.1% | 71.5% |
| Inventories | 4.9% | 2.3% | 1.5% | 1.4% | 0.0% | 0.0% |
| Accounts receivable | 0.4% | 1.1% | 0.9% | 1.5% | 1.6% | 1.6% |
| Other assets and short-term financial assets | 3.4% | 1.9% | 3.9% | 3.7% | 3.7% | 3.6% |
| Liquid assets | 35.7% | 33.4% | 11.6% | 14.9% | 19.6% | 23.2% |
| Deferred taxes | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Deferred charges and prepaid expenses | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| CURRENT ASSETS | 44.4% | 38.7% | 17.9% | 21.5% | 24.9% | 28.5% |
| TOTAL ASSETS | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| SHAREHOLDERS EQUITY | 84.5% | 80.7% | 58.8% | 58.3% | 58.9% | 59.4% |
| MINORITY INTEREST | 0.0% | 1.7% | 10.2% | 9.8% | 9.8% | 9.6% |
| Long-term liabilities to banks | 9.4% | 7.1% | 22.5% | 23.8% | 23.1% | 22.8% |
| Bonds (long-term) | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| other interest-bearing liabilities | 0.1% | 0.9% | 1.4% | 1.4% | 1.4% | 1.4% |
| Provisions for pensions and similar obligations | 0.0% | 0.8% | 1.7% | 1.7% | 1.6% | 1.6% |
| Other provisions and accrued liabilities | 1.7% | 3.1% | 2.2% | 2.1% | 2.1% | 2.1% |
| NON-CURRENT LIABILITIES | 11.2% | 11.9% | 27.9% | 28.9% | 28.2% | 27.9% |
| Short-term liabilities to banks | 0.3% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Accounts payable | 1.2% | 2.9% | 2.2% | 2.1% | 2.3% | 2.3% |
| Advance payments received on orders | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Accrued taxes | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Other liabilities (incl. from lease and rental contracts) | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Deferred income | 2.7% | 2.8% | 0.9% | 0.8% | 0.8% | 0.8% |
| Deferred income CURRENT LIABILITIES | 0.0% 4.2% | 0.0% 5.7% | 0.0% 3.1% | 0.0% 3.0% | 0.0% 3.1% | 0.0% 3.1% |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| | 100.070 | . 00.0 /0 | .00.070 | . 00.0 /0 | . 50.0 /0 | .00.070 |

Source: Company data, NuWays

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| Cook flow statement (NOV m) | 2024 | 2022 | 2022 | 20246 | 20250 | 2026 |
|--|----------------|-----------------|---------------|----------------|---------------|---------------|
| Cash flow statement (NOK m) Net profit/loss | -62.4 | 2022 122.0 | 2023 233.0 | 2024e 127.1 | 2025e 80.7 | 2026e 82.4 |
| Depreciation of fixed assets (incl. leases) | 12.8 | 35.0 | 126.0 | 183.8 | 192.5 | 192.5 |
| Amortisation of goodwill & intangible assets | 0.0 | 0.0 | 117.0 | 0.0 | 0.0 | 0.0 |
| Other costs affecting income / expenses | -17.1 | -254.5 | -337.0 | 0.0 | 0.0 | 0.0 |
| Cash flow from operating activities | -92.3 | 8.0 | -19.0 | 86.0 | 183.6 | 83.5 |
| Increase/decrease in inventory | -9.2 | 47.6 | 7.0 | 0.0 | 99.0 | 0.0 |
| Increase/decrease in accounts receivable | -8.8 | -40.0 | -9.0 | -41.2 | -8.9 | -2.4 |
| Increase/decrease in accounts payable | 12.2 | 96.9 | 12.0 | 0.0 | 12.8 | 3.5 |
| Increase/decrease in other working capital positions | -10.5 | 0.0 | -4.0 | 0.0 | 0.0 | 0.0 |
| Increase/decrease in working capital | -16.3 | 104.5 | 6.0 | -41.2 | 102.9 | 1.1 |
| Cash flow from operating activities | -79.5 | 43.0 | 224.0 | 269.8 | 376.1 | 276.0 |
| CAPEX | 179.5 | 304.0 | 550.0 | 482.0 | 0.0 | 0.0 |
| Payments for acquisitions | 318.3 | 70.0 | 2,009.0 | 0.0 | 0.0 | 0.0 |
| Financial investments | 331.1 | 65.0 | -19.0 | 0.0 | 0.0 | 0.0 |
| Income from asset disposals | 0.0 | 60.0 | 768.0 | 320.0 | 0.0 | 0.0 |
| Cash flow from investing activities | -828.8 | 379.0 | -1,810.0 | -162.0 | 0.0 | 0.0 |
| Cash flow before financing | -908.4 | -336.0 | -1,548.0 | 107.8 | 376.1 | n.a. |
| Increase/decrease in debt position | -294.3 | 35.0 | 1,234.0 | 148.0 | -35.0 | 0.0 |
| Purchase of own shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Capital measures | 1,647.1 0.0 | 767.0 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Dividends paid Others | 0.0 67.6 | -42.0 | 0.0 0.0 | 0.0 0.0 | 0.0 0.0 | 0.0 0.0 |
| Effects of exchange rate changes on cash | -2.2 | -42.0 -1.0 | -3.0 | 0.0 | 0.0 | 0.0 |
| Cash flow from financing activities | 1,420.3 | 760.0 | 830.0 | 148.0 | -35.0 | 0.0 |
| Increase/decrease in liquid assets | 509.8 | 423.0 | -317.0 | 255.8 | 341.1 | n.a. |
| Liquid assets at end of period | 1,114.9 | 1,538.0 | 779.0 | 1,034.8 | 1,375.8 | 1,651.8 |
| Enquira accorde ar on a criptoriou | 1,11110 | 1,000.0 | 11010 | 1,00 110 | 1,01010 | 1,00110 |
| Key ratios (NOK m) | 2021 | 2022 | 2023 | 2024e | 2025e | 2026e |
| P&L growth analysis | | | | | | |
| Sales growth | 867.6% | 491.7% | 60.1% | 22.7% | 8.7% | 11.1% |
| EBITDA growth | 1092.4% | -606.2% | -946.4% | 151.6% | 29.8% | 138.3% |
| EBIT growth | 1462.2% | -450.3% | -190.6% | 69.1% | 302.3% | 44.3% |
| EPS growth | -96.1% | -153.8% | -339.4% | -5.4% | -70.0% | -38.7% |
| Efficiency Sales per employee | 2,812.2 | 7,050.8 | 7,568.2 | 9,287.6 | 20,186.7 | 20,627.9 |
| EBITDA per employee | -2,485.9 | 5,118.6 | 5,977.3 | 8,634.5 | 15,514.8 | 16,359.5 |
| No. employees (average) | 12 | 30 | 44 | 44 | 22 | 22 |
| Balance sheet analysis | | | | | | |
| Avg. working capital / sales | 427.0% | 36.2% | 5.4% | 8.2% | 0.6% | -10.9% |
| Inventory turnover (sales/inventory) | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Accounts receivable turnover | 124.9 | 91.2 | 91.2 | 91.2 | 91.2 | 91.2 |
| Accounts payable turnover | 395.9 | 236.9 | 161.1 | 131.3 | 131.3 | 131.3 |
| Cash flow analysis | | | | | | |
| Free cash flow | -259.0 | -10.6 | -326.0 | -212.2 | 376.1 | 276.0 |
| Free cash flow/sales | -736.9% | -5.1% | -97.9% | -51.9% | 84.7% | 60.8% |
| FCF / net profit | 415.0% | neg. | neg. | neg. | 465.9% | 334.8% |
| Capex / sales | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Solvency | 000.0 | 4 400 0 | 005.0 | 747.0 | 044.0 | 00.5 |
| Net debt Net Debt/EBITDA | -806.2 0.0 | -1,168.0 0.0 | 825.0 3.1 | 717.2 1.9 | 341.2 1.0 | 66.5 0.2 |
| Dividend payout ratio | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Interest paid / avg. debt | 8.8% | 19.1% | 12.7% | 6.9% | 4.5% | 9.9% |
| Returns | 0.076 | 13.170 | 12.1 /0 | 0.570 | 7.5 /0 | 9.970 |
| ROCE | -1.9% | 3.2% | 0.7% | 3.5% | 2.2% | 3.0% |
| ROE | -2.4% | 3.2% | 6.9% | 3.1% | 1.9% | 2.0% |
| Adjusted FCF yield | -2.0% | 7.1% | 2.1% | 5.0% | 4.4% | 5.6% |
| Dividend yield | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| DPS | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| EPS reported | -0.39 | 0.47 | 0.93 | 0.44 | 0.28 | 0.29 |
| Average number of shares | 160.0 | 253.3 | 291.4 | 288.6 | 288.6 | 288.6 |
| Valuation ratios | | | | | | |
| P/BV | 0.9 | 0.9 | 0.9 | 0.9 | 0.9 | 0.9 |
| EV/sales | 81.5 | 12.3 | 13.9 | 11.0 | 9.3 | 8.5 |
| EV/EBITDA | -92.2 | 17.0 | 17.6 | 11.8 | 12.1 | 10.7 |
| | - 0 0 | ~~ 1 | 4050 | ~~ ~ | ~~ - | ~~ ~ |
| EV/EBIT Source: Company data, NuWays | -70.2 | 22.1 | 125.2 | 22.9 | 27.7 | 22.9 |

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|-----------------------------|-------------|
| Cloudberry Clean Energy ASA | 2 |

| Historical target price and rating cha | nges for Cloudberry Clean | Energy ASA | | | |
|--|---------------------------|--------------|--------|--------------|-----------|
| Company | Date | Analyst | Rating | Target Price | Close |
| Cloudberry Clean Energy ASA | 20.02.2024 | Jouck, Simon | Buy | NOK 19.00 | NOK 9.21 |
| | 01.11.2023 | Jouck, Simon | Buy | NOK 20.00 | NOK 10.18 |

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The adj. FCF method is based on the assumption that investors purchase assets only at a price (enterprise value) at which the operating cash flow return after taxes on this investment exceeds their opportunity costs in the form of a hurdle rate of 7.5%. The operating cash flow is calculated as EBITDA less maintenance capex and taxes.

Within the framework of the DCF approach, the future free cash flows are calculated initially on the basis of a fictitious capital structure of 100% equity, i.e. interest and repayments on debt capital are not factored in initially. The adjust-

ment towards the actual capital structure is done by discounting the calculated free cash flows with the weighted average cost of capital (WACC), which takes into account both the cost of equity capital and the cost of debt. After discounting, the calculated total enterprise value is reduced by the interest-bearing debt capital in order to arrive at the equity value.

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According to Article 4(1) No. i of the delegated regulation 2016/958 supplementing regulation 596/2014 of the European Parliament, further information regarding investment recommendations of the last 12 months are published under: www.nuways-ag.com

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