

Grand City Properties S.A.

Luxembourg / Real Estate Frankfurt Bloomberg: GYC GR ISIN: LU0775917882

Update

RATING PRICE TARGET

BUY € 12.90

Return Potential 21.2% Risk Rating Medium

PERPETUAL NOTE HOLDERS PLAY BALL

Grand City announced results of its exchange and tender offers of two series of its perpetual notes. The aim was restore the notes' equity component according to S&P methodology, since non-called notes are regarded as debt by the ratings agency. Some 82% of noteholders accepted the offers equal to a nominal value of ~€449m. The landlord will also issue €410m in new notes and repurchase €34m of perpetualnotes via the tender offer. Aside from shoring up the S&P metrics, coupon payment savings north of €2m will positively impact bottom line FFO 1. We are Buyrated on Grand City with a €12.9 TP (old: €12.5).

Perpetual note holders play ball So far roughly €550m of GCP's notes (January 2028 and October 2028) have not been called. But holders of some 82% of the nominal value of these two series opted for the exchange, thus reducing their nominal value to €101m. At the same time, GCP will issue €410m in new perpetual notes. The overall net effect of the reshuffled hybrid note portfolio and new issuance means coupon payments will decline by around €2m p.a. (overleaf), which we have now factored into our model. Plus, the successful exchange confirms management's recent comments that the financial markets are indeed warming. This should cheer investors still recovering from a year plus of interest rate shock.

Balance sheet worries overshadowing earnings resilience The successful swap and buyback will shore up GCP's balance sheet metrics in the eyes of S&P. The ratings agency counts perpetual notes as 100% debt when they are not called. The new notes will restore or extend the 50% equity component according to S&P, and all perpetual notes will continue to be regarded as equity according to IFRS and for all bond covenants. Nevertheless, some investors still regard the hybrid notes as debt and use this stance to fuel their concerns about leverage ratios. This debate aside, investors should not lose sight that FFO 1 has remained remarkably steady throughout the sector downturn, giving GCP further flexibility to steer through still volatile capital markets. (p.t.o.)

FINANCIAL HISTORY & PROJECTIONS

	2020	2021	2022	2023	2024E	2025E
Rental income (€m)	535.4	524.6	582.5	607.7	622.5	638.9
Y/Y growth	-4.4%	-2.0%	11.0%	4.3%	2.4%	2.6%
Adj. EBITDA (€m)	299.8	298.6	308.1	319.6	330.0	341.7
Net income (€m)	362.2	523.5	129.2	-547.5	-122.8	247.8
EPRA NTA (€m)	4,566.4	5,020.2	4,655.6	4,013.8	3,857.7	3,984.3
EPRA NTAPS (€)	26.5	30.4	27.0	23.2	22.3	23.1
DPS (€)	0.82	0.83	0.00	0.00	0.78	0.81
FFO 1* (€m)	182.2	186.3	192.2	183.9	180.2	186.9
FFOPS 1* (€)	1.07	1.11	1.14	1.07	1.04	1.08
Liquid assets (€m)	1,697.9	1,113.5	436.8	1,253.8	1,370.9	1,159.7

RISKS

Risks include, but are not limited to, unfavourable interest rate developments, unfavourable macroeconomic developments, and departure of key personnel.

COMPANY PROFILE

Grand City Properties is a specialist real estate company focused on investing in and managing value-add opportunities in the German real estate market. The overarching strategy is to improve the portfolio through targeted modernisation and intensive tenant management and thus create value by subsequently raising occupancy and rental levels.

MARKET DATA	As of 12 Apr 2024
Closing Price	€ 10.64
Shares outstanding	176.19m
Market Capitalisation	€ 1,874.66m
52-week Range	€ 6.85 / 10.64
Avg. Volume (12 Months)	200,254

Multiples	2023	2024E	2025E
P/FFO 1	10.0	10.2	9.8
P/NTA	0.5	0.5	0.5
FFO 1 Yield	10.0%	9.8%	10.2%
Div Yield	0.0%	7 4%	7.6%

STOCK OVERVIEW



COMPANY DATA	As of 31 Dec 2023
Liquid Assets	€ 1,070.6m
Current Assets	€ 8,629.1m
Intangible Assets	€ 4,013.8m
Total Assets	€ 10,918.1m
Current Liabilities	€ 653.7m
Shareholders' Equity	€ 5,230.1m

SHAREHOLDERS

Edolaxia Ltd.	61.0%
Treasury	2.0%
Free float	37.0%



IMPACT OF EXCHANGE OFFERS AND ISSUANCES

Table 1: Estimated 2025 coupon based on current situation and reset

Issuer	Outstanding Volume (m)	Coupon (%)	Current coupon (€m)
EUR (GCP)	200	6.332	13
EUR (GCP)	350	5.901	21
Totals	550	6.058	33

Source: First Berlin Equity Research; Grand City Properties

Table 2: Estimated 2025 coupon bonds not-exchanged

Issuer	Pre-exchange volume (m)	Exchanged volume €m)	Volume not exchanged (m)	Coupon (%)	Coupon (€m)
EUR (GCP)	200	152	48	6.332	3
EUR (GCP)	350	298	53	5.901	3
Totals	550	450	101	6.108	6

Source: First Berlin Equity Research; Grand City Properties

Table 3: New instruments + not-exchanged coupons vs current situation

New notes	Volume (m)	Coupon (%)	New coupon (€m)	Not exchanged coupon (€m))	Current situation (€m)	2025 Saved coupon (€m)
EUR (GCP)	138	6.125	8	3	13	1
EUR (GCP)	271	6.125	17	3	21	1
Totals	409	6.125	25	6	33	2

Source: First Berlin Equity Research; Grand City Properties

Table 4: Changes to FBe and TP

	old	new	revision	upside	dividend yield	total upside
Price target (€)	12.5	12.9	3.2%	21.2%	7.4%	28.6%
		2024E			2025E	
in €m	Old	Ne w	Variance	Old	Ne w	Variance
Net rent (NRI)	421	421	0.0%	433	433	0.0%
AEBITDA	330	330	0.0%	342	342	0.0%
margin (NRI)	78%	78%	-	79%	79%	-
FFO 1	178	180	1.4%	184	187	1.7%
Margin	42%	43%	-	42%	43%	-
FFOPS 1 (€)	1.03	1.04	1.4%	1.03	1.04	1.7%

Source: First Berlin Equity Research estimates



VALUATION

Table 5: DCF model

All figures in EURm	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E
AEBITDA	330	342	362	383	401	420	439	458
(-) Tax	-45	-46	-49	-52	-54	-57	-59	-62
(=) Net operating cash flow	285	296	313	331	347	363	379	396
(-) Total investments (CapEx and WC)	185	-225	-213	-205	-194	-185	-179	-182
(-) Capital expenditures	202	-218	-202	-194	-185	-176	-169	-173
(-) Working capital	-16	-7	-11	-11	-9	-9	-9	-9
(=) Free cash flows (FCF)	471	71	100	127	153	178	201	214
PV of FCF's	455	65	88	105	122	135	145	147

						Terminal AE	BITDA margi	n		
All figures in EUR '000				79.2%	79.7%	80.2%	80.7%	81.2%	81.7%	82.2%
PV of FCFs in explicit period	1,561		4.4%	21.1	21.6	22.1	22.6	23.1	23.6	24.1
PV of FCFs in terminal period	5,093		4.6%	17.5	18.0	18.4	18.9	19.3	19.8	20.2
Enterprise value (EV)	6,654	ဗ္ဗ	4.8%	14.5	14.9	15.3	15.7	16.1	16.5	16.9
+ Net cash / - net debt	-4,426	ĕ	5.0%	11.8	12.2	12.5	12.9	13.3	13.7	14.1
+ Investments / minority interests	0		5.2%	9.5	9.8	10.2	10.5	10.8	11.2	11.5
Shareholder value	2,228		5.4%	7.4	7.7	8.0	8.4	8.7	9.0	9.3
Fair value per share in EUR	12.9		5.6%	5.6	5.9	6.2	6.5	6.8	7.1	7.4
				_		Terminal g	growth rate			
				-0.5%	0.0%	0.5%	2.0%	1.5%	2.0%	2.5%
Cost of equity	7.0%		4.4%	2.3	4.5	7.3	22.6	15.8	22.6	33.0
Pre-tax cost of debt	3.0%		4.6%	1.2	3.2	5.7	18.9	13.1	18.9	27.4
Tax rate	13.5%	္ပ	4.8%	0.1	1.9	4.2	15.7	10.7	15.7	22.8
After-tax cost of debt	2.6%	₹	5.0%	-0.9	0.8	2.8	12.9	8.6	12.9	19.0
Share of equity capital	45.0%		5.2%	-1.8	-0.3	1.6	10.5	6.7	10.5	15.7
Share of debt capital	55.0%		5.4%	-2.6	-1.2	0.4	8.4	5.0	8.4	12.8
WACC	5.0%		5.6%	-3.4	-2.1	-0.6	6.5	3.5	6.5	10.3

^{*}Please note our model runs through 2033 and we have only shown the abbreviated version for formatting purposes; net debt includes hybrid notes for DCF purposes



INCOME STATEMENT

15 April 2024

All figures in EURm	2020	2021	2022	2023	2024E	2025E
Net rent	372	375	396	411	421	433
Rental and operating income	535	525	583	608	623	639
Property revaluations & capital gains	343	695	118	-890	-353	134
Result from equity-accounted investees	4	4	0	0	0	0
Property expenses	-226	-218	-266	-279	-283	-288
Cost of buildings sold	0	0	0	0	0	0
Administration expenses	-11	-11	-11	-11	-11	-11
Depreciation & amortisation	-5	-8	-10	-9	-9	-10
Operating income (EBIT)	640	986	413	-582	-34	465
Finance expenses	-53	-46	-47	-57	-61	-65
Other financial results	-46	-149	-137	-86	0	0
Pre-tax income (EBT)	542	791	229	-724	-95	400
Current tax	-31	-39	-39	-41	-42	-43
Deferred tax	-61	-135	-11	127	42	-16
Tax result	-93	-174	-50	86	0	-60
Minority interests	-54	-69	-25	124	14	-51
Hybrid note investors	-33	-25	-25	-34	-42	-42
Net income	362	524	129	-548	-123	248
Basic EPS (€)	2.13	3.12	0.77	-3.18	-0.71	1.44
AEBITDA	300	299	308	320	330	342
Ratios						
AEBITDA margin (% of net rent)	80.5%	79.7%	77.8%	77.7%	78.3%	79.0%
Tax rate	10.5%	13.1%	12.7%	-12.8%	12.7%	12.7%
Expenses (% of net rent)						
Property expenses	60.8%	58.2%	67.2%	67.8%	67.1%	66.5%
	2.9%	3.0%	2.7%	2.7%	2.6%	2.6%
Administration expenses	2.9%	3.0%	2.170	2.170	2.0%	2.0%
Y-Y Growth						
Rental and operating income	-4.4%	-2.0%	11.0%	4.3%	2.4%	2.6%
Total revenues	-4.4%	-2.0%	11.0%	4.3%	2.4%	2.6%
Operating income	-7.6%	54.0%	-58.1%	n.m.	n.m.	n.m.
Adjusted EBITDA	0.7%	-0.4%	3.2%	3.7%	3.3%	3.5%
Net income/ loss	-11.0%	44.5%	-75.3%	n.m.	n.m.	n.m.
Funds from Operations (FFO)						
Operating profit	640	986	413	-582	-34	465
Depreciation and amortisation	5	8	10	9	9	10
EBITDA	645	994	423	-572	-25	475
Property revaluations & capital gains	-343	-695	-118	890	353	-134
Others	-2	-1	3	2	2	2
Adjusted EBITDA	300	299	308	320	330	342
Financial expense	-53	-46	-47	-57	-61	-65
Tax	-31	-39	-39	-41	-42	-43
Minority & JV contributions	-1	-2	-5	-4	-5	-5
FFO 1 (before perpetuals)	215	211	217	218	222	229
Perpetual note adjustment	-33	-25	-25	-34	-42	-42
FFO 1	182	186	192	184	180	187



All figures in EURm	2020	2021	2022	2023	2024E	2025E
Current assets, total	2,264	1,679	1,134	1,841	1,880	1,680
Cash and cash equivalents	1,412	895	325	1,129	1,245	1,033
Traded securities at fair value though P&L	286	218	112	125	126	127
Trade and other receivables	395	452	353	391	409	420
Inventories - Trading property	16	0	0	0	0	0
Assets held for sale	155	114	344	196	100	100
Non-current assets, total	8,602	9,883	9,997	9,078	8,643	9,022
Equipment and intangible assets	27	70	77	64	70	77
Investment property	8,043	9,364	9,550	8,650	8,190	8,543
Equity accounted investees	108	0	0	0	0	0
Other LT assets	373	397	316	298	310	322
Deferred tax assets	51	51	54	66	73	80
Total assets	10,866	11,562	11,131	10,918	10,523	10,702
Current liabilities, total	427	773	309	654	373	383
Short-term debt	147	455	5	299	10	10
Trade and other payables	209	216	225	254	256	260
Other current liabilities	71	103	79	101	107	114
Long-term liabilities, total	4,884	4,986	4,908	5,034	5,089	5,094
Long-term debt	427	353	319	863	950	1,200
Convertible and straight bonds	3,639	3,642	3,612	3,271	3,271	3,000
Deferred taxes	634	760	789	662	620	636
Other LT liabilities	183	231	189	239	249	259
Minority interests	535	615	666	516	502	553
Shareholders' equity	5,020	5,188	5,249	4,714	4,560	4,672
Total consolidated equity and debt	10,866	11,562	11,131	10,918	10,523	10,702
Ratios						
EPRA NTA* (€m)	4,566	5,020	4,656	4,014	3,858	3,984
EPRA NTAPS* (€)	26.5	30.4	27.0	23.2	22.3	23.1
Net debt (€m)	2,521	3,342	3,506	3,202	2,860	3,050
Net debt / equity (x)	0.5	0.6	0.7	0.7	0.6	0.7
Net debt / EBITDA (x)	8.4	11.2	11.4	10.0	8.7	8.9
Interest cover (x)	5.7	6.4	6.6	5.6	3.6	3.6
Loan-to-value (LTV)	31%	36%	36%	37%	36%	37%
Equity ratio	51%	50%	53%	48%	48%	49%
Return on equity (ROE)	8.1%	10.6%	3.0%	-12.2%	-1.9%	6.5%

^{*} updated to exclude RETT



CASH FLOW STATEMENT

All figures in EURm	2020	2021	2022	2023	2024E	2025E
Net income	449	617	179	-638	-95	341
Depreciation and amortisation	5	8	10	9	9	10
Profit from equity accounted investees	-4	-4	0	0	0	0
Change in fair value of investment properties	-343	-695	-118	890	353	-134
Net finance expenses	98	195	184	143	61	65
Tax result	93	174	50	-86	0	60
Others	2	3	3	2	0	0
Operating cash flow	300	299	308	320	329	340
Change in w orking capital	-29	-45	-61	-38	-7	3
Tax paid	-28	-37	-31	-32	-42	-43
Net cash flow from operating activities	242	217	216	249	280	300
Investment in fixed/intangible assets	-7	-8	-5	-3	-16	-17
Net property investments / disposals	-492	-465	-242	51	202	-218
Acquisition of subsidiaries	547	333	-4	0	0	0
Proceeds from investments in financial assets	-439	-58	82	99	-13	-14
Cash flow from investing	-392	-198	-168	148	173	-249
Debt financing, net	559	-71	-486	496	-202	-21
Equity financing, net	0	17	0	0	0	0
Share buyback	0	-272	0	0	0	0
Dividend paid	-71	-54	-56	0	0	-135
Other financing activities	214	-109	-28	-40	-74	-42
Net paid financing expenses	-51	-50	-47	-49	-61	-65
Cash flow from financing	651	-537	-618	407	-337	-264
Fx effects	-3	2	-1	0	0	0
Net cash flows	498	-517	-571	804	116	-212
Cash, start of the year	914	1,412	895	325	1,129	1,245
Cash, end of the year	1,412	895	325	1,129	1,245	1,033
AEBITDA / share (€)	1.74	1.69	1.75	1.81	1.87	1.94
FFO 1	182	186	192	184	180	187
FFOPS 1 (€)	1.07	1.11	1.14	1.07	1.04	1.08
Y-Y Growth						
Operating cash flow	-2.9%	-10.4%	-0.4%	15.4%	12.1%	7.2%
Adjusted EBITDA / share	-1.6%	-2.8%	3.2%	3.7%	3.3%	3.5%
FFO 1	1.8%	2.3%	3.2%	-4.3%	-2.0%	3.7%
FFOPS 1	0.3%	3.6%	2.8%	-6.8%	-2.1%	3.7%



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ASSET VALUATION SYSTEM

First Berlin's system for asset valuation is divided into an asset recommendation and a risk assessment.

ASSET RECOMMENDATION

The recommendations determined in accordance with the share price trend anticipated by First Berlin in the respectively indicated investment period are as follows:

Category Current market capitalisation (in €)		1	2 > 2 billion	
		0 - 2 billion		
Strong Buy ¹	An expected favourable price trend of:	> 50%	> 30%	
Buy	An expected favourable price trend of:	> 25%	> 15%	
Add	An expected favourable price trend of:	0% to 25%	0% to 15%	
Reduce	An expected negative price trend of:	0% to -15%	0% to -10%	
Sell	An expected negative price trend of:	< -15%	< -10%	

¹ The expected price trend is in combination with sizable confidence in the quality and forecast security of management.

Our recommendation system places each company into one of two market capitalisation categories. Category 1 companies have a market capitalisation of $\in 0 - \in 2$ billion, and Category 2 companies have a market capitalisation of $> \in 2$ billion. The expected return thresholds underlying our recommendation system are lower for Category 2 companies than for Category 1 companies. This reflects the generally lower level of risk associated with higher market capitalisation companies.

RISK ASSESSMENT

The First Berlin categories for risk assessment are low, average, high and speculative. They are determined by ten factors: Corporate governance, quality of earnings, management strength, balance sheet and financial risk, competitive position, standard of financial disclosure, regulatory and political uncertainty, strength of brandname, market capitalisation and free float. These risk factors are incorporated into the First Berlin valuation models and are thus included in the target prices. First Berlin customers may request the models.

RECOMMENDATION & PRICE TARGET HISTORY

Report No.:	Date of publication	Previous day closing price	Recommendation	Price target
Initial Report	21 January 2013	€4.37	Buy	€14.30
251	↓	\downarrow	\downarrow	↓
52	12 October 2022	€9.29	Buy	€19.00
53	17 November 2022	€10.51	Buy	€16.80
54	21 March 2023	€7.32	Buy	€12.80
55	21 May 2023	€7.18	Buy	€12.80
56	17 August 2023	€7.32	Buy	€12.80
57	16 November 2023	€9.11	Buy	€12.60
58	18 March 2024	€8.98	Buy	€12.50
59	12 April 2024	€10.35	Buy	€12.50
60	Today	€10.64	Buy	€12.90

INVESTMENT HORIZON

Unless otherwise stated in the financial analysis, the ratings refer to an investment period of twelve months.



UPDATES

At the time of publication of this financial analysis it is not certain whether, when and on what occasion an update will be provided. In general First Berlin strives to review the financial analysis for its topicality and, if required, to update it in a very timely manner in connection with the reporting obligations of the analysed company or on the occasion of ad hoc notifications.

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Legally required information regarding

- key sources of information in the preparation of this research report
- valuation methods and principles
- sensitivity of valuation parameters

can be accessed through the following internet link: https://firstberlin.com/disclaimer-english-link/

SUPERVISORY AUTHORITY: Bundesanstalt für Finanzdienstleistungsaufsicht (German Federal Financial Supervisory Authority) [BaFin], Graurheindorferstraße 108, 53117 Bonn and Marie-Curie-Straße 24-28, 60439 Frankfurt am Main

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