

Deutsche Effecten- und Wechsel- Beteiligungsgesellschaft AG

Germany / Financials Frankfurt Bloomberg: EFF GR ISIN: DE0008041005

H1 2021 results

RATING PRICE TARGET

BUY € 2.50

Return Potential 39.7% Risk Rating High

H1/21 RESULTS AS EXPECTED, PORTFOLIO HOLDINGS DEVELOPING WELL

Deutsche Effecten- und Wechsel- Beteiligungsgesellschaft (DEWB) has published its H1 2021 report and an update on its portfolio holdings. The financial results came in roughly as expected. Following the completion of the disposal of its non-core holding MueTec to the Chinese group TZTEK in May 2021, DEWB achieved a contribution to H1/21 earnings from the sale of investments of €9.4m (FBe: €9.4m). EBIT amounted to€8.5m (FBe: €8.6m) H1/20: €-0.7m). Management reiterated its FY/21 guidance of achieving a net profit exceeding €7m (FBe: €7.4m) and confirmed its intention to complete an additional acquisition in FY/21. The portfolio holdings developed as expected during the reporting period. DEWB's anchor shareholding, Lloyd Funds AG (LFAG), continued its sound operating performance in H1/21, and management confirmed the outstanding growth outlook through 2024. DEWB also invested an undisclosed amount in LFAG's WealthTech LAIC, which successfully raised €5m via a blockchainbased token offering to finance further growth. DEWB's factoring specialist Aifinyo, which suffered a negative impact from the Corona pandemic during FY/20, saw a healthy business rebound in H1/21. DEWB's Fintech portfolio is in our view highly promising, including its latest investments in the commission-free neobroker Nextmarkets, the marketplace for alternative investments Stableton, and the wealth management robo advisor LAIC. We continue to believe the company is significantly undervalued at current levels. We reiterate our Buy recommendation and our €2.50 price target.

Solid income from investments and EBIT driven by the successful sale of its non-core holding MueTec Other operating income came in as anticipated at €9.4m (FBe: €9.4m; H1/20: €0). This figure reflectsprofit from the sale of the optical measurement company MueTec to the Chinese group TZTEK Technology Ltd. for a total price of €25.0m (EV), which included debt to investors of €6.8m. For DEWB's 92% stake, the company received €18.7m, including €2.1m for debrepayment. However, the MueTec transaction took place in two tranches. (p.t.o.)

FINANCIAL HISTORY & PROJECTIONS

	2018	2019	2020	2021E	2022E	2023E
Other income (€m)	11.70	3.28	4.97	9.40	2.12	4.77
Y-o-y growth	n.a.	-72.0%	51.7%	89.1%	-77.4%	124.5%
EBIT (€m)	4.41	2.18	3.15	7.97	0.95	3.49
EBT	-1.53	0.29	2.43	7.40	0.33	2.81
Net income (€m)	-1.53	0.29	2.43	7.40	0.33	2.81
EPS (diluted) (€)	-0.09	0.02	0.15	0.44	0.02	0.17
NAV (€m)	11.02	11.31	13.74	21.14	21.47	24.28
Financial Assets (€m)	23.44	26.21	25.62	31.60	36.11	40.58
Net gearing	126.4%	148.0%	95.5%	59.6%	71.9%	70.5%
Liquid assets (€m)	2.19	1.61	0.45	1.00	1.05	1.13

RISKS

Risks include, but are not limited to, portfolio risk (particularly its largest holding Lloyd Fonds), portfolio liquidity (exit possibilities) and lack of transparency in the private holdings.

COMPANY PROFILE

DEWB is a boutique private equity firm focused on investing in young and high growth Fintech companies within the asset management sector, including technology companies with business models that are key to digitalising this industry. The company is based in Jena and has a regional focus on German-speaking countries

MARKET DATA	As of 29 Sep 2021
Closing Price	€ 1.79
Shares outstanding	16.75m
Market Capitalisation	€ 29.98m
52-week Range	€ 0.97 / 1.82
Avg. Volume (12 Months)	17 859

Multiples	2020	2021E	2022E
P/E	11.8	3.9	88.3
P/Book Value	2.1	1.4	1.3
EV/EBIT	13.0	5.1	43.1
Div Yield	n a	n a	n.a.

STOCK OVERVIEW



COMPANY DATA	As of 30 Jun 2021
Liquid Assets	€ 4.55m
Current Assets	€ 10.12m
Intangible Assets	€ 25.70m
Total Assets	€ 35.90m
Current Liabilities	€ 2.56m
Shareholders' Equity	€ 21.90m

SHAREHOLDERS

0.1	
SPSW Capital	17.0%
ABAG Aktienmarkt Beteiligungs AG	13.0%
Management	1.0%
Freefloat	69.0%



In September 2020, DEWB received the payment of €7.1m for the sale of 25% of the holdings. Following approval from the German Federal Ministry for Economic Affairs and Energy (BMWi), the deal was completed in May 2021. This led to the previously agreed payment of the remaining €10.3m and the corresponding booking of a €9.4m profit as other operating income. The initial investment was ~€2.4m in 2014. The MueTec exit was highly lucrative for DEWB, delivering a ~6.8x multiple and an IRR of ~36%.

In H1/21, OPEX amounted to €940k (FBe: 800k; H1/20: €770k), which included a performance bonus payment for management due to the successful sale of MueTec. DEWB thus recorded EBIT of €8.5m (FBe: €8.6m; H1/20: €-0.7m). Net income for the period was €8.2m (FBe: €8.3m; H1/20: €-1.1m). EPS came in at €0.49(FBe: €0.49; H1/20: €-0.06).

Table 1: P&L H1/21 reported figures vs FB estimates and H1/20 (KPIs)

All figures in EUR '000	H1/21	H1/21E	Delta	H1/20	Delta
Other operating income	9,400	9,400	0%	79	n.a.
OpEx	-940	-800	-31%	-770	n.a.
EBIT	8,460	8,600	-2%	-691	n.a.
Net financial result	-308	-350	-12%	-394	n.a.
Other financial result (depreciation)	0	0	n.a.	0	n.a.
Net income / loss	8,152	8,250	-1%	-1,085	n.a.
EPS (in EUR, dil.)	0.49	0.49	0	-0.06	n.a.
Margins in %					
EBIT on other operating income	90.0%	91.5%		n.a.	n.a.

Source: First Berlin Equity Research, DEWB

Company FY/21E guidance confirmed The company reiterated its FY/21E guidance of net income exceeding €7m (FBe: €7.4m). Management also guided to an additional acquisition in H2/21 as part of its ongoing Fintech portfolio expansion. DEWB's "Strategy 2020-2024" foresees expanding the portfolio from 4 holdings in 2019 to more than 10 by 2024, funded chiefly from exit returns. DEWB's management intends to expand the NAV of its portfolio from €28m in 2019 to more than €100mby 2024.

H1/21 balance sheet strengthened following MueTec's exit DEWB reported a higher cash position of €4.6m (FY/20: €0.5m) mainly due to cash inflow of €10.3m following the MueTec sale completion in May 2021. DEWB also has €2.5m of its liquidity in its own bonds, which it purchased from investors in late 2020, booking them on the balance sheet under other short-term assets (FY/20: €2.5m). The company completed three Fintech acquisitions for undisclosed amounts in H1/21 (Nextmarkets, Stableton and LAIC), which were partly paid with the cash proceeds from the MueTec sale. In addition, DEWB fully repaid its remaining ST borrowings of €2.5m. This credit line is quite flexible, can be expanded again if required, and according to management, has very attractive interest rate terms. Receivables increased to €1.4m (FY/20: €0.5m), and represent the remaining amount of MueTec's sale price (€0.5m in Sept./20 and €0.9m in May/21), which was deposited in an escrow account for potential guarantee payments for a period of 18 months. Financial assets rose slightly to €25.7m (FY/20; €25.6m), with new Fintech acquisitions exceeding the value reduction caused by MueTec's exit (measured at book values in accordance with German HGB accounting principles). Equity increased to €21.9m (FY/20: €13.7m), corresponding to a higher equity ratio of 61% (FY/20: 46%).

PROGRESS MADE BY THE CORE HOLDINGS

PORTFOLIO OVERVIEW

The portfolio holdings showed positive development - NAV at €33.9m or €2.0 p/s During H1/21, the majority of DEWB's holdings delivered positive news flow on the achievement of certain milestones including solid sales growth and outlook, client base



expansion and financing rounds (LFAG's WealthTech LAIC and aifinyo), etc. DEWB's FinTech portfolio, comprising two listed companies, Lloyd Fonds (LFAG) and Aifinyo, performed particularly well in H1/21. As a result, LFAG's share price has increased by >50% YTD, while Aifinyo's share price has risen by >40% YTD. Based on the current share price of the listed holdings, the listed portfolio has a value of >€35m. The anchor holding LFAG is by far DEWB's largest portfolio's position. The current book value of DEWB's portfolio according to German accounting standards is €26.4m (including €0.7m receivables from investments which will be paid with shares), which does not consider hidden reserves of about €12m as of H1/21 (source: DEWB's financial report). DEWB's portfolio thus has a market value of €38.4m or €2.3 p/s. If we deduct the company's current net debt of €4.5m, we obtain DEWB's NAV of €33.9m or €2.0 p/s. In the H1/21 report, DEWB also disclosed the percentage size of the stakes acquired in Nextmarkets and Stableton. We give an updated overview of DEWB's portfolio in table 2.

Table 2: DEWB's investment portfolio

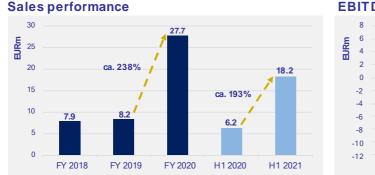
Company	Field	Based	Stake	Since	Status	Market cap	Stake value		
Lloyd Fonds	Asset management	Hamburg	22.3%	03/2018	listed	€129.0m	€28.8m		
Aifinyo	Digital lending	Dresden	4.7%	01/2020	listed	€142.8m	€6.7m		
Nextmarkets	Neobrokerage	Cologne	1.4%	03/2021	private	-	-		NEW INVESTMENT FOCUS IN
Stableton	Marketplace alternative investments	Zurich	12.0%	04/2021	private	-	-		DIGITAL FINANCE
LAIC	WealthTech	Hamburg	Undisclosed FBe: <5%	08/2021	private	-	-		
									OLD INVESTMENT
Noxxon	Biotech	Amsterdam	0.8%	12/2000	listed	€25.0m	€0.2m		FOCUS (For disposal)

Source: First Berlin Equity Research, DEWB, Bloomberg

LLOYD FONDS AG - 22.3% STAKE

The overall business growth dynamic seen in Q1/21 continued during Q2/21 The company's turnover expanded from €6.2m in H1/20 to €18.2m in H1/21. EBITDA improved from €-2.4m in H1/20 to €7.2 m in H1/21, which equates to an impressive EBITDA margin of 39.6%. Based on LFAG's net turnover of €16.8m (H1/20: €5.9m), the EBITDA margin reached 43.0%. Earnings after tax and after minorities increased by €7.6m to €3.7m (H1/20: €-3.9m). The operating cash flow also rose from €-0.5m in H1/20 to €13.0m in H1/21.

Figure 1: LFAG's operating performance in H1/21







Source: LFAG



Assets under management (AUM) up to ~€2.0bn LFAG's AUM rose to almost €2.0bn (H1/20: €1.1bn; FY/20: €1.7bn), which corresponds b an increase of more than 80% compared to the same period of the previous year and ~18% compared to FY/20.

FY/21E on track to be a strong year - positive guidance for FY/21 Following the sound performance in H1/21, LFAG's AUM are expected to rise by €740m from €1.7bn in FY/20 to just under €2.4bn by the end of FY/21. This corresponds to an increase of ~45%. Also, LFAG is guiding towards operating cash flow of €14.0-16.0m in FY/21E (FY/20: €-0.9m).

Outlook 2024 confirmed - AUM >€7bn by 2024 and EBITDA margin >45% In FY/21E, the company also plans to acquire a second wealth management firm to expand the LF-Assets business. Management confirmed the positive outlook to achieve AUM >€7bn by 2024 with an EBITDA margin on net sales >45% (after 26.1% in FY/20 and 43.0% in H1/21). Considering that LFAG achieved an EBITDA margin on net sales of 43.0% in H1/21, we view management's 2024 EBITDA guidance as realistic.

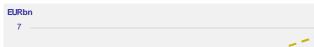
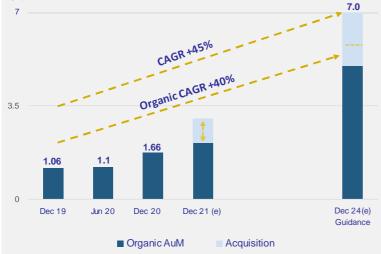


Figure 2: LFAG outlook of €7bn AUM in 2024



- An acquisition within LLOYD ASSETS is planned for 2021
- Expected organic annual growth rate of approx. 40%
- Taking acquisitions into account, a long-term growth rate of 45% is expected

Source: First Berlin Equity Research, DEWB, LFAG

Our positive view on LFAG remains unchanged We believe LFAG has a competitive business model, which should enable it to generate above-average returns for investors. Management's positive outlook suggests substantial business growth over the next few years, which should positively impact the company's valuation.

LAIC CAPITAL, LFAG'S FINTECH BUSINESS - <5.0% STAKE

We estimate that DEWB acquired a stake of less than 5.0% on LAIC, LFAG's Al-based digital asset management DEWB announced that it participated in the recently closed financing round of LAIC. LAIC GmbH embodies the Fintech business of LFAG. The in-house developed Digital Asset Platform 4.0 (DAP 4.0) is the technical enabler of the group's wealth and asset management business. Still, it is also the heart of LAIC's digital portfolio management products offered as a so-called robo advisor to clients. The company's LAIC robo advisor is a state-of-the-art platform to provide digital asset management using artificial intelligence (AI). Importantly, LAIC excels in using AI algorithms with high flexibility, enabling its robo advisor to offer an optimal portfolio composition determined individually according to each customer's personal risk profile. Unlike its peers, who mostly manage accounts in 10-15 predefined ETFs or fund portfolios, LAIC has significant versatility for active asset



management, enabling it to provide a broad range of personalised products, including funds, ETFs, selected equities or derivatives. Clients can constantly monitor asset allocation and automatically conduct changes within their risk profile as they wish.

Through successful placement of LAIC-token 21, LFAG's subsidiary LAIC Capital GmbH raised €5m at a pre-money valuation of €50m In August 2021, LFAG and LAIC Capital GmbH completed the placement of the blockchain-based financing instrument LAIC-token 21, raising funds of €5.0m. A group of investors, including DEWB, acquired undisclosed stake rights which altogether totalled €5m and equated to 9.75% of LAIC's equity at a pre-money valuation of €50m. After completion of the transaction, LFAG still holds a 90.25% stake in LAIC Capital GmbH. The funds raised will be used to finance the growth of LAIC's business and its AUM (AUM at the end of H1/21: €140m). A second goal of the transaction was to raise investors' awareness of the highly innovative Fintech business by externalising a part of its value. Investors' recent appetite for Fintechs has substantially boosted their valuation. Some peers have raised funds at valuations in the hundred million Euro range (e.g. market leader Scalable Capital with AUM of about €2.2bn: pre-money of ~€450m).

DEWB should benefit from investment in the leading robo advisory company LAIC is well-positioned and is ranked among the top seven players. In our view, LAIC's platform offers superior technological features (i.e. customer-individual asset allocation embedding a best-in-class risk management system) and higher automation than most of its robo advisory peers. These unique attributes can allow LAIC to prevail among its peers and gain market share in the strongly growing robo advisory market.

Market for robo advisory in Germany: EURm* Assets under management EURbn 2,500 31.1 2200 24.9 2,000 18.5 12.6 1 500 4.0 1.8 140 EURm 1000 AUM volume 1,000 2020* 2019* 2022 2023* 06/2021 2022 600 500 as of 12/19 * Forecast 500 400 140 100 100 100 50 50 50 20 5 \AIC Weltin

Figure 3: Competitive environment of robo advisory in Germany

Source: First Berlin Equity Research, LFAG, Statista

AIFINYO AG - 4.7% STAKE

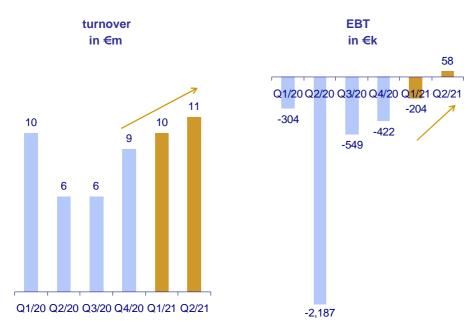
Return to profitability in Q2/21 DEWB's Fintech Aifinyo (financing services for freelancers including factoring, finetrading, leasing and debt collection), which suffered from negative effects of the Corona pandemic during FY/20, saw a continuation of the business recovery experienced in Q1/21. In Q2/21, Aifinyo increased revenues y-o-y by 72% to



€11.0m, up from the Corona level of €6.4m in Q2/20. The revenue figure was also slightly better than the €10.4m achieved in Q1/21. The business recovery trend is strengthening, consequently profitability also improved. EBIT came in at €0.2m in Q2/21, after a substantial EBIT loss of €-1.9m in Q2/20. The EBT loss also improved from €-2.2m in Q2/20 and €-0.2m in Q1/21 to a positive figure of €0.1m in Q2/21 (see figure 4).

Based on the positive financial performance, management believes that achieving breakeven on a full-year basis is likely. However, this will depend on a strong Q4/21 (Q3 is typically weak due to the holiday season).

Figure 4: Quarterly financial performance in FY/20 and H1/21



Source: aifinyo AG

Aifinyo conducted a capital increase of €5.2m, fully placed with new investor Paladin Asset Management GmbH On 28 August, Aifinyo placed 195k shares at €26.25 p/s, raising gross proceeds of €5.2m to finance growth. Through the placement, the asset management firm Paladin secured 5.35% of Aifinyos capital. Paladin belongs to the Maschmeyer family, including Carsten Maschmeyer, and typically invests in undervalued listed companies. After the capital market transaction, Aifinyo announced that it is evaluating the possibility of conducting an additional capital increase in the coming months, which should support the acceleration of organic and inorganic growth, as well as expand the free float.

Q1/21 and Q2/21 have shown an encouraging business recovery trend, and sales may gain more momentum during the coming quarters
The recent strategic measures such as the cooperation with HalloFreelancer, a subsidiary of the Hamburg-based company New Work SE (formerly XING SE), and the funds raised recently may contribute to strengthen revenue growth.

NEXTMARKETS – 1.4% STAKE

Nextmarkets, a zero cost, expert-curated, online trading provider In March 2021, DEWB acquired a 1.4% stake in the German private neobroker Nextmarkets AG as one of the investors in a USD 30m funding round. Nextmarkets is a German innovative FinTech



company offering private investors commission-free online brokerage services accompanied by expert-curated investment advice. Nextmarkets intends to use the proceeds to fund its European expansion. Besides DEWB, well-known investors such as Alan Howard (founder of Brevan Howard Asset Management LLP), and Christian Angermayer (serial entrepreneur, owner of the family office Apeiron Investment Group and co-owner of the fund Cryptology Asset Group), participated in this Series B financing round.

According to FinanceFwd, the pre-money valuation of the company at the time of the transaction was about USD 70m, which is relatively low compared to some of its European peers. In comparison, Trade Republic recently raised USD 900m at a valuation of USD 5bn, and Scalable Capital shows a valuation of ~€450m. Companies preparing IPOs include the Israeli eToro which is expected to be valued at ~€10bn, and the US peer Robinhood, valued at USD11.7bn during the last funding round. Robinhood shares trading in the pre-IPO secondary market indicate a company valuation of ~USD40bn (sources: FinanceFwd, FAZ, Techcrunch, Quartz, Rainmaker Securities).

Company well-positioned to expand in Europe Following recent funding and the current expansion-implemented measures, we see the possibility that Nextmarkets will be able to capture a significant stake of the European trading market. Since the end of 2020, Nextmarkets has expanded to six other countries in addition to Germany and Austria: the United Kingdom, Portugal, the Netherlands, France, Spain and Italy. However, competition is intensifying, and it remains unclear how well the company will prevail against its peers.

STABLETON - 12.0% STAKE

Stableton, the one-stop-shop for alternative investments On 2nd June 2021, DEWB announced the acquisition of a 12% stake in the young Swiss digital marketplace company Stableton Financial AG in connection with an oversubscribed seed financing round. DEWB acted as lead investor, and Mr Köhler (DEWB's CEO) joined Stableton's Board of Directors. Stableton is a Zurich-based Fintech company offering financial products to qualified financial intermediaries such as wealth managers, private banks, and family offices, as well as qualified individual investors. Using a digital platform, clients access attractive alternative investments including venture capital, private debt, and real assets. The company has established a strong footprint in the pre-IPO market.

Competitively positioned Based on a strong, highly experienced team, Stableton has created an appealing Alternatives product portfolio. The company has already signed more than 30 Swiss financial intermediaries who represent ~2% of the local market. Considering that Switzerland is the largest wealth management market in Europe, we believe the company has good chances of becoming one of the leading players in the European region.



VALUATION MODEL

Buy rating and price target reiterated Following the sale of MueTec, DEWB has sufficient funds to finance its Fintech portfolio expansion. In view of DEWB's positive achievements over the reporting period, we continue to believe the company is significantly undervalued at current levels. Based on unchanged estimates, our residual income model based on portfolio NAV still yields a price target of €2.50. We reiterate our Buy recommendation. For more details on DEWB and its Fintech portfolio, we refer to our initiating coverage report of 24 June 2021.

Figure 5: Residual Income Model

In €'000	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Shareholders' equity	21,143	21,469	24,277	30,591	40,116	53,099	69,038	88,511	109,945	130,336
Average shareholders' equity	17,443	21,306	22,873	27,434	35,354	46,608	61,068	78,775	99,228	120,140
Net profit	7,399	326	2,808	6,314	9,525	12,983	15,939	19,473	21,433	20,391
Return on equity	42.4%	1.5%	12.3%	23.0%	26.9%	27.9%	26.1%	24.7%	21.6%	17.0%
Cost of equity	13.5%	13.5%	13.5%	13.5%	13.5%	13.5%	13.5%	13.5%	13.5%	13.5%
Spread	28.9%	-12.0%	-1.2%	9.5%	13.4%	14.4%	12.6%	11.2%	8.1%	3.5%
	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Residual income	5,044	-2,550	-280	2,610	4,752	6,690	7,695	8,838	8,038	4,172
PV of residual income stream	4,884	-2,175	-210	1,728	2,773	3,439	3,485	3,527	2,826	1,292

Fair value calculation	
NAV (2021E)	21,143
PV of residual income stream	21,569
Fair value	42,712
Number of shares (000's)	16,750
Fair value per share €	2.50

Source: First Berlin Equity Research

Additionally, our residual income model is based on the following assumptions:

- 2021E NAV reflects our projected book value of the portfolio at the end of 2021, which equates to the balance sheet's equity.
- We conservatively project DEWB to achieve a revaluation rate of financial assets (RRFA) of 20-22% in 2021-2024, which is below the company's implied RRFA of >25% from the strategy 2020-2024. Going forward, we assume RRFA will decline to 13.5% after 2030.



INCOME STATEMENT

All figures in EUR '000	2018A	2019A	2020A	2021E	2022E	2023E
Other operating income -profit on exit	11,700	3,277	4,970	9,400	2,125	4,770
Personnel expenses	369	365	546	707	442	539
Other operating expenses	6,912	725	1,270	720	730	740
EBITDA	4,419	2,187	3,154	7,973	953	3,491
Depreciation and amortization	-5	-3	-2	-2	-2	-2
EBIT	4,414	2,184	3,152	7,971	950	3,489
Net financial result	-864	-699	-718	-572	-624	-680
Other financial result (depreciation)	-5,077	-1,197	0	0	0	0
Pre-tax income (EBT)	-1,527	288	2,434	7,399	326	2,808
Tax expense	0	0	0	0	0	0
Net income / loss	-1,527	288	2,434	7,399	326	2,808
EPS (in €)	-0.09	0.02	0.15	0.44	0.02	0.17
Diluted EPS (in €)	-0.09	0.02	0.15	0.44	0.02	0.17
-						
Ratios						
EBITDA margin on other operating income	0.0%	66.7%	63.5%	84.8%	44.8%	73.2%
EBIT margin on other operating income	37.7%	66.6%	63.4%	84.8%	44.7%	73.1%
Tax rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Expenses as % of other operating income						
Personnel expenses	-3.2%	-11.1%	-11.0%	-7.5%	-20.8%	-11.3%
Other operating expenses	-59.1%	-22.1%	-25.6%	-7.7%	-34.4%	-15.5%
Depreciation and amortization	0.0%	0.1%	0.0%	0.0%	0.1%	0.0%
Y-Y Growth						
Other operating income -profit on exit	n.a.	-72.0%	51.7%	89.1%	-77.4%	124.5%
Personnel expenses	n.a.	-1.1%	49.6%	29.5%	-37.5%	21.8%
Other operating expenses	n.a.	-89.5%	75.2%	-43.3%	1.4%	1.4%
EBITDA	n.a.	-50.5%	44.2%	152.8%	-88.1%	266.5%
EBIT	n.a.	-50.5%	44.3%	152.9%	-88.1%	267.1%
Net income/ loss	n.a.	n.a.	745.1%	204.0%	-95.6%	760.2%



BALANCE SHEET

Assets	All figures in EUR '000	2018A	2019A	2020A	2021E	2022E	2023E
Cash & cash equivalents 2,192 1,608 451 1,003 1,050 1,130 Other short term assets 4 9 2,456 2,456 1,000 0 Receivables from investments 1,147 2,069 1,052 1,052 1,073 1,095 Trade receivables 0 0 455 1,355 0 0 Non-current assets, total 23,955 26,230 25,627 31,613 36,117 40,587 Intangible assets 4 4 4 4 5 5 Property plant & equipment 8 5 4 4 4 5 5 Financial Assets 23,444 26,213 25,619 31,605 36,108 40,577 Other LT financial assets 499 8 67 46 46 46 46 Total assets 27,306 29,983 30,087 37,525 39,287 42,857 Shareholders' equity & debt Current liabilities, total	Assets						
Other short term assets 4 9 2,456 2,456 1,000 0 Receivables from investments 1,147 2,069 1,052 1,052 1,073 1,995 Trade receivables 0 0 455 1,355 0 0 Non-current assets, total Intangible assets 4 4 4 4 5 5 Property plant & equipment 8 5 4 4 4 4 4 5 5 Financial Assets 23,444 26,213 25,619 31,605 36,108 40,577 Other LT financial assets 499 8 0	Current assets, total	3,343	3,686	4,414	5,866	3,123	2,224
Receivables from investments 1,147 2,069 1,052 1,052 1,073 1,095 Trade receivables 0 0 455 1,355 0 0 Non-current assets, total 23,955 26,230 25,627 31,613 36,117 40,587 Property plant & equipment 8 5 4 4 4 4 5 Financial Assets 23,444 26,213 25,619 31,605 36,108 40,577 Other LT financial assets 499 8 0 0 0 0 Accruals 8 67 46 46 46 46 Total assets 27,306 29,983 30,087 37,525 39,287 42,857 Shareholders' equity & debt Current liabilities, total 4,071 5,043 2,559 2,561 3,958 4,681 ST borrowings (banks) 4,088 4,912 2,536 2,536 3,930 4,650 Trade & other payables <td< td=""><td>Cash & cash equivalents</td><td>2,192</td><td>1,608</td><td>451</td><td>1,003</td><td>1,050</td><td>1,130</td></td<>	Cash & cash equivalents	2,192	1,608	451	1,003	1,050	1,130
Trade receivables 0 0 455 1,355 0 0 Non-current assets, total 23,955 26,230 25,627 31,613 36,117 40,587 Intangible assets 4 4 4 4 4 5 5 Property plant & equipment 8 5 4 4 4 4 5 5 Financial Assets 23,444 26,213 25,619 31,605 36,108 40,577 Other LT financial assets 499 8 0 0 0 0 Accruals 8 67 46 46 46 46 Total assets 27,306 29,983 30,087 37,525 39,287 42,857 Shareholders' equity & debt Current liabilities, total 4,071 5,043 2,559 2,561 3,930 4,681 ST borrowings (banks) 4,088 4,912 2,536 2,536 3,930 4,650 Trade & other payables	Other short term assets	4	9	2,456	2,456	1,000	0
Non-current assets, total 23,955 26,230 25,627 31,613 36,117 40,587 Intangible assets		1,147	2,069	•	•	1,073	1,095
Intangible assets	Trade receivables	0	0	455	1,355	0	0
Property plant & equipment 8 5 4 4 4 5 Financial Assets 23,444 26,213 25,619 31,605 36,108 40,577 Other LT financial assets 499 8 0 0 0 0 Accruals 8 67 46 46 46 46 Total assets 27,306 29,983 30,087 37,525 39,287 42,857 Shareholders' equity & debt Current liabilities, total 4,071 5,043 2,559 2,561 3,958 4,681 ST borrowings (banks) 4,008 4,912 2,536 2,536 3,930 4,650 Trade & other payables 51 3 12 13 15 16 Other current liabilities, total 12,213 13,630 13,784 13,821 13,860 13,899 Bonds 11,290 12,540 12,540 12,540 12,540 12,540 12,540 12,540 12,540 12,540 12,540	Non-current assets, total	23,955	26,230	25,627	31,613	36,117	40,587
Financial Assets 23,444 26,213 25,619 31,605 36,108 40,577 Other LT financial assets 499 8 0 0 0 0 Accruals 8 67 46 46 46 46 Total assets 27,306 29,983 30,087 37,525 39,287 42,857 Shareholders' equity & debt 2 2,598 2,551 3,958 4,681 Current liabilities, total 4,071 5,043 2,559 2,561 3,958 4,681 ST borrowings (banks) 4,008 4,912 2,536 2,536 3,930 4,681 ST borrowings (banks) 4,008 4,912 2,536 2,536 3,930 4,681 Other payables 51 3 12 13 15 16 Chier current liabilities, total 12,213 13,630 13,784 13,821 13,860 13,899 Bonds 11,290 12,540 12,540 12,540 12,540 <	Intangible assets	4	4	4	4	5	5
Other LT financial assets 499 8 0 0 0 0 Accruals 8 67 46 46 46 46 Total assets 27,306 29,983 30,087 37,525 39,287 42,857 Shareholders' equity & debt Current liabilities, total 4,071 5,043 2,559 2,561 3,958 4,681 ST borrowings (banks) 4,008 4,912 2,536 2,536 3,930 4,650 Trade & other payables 51 3 12 13 15 16 Other current liabilities 12 128 11 12 13 15 16 Other current liabilities, total 12,213 13,630 13,784 13,821 13,860 13,899 Provisions for pensions 833 903 962 991 1,021 1,051 Other provisions 90 187 282 290 299 308 Total Liabilities 16,284 18,673	Property plant & equipment	8	5	4	4	4	5
Accruals 8 67 46 46 46 46 46 Total assets 27,306 29,983 30,087 37,525 39,287 42,857 Shareholders' equity & debt Current liabilities, total 4,071 5,043 2,559 2,561 3,958 4,681 ST borrowings (banks) 4,008 4,912 2,536 2,536 3,930 4,681 ST borrowings (banks) 4,008 4,912 2,536 2,536 3,930 4,681 ST borrowings (banks) 4,008 4,912 2,536 2,536 3,930 4,681 Other payables 51 3 12 13 15 16 Other current liabilities 12 128 11 12 13 15 Long-term liabilities, total 12,213 13,630 13,784 13,821 13,860 13,899 Bonds 11,290 12,540 12,540 12,540 12,540 12,540 12,540 12,540 12,540 12,540 12,5	Financial Assets	23,444	26,213	25,619	31,605	36,108	40,577
Total assets 27,306 29,983 30,087 37,525 39,287 42,857 Shareholders' equity & debt Current liabilities, total 4,071 5,043 2,559 2,561 3,958 4,681 ST borrowings (banks) 4,008 4,912 2,536 2,536 3,930 4,650 Trade & other payables 51 3 12 13 15 16 Other current liabilities 12 128 11 12 13 15 16 Long-term liabilities, total 12,213 13,630 13,784 13,821 13,860 13,899 Bonds 11,290 12,540	Other LT financial assets	499	8	0	0	0	0
Shareholders' equity & debt Current liabilities, total 4,071 5,043 2,559 2,561 3,958 4,681 ST borrowings (banks) 4,008 4,912 2,536 2,536 3,930 4,650 Trade & other payables 51 3 12 13 15 16 Other current liabilities 12 128 11 12 13 15 16 Long-term liabilities, total 12,213 13,630 13,784 13,821 13,860 13,899 Bonds 11,290 12,540 1	Accruals	8	67	46	46	46	46
Current liabilities, total 4,071 5,043 2,559 2,561 3,958 4,681 ST borrowings (banks) 4,008 4,912 2,536 2,536 3,930 4,650 Trade & other payables 51 3 12 13 15 16 Other current liabilities 12 128 11 12 13 15 Long-term liabilities, total 12,213 13,630 13,784 13,821 13,860 13,899 Bonds 11,290 12,540 13,880 13,880 13,880 13,880 13,80 13	Total assets	27,306	29,983	30,087	37,525	39,287	42,857
ST borrowings (banks) 4,008 4,912 2,536 2,536 3,930 4,650 Trade & other payables 51 3 12 13 15 16 Other current liabilities 12 128 11 12 13 15 Long-term liabilities, total 12,213 13,630 13,784 13,821 13,860 13,899 Bonds 11,290 12,540 13,881 13,850 13,881 13,850 13,835 16,343 16,343 16,383 17,818 18,580 <td>Shareholders' equity & debt</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Shareholders' equity & debt						
Trade & other payables 51 3 12 13 15 16 Other current liabilities 12 128 11 12 13 15 Long-term liabilities, total 12,213 13,630 13,784 13,821 13,860 13,899 Bonds 11,290 12,540 13,61 13,61 13,61 13,61 13,61 13,61 13,61 13,63 13,43 16,343 16,343 16,383 17,818 18,580 Total Equity and Liabilities 27,306	Current liabilities, total	4,071	5,043	2,559	2,561	3,958	4,681
Other current liabilities 12 128 11 12 13 15 Long-term liabilities, total 12,213 13,630 13,784 13,821 13,860 13,899 Bonds 11,290 12,540 13,838 16,383 17,818 18,580 Total Equity 11,022 11,310 13,744 21,143 21,469 24,277 Total Equity and Liabilities	ST borrowings (banks)	4,008	4,912	2,536	2,536	3,930	4,650
Long-term liabilities, total 12,213 13,630 13,784 13,821 13,860 13,899 Bonds 11,290 12,540 13,051 13,051 13,051 13,835 16,343 16,343 16,383 17,818 18,580 Total Equity 11,022 11,310 13,744 21,143 21,469 24,277 Total Equity and Liabilities 27,306 29,983 30,087 37,525 39,287 42,857 Ratios	Trade & other payables	51	3	12		15	16
Bonds 11,290 12,540 </td <td>Other current liabilities</td> <td>12</td> <td>128</td> <td>11</td> <td>12</td> <td>13</td> <td>15</td>	Other current liabilities	12	128	11	12	13	15
Provisions for pensions 833 903 962 991 1,021 1,051 Other provisions 90 187 282 290 299 308 Total Liabilities 16,284 18,673 16,343 16,383 17,818 18,580 Total Equity 11,022 11,310 13,744 21,143 21,469 24,277 Total Equity and Liabilities 27,306 29,983 30,087 37,525 39,287 42,857 Ratios Current ratio (x) 0.82 0.73 1.72 2.29 0.79 0.48 Equity ratio 40.4% 37.7% 45.7% 56.3% 54.6% 56.6% Gearing 126.4% 148.0% 95.5% 59.6% 71.9% 70.5% Net debt 13,935 16,738 13,131 12,608 15,440 17,111	Long-term liabilities, total	12,213	13,630	13,784	13,821	13,860	13,899
Other provisions 90 187 282 290 299 308 Total Liabilities 16,284 18,673 16,343 16,383 17,818 18,580 Total Equity 11,022 11,310 13,744 21,143 21,469 24,277 Total Equity and Liabilities 27,306 29,983 30,087 37,525 39,287 42,857 Ratios Current ratio (x) 0.82 0.73 1.72 2.29 0.79 0.48 Equity ratio 40.4% 37.7% 45.7% 56.3% 54.6% 56.6% Gearing 126.4% 148.0% 95.5% 59.6% 71.9% 70.5% Net debt 13,935 16,738 13,131 12,608 15,440 17,111	Bonds	11,290	12,540	12,540	12,540	12,540	12,540
Total Liabilities 16,284 18,673 16,343 16,383 17,818 18,580 Total Equity 11,022 11,310 13,744 21,143 21,469 24,277 Total Equity and Liabilities 27,306 29,983 30,087 37,525 39,287 42,857 Ratios Current ratio (x) 0.82 0.73 1.72 2.29 0.79 0.48 Equity ratio 40.4% 37.7% 45.7% 56.3% 54.6% 56.6% Gearing 126.4% 148.0% 95.5% 59.6% 71.9% 70.5% Net debt 13,935 16,738 13,131 12,608 15,440 17,111	Provisions for pensions	833	903	962	991	1,021	1,051
Total Equity 11,022 11,310 13,744 21,143 21,469 24,277 Total Equity and Liabilities 27,306 29,983 30,087 37,525 39,287 42,857 Ratios Current ratio (x) 0.82 0.73 1.72 2.29 0.79 0.48 Equity ratio 40.4% 37.7% 45.7% 56.3% 54.6% 56.6% Gearing 126.4% 148.0% 95.5% 59.6% 71.9% 70.5% Net debt 13,935 16,738 13,131 12,608 15,440 17,111	Other provisions	90	187	282	290	299	308
Ratios Current ratio (x) 0.82 0.73 1.72 2.29 0.79 0.48 Equity ratio 40.4% 37.7% 45.7% 56.3% 54.6% 56.6% Gearing 126.4% 148.0% 95.5% 59.6% 71.9% 70.5% Net debt 13,935 16,738 13,131 12,608 15,440 17,111	Total Liabilities	16,284	18,673	16,343	16,383	17,818	18,580
Ratios Current ratio (x) 0.82 0.73 1.72 2.29 0.79 0.48 Equity ratio 40.4% 37.7% 45.7% 56.3% 54.6% 56.6% Gearing 126.4% 148.0% 95.5% 59.6% 71.9% 70.5% Net debt 13,935 16,738 13,131 12,608 15,440 17,111	Total Equity	11,022	11,310	13,744	21,143	21,469	24,277
Current ratio (x) 0.82 0.73 1.72 2.29 0.79 0.48 Equity ratio 40.4% 37.7% 45.7% 56.3% 54.6% 56.6% Gearing 126.4% 148.0% 95.5% 59.6% 71.9% 70.5% Net debt 13,935 16,738 13,131 12,608 15,440 17,111	Total Equity and Liabilities	27,306	29,983	30,087	37,525	39,287	42,857
Equity ratio 40.4% 37.7% 45.7% 56.3% 54.6% 56.6% Gearing 126.4% 148.0% 95.5% 59.6% 71.9% 70.5% Net debt 13,935 16,738 13,131 12,608 15,440 17,111	Ratios						
Gearing 126.4% 148.0% 95.5% 59.6% 71.9% 70.5% Net debt 13,935 16,738 13,131 12,608 15,440 17,111	Current ratio (x)	0.82	0.73	1.72	2.29	0.79	0.48
Net debt 13,935 16,738 13,131 12,608 15,440 17,111	Equity ratio	40.4%	37.7%	45.7%	56.3%	54.6%	56.6%
	Gearing	126.4%	148.0%	95.5%	59.6%	71.9%	70.5%
Return on equity (ROE) n.a. 2.6% 19.4% 42.4% 1.5% 12.3%	Net debt	13,935	16,738	13,131	12,608	15,440	17,111
	Return on equity (ROE)	n.a.	2.6%	19.4%	42.4%	1.5%	12.3%



CASH FLOW STATEMENT

All figures in EUR '000	2018A	2019A	2020A	2021E	2022E	2023E
Net income	-1,527	288	2,434	7,399	326	2,808
Depreciation & amortisation	5	3	2	2	2	2
Depreciation to financial investments	5,179	1,201	0	0	0	0
Other non-cash items	-6,708	-2,483	769	1,737	1,341	2,608
Net financial result	762	695	718	572	624	680
Tax result	0	0	0	0	0	0
Changes in working capital	-717	-854	454	-898	1,336	-19
Operating cash flow	-3,006	-1,150	4,377	8,812	3,630	6,080
CapEx / intangibles	-1	0	-1	-3	-3	-3
Free cash flow	-3,007	-1,150	4,376	8,810	3,627	6,077
Investment in holdings	-9,244	-2,769	0	-7,686	-5,806	-7,037
Change in ST financial assets (bond investment)	861	486	-2,439	0	1,456	1,000
Cash flow from investing	-8,384	-2,283	-2,440	-7,688	-4,353	-6,040
Debt financing, net	5,298	2,154	-2,376	0	1,394	720
Equity financing, net	2,280	0	0	0	0	0
Net paid financing expenses	762	695	-718	-572	-624	-680
Cash flow from financing	8,340	2,849	-3,094	-572	770	40
Net cash flows	-3,050	-584	-1,157	552	47	80
Cash, start of the year	5,242	2,192	1,608	451	1,003	1,050
Cash, end of the year	2,192	1,608	451	1,003	1,050	1,130

Note: Calculated by First Berlin Equity Research (DEWB does not report a cash flow statement)

Imprint / Disclaimer

First Berlin Equity Research

First Berlin Equity Research GmbH ist ein von der BaFin betreffend die Einhaltung der Pflichten des §85 Abs. 1 S. 1 WpHG, des Art. 20 Abs. 1 Marktmissbrauchsverordnung (MAR) und der Markets Financial Instruments Directive (MiFID) II, Markets in Financial Instruments Directive (MiFID) II Durchführungsverordnung und der Markets in Financial Instruments Regulations (MiFIR) beaufsichtigtes Unternehmen.

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Ggf. Inhaltlich Verantwortlicher gem. § 6 MDStV

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First Berlin Equity Research GmbH (hereinafter referred to as: "First Berlin") prepares financial analyses while taking the relevant regulatory provisions, in particular section 85 (1) sentence 1 of the German Securities Trading Act [WpHG], art. 20 (1) of Regulation (EU) No 596/2014 of the European Parliament and of the Council of April 16, 2014, on market abuse (market abuse regulation) and art. 37 of Commission Delegated Regulation (EU) no. 2017/565 (MiFID II) into consideration. In the following First Berlin provides investors with information about the statutory provisions that are to be observed in the preparation of financial analyses.

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In accordance with art. 37 (1) of Commission Delegated Regulation (EU) no. 2017/565 (MiFID) II and art. 20 (1) of Regulation (EU) No 596/2014 of the European Parliament and of the Council of April 16, 2014, on market abuse (market abuse regulation) investment firms which produce, or arrange for the production of, investment research that is intended or likely to be subsequently disseminated to clients of the firm or to the public, under their own responsibility or that of a member of their group, shall ensure the implementation of all the measures set forth in accordance with Article 34 (2) lit. (b) of Regulation (EU) 2017/565 in relation to the financial analysts involved in the production of the investment research and other relevant persons whose responsibilities or business interests may conflict with the interests of the persons to whom the investment research is disseminated. In accordance with art. 34 (3) of Regulation (EU) 2017/565 the procedures and measures referred to in paragraph 2 lit. (b) of such article shall be designed to ensure that relevant persons engaged in different business activities involving a conflict of interests carry on those activities at a level of independence appropriate to the size and activities of the investment firm and of the group to which it belongs, and to the risk of damage to the interests of clients.

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Unless otherwise indicated, current prices refer to the closing prices of the previous trading day.

AGREEMENT WITH THE ANALYSED COMPANY AND MAINTENANCE OF OBJECTIVITY

The present financial analysis is based on the author's own knowledge and research. The author prepared this study without any direct or indirect influence exerted on the part of the analysed company. Parts of the financial analysis were possibly provided to the analysed company prior to publication in order to avoid inaccuracies in the representation of facts. However, no substantial changes were made at the request of the analysed company following any such provision.

ASSET VALUATION SYSTEM

First Berlin's system for asset valuation is divided into an asset recommendation and a risk assessment.

ASSET RECOMMENDATION

The recommendations determined in accordance with the share price trend anticipated by First Berlin in the respectively indicated investment period are as follows:

Category		1 0 - 2 billion	2 > 2 billion
Current market	capitalisation (in €)		
Strong Buy ¹	An expected favourable price trend of:	> 50%	> 30%
Buy	An expected favourable price trend of:	> 25%	> 15%
Add	An expected favourable price trend of:	0% to 25%	0% to 15%
Reduce	An expected negative price trend of:	0% to -15%	0% to -10%
Sell	An expected negative price trend of:	< -15%	< -10%

¹ The expected price trend is in combination with sizable confidence in the quality and forecast security of management.

Our recommendation system places each company into one of two market capitalisation categories. Category 1 companies have a market capitalisation of $\le 0 - \le 2$ billion, and Category 2 companies have a market capitalisation of $> \le 2$ billion. The expected return thresholds underlying our recommendation system are lower for Category 2 companies than for Category 1 companies. This reflects the generally lower level of risk associated with higher market capitalisation companies.

The First Berlin categories for risk assessment are low, average, high and speculative. They are determined by ten factors: Corporate governance, quality of earnings, management strength, balance sheet and financial risk, competitive position, standard of financial disclosure, regulatory and political uncertainty, strength of brandname, market capitalisation and free float. These risk factors are incorporated into the First Berlin valuation models and are thus included in the target prices. First Berlin customers may request the models

RECOMMENDATION & PRICE TARGET HISTORY

Report No.:	Date of publication	Previous day closing price	Recommendation	Price target
Initial Report	24 June 2021	€1.61	Buy	€2.50
2	Today	€1.79	Buy	€2.50

INVESTMENT HORIZON

Unless otherwise stated in the financial analysis, the ratings refer to an investment period of twelve months.

At the time of publication of this financial analysis it is not certain whether, when and on what occasion an update will be provided. In general First Berlin strives to review the financial analysis for its topicality and, if required, to update it in a very timely manner in connection with the reporting obligations of the analysed company or on the occasion of ad hoc notifications.

SUBJECT TO CHANGE

The opinions contained in the financial analysis reflect the assessment of the author on the day of publication of the financial analysis. The author of the financial analysis reserves the right to change such opinion without prior notification.

Legally required information regarding

- key sources of information in the preparation of this research report
- valuation methods and principles

sensitivity of valuation parameters

can be accessed through the following internet link: https://firstberlin.com/disclaimer-english-link/

SUPERVISORY AUTHORITY: Bundesanstalt für Finanzdienstleistungsaufsicht (German Federal Financial Supervisory Authority) [BaFin], Graurheindorferstraße 108, 53117 Bonn and Marie-Curie-Straße 24-28, 60439 Frankfurt am Main

EXCLUSION OF LIABILITY (DISCLAIMER)

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