

Advanced Blockchain AG*5a, 11

Fair value: €11.00 (previously: €11.00) Rating: Buy

Price: €3.00

13.11.22 / Xetra / 9:32 Currency: EUR

Key data:

ISIN: DE000A0M93V6 WKN: A0M93V Symbol (FRA): ABX Number of shares³: 3.79 Market capitalization³: 11.38 in million³ / in million EUR

Accounting standard: German GAAP (HGB)

Financial year: 31.12.

Analysts:

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* Catalog of potential conflicts of interest on page 7

Profile of the company

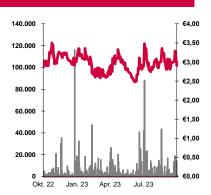
Industry: technology, crypto

Focus: Blockchain technology, DeFi, Web 3.0

Employees: 30 as at 31.12.2022

Foundation: 2017 Head office: Berlin

Management Board: Simon Telian (CEO)



Advanced Blockchain AG is the first publicly-traded company on the German market specializing in blockchain technology. The company was listed on the Düsseldorf Stock Exchange in January 2017 and is recognized as a pioneer in identifying, supporting, and investing in business models with a focus on blockchain and cryptocurrencies. It distinguishes itself by strategically participating in proven business models with significant potential. Since March 2022, Advanced Blockchain AG has been listed on the Scale segment of the Deutsche Börse. Specializing in the promotion of, development of, and investment in disruptive technologies, the company places a strong emphasis on token technologies, including token investments and incubation. One of Advanced Blockchain AG's focal points is the venture capital market, particularly in the field of decentralized infrastructures. This encompasses industries such as the Economy of Things (EoT), which explores the integration of decentralized technologies into various sectors. Additionally, the company is active in the decentralized finance (DeFi) sector, a crucial component of Web3, the next generation of the World Wide Web. By concentrating on these areas, Advanced Blockchain AG is a leader in promoting innovation, supporting startups, and contributing to the growth of the decentralized ecosystem.

P&L in € million	31.12.2021	31.12.2022	31.12.2023e
Revenue	17.86	14.73	5.00
EBITDA	6.65	2.77	1.62
EBIT	6.53	1.69	0.51
Net revenue	5.32	1.76	0.50
Key figures			
Earnings per share	1.41	0.46	0.13
Dividend per share	0.00	0.00	0.00
Key figures			
EV/sales	0.45	0.54	1.60
EV/EBITDA	1.21	2.90	4.95
EV/EBIT	1.23	4.76	15.74
KGV	2.21	6.66	23.24
KBV		0.75	

Financial calendar

11.2023: Eigenkapitalforum

**Current research by GBC:
Date: Publication / Target price in EUR / Valuation
12.07.2023: RS / 11.00 / BUY
07.11.2022: RS / 10.00 / BUY

07.11.2022: RS / 10.00 / BUY 13.07.2022: RS / 10.00 / BUY

Note in accordance with MiFID II regulation for research "minor non-monetary benefit": This research fulfills the requirements for classification as a "minor non-monetary benefit". Further information on this can be found in the disclosure under "I. Research under MiFID II"

^{**} The research studies listed above can be viewed at www.gbc-ag.de or requested from GBC AG, Halderstr. 27, D86150 Augsburg, Germany



Business performance in the first half of 2023

in € million	1st HY 2022	1st HY 2023
Revenue	23.40	1.23
EBITDA	0.88	0.52
EBITDA margin	3.8%	42.4%
EBIT	-0.54	0.45
EBIT margin	-2.3%	36.7%
Net result	-0.54	0.45
EPS in €	-0.14	0.12

Sources: Advanced Blockchain AG, GBC AG

The first half of 2023 witnessed Advanced Blockchain AG navigating through a persistently volatile capital market, grappling with inflation concerns, and contending with geopolitical uncertainties on both financial and societal fronts. The crypto winter, intensified by the FTX collapse and the insolvency of other crypto exchanges and custodians like Genesis, continued to exert its influence. This was notably reflected in the pronounced volatility of Bitcoin, commencing the year at \$16,500 and concluding on June 30, 2023, at \$30,350—a significant distance from its pinnacle of \$69,045 in November 2021.

Ongoing efforts to regulate crypto assets, exemplified by MiCA regulation (Markets in Crypto-Assets), persist. MiCA, an EU-approved regulatory framework for crypto assets, aims to establish risk-appropriate regulation enhancing investor protection and contributing to the functionality of cryptocurrency markets. MiCA's implementation is to unfold in two stages, with specific provisions, particularly those pertaining to asset-referenced crypto assets and E-money tokens (stablecoins), anticipated to take effect from July 2024. The majority of the regulation is slated to be operational in early 2025. The regulation imposes requirements on crypto asset providers and traders, mandating the submission of a whitepaper to supervisory authorities. Additionally, it champions consumer protection by necessitating a publicly accessible register for crypto asset whitepapers and providers of crypto asset services.

MiCA categorizes crypto assets into three segments: E-money tokens, asset-referenced tokens, and utility tokens. While encompassing common cryptocurrencies like Bitcoin and Ethereum, it excludes security tokens or non-fungible tokens (NFTs). Issuers of asset-referenced tokens and E-money tokens must fulfill minimum liquidity requirements and have their headquarters within the EU. The regulation introduces a customer right of redemption against issuers and anti-money laundering regulations that necessitate customer identification for crypto service providers. These regulations also extend to transactions between 'hosted wallets' and 'unhosted wallets,' requiring identification of the owner of the 'unhosted wallet' for transactions exceeding 1,000 euros.

The imminent introduction of Bitcoin ETFs by major asset management entities such as BlackRock is suggested by the current news flow in the United States. The proposed spot Bitcoin ETF by BlackRock, listed with the Depository Trust & Clearing Corporation (DTCC), indicates potential approval by the U.S. Securities and Exchange Commission (SEC). The SEC is expected to make a decision by January 10, 2024. Approval of such an ETF could pave the way for additional crypto ETFs, including those from ARK Investment, Fidelity, and Valkyrie. While the SEC sanctioned Bitcoin futures ETFs in October 2021, no Bitcoin or Ether spot funds have been listed on U.S. exchanges.

Adding to the landscape is the significant event of the upcoming Bitcoin halving in March 2024, where the miner reward will be halved. This anticipated supply shortage could exert a positive influence on the performance of Bitcoin.



In the first half of 2023, Advanced Blockchain experienced a reduction in revenue to €1.23 million (compared to €23.4 million in the previous year). This decline can be attributed to a diminished number of portfolio transactions.

EBITDA stood at €0.52 million (compared to the previous year's €0.88 million). Despite the dip in revenue, EBITDA was successfully maintained close to the previous year's level, owing to the effective implementation of a cost-saving program by the management. EBIT even achieved a positive value of €0.45 million (compared to the previous year's -€0.54 million). The same positive trend extended to the net result, reaching €0.45 million in the first half of 2023 (compared to the previous year's -€0.54 million).

Balance sheet and financial position as at 30.06.2023

in € million	31.12.2021	31.12.2022	30.06.2023
Equity	12.54	14.93	14.48
Equity ratio (in %)	58.2%	66.3%	67.4%
Operating fixed assets	1.43	1.70	1.64
Working capital	-4.95	-3.78	-0.52
Net financial assets	4.02	1.13	-2.01

Sources: Advanced Blockchain AG, GBC AG

As of June 30, 2023, the equity of the company remained relatively unchanged at €14.48 million (compared to €14.93 million on December 31, 2022). The equity ratio also held steady at 67.3%, mirroring the figure as of December 31, 2022 (66.3%). The predominant portion of equity and token investments, amounting to €16.63 million, is documented within the category of other assets.

The working capital exhibited an increase, reaching €-0.52 million (as opposed to €-3.78 million on December 31, 2022), propelled by a notable surge in trade receivables, which climbed to €2.74 million (compared to €0.01 million as of December 31, 2022). The persistently negative working capital underscores the efficient utilization of available capital, with only limited funds being tied up.

Cash and cash equivalents experienced a significant decline to €0.34 million (versus €3.49 million on December 31, 2022). Given the ample liquidity of certain securities in the portfolio, we hold no apprehensions concerning the existing low cash position of the company. Additionally, approximately €3 million was allocated to new investments during the first half of 2023, capitalizing on a favorable investment climate. These strategic investments are anticipated to establish a robust groundwork for forthcoming positive outcomes, fortifying the company's standing in the market.

Due to the lack of a published cash flow statement, we are unable to perform a detailed liquidity analysis.



Valuation

In the fiscal year 2023, Advanced Blockchain AG has been strategically focusing on sustainable growth and meticulous cost management. The company anticipates a reduction in expenses coupled with revenue generation through token transactions and potential investments in upcoming token issuances. Advanced Blockchain AG is actively engaged in advanced negotiations with potential buyers for portfolio investments tied to token and equity transactions, with the objective of achieving up to five successful sales, totaling €5 million.

Currently, the company is in the planning stages of issuing a new convertible bond with a total value of up to €3 million, intended to replace the existing convertible bond expiring on July 14, 2024. The volume was subsequently limited to a nominal amount of €1.1 million on October 17, 2023. This fresh bond boasts a six-year term and an annual interest rate of 3.0%, with a conversion price set at €4.25. It is proposed to issue up to €1.5 million through the exchange of convertible bonds previously issued by the company (ISIN: DE000A3MP4Q7). The net proceeds stemming from the issuance of the convertible bond 2023/2029 will be allocated to general business purposes, encompassing the financing of additional investments and the advancement of the existing portfolio.

In a noteworthy development, Advanced Blockchain AG successfully secured another prominent investor, selling 100,000 of its own shares to a fund managed by Axxion S.A. at a per-share price of EUR 2.70.

To sustain its pioneering role as a blockchain incubator and Web3 investor, Advanced Blockchain AG is strategically expanding its team of global experts and planning to initiate two to three new investments. The company is also gearing up to implement cross-chain initiatives across various blockchain domains to leverage success and network effects. A commitment to ongoing research and clear strategies will steer the progress and adoption of diverse topics and use cases. Through the incubation of promising protocols and technologies, Advanced Blockchain AG aims to bolster the growth of the global blockchain ecosystem.

The continuous assessment of the top 10 portfolio investments is geared towards enhancing transparency for investors. As of May 31, 2023, the top 10 investments encompass peaq/EoT Labs GmbH (incubation, equity, and token investment), Mero (token investment), Contango (token investment), Maverick (token investment), Talisman (token investment), Neon Labs (token investment), Obol Network (token investment), Polymer (equity and token investment), DELV/Element Finance (token investment), and Composable Finance (incubation and token investment), presented in no particular order. Based on an independently valued assessment as of May 31, 2023, these top 10 Advanced Blockchain portfolio companies currently reflect a total value of €39.65 million. Our analysis suggests a conservative valuation approach, and we believe the fair value of the listed positions is likely higher, estimating it to be around €45 million.

Portfolio	(in € million)
Top 10 holdings	45
Other portfolio	45
Holding costs	-2
NAV	88
Source: GBC AG	

The undervaluation of Advanced Blockchain becomes strikingly apparent when focusing solely on the top 10 positions in the portfolio and the market capitalization. These top 10 positions alone carry a fair value of at least €40 million, whereas Advanced Blockchain's



market capitalization currently hovers around €11 million. We posit that the remaining portfolio positions hold a similar value to the top 10, leading us to estimate the current portfolio value at approximately €90 million. Factoring in holding costs of €2 million, the adjusted total value of the portfolio after deducting these costs should be around €88 million.

Our enterprise value estimation, based on the net asset value (NAV), stands at approximately €88 million, equating to €23.19 per share. In light of the pronounced downturn in the crypto markets and the persistent "crypto winter," we have applied an additional discount to the fair value, currently pegged at around 53%.

We are maintaining our valuation. We have determined a fair value of €41.74 million or €11.00 per share. Due to the considerable upside potential, we assign a BUY rating.



Forecast model

In accordance with the provisions of Section 21 (1c) GTC of Deutsche Börse AG for the Regulated Unofficial Market on the Frankfurt Stock Exchange, the inclusion of an (updated) forecast model is mandated for a research update. Nevertheless, our analysts have determined that such a forecasting model is not suited for investment companies like Advanced Blockchain AG, actively engaged in the crypto sector.

Given that we employ the GBC NAV valuation approach to assess the company, we find it inappropriate to utilize a forecasting model for sales and earnings metrics. Instead, our focus lies on estimating the value of the investments.

We assert that a forecast model for investment companies such as Advanced Blockchain AG does not yield meaningful or useful insights for investors. The potential revenues and earnings in this industry are highly volatile, and we believe that valuing the investment company should primarily hinge on the valuation of its investments and projects.

While we have included this forecast in the research report to comply with the legal requirements of Section 21 (1c) of the GTC, we emphasize that, in our view, the forecast model serves a supplementary role.

P&L (in € million)	FY 2021	FY 2022	FY 2023e
Revenue	17.86	14.73	5.00
EBITDA	6.65	2.77	1.62
EBITDA margin	37.2%	18.8%	32.4%
EBIT	6.53	1.69	0.51
EBIT margin	36.6%	11.5%	10.2%
Net result	5.32	1.76	0.50
EPS in €	1.41	0.46	0.13

Source: GBC AG

However, we wish to reiterate that the above forecasts should be considered highly volatile and unreliable. This volatility is inherent in Advanced Blockchain as an investment company operating in a young and highly volatile market environment, namely the crypto sector. Therefore, relying solely on these forecasts for valuing the company would not be prudent or appropriate, potentially leading to an inaccurate valuation.

Instead, we recommend focusing on the valuation of the investments held by Advanced Blockchain AG and their potential value. This approach is more suitable and aligns with the unique characteristics of the company and the industry in which it operates.

Peer Group Analysis

Due to limited disclosed financial information and the uniqueness of the business model, there are currently no comparable publicly-traded competitors. Hence, we are unable to provide a valuation based on peer companies at this time.



APPENDIX

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Research under MiFID II

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The analysts responsible for this analysis are:

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