## **MeVis Medical Solutions**

(CDAX, Software/IT)



Call		Value Indicators:	EUR	Share data:		Description:	
Sell	(Hold)	DCF:	17.44	Bloomberg:	M3V GR	A leading supplier of softwa	ro for
		FCF-Value Potential 15e:	22.72	Reuters:	M3VG	visual-based medical equip	ment
EUR <b>17.50</b>	(EUR 16.50)			ISIN:	DE000A0LBFE4	100	
		Market Snapshot:	EUR m	Shareholders:		Risk Profile (WRe):	2014
		Market cap:	33.0	Freefloat	26.3 %	Beta:	1.8
Price	EUR 18.15	No. of shares (m):	1.8	Others	24.5 %	Price / Book:	1.0 x
Downside	-3.6 %	EV:	18.7	Prof. Dr. Heinz-Otto Peit	tgen 19.4 %	Equity Ratio:	79 %
		Freefloat MC:	8.7	Dr. Hartmut Jürgens	16.5 %		
		Ø Trad. Vol. (30d; EUR):	13.43 th	Dr. Carl J. G. Evertsz	8.1 %		

## VMS Deutschland GmbH is willing to offer EUR 17.50 per share

VMS Deutschland Holdings GmbH, a subsidiary of Varian Medical Systems, announced that it is willing to offer EUR 17.50 per MeVis share, which is exactly the closing price from December 17, the date of the announcement. The offer will only be executed under the condition that at least 75% of the share capital is tendered. According to VMS Deutschland, over 70% of the shares issued were already offered by major shareholders. Both percentages are calculated without the treasury shares (5.36% of total shares) held by the company. Hence, all major investors agreed to the offered conditions and for the moment it is just the free float that remains to tender the bid.

The company's management, Executive Board and Supervisory Board welcome the public offer, but they will also review the offer and release a statement after the official publication of the offer document.

In light of this and the fair price of the bid, amendments appear unlikely. As the bid is above our old price target of EUR 16.50, we recommend a tender of the shares or a sale of the share via the stock exchange as long as the share trades above the offering price of EUR 17.50.

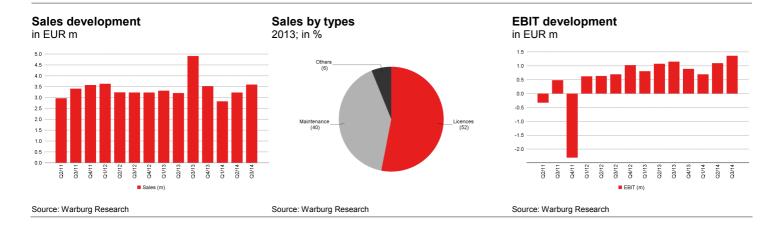
As it is expected that the takeover will be successful and amendments are very unlikely, the rating is being changed to Sell with a new price target of EUR 17.50.



Rel. Performance vs CDAX:	
1 month:	10.0 %
6 months:	21.0 %
Year to date:	-14.3 %
Trailing 12 months:	-14.6 %

Company events:	

FY End: 31.12.	CAGR							
in EUR m	(13-16e)	2010	2011	2012	2013	2014e	2015e	2016e
Sales	-6.3 %	14.3	13.7	13.3	14.6	12.8	12.3	12.0
Change Sales yoy		3.0 %	-4.3 %	-2.4 %	9.4 %	-12.7 %	-3.5 %	-2.5 %
Gross profit margin		114.7 %	112.3 %	114.1 %	104.9 %	106.2 %	106.4 %	106.7 %
EBITDA	-10.3 %	3.5	4.4	6.0	6.1	5.5	4.7	4.4
Margin		24.2 %	32.3 %	44.6 %	41.8 %	43.5 %	38.1 %	36.7 %
EBIT	-12.4 %	-5.4	-1.6	3.0	4.1	3.7	3.0	2.7
Margin		-38.0 %	-12.0 %	22.3 %	27.8 %	29.0 %	24.1 %	22.7 %
Net income	-12.5 %	-8.3	-4.1	2.2	3.7	3.6	2.7	2.5
EPS	-12.5 %	-4.89	-2.38	1.26	2.15	2.09	1.57	1.44
EPS adj.	-12.5 %	-4.89	-2.38	1.26	2.15	2.09	1.57	1.44
DPS	-	0.00	0.00	0.00	0.00	0.84	0.63	0.58
Dividend Yield		0.0 %	0.0 %	0.0 %	0.0 %	4.6 %	3.5 %	3.2 %
FCFPS		1.04	1.34	1.56	3.26	2.58	1.58	1.49
EV / Sales		2.2 x	0.7 x	0.3 x	0.9 x	1.5 x	1.4 x	1.3 x
EV / EBITDA		9.3 x	2.2 x	0.6 x	2.1 x	3.4 x	3.7 x	3.6 x
EV / EBIT		n.a.	n.a.	1.2 x	3.1 x	5.0 x	5.9 x	5.9 x
P/E		n.a.	n.a.	5.2 x	6.0 x	8.7 x	11.6 x	12.6 x
P / E adj.		n.a.	n.a.	5.2 x	6.0 x	8.7 x	11.6 x	12.6 x
FCF Yield Potential		-7.7 %	3.2 %	93.3 %	34.4 %	21.4 %	18.8 %	18.9 %
Net Debt		-0.7	-2.8	-7.8	-9.4	-14.4	-15.6	-17.1
ROE		-29.1 %	-18.0 %	9.9 %	15.1 %	12.4 %	8.4 %	7.4 %
ROCE (NOPAT)		-28.8 %	-11.0 %	16.6 %	24.5 %	19.0 %	15.2 %	14.0 %
Guidance:	After deconso	lidation JV: S	Sales EUR 12	2.5-13.0m; El	BIT EUR 3.5-	4.0m		

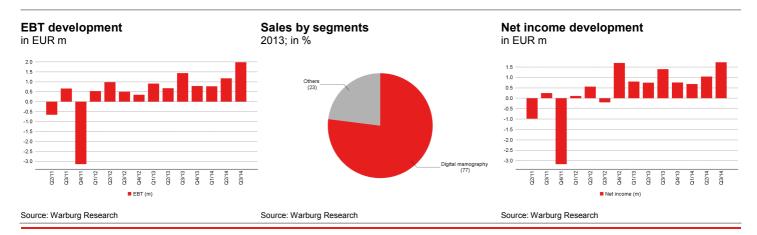


## **Company Background**

- The origin of MeVis Medical Solutions AG, which was set up in 1998, dates back to 1992, when the CeVis (Center for Complex Systems and Visualization) was founded at the University of Bremen.
- The public company was founded with the aim of developing commercially successful disease-oriented products based on successes in scientific research and to market these.
- Since its foundation, MeVis has been active in the area of computer-aided, image-based medical diagnostics and therapy.
- MeVis has successfully risen to become a globally-leading provider of software solutions for medical imaging. This development is mainly based on the success in the area of digital mammography.
- Together with products by Hologic and Siemens, MeVis's solutions dominate this segment today. Furthermore, MeVis has a broad portfolio of new products.

## **Competitive Quality**

- MeVis follows a strategy of early market presence in the new areas of image-based medical technology. In focus here are mass market products.
- The ability to be an early market entrant differentiates MeVis from competitors.
- MeVis maintains long-term and interdisciplinary cooperation agreements with more than 100 hospitals and leading R&D centres in Germany, Europe, the US and Asia.
- MeVis fosters partnerships with the globally leading medical technology OEMs, for instance Siemens and Hologic.





DCF model														
	Detaile	d forecas	t period				Т	ransition	al period					Term. Value
Figures in EUR m	2014e	2015e	2016e	2017e	2018e	2019e	2020e	2021e	2022e	2023e	2024e	2025e	2026e	
Sales	12.8	12.3	12.0	9.7	9.4	9.1	9.0	8.9	9.1	9.3	9.6	9.8	10.1	
Sales change	-12.8 %	-3.5 %	-2.5 %	-19.5 %	-3.2 %	-3.1 %	-1.1 %	-0.7 %	2.3 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %
EBIT	3.7	3.0	2.7	0.8	0.9	0.9	1.2	1.4	1.7	1.9	2.1	2.2	2.2	
EBIT-margin	29.0 %	24.1 %	22.7 %	8.5 %	9.4 %	10.4 %	13.0 %	15.8 %	19.1 %	20.0 %	22.0 %	22.0 %	22.0 %	
Tax rate (EBT)	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	
NOPAT	3.3	2.6	2.4	0.7	0.8	0.8	8.0	1.0	1.2	1.3	1.5	1.6	1.6	
Depreciation	1.9	1.7	1.7	1.4	1.2	1.2	1.1	1.1	1.0	1.0	1.0	0.9	8.0	
in % of Sales	14.5 %	14.0 %	14.0 %	14.0 %	13.0 %	13.0 %	12.0 %	12.0 %	11.0 %	11.0 %	10.0 %	9.0 %	8.0 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	0.3	0.0	-0.1	-0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Capex	1.7	1.7	1.7	1.4	1.2	1.0	0.9	0.9	0.9	0.9	8.0	0.8	0.8	
Capex in % of Sales	13.4 %	13.8 %	14.1 %	15.0 %	13.0 %	11.0 %	10.0 %	10.0 %	10.0 %	10.0 %	8.0 %	8.0 %	8.0 %	
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	3.1	2.6	2.5	0.9	0.8	1.1	1.0	1.2	1.3	1.4	1.7	1.6	1.6	2
PV of FCF	3.1	2.3	2.0	0.6	0.5	0.6	0.5	0.5	0.5	0.5	0.5	0.4	0.4	4
share of PVs		44.88 %						31.00	6 %					24.06 %

Model parameter				Valuation (m)			
Derivation of WACC:		Derivation of Beta:		Present values 2026e	13		
				Terminal Value	4		
Debt ratio	0.00 %	Financial Strength	1.00	Financial liabilities	1		
Cost of debt (after tax)	4.2 %	Liquidity (share)	2.00	Pension liabilities	1		
Market return	8.00 %	Cyclicality	2.00	Hybrid capital	0		
Risk free rate	2.50 %	Transparency	2.00	Minority interest	0		
		Others	2.00	Market val. of investments	0		
				Liquidity	17	No. of shares (m)	1.8
WACC	12.40 %	Beta	1.80	Equity Value	32	Value per share (EUR)	17.44

Sens	itivity Va	lue per Sh	are (EUR	)													
		Terminal (	Growth								Delta EBIT	-margin					
Beta	WACC	1.75 %	2.00 %	2.25 %	2.50 %	2.75 %	3.00 %	3.25 %	Beta	WACC	-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.98	13.4 %	16.73	16.76	16.80	16.84	16.88	16.93	16.97	1.98	13.4 %	16.23	16.43	16.64	16.84	17.05	17.25	17.46
1.89	12.9 %	17.00	17.04	17.08	17.13	17.18	17.23	17.28	1.89	12.9 %	16.49	16.70	16.92	17.13	17.34	17.55	17.76
1.85	12.7 %	17.14	17.18	17.23	17.28	17.33	17.39	17.45	1.85	12.7 %	16.63	16.85	17.07	17.28	17.50	17.71	17.93
1.80	12.4 %	17.29	17.34	17.39	17.44	17.50	17.56	17.62	1.80	12.4 %	16.78	17.00	17.22	17.44	17.66	17.88	18.10
1.75	12.2 %	17.45	17.50	17.55	17.61	17.67	17.74	17.81	1.75	12.2 %	16.94	17.16	17.39	17.61	17.84	18.06	18.29
1.71	11.9 %	17.61	17.67	17.73	17.79	17.86	17.93	18.00	1.71	11.9 %	17.11	17.34	17.56	17.79	18.02	18.25	18.48
1.62	11.4 %	17.97	18.04	18.11	18.18	18.26	18.34	18.43	1.62	11.4 %	17.47	17.70	17.94	18.18	18.42	18.66	18.89

- The DCF model bases on the assumption of declining revenues and earnings in the years to come.
- Operating leverage is expected to be burdened by lower sales volumes.
- Main aspect is the changed business model with Hologic (2016 onwards).
- Revenues with clients beside Hologic are not impacted by the transformation process.

## **MeVis Medical Solutions**



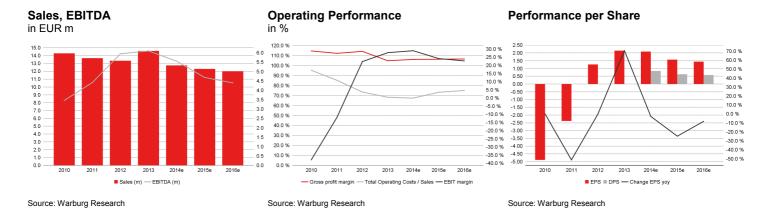
Valuation							
	2010	2011	2012	2013	2014e	2015e	2016e
Price / Book	1.3 x	0.6 x	0.5 x	0.8 x	1.0 x	1.0 x	1.0 x
Book value per share ex intangibles	1.63	1.05	3.44	5.85	8.84	9.58	10.38
EV / Sales	2.2 x	0.7 x	0.3 x	0.9 x	1.5 x	1.4 x	1.3 x
EV / EBITDA	9.3 x	2.2 x	0.6 x	2.1 x	3.4 x	3.7 x	3.6 x
EV / EBIT	n.a.	n.a.	1.2 x	3.1 x	5.0 x	5.9 x	5.9 x
EV / EBIT adj.*	n.a.	n.a.	1.2 x	3.1 x	5.0 x	5.9 x	5.9 x
P/FCF	18.5 x	5.4 x	4.2 x	3.9 x	7.0 x	11.5 x	12.2 x
P/E	n.a.	n.a.	5.2 x	6.0 x	8.7 x	11.6 x	12.6 x
P / E adj.*	n.a.	n.a.	5.2 x	6.0 x	8.7 x	11.6 x	12.6 x
Dividend Yield	0.0 %	0.0 %	0.0 %	0.0 %	4.6 %	3.5 %	3.2 %
Free Cash Flow Yield Potential	-7.7 %	3.2 %	93.3 %	34.4 %	21.4 %	18.8 %	18.9 %
*Adjustments made for: -							



Consolidated profit & loss							
In EUR m	2010	2011	2012	2013	2014e	2015e	2016
Sales	14.3	13.7	13.3	14.6	12.8	12.3	12.
Change Sales yoy	3.0 %	-4.3 %	-2.4 %	9.4 %	-12.7 %	-3.5 %	-2.5 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.
Own work capitalised	2.8	2.4	2.4	1.4	1.4	1.4	1.
Total Sales	17.1	16.1	15.8	16.0	14.2	13.7	13.
Material Expenses	0.7	0.7	0.5	0.7	0.6	0.6	0.
Gross profit	16.4	15.4	15.2	15.3	13.5	13.1	12.
Gross profit margin	114.7 %	112.3 %	114.1 %	104.9 %	106.2 %	106.4 %	106.7 9
Personnel expenses	10.4	9.2	8.1	7.9	6.9	7.2	7.
Other operating income	1.1	1.1	1.1	0.5	0.5	0.4	0.
Other operating expenses	3.7	2.9	2.3	1.9	1.6	1.6	1.
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.
EBITDA	3.5	4.4	6.0	6.1	5.5	4.7	4.
Margin	24.2 %	32.3 %	44.6 %	41.8 %	43.5 %	38.1 %	36.7 %
Depreciation of fixed assets	5.8	3.0	0.5	0.4	0.4	0.2	0.
EBITA	-2.3	1.5	5.5	5.7	5.2	4.4	4.
Amortisation of intangible assets	3.1	3.1	2.5	1.9	1.5	1.5	1.
Goodwill amortization	0.0	0.0	0.0	0.0	0.0	0.0	0.
EBIT	-5.4	-1.6	3.0	4.1	3.7	3.0	2.
Margin	-38.0 %	-12.0 %	22.3 %	27.8 %	29.0 %	24.1 %	22.7 9
EBIT adj.	-5.4	-1.6	3.0	4.1	3.7	3.0	2.
Interest income	0.4	0.1	0.1	0.1	0.1	0.1	0.
Interest expenses	0.7	0.3	0.3	0.1	0.0	0.0	0.
Other financial income (loss)	0.1	-1.0	-0.3	-0.2	0.3	0.0	0.
EBT	-5.6	-2.9	2.4	3.8	4.1	3.1	2.
Margin	-39.2 %	-21.3 %	17.7 %	26.3 %	32.1 %	24.9 %	23.5 %
Total taxes	2.7	1.2	0.2	0.1	0.5	0.4	0.
Net income from continuing operations	-8.3	-4.1	2.2	3.7	3.6	2.7	2.
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.
Net income before minorities	-8.3	-4.1	2.2	3.7	3.6	2.7	2.
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.
Net income	-8.3	-4.1	2.2	3.7	3.6	2.7	2.
Margin	-58.4 %	-29.9 %	16.2 %	25.4 %	28.3 %	21.9 %	20.7 %
Number of shares, average	1.7	1.7	1.7	1.7	1.7	1.7	1.
EPS	-4.89	-2.38	1.26	2.15	2.09	1.57	1.4
EPS adj.	-4.89	-2.38	1.26	2.15	2.09	1.57	1.4
*Adjustments made for:							

Guidance: After deconsolidation JV: Sales EUR 12.5-13.0m; EBIT EUR 3.5-4.0m

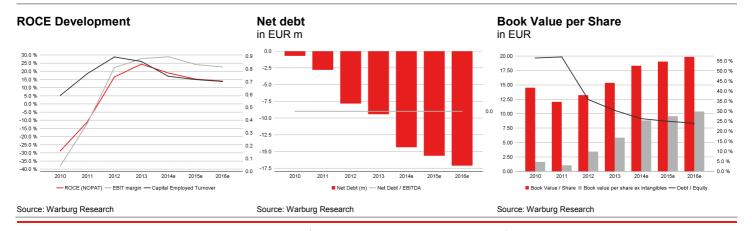
Financial Ratios							
	2010	2011	2012	2013	2014e	2015e	2016e
Total Operating Costs / Sales	95.3 %	85.2 %	73.5 %	68.1 %	67.5 %	73.3 %	75.0 %
Operating Leverage	n.a.	16.3 x	n.a.	3.9 x	0.7 x	5.7 x	3.4 x
EBITDA / Interest expenses	4.8 x	12.8 x	17.2 x	57.5 x	n.a.	n.a.	n.a.
Tax rate (EBT)	-48.9 %	-40.4 %	8.3 %	3.5 %	12.0 %	12.0 %	12.0 %
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	40.1 %	40.2 %	40.3 %
Sales per Employee	63,799	102,075	113,110	135,185	113,839	109,849	107,143





Consolidated balance sheet							
In EUR m	2010	2011	2012	2013	2014e	2015e	2016
Assets							
Goodwill and other intangible assets	22.0	18.9	16.8	16.4	16.3	16.3	16.3
thereof other intangible assets	9.4	6.3	6.2	5.7	5.7	5.7	5.7
thereof Goodwill	12.6	12.6	10.6	10.6	10.6	10.6	10.6
Property, plant and equipment	0.9	0.7	0.3	0.5	0.4	0.4	0.4
Financial assets	1.3	0.3	0.3	0.0	0.0	0.0	0.0
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	24.2	19.9	17.5	16.9	16.7	16.7	16.7
Inventories	0.1	0.3	0.2	0.0	0.1	0.1	0.1
Accounts receivable	5.1	4.4	3.9	2.3	2.8	2.7	2.6
Liquid assets	8.2	7.5	8.7	10.4	15.4	16.7	18.1
Other short-term assets	1.2	0.5	0.7	4.8	4.8	4.8	4.8
Current assets	14.6	12.7	13.4	17.6	23.1	24.3	25.7
Total Assets	38.8	32.5	30.9	34.5	39.8	41.0	42.4
Liabilities and shareholders' equity							
Subscribed capital	1.8	1.8	1.8	1.8	1.8	1.8	1.8
Capital reserve	28.5	28.1	28.1	9.8	9.8	9.8	9.8
Retained earnings	0.0	0.0	0.0	0.0	3.6	6.3	8.8
Other equity components	-5.5	-9.2	-7.1	14.9	16.4	14.9	13.8
Shareholder's equity	24.8	20.7	22.8	26.4	31.6	32.8	34.2
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total equity	24.8	20.7	22.8	26.4	31.6	32.8	34.2
Provisions	1.1	1.1	0.8	0.5	0.5	0.5	0.5
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilites (total)	7.5	4.7	0.8	1.0	1.0	1.0	1.0
thereof short-term financial liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	1.3	1.2	1.1	0.8	1.1	1.0	1.0
Other liabilities	4.2	4.8	5.4	5.7	5.7	5.7	5.7
Liabilities	14.0	11.8	8.1	8.0	8.3	8.2	8.2
Total liabilities and shareholders' equity	38.8	32.5	30.9	34.5	39.8	41.0	42.4

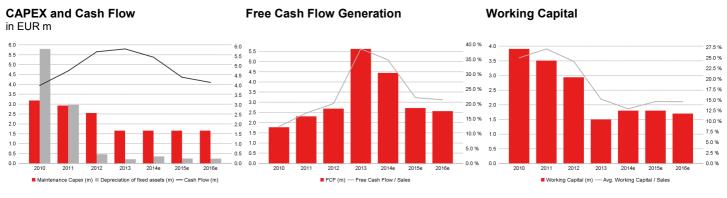
Financial Ratios							
	2010	2011	2012	2013	2014e	2015e	2016e
Efficiency of Capital Employment							
Operating Assets Turnover	3.0 x	3.3 x	4.1 x	7.3 x	5.8 x	5.6 x	5.7 x
Capital Employed Turnover	0.6 x	0.8 x	0.9 x	0.9 x	0.7 x	0.7 x	0.7 x
ROA	-34.5 %	-20.6 %	12.4 %	22.0 %	21.6 %	16.1 %	14.8 %
Return on Capital							
ROCE (NOPAT)	-28.8 %	-11.0 %	16.6 %	24.5 %	19.0 %	15.2 %	14.0 %
ROE	-29.1 %	-18.0 %	9.9 %	15.1 %	12.4 %	8.4 %	7.4 %
Adj. ROE	-29.1 %	-18.0 %	9.9 %	15.1 %	12.4 %	8.4 %	7.4 %
Balance sheet quality							
Net Debt	-0.7	-2.8	-7.8	-9.4	-14.4	-15.6	-17.1
Net Financial Debt	-0.7	-2.8	-7.8	-9.4	-14.4	-15.6	-17.1
Net Gearing	-2.8 %	-13.5 %	-34.4 %	-35.6 %	-45.5 %	-47.7 %	-50.0 %
Net Fin. Debt / EBITDA	n.a.						
Book Value / Share	14.5	12.0	13.2	15.4	18.3	19.0	19.9
Book value per share ex intangibles	1.6	1.1	3.4	5.9	8.8	9.6	10.4





Consolidated cash flow statement							
In EUR m	2010	2011	2012	2013	2014e	2015e	2016e
Net income	-5.3	-1.3	3.1	3.7	3.6	2.7	2.5
Depreciation of fixed assets	5.8	3.0	0.5	0.2	0.4	0.2	0.2
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	3.1	3.1	2.5	1.9	1.5	1.5	1.4
Increase/decrease in long-term provisions	0.9	0.0	-0.4	-0.3	0.0	0.0	0.0
Other non-cash income and expenses	-0.4	0.0	0.1	0.3	0.0	0.0	0.0
Cash Flow	4.0	4.8	5.7	5.9	5.5	4.4	4.2
Increase / decrease in inventory	0.0	-0.2	0.1	0.2	-0.1	0.0	0.0
Increase / decrease in accounts receivable	-0.5	1.0	0.1	1.0	-0.5	0.1	0.1
Increase / decrease in accounts payable	1.4	-0.5	-0.6	0.4	0.3	-0.1	0.0
Increase / decrease in other working capital positions	0.0	0.0	0.0	0.0	1.0	0.0	0.0
Increase / decrease in working capital (total)	0.9	0.4	-0.4	1.6	0.7	0.0	0.1
Net cash provided by operating activities	5.0	5.1	5.3	7.5	6.2	4.4	4.3
Investments in intangible assets	-3.0	-2.7	-2.5	-1.5	-1.5	-1.5	-1.5
Investments in property, plant and equipment	-0.2	-0.1	-0.1	-0.4	-0.3	-0.2	-0.2
Payments for acquisitions	-7.2	-3.0	-1.4	0.0	0.0	0.0	0.0
Financial investments	3.9	1.1	0.9	0.0	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.0	-3.7	0.5	0.0	0.0
Net cash provided by investing activities	-6.5	-4.7	-3.1	-5.6	-1.2	-1.7	-1.7
Change in financial liabilities	-0.4	0.0	0.0	-0.1	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	-1.4	-1.1
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by financing activities	-0.4	0.0	0.0	-0.1	0.0	-1.4	-1.1
Change in liquid funds	-2.0	0.4	2.1	1.9	4.9	1.3	1.5
Effects of exchange-rate changes on cash	-0.1	0.1	-0.1	-0.1	0.0	0.0	0.0
Cash and cash equivalent at end of period	5.6	6.1	8.1	9.9	14.9	16.2	17.6

Financial Ratios							
	2010	2011	2012	2013	2014e	2015e	2016e
Cash Flow							
FCF	1.8	2.3	2.7	5.6	4.4	2.7	2.6
Free Cash Flow / Sales	12.4 %	16.9 %	20.1 %	38.5 %	34.8 %	22.1 %	21.4 %
Free Cash Flow Potential	-2.5	0.3	3.2	4.4	4.0	3.3	3.0
Free Cash Flow / Sales	12.4 %	16.9 %	20.1 %	38.5 %	34.8 %	22.1 %	21.4 %
Free Cash Flow / Net Profit	-21.2 %	-56.4 %	124.3 %	151.6 %	123.2 %	100.7 %	103.3 %
Interest Received / Avg. Cash	3.3 %	1.4 %	0.8 %	1.1 %	0.8 %	0.6 %	0.6 %
Interest Paid / Avg. Debt	6.5 %	5.7 %	12.5 %	11.5 %	0.0 %	0.0 %	0.0 %
Management of Funds							
Investment ratio	22.2 %	20.5 %	19.5 %	12.7 %	13.4 %	13.8 %	14.1 %
Maint. Capex / Sales	22.3 %	21.4 %	19.1 %	11.3 %	13.0 %	13.5 %	13.8 %
Capex / Dep	35.8 %	46.2 %	87.3 %	92.8 %	92.5 %	98.9 %	101.0 %
Avg. Working Capital / Sales	25.0 %	27.1 %	24.2 %	15.2 %	12.9 %	14.6 %	14.6 %
Trade Debtors / Trade Creditors	390.2 %	378.4 %	341.2 %	279.2 %	254.5 %	270.0 %	260.0 %
Inventory Turnover	8.0 x	2.8 x	3.0 x	n.a.	6.1 x	6.2 x	6.0 x
Receivables collection period (days)	131	118	107	58	80	80	79
Payables payment period (days)	697	599	780	447	656	593	608
Cash conversion cycle (Days)	-635	-424	-621	n.a.	-583	-521	-534



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### **MeVis Medical Solutions**



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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
MeVis Medical Solutions	3, 4, 5, 6, 7	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A0LBFE4.htm

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Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
<b>"_</b> "	Rating suspended:	The available information currently does not permit an evaluation of the company.

#### WARBURG RESEARCH GMBH - RESEARCH UNIVERSE BY RATING

Rating	Number of stocks	% of Universe
Buy	109	58
Hold	68	36
Sell	8	4
Rating suspended	4	2
Total	189	100

#### WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

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Rating	Number of stocks	% of Universe
Buy	87	62
Hold	48	34
Sell	3	2
Rating suspended	3	2
Total	141	100

## PRICE AND RATING HISTORY MEVIS MEDICAL SOLUTIONS AS OF 19.12.2014



The chart has markings if Warburg Research GmbH changed its rating in the last 12 months. Every marking represents the date and closing price on the day of the rating change.



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