

First Sensor 

is now part of



Financial Statement Press Conference

January 31, 2022



Introduction

FINANCIAL STATEMENT PRESS CONFERENCE FY 2022

Our FY21 figures are only limited comparability

1. Change of fiscal year

- Old fiscal year: January 1st to December 31st (calendar year)
- New fiscal year: October 1st to September 30

2. Different group structure

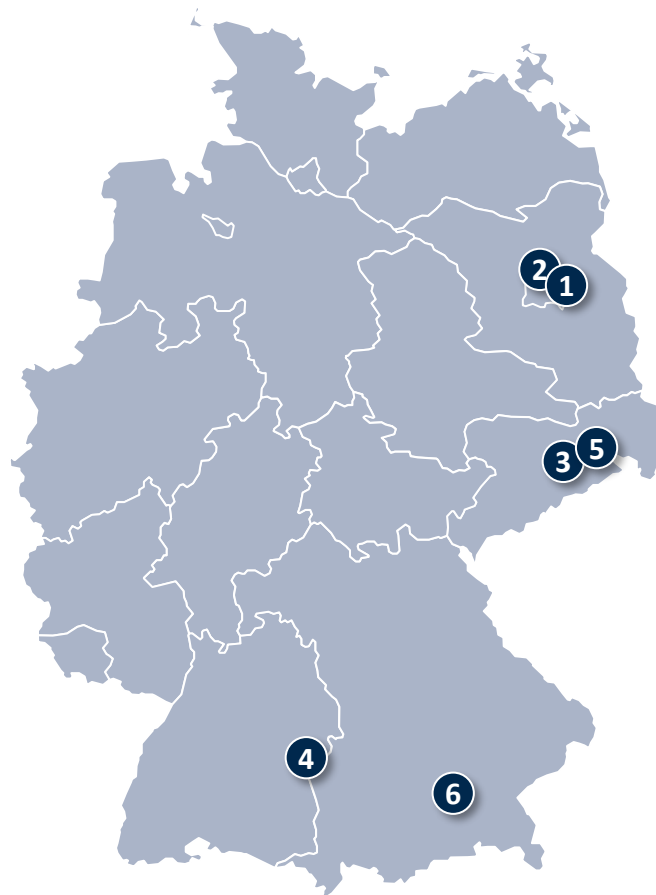
FINANCIAL STATEMENT PRESS CONFERENCE FY 2022

Group structure as of September 30, 2021

1 Berlin-Oberschoeneweide (FSO)
Part of the First Sensor AG & the First Sensor Group figures

3 Dresden-Klotzsche (FSP)
Part of the First Sensor AG & the First Sensor Group figures

5 Dresden-Albertstadt (FSD)
Only 8 months part of FY21 figures



2 Berlin-Weißensee (FSW)
Part of the First Sensor AG & the First Sensor Group figures

4 Ulm (FSL)
Part of the First Sensor Group figures

6 Munich (FSM)
Part of the First Sensor AG & the First Sensor Group figures

International facilities

Dwingeloo (FSK)
Sold within the TE Group in FY20.

Kungens Kurva (FSS)
Part of the FY21 figures

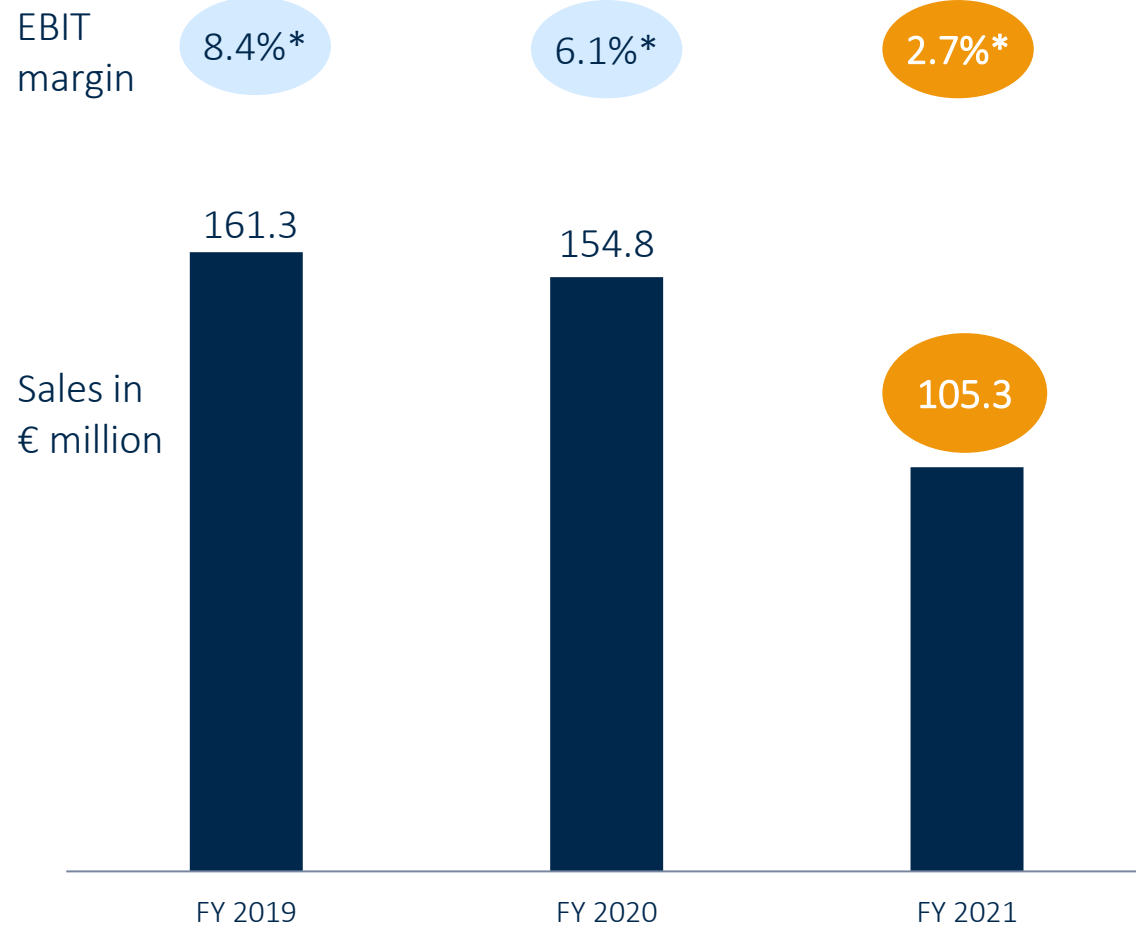
Westlake Village (FSI)
Sold within the TE Group in FY 2020.

Montreal (FSC)
Sold within the TE Group in FY 2020.

FY2021 results

KEY FIGURES SHORT FISCAL YEAR 2021

Sales and profitability developed as planned



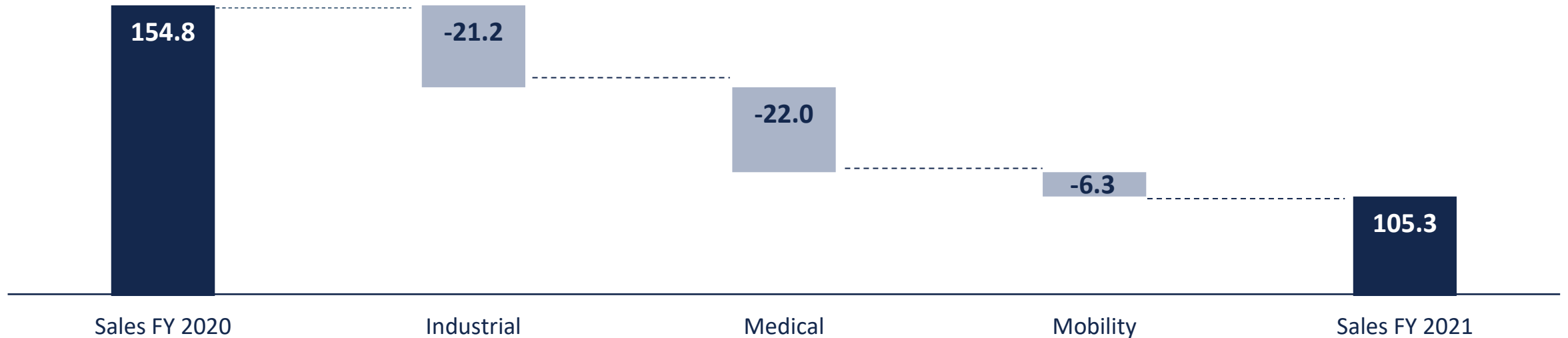
- The 32.0 percent decline in sales was mainly due to the **shortened reporting period** and the **sale of subsidiaries**.
- With sales of €105.3 million, the sales guidance of €100 to €105 million was achieved at the upper end of the range.
- With an EBIT margin of 2.7 percent, operating profitability reached the guidance target range of 2.0 to 4.0 percent.

*adjusted for expenses in connection with the business combination with TE Connectivity Sensors Germany Holding AG

KEY FIGURES SHORT FISCAL YEAR 2021

Shorter reporting period & sale of subsidiaries cause sales decline

Sales by target market in € million



Industrial

Business has recovered slightly from the pandemic

- Sales totaled €55.6 million (py: 76.8)
- Sales share 52.8% (↗)

Medical

Expected decline following exceptional business activity in prev. year

- Sales totaled €22.0 million (py: 44.0)
- Sales share 20.9% (↘)

Mobility

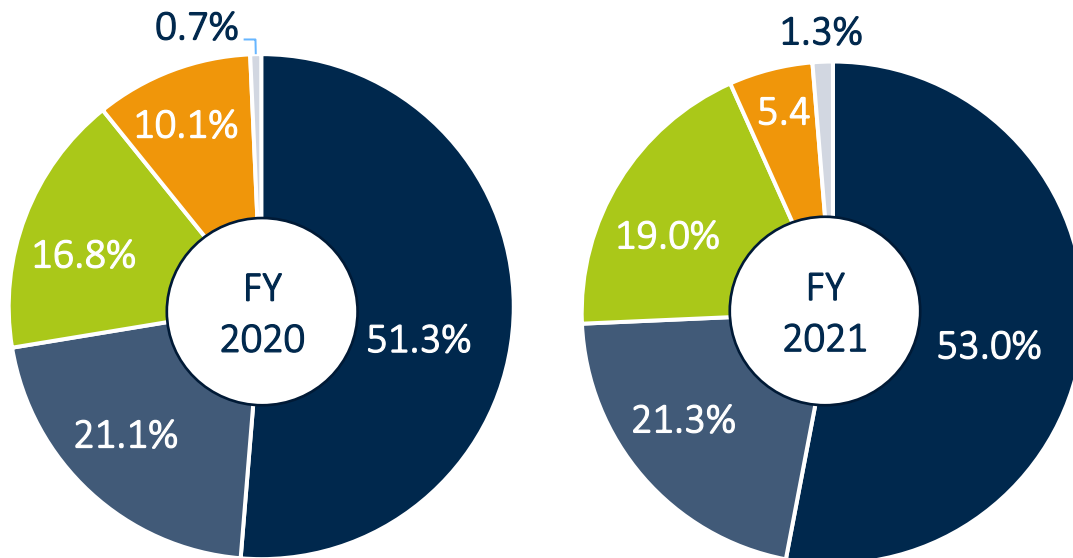
Business benefited from the increase in demand from the automotive industry

- Sales totaled €27.7 million (py: 34.0)
- Sales share 26.3% (↗)

KEY FIGURES SHORT FISCAL YEAR 2021

DACH region and Europe still most important sales regions

Sales by region in percent



■ DACH ■ Rest of Europe ■ Asia ■ North America ■ Rest of World

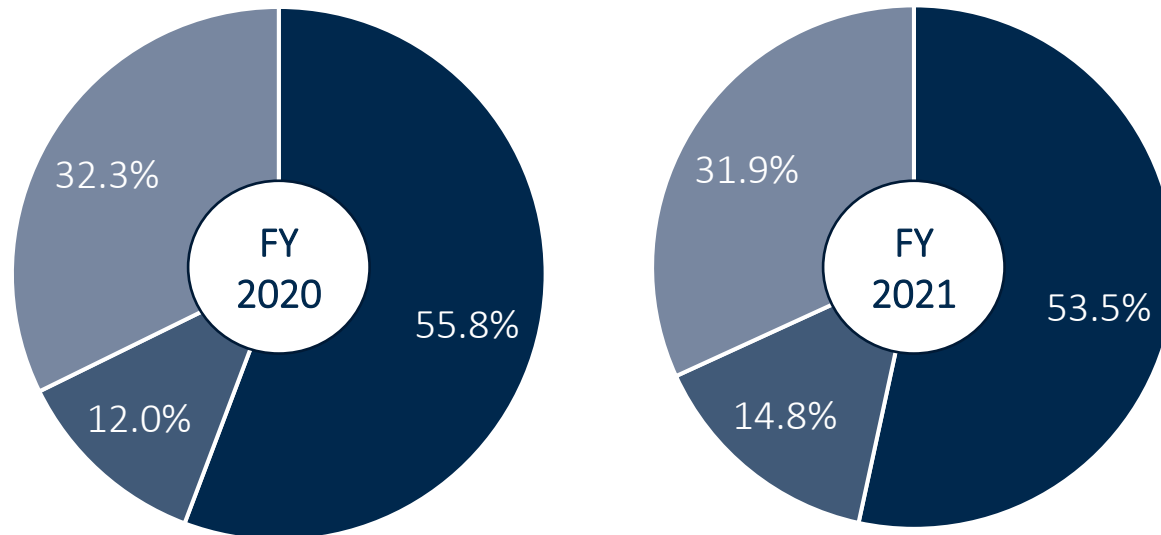
- In the new Group structure, Asia gets more important
- Sales in North America is affected by the sales of subsidiaries

Sales region in € Mio.	Jan. 1 to Dec. 31, 2020	Jan. 1 to Sept. 30, 2021	in %
DACH*	79.5	55.8	-29,8
Rest of Europe	32.6	22.4	-31,1
North America	15.6	5.7	-63,5
Asia	26.01	20.0	-23,2
Rest of World	1.1	1.3	23,3
Total	154.8	105.3	-32,0

KEY FIGURES SHORT FISCAL YEAR 2021

Pressure and Photonics products still dominated our portfolio

Sales by product groups in percent



■ Pressure ■ Advanced Electronics ■ Photonics

In € Mio.	Jan. 1 to Dec. 31, 2020	Jan. 1 to Sept. 30, 2021
Pressure	86.3	55.9
Advanced Electronics	18.5	15.4
Photonics	49.9	33.2

KEY FIGURES SHORT FISCAL YEAR 2021

Book-to-bill ratio of 1.14 indicates good outlook for the new fiscal year

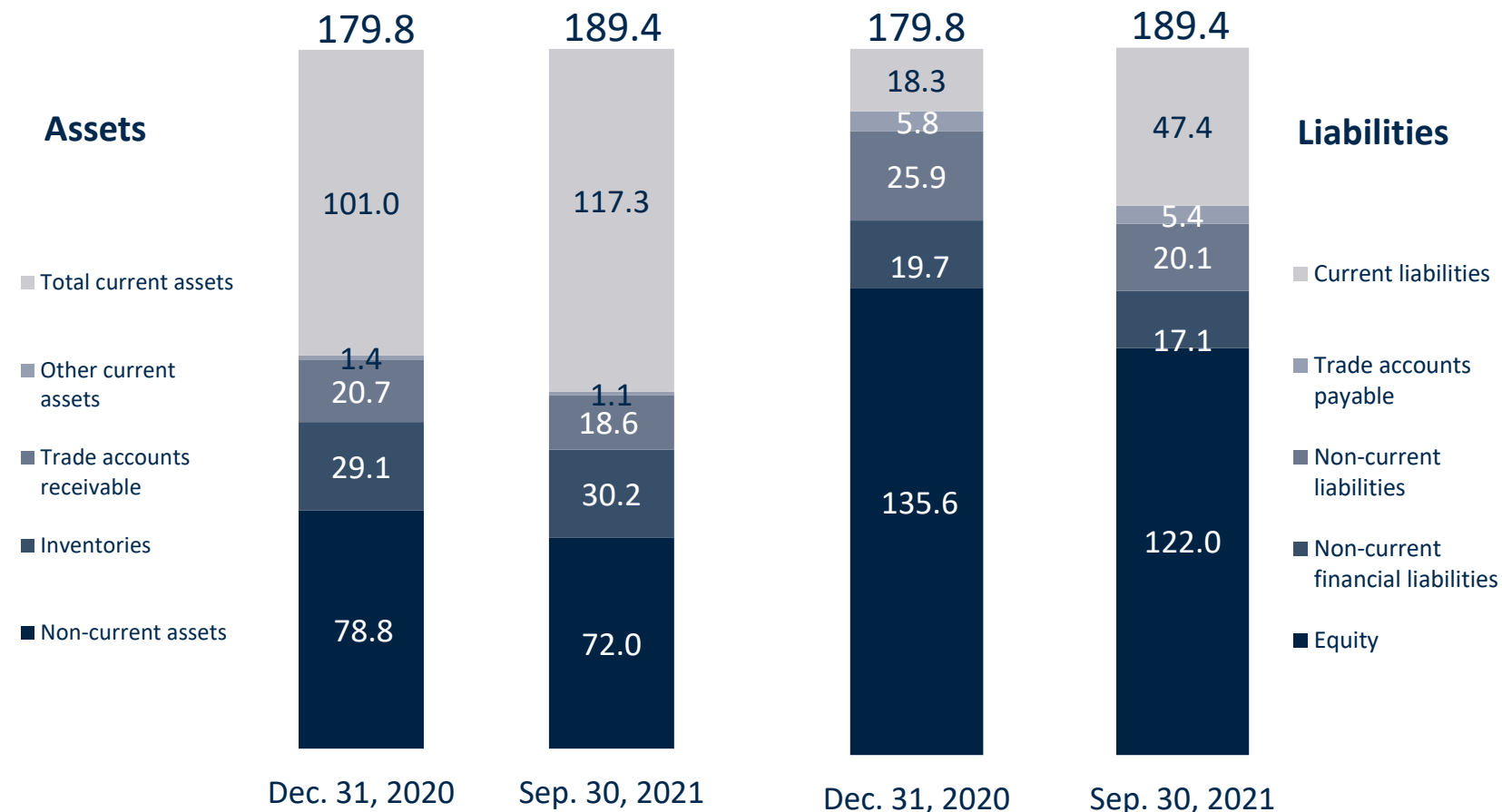


- Incoming orders decreased by 22.2% to €119.6 million. Orders on hand amounted 5.3% lower than the end of the previous year (€90.5 million).
- The decline in the total numbers of Incoming Orders and Orders on hand is a result of the change in the Group structure.

KEY FIGURES SHORT FISCAL YEAR 2021

Changes in the Group structure affect the consolidated balance sheet

In € million



Assets

- Non-current assets decreased by €6.8 million. This decline results from the disposal of a subsidiary.
- Total current assets increased significantly from €101.0 million to €117.3 million. Major changes related the cash pool receivables (under financial assets), which rose from €49.4 million to €67.4 million as a result of the disposal.

Liabilities

- Current liabilities rose significantly to €47.4 million (PY: €18.3 million), mainly as a result of the profit transfer to TE Connectivity and in conjunction with other current liabilities relating to the closure of the Puchheim location.

KEY FIGURES SHORT FISCAL YEAR 2021

Guidance for FY 2021 was met

	Jan. 1 to Dec. 31, 2020	Guidance I Jan. 1 to Dec. 31, 2021	Guidance II Jan. 1 to Sept. 30, 2021	Jan. 1 to Sept. 30, 2021
Sales in € million	154.8	135 to 145	100 to 105	105.3
Adjusted EBIT margin in %	6.1	2.0 to 4.0	2.0 to 4.0	2.7

- Guidance I, published on March 20, 2020: Consolidated sales of between €135 million and €145 million and an operating EBIT margin of between 2.0% and 4.0% were expected.
- The financial year was changed on the basis of a resolution by the Annual General Meeting and the disposal of another subsidiary was announced in the third quarter.
- Guidance II was published with the half-year report on August 26, 2021: Sales of between €100 and €105 million were forecast for the 2021 short financial year. Adjusted EBIT margin should remain unchanged at between 2.0% and 4.0%.

OUTLOOK FISCAL YEAR 2022

FINANCIAL STATEMENT PRESS CONFERENCE FY 2022

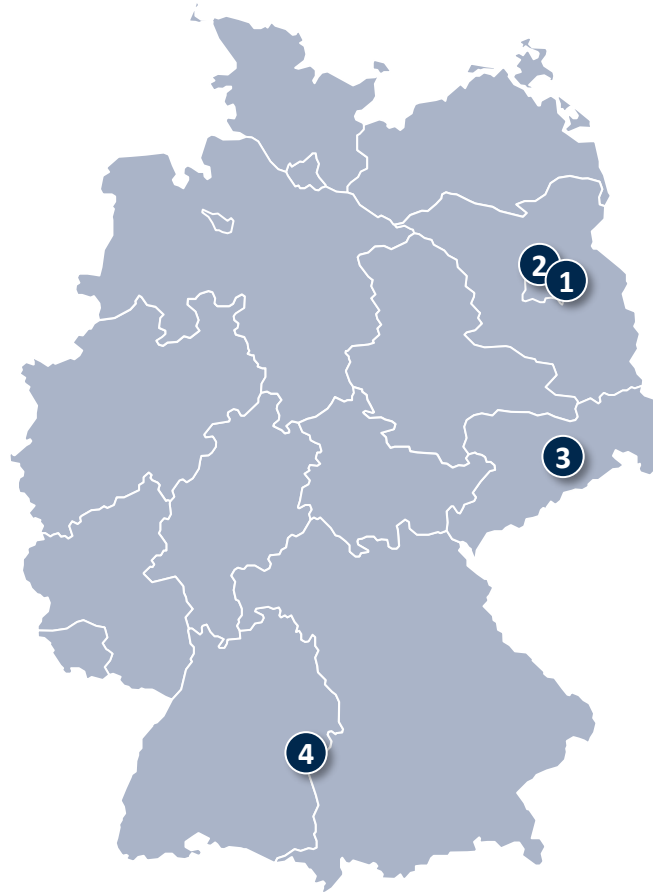
Group structure current fiscal year

1 Berlin-Oberschoeneweide (FSO)

- Development of the site into a **TE Sensors wafer competence center** by June 2022
- incl. migration of a wafer line and a PT line from the closed TE-production site in Dortmund

3 Dresden-Klotzsche (FSP)

- **Design and connection technology** of electronic microsystems
- **Customer-specific miniaturization** of optical sensors and MEMS pressure sensors



2 Berlin-Weißensee (FSW)

- Focus on **packaging technologies** (packaging of **electronic microsystems for pressure sensors**, flow sensors and optical sensors)
- **Takeover of the pressure sales** of FSM site

4 Ulm (FSL)

- Focus on **packaging technologies for actuators** (incl. emitters)
- Specialist for **hybrid circuits, electronic modules** and **power electronics**
- **Takeover of the distribution sales** of FSM site

OUTLOOK FISCAL YEAR 2022

Focus on leveraging growth potential from integration into TE Group

SALES IN € MILLION

110 - 120

EBIT-MARGIN IN %

5 - 7

Q&A SESSION

THANK YOU

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First Sensor AG
<https://www.first-sensor.com/de/investor-relations/results-center/>