# Haier Smart Home Co., Ltd. 2022 Interim Report



## **Important Notice**

- I. The Board of Directors, the Board of Supervisors, directors, supervisors and senior management of Haier Smart Home Co., Ltd. (the "Company") are individually and collectively responsible for the content set out therein and hereby assure that the content set out in the interim report is true, accurate and complete, and free from any false record, misleading representation or material omission.
- II. All directors attend the Board of Directors.
- III. The interim report is unaudited.
- IV. Li Huagang (legal representative of the Company), Gong Wei (chief financial officer of the Company) and Ying Ke (the person in charge of accounting department) hereby certify that the financial report set out in the interim report is true, accurate and complete.
- V. Proposal of profit distribution or proposal of converting capital reserves into share capital for this reporting period resolved and passed by the Board

No

VI. Disclaimer in respect of forward-looking statements

√ Applicable □ Not Applicable

Forward-looking statements such as future plans, development strategies as set out in this report do not constitute our substantial commitment to investors. Investors are advised to pay attention to investment risks.

VII. Is there any fund occupation by controlling shareholders and their related parties for non-operational purposes

No

VIII. Is there any provision of external guarantee in violation of prescribed decision-making procedures?

No

IX. Are there more than half of the Directors could not warrant the truthfulness, accuracy and completeness of the interim report disclosed by the Company

No

X. Important risk warnings

For the possible risks which the Company may encounter, please refer to the relevant information set out in the section of "MANAGEMENT DISCUSSION AND ANALYSIS" in this report.

### **Important Notice**

#### XI. Others

 $\square$  Applicable  $\sqrt{}$  Not Applicable

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Documents Available for Inspection	II.	II. Financial statements with signatures or seals of the person in charge of the entity, chief accountant and person in charge of accounting department.			
101 Hopeottori	III.	All documents publicly disclosed on China Securities Journal, Securities News, Securities Daily, Securities Times and the we Shanghai Stock Exchange (www.sse.com.cn) during the reporting	ebsite of		

## **Section I Definitions**

Unless otherwise stated in context, the following terms should have the following meanings in this report:

#### **DEFINITION OF FREQUENTLY USED TERMS**

CSRC China Securities Regulatory Commission

SSE Shanghai Stock Exchange

The Company, Haier Smart

Home

Haier Smart Home Co., Ltd, its original name is "Qingdao Haier Co., Ltd.",

and the original short name is "Qingdao Haier"

Four Major Securities

Newspapers

China Securities Journal, Shanghai Securities News, Securities Times,

Securities Daily

Haier Electronics, 1169 Haier Electronics Group Co., Ltd. (a company originally listed in Hong Kong,

stock code: 01169.HK), a subsidiary as accounted for in the consolidated statement of the Company. Haier Electronics has been privatized by way of H shares issuance on 23 December 2020 and became a wholly owned

subsidiary of the Company since then.

GEA GE Appliances, household appliances assets and business of General Electric

Group, have currently been owned by the Company.

FPA Fisher & Paykel Appliances Holdings Limited (Chinese Name: 斐雪派克) was

established in 1934 and is known as the national appliance brand of New Zealand, the global top-level kitchen appliance brand and the famous luxury brand of the world. It has products including ventilator, gas stove, oven, dishwasher, microwave oven, built-in freezer, washing machine, clothes dryer and etc. Its business covers over 50 countries/regions across the world. FPA

is wholly-owned subsidiary of the Company.

Candy Group (Candy S.p.A) is an international professional appliances

manufacturer from Italy. Since its establishment in 1945, it has been committed to enabling the global users to enjoy a higher quality of life through innovative technologies and quality services. Candy Group has been prestigious in the global market with users all over the world via its ten self-owned professional household appliance brands. In January 2019, Candy

became a wholly-owned subsidiary of the Company.

CMM China Market Monitor Co., Ltd., as an authoritative market research institute

in Chinese home appliances area, was established in 1994 and has been focusing on research of retail sales in China consumption market ever since.

#### **Section I Definitions**

Euromonitor

Euromonitor, established in 1972, is the leading strategic market information supplier and has over 40-years of experience in respect of publishing market report, commercial reference data and on-line database. They create data and analysis on thousands of products and services around the world.

All View Cloud

All View Cloud (AVC) is a big data integrated solution provider to the smart home field, providing enterprises with big data information services, regular data information services and special data services.

**IEC** 

The International Electrotechnical Commission. Founded in 1906, it is the world's first organization for the preparation and publication of international electrotechnical standardization and is responsible for international standardization for electrical engineering and electronic engineering. The goals of the commission include: to effectively meet the needs of the global market; to ensure that the standards and conformity assessment programs are applied globally in a prioritized manner and to the greatest extent; to assess and improve the quality of products and services involved in its standards; to create conditions for the common use of complicated systems; to improve the effectiveness of the industrialization process; to improve human health and safety, and to protect the environment.

IEEE

The Institute of Electrical and Electronics Engineers, an international association of electronic technology and information science engineers, is currently the largest non-profit professional technology society in the world. It is committed to the development and research of electrical, electronic, computer engineering and science-related fields, and has now developed into an international academic organization with great influence in terms of the fields of space, computer, telecommunications, biomedicine, power and consumer electronics.

Model of *Rendanheyi* (人单合一) The concept of "Achieving win-win via Rendanheyi (人单合一) "is the guarantee of Haier's sustainable operation and the driving force of the Company featuring a self-motivated and empowering corporate culture. "Ren" is an employee who has the spirit of entrepreneurship and innovation; "Dan" is to create value for users. The "Rendanheyi (人单合一) "management model encourages employees to create value for users with an entrepreneurial mindset, and to achieve self-value in line with the those of the Company and its shareholders.

"1+3+5+N" Whole House Intelligence All-Scenario Solutions Whole House Intelligence All-Scenario Solutions: 1: Smart Home APP; 3: solutions including whole-house air, water, intelligence; 5. five intelligent spaces including balcony, living room, kitchen, bathroom and bedroom; N: various personalized intelligent scenario experience.

## **Section II General Information of the Company and Key Financial Indicators**

#### INFORMATION OF THE COMPANY I.

海尔智家股份有限公司 Chinese name

海尔智家 Chinese short name

Haier Smart Home Co., Ltd.

English name
English short name
Legal representative Haier Smart Home

Li Huagang

#### II. CONTACT PERSON AND CONTACT INFORMATION

	Secretary to the Board	Representative of securities affairs	Company Secretary (D/H shares)	Others
Name	Liu Xiaomei	Liu Tao	Ng Chi Yin, Trevor	Global Customer Service Hotline
Address	Department of Securities of Haier Smart Home Co., Ltd. Haier Information Industrial Park, No. 1 Haier Road, Qingdao City	Department of Securities of Haier Smart Home Co., Ltd. Haier Information Industrial Park, No. 1 Haier Road, Qingdao City	Room 3513, 35/F, The Center, 99 Queen's Road Central, Central, Hong Kong	
Tel	0532-88931670	0532-88931670	+852 2169 0000	4006 999 999
Fax	0532-88931689	0532-88931689	+852 2169 0880	/
Email	finance@haier.com	finance@haier.com	ir@haier.hk	/

#### III. SUMMARY OF THE CHANGES IN GENERAL INFORMATION

Registered address

Historical change of the

registered address

Haier Industrial Park, Laoshan District, Qingdao City

Prior to the Company's listing in 1993, the registered address of the Company was No.165 Xiaobaigan Road, Sifang District, Qingdao City, Shandong Province, and has changed to the current address since 1994, during which the address name was adjusted in line with the change of name of the industrial park but the actual site remains

unchanged.

266101

Business address

Postal code of the

business address

Website

Email

Query index for any changes during the

reporting period

Haier Information Industrial Park, Laoshan District, Qingdao City

https://smart-home.haier.com/cn/

9999@haier.com Not applicable

#### IV. MOVEMENT OF PLACE FOR INFORMATION DISCLOSURE AND **DEPOSIT**

Designated newspaper for information disclosure

Website for publishing

interim report

Other websites for annual report disclosure

Deposit place of interim

report

Query index for any changes during the reporting period

Shanghai Securities News, Securities Times, China Securities Journal,

Securities Daily www.sse.com.cn

https://smart-home.haier.com/cn/, www.xetra.com, www.dgap.de,

https://www.hkexnews.hk

Department of Securities of Haier Smart Home Co., Ltd.

Haier Information Industrial Park, No. 1 Haier Road, Qingdao City Not applicable

#### V. SUMMARIZED INFORMATION OF SHARES OF THE COMPANY

Type of Shares	Stock Exchange of Shares Listed	Stock Short Name	Stock Code	Stock Short Name Before Variation
A share	Shanghai Stock Exchange	Haier Smart Home	600690	Qingdao Haier
D share	Frankfurt Stock Exchange	Haier Smart Home	690D	Qingdao Haier
H Share	Hong Kong Stock Exchange	Haier Smart Home	6690	/

#### Section II General Information of the Company and Key Financial Indicators

#### **VI. OTHER RELATED INFORMATION**

☐ Applicable √ Not Applicable

## VII. KEY ACCOUNTING DATA AND FINANCIAL INDICATORS OF THE COMPANY

(I) Key accounting data

Unit and Currency: RMB

For the reporting period (January-June)	The corresponding	g period of last year Before adjustment	Increase/decrease for the reporting period compared with the corresponding period of last year (%)
121,857,522,462.22	111,727,756,211.06	111,618,822,064.73	9.07
7,949,084,472.70	6,858,902,854.55	6,852,271,812.97	15.89
7,490,693,705.38	6,269,906,406.72	6,269,906,406.72	19.47
5,964,247,657.22	8,442,195,160.31	8,423,823,726.89	-29.35
	,	,	Increase/ decrease as
			at the end of the reporting period
As at the end of			the reporting period compared
As at the end of the reporting period		porting period of last ear	the reporting period compared
	period (January-June) 121,857,522,462.22 7,949,084,472.70 7,490,693,705.38	period (January-June) The corresponding After adjustment  121,857,522,462.22 111,727,756,211.06  7,949,084,472.70 6,858,902,854.55  7,490,693,705.38 6,269,906,406.72	period (January-June)         The corresponding After adjustment         period of last year Before adjustment           121,857,522,462.22         111,727,756,211.06         111,618,822,064.73           7,949,084,472.70         6,858,902,854.55         6,852,271,812.97           7,490,693,705.38         6,269,906,406.72         6,269,906,406.72

#### Section II General Information of the Company and Key Financial Indicators

#### (II) Key financial indicators

Key financial indicators	For the reporting period (January-June)		g period of last year Before adjustment	Increase/decrease for the reporting period compared with the corresponding period of last year (%)
		Arter aujustinent	before adjustifient	
Basic earnings per share (RMB/				
share)	0.85	0.74	0.74	14.86
Diluted earnings per share (RMB/				
share)	0.85	0.73	0.73	16.44
Basic earnings per share after				
deducting non-recurring profit or				
loss (RMB/share)	0.80	0.68	0.68	17.65
Weighted average return on net				decreased by 0.05
assets (%)	9.24	9.29	9.29	percentage point
Weighted average return on net				
assets after deducting non-				Increased by 0.21
recurring profit or loss (%)	8.71	8.50	8.50	percentage point

Explanation of the key accounting data and financial indicators of the Company

☐ Applicable √ Not Applicable

## VIII.DIFFERENCES IN ACCOUNTING DATA UNDER DOMESTIC AND OVERSEAS ACCOUNTING STANDARDS

√ Applicable   ☐ Not Applicable
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(I) Difference in net profit and net assets attributable to shareholders of the listed company in financial statements as disclosed in accordance with International Accounting Standards and Chinese Accounting Standards

 $\square$  Applicable  $\sqrt{}$  Not Applicable

There is no difference between the net profit and net assets attributable to shareholders of the listed company presented in the consolidated financial statements as disclosed in accordance with International Accounting Standards and Chinese Accounting Standards by the Company.

(II) Difference in net profit and net assets attributable to shareholders of the listed company in financial statements as disclosed in accordance with overseas accounting standards and Chinese Accounting Standards

☐ Applicable √ Not Applicable

Apart from the financial statements prepared in accordance with International Accounting Standards, the Company has not prepared financial statements in accordance with other overseas accounting standards.

#### Section II General Information of the Company and Key Financial Indicators

(III)	Explana	ation	on difference in domestic and overseas accou	nting standards
	☐ Applic	cable	√ Not Applicable	
NO	N-REC	URR	ING PROFIT OR LOSS ITEMS AND AM	OUNT
√ Ар	plicable	□ Not	Applicable	
				Unit and Currency:

RMB

Non-recurring profit and loss items	Amount	
Profit and loss on disposal of non-current assets	33,807,493.39	
Government subsidies through the profit and loss, except for government		
subsidies that are closely related to the Company's normal business		
operations, comply with national policies and regulations, and continue to be		
enjoyed in a fixed amount or fixed quantity according to certain standards	434,830,465.43	
Net profit and loss of subsidiaries arising from business combinations under		
common control of the current period from the beginning of the period to the		
date of consolidation	4,473,481.70	
Profit and loss from fair value changes of financial assets held for trading,		
derivative financial assets, financial liabilities held for trading and derivative		
financial liabilities, as well as investment gains arising from disposal of		
financial assets held for trading, derivative financial assets, financial liabilities		
held for trading and derivative financial liabilities and other debt investments,		
except the effective hedging related to the normal operations of the Company	59,249,736.54	
Other non-operating income and expenses except the aforementioned items	34,282,312.26	
reduction: Effect of income tax	98,050,857.35	
Effect of minority equity interest (After Tax)	10,201,864.65	
Total	458.390.767.32	

Explain the reasons for determination of the non-recurring profit and loss items that are in conformity with the definition of non-recurring profit and loss items as set out in the Explanatory Announcement on Information Disclosure by Companies Publicly Issuing Securities No. 1 - Non-recurring Profit and Loss Items

 $\square$  Applicable  $\sqrt{}$  Not Applicable

#### X. OTHERS

IX.

 $\square$  Applicable  $\sqrt{\text{Not Applicable}}$ 

## I. INTRODUCTION OF THE INDUSTRY WHERE THE COMPANY OPERATES AND ITS MAJOR BUSINESS DURING THE REPORTING PERIOD

Founded in 1984, the Company is committed to being an enterprise of the times. Through relentless innovation and iterations, the Company seized opportunities in the industry by continuously launching new products that steer market development. After more than 30 years, the Company has become a global leader in the major home appliance industry, as well as a pioneer in global smart home solutions.

- Global leader of the major home appliance industry: According to data from Euromonitor an authoritative market researcher, the Company ranked first in terms of sales volume in global major appliance market for 13 consecutive years. The Company has a global portfolio of brands, including Haier, Casarte, Leader, GE Appliances, Candy, Fisher&Paykel and AQUA. From 2008 to 2021, Haier brand refrigeration and laundry appliances ranked first among major home appliance brands in sales volume for 14 and 13 consecutive years, respectively.
- Pioneer of global smart home solutions: Capitalizing on the Company's full-range home appliances products, the Company is recognized by Euromonitor as one of the first in the industry to introduce smart home solutions. Leveraging the Company's connected home appliance products and partners, supported by Haier Smart Home APP and Haier Smart Home Experiential Cloud Platform, with integration of experience centres and franchised stores, the Company provides users with smart home solutions for a variety of application scenarios, satisfying their pursuit for a better life.

Over the years, the Company has established three business segments, namely the Smart Home Business in China, the Overseas Smart Home Business, and Other Business.

#### **Smart Home Business in China**

The Company provides a full range of home appliance products and value-added services in China market through online Haier Smart Home APP, supplemented by the Company's offline experience centres, in order to cater for users' needs for different lifestyle scenarios. Smart Home Business in China comprises Household Food Solutions (Internet of Food), Household Clothing Solutions (Internet of Clothing), Household Air Solutions (Internet of Air), and Household Water Solutions (Internet of Water).

- Household Food Solutions (Internet of Food): The Company provides users with refrigerators, freezers, kitchen appliances and other products through domestic market sales and exports. Leveraging the connectivity amongst products, the Company is able to provide users with value-added dietary solutions featuring a combination of products and services including smart cooking and nutrition planning in order to meet users' demands for convenience, wellbeing and taste.
- Household Clothing Solutions (Internet of Clothing): The Company provides users with washing
  machines, dryers and other products through domestic market sales and exports. Leveraging the
  connectivity amongst the Company's smart products, the Company is able to provide users with
  value-added laundry solutions featuring a combination of products and services in order to meet
  users' demands for washing and caring of apparels.

- Household Air Solutions (Internet of Air): The Company provides users with residential air-conditioners, commercial air-conditioners, purifiers, ventilation systems and other products through domestic market sales and exports. Leveraging the connectivity amongst the Company's smart products, the Company is able to provide users with smart air solutions in order to meet users' demands for temperature, humidity, cleanliness and freshness.
- Household Water Solutions (Internet of Water): The Company provides users with electric water heaters, gas water heaters, solar water heaters, heat pump water heaters, POE water purifiers, POU water purifiers, water softening equipments and other products through domestic market sales and exports. Leveraging the connectivity amongst the Company's smart products, the Company is able to provide users with smart water solutions in order to meet users' demands for water purification, softening and heating.

#### **Overseas Smart Home Business**

In addition, the Company also manufactures and sells a comprehensive portfolio of home appliance products and provides value-added services in more than 160 countries and regions, including North America, Europe, South Asia and Southeast Asia, Australia and New Zealand, Japan, Middle East, and Africa.

In the overseas market, the Company has been manufacturing and selling proprietary appliance products catering for local users' demands for more than 20 years. During the time, a number of acquisitions contributed to the Company's growth including acquisition of Haier Group Corporation's overseas white goods business (Sanyo Electric Co., Ltd.'s white goods business in Japan and Southeast Asia) in 2015, home appliances of GE in the US in 2016, Fisher&Paykel in 2018, and Candy in 2019. The development of the Company's overseas smart home businesses has been fuelled by synergies among its self- developed business and acquired businesses.

At present, the overseas smart home business of the Company has entered a stage of promising growth, having achieved a multi-brand, cross-product, and cross-regional presence on a global basis. According to Euromonitor, the Company's share of the global market (retail volume) for major home appliances in key regions in 2021 is as follows: ranked first in Asia with a market share of 20.4%; ranked second in America with a market share of 15.1% and ranked second in Australia and New Zealand with a market share of 11.6%. The Company ranked third in Middle East and Africa with a market share of 7.4% and ranked fourth in Europe with a market share of 8.1%.

#### Other Businesses

Building on its established smart home businesses, the Company has also developed parts and components, small home appliances, channel distribution and other businesses. In particular, the parts and components business mainly involve procurement, production, and sales of upstream ancillary components for home appliances. The small home appliance business primarily involves small home appliances designed by the Company, produced by outsourced third-party manufacturers and sold under the Company's brands and products serving to enrich the Company's smart home solutions. The channel distribution business primarily offers distribution services for products such as televisions and personal electronics products for Haier Group or third-party brands, which leverages the Company's sales network.

During the reporting period, the Company was once again listed among the Top 500 World's Companies by Fortune Magazine in 2022. The Company was named as the '2022 World's Most Admired Companies' by the Fortune Magazine. The Company was the only company being selected in Europe and Asia in the home appliances industry and was the only selected company incorporated outside the US. Meanwhile, the Company is also the world's only Internet-of-Things (IoT) ecosystem brand being named again as BrandZ<sup>TM</sup> Top 100 Most Valuable Global Brands in 2022.

#### (I) Industry overview for the first half of 2022

#### 1. The Chinese market

In the first half of 2022, demand was sluggish in the domestic home appliance market due to economic slowdown, weakened consumer confidence, real estate market downturn, and pandemic containment measures which impacted offline sales, distribution, and installation. Data from CMM showed that the retail sales of the China's home appliance market (excluding 3C & digital products) in the first half of 2022 was RMB397.951 billion, down 9.89% year-on-year. At the same time, high commodity prices have dragged down industry's profit margins.

Retail sales declined year-on-year in refrigerators, washing machines and air conditioners, while emerging categories including tumble dryers continued to grow. (1) Retail sales of the refrigerator and washing machine industries reached RMB43.667 billion and RMB32.671 billion in the first half of 2022, down 5.26% and 8.34% year-onyear, respectively. Instead of competing over prices, leading players' focus on user experience and R&D-driven product innovation has contributed to a steady increase in average prices, in particular in offline channels. According to CMM, average retail price of refrigerator and washing machine across online and offline channels have surged 12.87% and 9.99% respectively. In addition, benefiting from the rise in consumer demand for food storage during the pandemic, retail sales of freezer increased 12.12% to RMB7.394 billion. (2) Air conditioner industry was impacted by the real estate market slowdown and lower temperature in May and June, retail sales reached RMB84.24 billion in the first half of 2022, down 14.09%. After the price war in 2019, competitions have become more rational, and average prices of the industry rose 7.46% year-on-year. (3) Traditional kitchen appliances such as range hoods and gas stoves recorded negative growths impacted by the cooling real estate market, increasing penetration and competition from integrated stoves. Data from CMM showed that in the first half of 2022, retail sales of range hood and gas stove dropped 14.95% and 9.41% year-on-year respectively to RMB16.754 billion and RMB10.999 billion. ② Retail sales of integrated stoves amounted to RMB11.783 billion, representing an increase of 6.54% year-on-year. (4) The water heater industry was impacted by the downturn of the real estate market, retail sales in the first half of the year amounted to RMB27.327 billion, down 13.90% compared to the same period in 2021. (5) Emerging categories such as tumble dryers, dishwashers and residential central air conditioners continued to grow. According to data from CMM, retail sales of dishwashers reached RMB5.567 billion in the first half of 2022, a growth of 7.43% year-on-year. Retail sales of tumble dryers amounted to RMB4.361 billion, a surge of 41.08% over the same period in 2021. (6) Small kitchen appliances are consumer discretionary in nature with high penetration, industry demand is cooling. According to AVC, retail sales of such products reached RMB26.38 billion in the first half of 2022, down 4.9% year-on-year.

Although demand remains suppressed in the short term, industry upgrade continues to happen on health, smart, and green energy. According to AVC, retail sales of refrigerators above RMB10,000 per unit, washing machines above RMB10,000 per unit and air conditioners above RMB15,000 per unit have grown against the headwind by 10%, 12% and 17% respectively in the first half of the year. For instance, (1) consumers increasingly favoured large-size refrigerators and "refrigerator + freezer" combos, with features of freshness preservation, sterilization, and odour control. According to CMM, for the first half of the year, 500 litre refrigerators accounted for 62.3% of the industry's total retail sales offline, up 7.5 percentage points year-on-year; and accounted for 41.6% of total retail sales online, a year-on-year increase of 5.7 percentage points. Market demand for self-cleaning, disinfection cabin and fresh air features of air conditioners were on the rise too. (2) Consumer demand for effective space utilization, consistency in design and smart technologies continued to grow, with increasing attention on design and installation of home appliances and decorations. On one hand, this has promoted the rapid growth of new categories such as "built-in refrigerators, built-in washing machines, residential central air conditioners" and according to statistics of China loL, residential central air conditioners' output reached RMB18.853 billion in the first half of 2022, representing a year-on-year growth of 7.78%. On the other hand, this has contributed to the growth in suite products. In addition, young consumers in their twenties and thirties are less willing to engage in complicated home furnishing, resulting in a growing demand for one-stop solutions of home furnishing, home improvement and home appliances.

Leading player continued to capture market shares by leveraging technological innovation, brand, and extensive distribution network. Industry concentration continued to increase. According to AVC, the combined offline shares of the top three players in refrigerator, washing machine, air conditioner, water heater and range hood reached 70%, 80%, 84%, 60% and 65% respectively. Those equipped with superior R&D, design, and distribution capabilities for suite products were better positioned to acquire and convert user traffic, increase user value, and accumulate goodwill.

Online retail sales accounting for 53.8% of total sales. Offline chain retailors were challenged as foot traffic and store expansions were restricted by pandemic containment measures. Appliance sales in home improvement channels achieved rapid growth benefitting from user traffic during home renovation and the capability of providing one-stop solutions integrating appliances with home furnishing. As user's time is becoming increasingly fragmented, traffic has gradually migrated to content platforms such as TikTok, Kuaishou, Xiaohongshu, bilibili, and Zhihu, who have become vibrant sites for product promotion. In addition, consumption preferences continued to differ, high-end products gain significance offline while consumers tend to look for value-for-money items online, leading to faster growth in mid to low-end markets.

The government issued policies to promote home appliance consumption and upgrade. Incentive programmes targeting home appliance consumption have been launched by several municipal governments in the second quarter of 2022. In July 2022, the Ministry of Commerce issued the "Notice on Several Measures to Promote the Consumption of Green and Smart Home Appliances", which introduced measures to encourage consumption upgrade of green and smart home appliances, including launching a nationwide home appliances "trade-in" campaign, promoting green and smart home appliances in villages and townships, expanding consumption scenarios to enhance consumption experience, and optimizing the supply of green and smart home appliances.

According to statistics from General Administration of Customs, China's total exports of home appliances in the first half of 2022 amounted to RMB283.3 billion, down 8.2% year-on-year. Refrigerator exports amounted to RMB28.6 billion, down 11.8% year-on-year; washing machine exports reached RMB8.8 billion, down 13.2% year-on-year; air-conditioner exports totalled RMB34.1 billion, down 1.6% year-on-year. Such reduction was also due to an extent, the higher base of China's home appliances exports in the corresponding period in 2021.

#### 2. Overseas markets

In the first half of 2022, consumption volume was weakened by high inflation with consumer confidence reduced by economic slowdown overseas. The University of Michigan's Consumer Sentiment Index dropped from 68.30 in December 2021 to 47.50 in June 2022. In the second quarter of 2022, shipment of core appliances in European and U.S. home appliance markets recorded a single-digit decline year-on-year. The rise of product prices has contributed to growth in the industry's retail sales.

- (1) **The U.S.:** In the first half of 2022, the home appliance industry was challenged by supply chain shortages and high inflation. According to AHAM (Association of Home Appliance Manufacturers), the total shipment of the U.S. home appliance market fell 6.5% year-on-year in the first half of 2022, with the shipment of core appliances down 5.3%. However, total shipment value of home appliances increased 3.8% while core appliances' shipment value grew 4.2%.
- (2) **Europe:** Influenced by inflation and rising energy prices, products with class A energy-efficiency were more favoured by consumers. Sales volume remained flat year-on-year as consumer confidence in Western Europe declined. According to GFK, to cover the cost inflation caused by rising commodity prices, average unit prices of white goods have increased by 9%, and retail revenue of the industry has grown 4.9% year-on-year. Record level temperatures this summer also contributed to the robust revenue growth of air conditioners.

- (3) South Asia: In India, GDP began to rebound in the second quarter of 2022. Health-conscious and large-size products remained popular and high-end demand was robust. The overall retail sales in Pakistan have tumbled by 8% in the first half of the year, with sales volume dropped by more than 10%. Average prices have hiked 5%—10% to mitigate the pressure brought about by currency fluctuations and rising raw material costs.
- (4) Southeast Asia: According to GFK: Thailand's home appliance industry was sluggish due to inflation and currency depreciation. Sales volume of refrigerator fell 9.3% in the first half of the year. Sales volume of residential air conditioner dropped 9.9% in the first half of the year due to economic downturn and an early monsoon season, which also resulted in 30% volume decline in second quarter. Market demand continued to polarize with mid to low-end consumers focused on meeting their basic needs, while mid-to high-end market opted for variable-frequency air conditioners, large-capacity refrigerators and washing machines.

Retail volume in the Indonesian market grew 8.7% year-on-year.

- (5) Australia & New Zealand: According to distributor's data, sales revenue of home appliance industry in Australia has grown 10% year-on-year. High inflation, escalating shipping cost and supply chain shortages caused the average unit price to surge 20%.
  - GDP fell 0.2% in New Zealand in the first half of 2022, lower consumer confidence and rising food and fuel prices have forced consumers to cut back on big ticket items such as home appliances. Distributors' data estimated that industry sales revenue have dropped by 2.7%
- (6) **Japan:** The industry was challenged by the sharp depreciation of the yen, escalating prices of energy and food, and the decline in disposable income. According to GFK, the combined sales volume and sales revenue of freezer, refrigerator and washing machine increased by 1% and 4% respectively in the first half. Consumers have increased demand for large-size, health-conscious and energy-saving products, such as large refrigerators with outstanding freshness preservation performance, a second freezer, and large front-load washers with low noise level.

#### (II) Industry Outlook for the second half of 2022

#### 1. The Chinese Market:

In the second half of 2022, stabilizing economy and the implementation of policy incentives will help restore market confidence and propel recovery. Commodity prices have slumped since the second quarter, which is conducive to easing cost pressure and improving profitability. CMM forecasts retail revenue of China's major home appliance market will grow 3%, reaching RMB320 billion in the second half of 2022.

Looking ahead in the second half of 2022, although commodity and shipping costs continue to drop and foreign trade stabilization policies are gradually taking effect, given the high base volume in 2021, the trend of export market is projected to be neutral.

#### 2. The Global Market:

In May 2022, the United Nation's World Economic Situation and Prospects Report lowered the projected growth rate of the global economy from 4% earlier in the year to 3.1%. Global inflation is expected to jump to 6.7% in 2022, which is twice the average in 2010–2020. However, there are new opportunities amid challenges. Energy-saving and environmentally friendly home appliances, along with alternative energy heat pumps, have become new growth drivers. The trend of smart connectivity is also catching on in the industry.

Chinese home appliance players with comprehensive brand portfolio, advanced R&D and manufacturing capabilities, extensive localized distribution networks, and efficient management are positioned to gain share globally.

## II. ANALYSIS ON CORE COMPETITIVENESS DURING THE REPORTING PERIOD

√ Applicable □ Not Applicable

The Company has established a solid strategic presence and competitive advantage in China and overseas markets. In China's major home appliance market, the Company has long maintained a leading position across all product categories. According to CMM's report, the Company has established a continued leading market position in key major home appliance categories in 2021. In overseas markets, the Company has adhered to its high-end brand creation strategy, building capacity to create leading sustainable growth, which has continuously improved its market shares. Building on this foundation, the Company will further consolidate its leadership position in the industry by leveraging integrated synergies of its global unified platforms, through efficiency transformations driven by digitalization, and by leveraging its technological strengths and innovative capabilities. As cornerstone for sustainable development, the Company's 'Rendanheyi (人单合一)' Model also provided management guidance to the Company to replicate successful experiences. It is believed that the following advantages will help the Company to continue to strengthen its leading position:

## (i) Dominance in China's high-end market; rapid growth of overseas high-end brands

Riding the trend of consumption upgrade in China, the Company started to develop the highend brand Casarte in the Chinese market more than 10 years ago. The creation of high-end brands required not only focus, experience, and patience, but also continuous innovation of technological standards and differentiated service capabilities to fulfil user demand for high-quality experiences. The Casarte brand combined the Company's global technological strengths, product development capabilities and manufacturing craftsmanship, as well as privilege marketing and differentiation services, and has gradually won the trust of users in China's high-end market. According to statistics from CMM, the Casarte brand has assumed a definitive leading position in China's high-end major home appliance market, ranking first in the retail sales of refrigerator, washing machine and air conditioner categories in the high-end segment. In the first half of 2022, in terms of offline retail sales, shares of the Casarte brand of washing machines and refrigerators reached 75.2% and 38.6% respectively in the market with product price above RMB10,000 per unit in China, while its share of air conditioners priced above RMB15,000 per unit in the China's market reached 31.2%. The Company's overall average price for refrigerators, air conditioners and washing machines was roughly two to three times the average price of the industry.

In the North American market, the Company owns high-end brands such as Monogram, Café, and GE Profile. The Company has enhanced its high-end brand profile through launch of products such as professional gas range, large multi-door refrigerators, ultra-fresh dishwashers with stainless steel interior, Opal ice makers, and automatic espresso machines. CAFÉ BELLISSIMO Espresso Machine was named in CBS News (a renowned media outlet in the United States) Best Mother's Gift, GE Profile new Kitchen Hub received 30s Choice Award from NKBA (National kitchen & Bath Association). Through the creation of luxurious, customizable, and smart technology-enabled user experience, high-end Monogram, Café and GE Profile have grown rapidly. In the first half 2022, three high-end brands recorded over 40% revenue growth.

#### (ii) Smart household solutions that continue to expand and upgrade

As users continued to demand for higher living quality, coupled with the development of technologies such as Internet of Things, big data, cloud computing and artificial intelligence, the industry has shown a smart and high-end development trend that prioritized product suites, based upon scenarios, and home appliances integrated with home furnishings. With leading user insights, extensive product coverage and technological accumulation from intelligent Al algorithms, home big data and IoT equipment technology, the Company provided scenario solutions such as food storage and cooking management, clothes laundry and mix-and-match management, whole-house air comfort and purification management, and healthy drinking water management for five major spaces at home, including the living room, kitchen, bathroom, bedroom and balcony, thereby 'Designing a home, building a home, and serving a home' for users.

Three-Winged Bird stores provided users with scenario solutions that integrates smart home appliances and smart home furnishings, and through having a service steward to attend to the needs of users throughout the process, through coordination and arranging with the internal specialised team, providing users with a whole-process service that comprised design and implementation, building materials selection, as well as installation and fulfilment. For example, the Three-Winged Bird kitchen scenario solution could provide users with a whole-process service from a suite of smart kitchen appliances to cabinet design, delivery, installation, and fulfilment.

Based on the Haier Smart Home Brain platform, users could upgrade the functions of smart home appliances, enjoy services such as professional fitness training, recipe recommendations, purchase of ingredients through refrigerator, automatic selection of laundry programs, and personalized scenarios through interfaces including the Haier Smart Home App and the Xiaoyou Speaker. In the future, the Company will continue to address the needs of user experience, and to further improve and enrich the smart home solutions provided by the Company. Through scenario solutions and ecosystem services, the Company will provide lifelong services for users and further enhance users' loyalty.

#### (iii) Extensive and solid global presence with localized operational capability

In addition to success in the Chinese market, the Company also prospered in overseas markets. The Company seeks overseas expansion of its own brands as well as synergies with acquired brands to develop overseas markets. Such business strategy has guided the Company to establish R&D, manufacturing and marketing three-in-one structure across multiple brands, products, and regions, as well as the model of self-development, interconnection and synergized operation.

The Company's extensive global presence depends on its localized business teams as well as its flexible and autonomous management mechanisms established in various overseas markets, which have enabled the Company to gain rapid insights and respond swiftly to local user demands. The Company also proactively integrates into local markets and cultures and has established a corporate image that is recognized by local communities in the overseas regions where the Company operates.

In 2021, the Company operated 10 R&D centres, 122 manufacturing centres, and 108 marketing centres around the world, and achieved a coverage of nearly 130,000 points of sales in overseas markets.

#### (iv) A comprehensive portfolio of proprietary brands recognised by users of all tiers

Through organic growth and acquisitions, the Company has formed seven brand clusters, including Haier, Casarte, Leader, GE Appliances, Candy, Fisher&Paykel and AQUA. To address the needs of users from different tiers in various markets around the world, the Company has adopted a differentiated multi- brand strategy in different regions that centred around users, so as to achieve an extensive and in-depth user coverage. For example, in the Chinese market: the three brands of Casarte, Haier and Leader achieved the coverage of high-end, mainstream and niche market groups respectively; in the U.S. market, the six major brands such as Monogram, Café, GE Profile, GE, Haier, Hotpoint comprehensively covered all segments of high-end, midrange and low-end markets, thereby meeting the preferences and needs of different types of users.

#### (v) Cross-border acquisition and synergy realisation capabilities

The Company has an excellent track record of acquisition and integration. The Company has acquired Haier Group Corporation's overseas white goods business, including Sanyo Electric Co., Ltd.'s white goods businesses in Japan and Southeast Asia in 2015, the home appliance business of General Electric in the US in 2016, the New Zealand company Fisher&Paykel (which has been entrusted by the Haier Group since 2015) in 2018, and the Italian company Candy in 2019. The Company's capability to perform acquisition and integration is reflected in the following: First of all, the Company implements the 'Rendanheyi (人单合一)' Model in the acquired companies, which is a value-added sharing mechanism for the whole-process team under a common goal. Such model can motivate the acquired companies and their employees and enable them to generate more value. Secondly, the Company made use of its global platform to empower the acquired companies in terms of strategic planning, R&D, and procurement in order to enhance their competitiveness. Thirdly, the Company's open and inclusive corporate culture can support the acquired companies in establishing a flexible and autonomous management mechanism, which can easily earn recognition from the acquired companies and is conducive to the promotion of integration.

#### (vi) Comprehensive and in-depth global collaborations and empowerment

The Company has made full use of its global collaborative platform, as well as its integrated functions of R&D, product development, procurement, supply chain, sales, and brand marketing. It was able to share and expand its successful market development experience to various markets around the world. By strengthening the synergies among its global businesses, the Company has created a strong driving force for its future development.

- Global collaborative R&D: The Company has a global collaborative R&D system and has established global technology R&D mechanisms to share common modules, utilize common technologies, and share patents within the scope of compliance. For example, ① the Company successfully applied the direct-drive motor technology developed by Fisher&Paykel to the Casarte brand of washing machines and achieved satisfactory results. ② integrating global R&D platform resources and leveraging technologies around the globe, such as China's product structures and hydraulic technology, Japan's functional design technology, New Zealand's driver system, and the American control system, the Company launched the GE brand's large-volume front-load washers in the U.S. market, which has led to increases in both the market share and average price of washing machine products in the U.S. market.
- Global collaborative product development: The Company has established a global product development mechanism to coordinate global collaborative product development, which can enable regional collaboration and supplementation across product categories. For example, the Company successfully supported GE Appliances to relaunch water heater business: the development teams in North America and China are highly integrated, benchmarking the differences in standards between Haier and products in North America. Haier's R&D advantages were combined with GE Appliance's quality assurance system to jointly develop the product. The resulting electric water heater product has achieved industry leadership in terms of design, manufacturing, and inspection, with annual sales of more than 50,000 units, thus providing solid support for GE brand's water heaters to successfully enter the North American market.
- Global collaborative procurement: The Company's global procurement activities are coordinated by its global procurement guidance committee. By leveraging the Company's global procurement operations platform, the Company's operating divisions in different regions can share global procurement resources, thereby achieving economies of scale.
- Global collaborative supply chain: The Company has a visualizable and digitalized global supply chain management system, which has enabled flexible deployment of global production capacity, and sharing and collaboration in the development of smart manufacturing technologies.
- Global collaborative marketing and brand promotion: The Company operates a multi-level brand portfolio on a global scale, which can realize global collaborative brand promotion. The Company also promotes and introduces successful marketing strategies among regional markets around the world. For example, the Company successfully replicated its sales and marketing model from third and fourth- tier markets in China, in markets such as India, Pakistan, and Thailand, which have strengthened the Company's brand image and its regional market competitiveness.

#### (vii) Industry-leading R&D and technological capabilities

To ensure better living experience for users, the Company has established a global leading R&D system under the premise of developing original technologies, thereby using original technologies to support the overall industry-leading positions of the Company's high-end brands, scenario brands and ecosystem brands.

• Leadership in terms of patent quality: As of the end of June 2022, Haier Smart Home has accumulated more than 83,000 patents applications globally, of which there were more than 53,000 invention patents which accounted for more than 63%. The number of overseas invention patents, which have been obtained in 30 countries, exceeded 15,000, making us the Chinese home appliance enterprise with the largest number of overseas patents.

Haier Smart Home won 1 more gold award in the 23rd China Patent Gold Awards. Having obtained 11 state patent gold awards, Haier Smart Home ranked first in the domestic market.

In the 'Global Smart Home Invention Patent Ranking' in the first half of 2022, Haier outran its counterparts from all over the world with 2,655 published patent applications, ranking first in the world for seven consecutive years. There were 20,298 published patents for the smart home segment.

• Leadership in terms of international standards: As of June 2022, Haier Smart Home has cumulatively led and participated in formulation of 82 international standards and has issued 611 state/industrial standards, among which 389 were state standards and 222 were industrial standards.

It is the only company in the industry to obtain comprehensive coverage in the five major international standard organizations, namely the IEC, ISO, IEEE, OCF and Matter. It is also the only enterprise in the world to serve on the Council Board (CB) and Market Strategy Board (MSB) of IEC, its two highest management authorities, at the same time, which have enabled the Company to stay actively involved in international standardization work and have a voice in the formulation of standards.

• Leadership in terms of original technologies: The Company has innovated a range of solutions that exceeded users' expectations, such as the launch of the Casarte's 'simultaneous fivering fire' gas stove, which enlarged the pot heating area by 40% through the use of multiring uniform combustion system, ingredients in the pot could therefore be more evenly and comprehensively heated. The Company also introduced the Casarte's Zhongzihemei all-inone laundry machine that could perform the three functions of washing, fabric-caring and drying in the same machine; through continuous iteration of original technologies, it solved the three major pain points of high-end washing, drying and fabric-caring. We therefore created a new product category in the laundry industry and has continued to increase our market share of high-end washing machines.

In January 2022, the National Development and Reform Commission of China announced the list of national engineering research centers to incorporate new sequence management. The National Engineering Research Center for Digital Home Network built by Haier successfully passed the selection for optimization and integration. The center has achieved a number of breakthroughs in resolving bottlenecks in core and key technologies constraining the development of smart home appliance industry, especially in the application of three key areas: operating system, artificial intelligence and SOC chips.

Our HOPE platform, as Haier's window for external technology collaboration, tracks, analyses and researches technologies closely related to industry development that are 3–5 years ahead of time, and promotes the industrialization of related technologies, continue to build on the core methodologies of user insights, demand analysis, technology analysis and resource assessment, while brings together the supply and demand side of technologies, knowledge and creativity, providing interactive scenarios and tools to facilitate the creation and iterations of innovative products/scenarios. Taking Haier's air conditioner's 'variable shunt technology' as an example, through collaboration with relevant experts, 36 patents have been applied for the technology, including 4 PCT international patents. According to results from a real device test conducted by CHEARI (Beijing) Certification & Testing Co. Ltd., the energy- efficiency of a 1.5 HP Haier variable refrigerant flow air conditioner is 12% higher over a period of one year than that of an air conditioner with the new national standard of first-class energy efficiency with same power level.

#### (viii) Staying committed to the principle of 'value of people comes first'

'Value of people comes first' has always been a guiding principle for Haier's development. From the autonomous operation team at the start of the venture to the current 'Rendanheyi' (人单合一) model, Haier encourages every employee to maximize their own values while creating values for users. In Haier's 'Rendanheyi' (人单合一) model, 'Ren' refers to creators; 'Dan' refers to user value; 'Heyi' refers to the integration of values realized by employees and the values created for users. 'Value of people comes first' is the highest purpose of the 'Rendanheyi' (人单合一) model.

Haier Smart Home adheres to the values of recognizing users' demand as priority and denying our own perceptions, and is committed to the 'two creative spirits' of entrepreneurship and innovation. We turned employees into creators, implementers into entrepreneurs, and transformed enterprises into open ecosystem platforms, which have supported the Company to become a global leader of smart home in the Internet of Things era.

#### III. DISCUSSION AND ANALYSIS ON OPERATIONS

Amid the challenging first half of 2022, the Company leveraged strengths in high-end brands, overseas proprietary brands while accelerating digital transformation, to deliver solid results.

In the first half of 2022, the Company realized sales revenue of **RMB121.858 billion**, representing an increase **of 9.1%** year-on-year. The growth was driven by: (1) strengths of high-end brands, suite products and scenario-based solutions in the Chinese market which enhanced user value; (2) overseas market share gain supported by localized "R&D, manufacturing & sales" and global integration; (3) expansion in distribution network and accelerated digitalization which improved customer acquisition and conversion.

In the first half of 2022, net profit attributable to the owners of the parent company reached **RMB7.949 billion**, representing an increase of **15.9%** compared to the same period of 2021.

- (1) The Company's gross profit margin reached **30.2%**, up **0.2** percentage points year-on-year, driven by product mix upgrade with enhanced competitiveness, effective supply chain cost management, streamlined SKUs supported by integrating R&D and distribution; improved management of tier 2 & 3 suppliers, increased level of in-house produced components, all of which aimed at improving the Company's competitiveness of the entire value chain.
- (2) The Company's selling expense ratio was **14.4%**, representing a reduction of **0.6** percentage points year-on-year. The optimization was due to digitalization aiming at improve marketing precision and efficiency; integrating manufacturing, distribution & logistics to improve fulfilment efficiency and optimize inventory turnover; replacing service dispatch centres with system's direct matching of user request and maintenance personnel; accurate prediction of manufacturing and storage of spare parts & components using algorithm to reduce spare parts expense ratio<sup>1</sup>.
- (3) The Company's administrative expense ratio was **4.2%**, representing a reduction of **0.3** percentage points year-on-year, because of digital reform and process redesign.
- (4) The Company's financial expense ratio was **-0.2%** (represented as financial income for the period), optimized by **0.5** percentage points year-on-year. This was due to the increase in interest income from the Company's improved capital management and the increase in foreign exchange gain from the optimization of foreign exchange management.
- In the first half of 2022, the Company's net cash inflow from operating activities was **RMB5.964**billion, a drop of RMB2.478 billion year-on-year; in the second quarter, the Company's net cash inflow from operating activities amounted to RMB4.809 billion, a surge of 316.5% compared to the first quarter. ① In the first quarter, the Company's net cash inflow from operating activities decreased by RMB1.714 billion year-on-year, which was due to increase in commodity inventory and chips procurements in China, reduced payment collection amid pandemic, and increased stockpiling caused by overseas logistics constraints. ② The net cash flow generated from operating activities in the second quarter decreased by RMB764 million on a year-on-year basis, mainly due to the increase in cash expenditure for purchasing goods and services in overseas business due to the sharp rise in raw material prices and shipping fees, as well as the increase in product and raw material stock due to the growth of overseas business and the construction of new factories overseas.

Spare parts expense ratio: the costs of spare parts used for maintenance divided by revenue.

#### (I) Smart Home Business in China

In the first half of 2022, smart home business in China achieved sales revenue of **RMB64.763** billion, representing an increase of **12.7%** year-on-year. Operating profit grew by **27.7%** to **RMB4.944** billion. The revenue growth was attributable to the Company's increase in market shares across the board, strong momentum of Casarte, network expansion and enhancement in customer acquisition and conversion.

#### 1. Household Food Storage and Cooking Solutions

#### (1) Refrigerator and Freezer Business

In the first half of 2022, the refrigerator and freezer business achieved sales revenue of **RMB21.744 billion**, a year-on-year increase of **13.3%**, with market share gains and strengthened high-end leadership. According to CMM, Haier's offline market share increased 2.7 percentage points to 43.3%, online market share went up 0.4 percentage points to 39.2%, and offline market share of products above RMB15,000 per unit amounted to 53.1%, up 9.9 percentage points year-on-year.

Casarte focused on kitchen aesthetics and cell-level freshness preservation and introduced the seamless built-in series meetings consumers' demand for large capacity, appealing design, and combination of multiple units. Casarte's built-in products achieved revenue growth of 36% year-on-year, contributing to RMB1,000 increase in average price per unit.

The Company published Built-in Refrigerator Standards 3.0, which upgraded the standards for seamless built-in refrigerator and spearheaded the development of built-in products and kitchen aesthetics in the industry. During the reporting period, seamless built-in technology obtained 155 invention patents and passed the UL certification in the U.S., and consolidated the Company's advantages with its heat dissipation efficiency and flexibility in assembling.

Haier brand adhered to technological upgrades in precise cooling of storage zones, image recognition, and intelligent voice interaction, in order to drive the growth of high-end products such as Boguan (博观) series; according to CMM, Haier brand alone accounted for 9.5% of the retail share of products with price per unit above RMB10,000. During the reporting period, Haier brand pioneered the industry with the launch of a refrigerator containing a freezing capacity of 265 litres to meet users' need for larger storage space. The Company was chiefly responsible for the drafting of IEC International Refrigerator Preservation Standards and the "Level 1 Healthy Preservation" Standards 2.0, and led the development of preservation technologies based on international standard to address healthy diet concern. The Company has made technological breakthrough with the "bottom-based refrigeration system", featuring "zero-temperature-fluctuation, zero-air-blow, and zero-delay" to ensure the freshness of food. This technology has obtained 236 invention patents and passed the European VDE certification and the American UL certification.

During the reporting period, the Company focused on cell-level freezing and preservation technology to grasp the surge in demand for upright freezers. Sales revenue of freezers in the domestic market grew by 15%.

The Company also catered to demands for additional refrigeration devices, with the introduction of fridge + freezer (ice bar) and fridge + wine cooler sets.

The Company continued to iterate high-end products, grasped the market opportunity for larger volume refrigerators, high-end T-door refrigerators and French door refrigerators accounting for over 70% of total export revenue, which helped export business outperform the industry.

#### (2) Kitchen appliance business

During the reporting period, China's kitchen appliance recorded revenue of **RMB1.988** billion, a year-on-year increase of **11.4%**. Revenue of Casarte's kitchen appliances grew 46.0% year-on-year, accounting for 27.1% of domestic kitchen appliance revenue, up 6 percentage points. Dishwasher grew 26.9% year-on-year, of which Casarte's dishwasher increased 54.4% year-on-year. According to CMM, the Company's offline retail share of kitchen appliances went up 1 percentage point, reaching 8% in the first half of the year, with Casarte's market share grew by 1.3 percentage points to 3.9%; overall online retail share amounted to 4%.

During the period, the Company focused on showcasing Casarte's best-selling scenarios to increase presence in home improvement channels, gaining ground in retail through forming designers' alliances, and fostering user conversion with cleaning and replacement services. The Company added 313 new Three-Winged Bird smart kitchen stores and entered 902 stores in villages and townships.

The Company continued to leverage technological expertise from GEA, FPA and Candy to establish differentiated competitiveness and gain user goodwill. (1) Casarte's range hood continued to upgrade its smart air technology, which solved the problem of poor smoke exhaust on upper floors and allowed customization of air flow volume according to users' environment. (2) The performance of built-in ovens, steamers and integrated steam ovens continued to improve. The precise and constant temperature control technology enabled consistent baking quality and ensured similar colour and taste of every layer during multi-layer baking. (3) Casarte's Zhongzihemei (中子和美) dishwasher is equipped with FPA direct-drive motor on the upper drawer, and a sterilizer in the lower drawer with medical-grade light wave pasteurization, addressing growing demands for cleansing and caring of fine tableware.

#### 2. Household Clothing Solutions

During the reporting period, the Company's washing machine business achieved sales revenue of **RMB14.784 billion**, representing a year-on-year increase of **14.1%**. According to CMM, the washing machine business continued to lead the industry in terms of market share. Online and offline shares by retail revenue were 40.2% and 45.9% respectively, of which, the share of offline retail revenue grew 3.3 percentage points year-on-year.

During the period, the Company launched Casarte's Zhongzihemei (中子和美) washer and dryer combo, which integrated washing, drying and clothes caring functions while sharing realtime data of each process, it was designed to reduce creases, wear & tear while using lower level of energy. Air Wash with negative ion was also used to enhance experience by removing wrinkles, odour, and bacteria. Zhongzi series adopted an all-flat design that perfectly blended in with the home environment. According to CMM, the Company has 75% of market share of washers above RMB10,000 per unit, demonstrating a leading advantage in the high-end market.

In addition, the Company continued to expand the tumble dryer business. In the first half of the year, domestic revenue of dryers grew 94% year-on-year. To solve the pain points of incomplete drying and tangled laundry, the Company pioneered the dual-engine heat pump technology, to keep the laundry untangled and evenly heated, thus greatly improved user experience. In addition, the Company has optimized its supply chain and started building a new dryer factory in Shanghai which is expected to add 2 million units in capacity. During the period, the Company's dryer business ranked No.1 with offline retail share of 37%, up 5 percentage points year-on-year. Online retail sales skyrocketed 108% year-on-year.

During the period, despite pandemic outbreak, rising shipping costs and currency fluctuations overseas, the washing machine business remained committed to brand premiumization and product mix upgrade, meeting the needs of overseas users with differentiated products. According to China IoL, the Company achieved growth despite declining revenue and volume in the sector. Export volume rose 11.5%, accounting for 26.2% of market share, and export revenue grew 2.7%, accounting for 23.9% of market share.

#### 3. Air Solutions

During the reporting period, the Company's air conditioner business achieved revenue of **RMB19.46 billion**, an increase of **10.3%** from the same period in 2021.

#### (1) Residential air conditioner business

The residential air conditioner improved operational efficiency by accelerating network expansion. Online and offline domestic market shares continued to grow. According to CMM, the Company's offline retail share of air conditioners (standing & wall-mounted units) increased 3.96 percentage points to 19.84% in the first half of 2022, whereas online retail share rose 0.9 percentage points to 14.1%. Meanwhile, retail share in the offline high-end market (wall-mounted units priced above RMB4,000 per unit and standing units priced above RMB10,000 per unit) reached 25.5%, an increase of 6.3 percentage points. Residential central air conditioner continued to grow rapidly: according to China IoL, the Company's share of residential central air conditioners was 15.88%, an increase of 1.55 percentage points year-on-year. Overseas business also boomed, data from China IoL showed that the Company's export revenue increased 32.26% in the first half of 2022.

During the reporting period, the Company launched 'Haier polymerized ionic Air Wash' wall-mounted air conditioner with innovative air flow structure for improved experience, and it can remove seven types of air pollutants including PM2.5, while increasing humidity and negative ions.

During the reporting period, the Company's residential central air conditioner recorded revenue growth of 38%. The Company launched "Tianfudishui" (天氟地水) series with ultra-low refrigerant noise and high cooling efficiency, the air conditioner, floor heating and ventilation system could be controlled on the same screen, making this product the focal point of air solutions at home.

The Company improved in-store product display, by demonstrating cooling & heating speed, low noise level and sterilization features while gaining goodwill by providing air conditioner cleaning services in the lower tier market. More than 2,800 new franchise outlets were added in the first half of the year. On the e-commerce channel, the Company concentrated on creating best-sellers such as 'Machinist' series to capture mid to high end markets opportunities. The Company also enhanced presence in lower-tier markets with 30% increase in the number of outlets.

In the first half of the year, Haier's residential air conditioner registered a growth of 32.6% in export revenue. The rapid growth was due to the Company's commitment to health-conscious products. The LED-UVC module in Haier's health-boosting air conditioners can emit ultraviolet rays, it was verified by Texcell in France for its 99.998% inhibitory effect on the COVID-19 virus. The Company also enhanced competitiveness of its export business by integrating product platforms and optimizing SKU portfolio.

Significant improvement in profitability of residential air conditioner was achieved by ① streamlining SKUs through platform integration, with 17% increase in revenue contribution per SKU. ② implementing supply chain forward integration to increase the in-house manufacturing of five modules including circuit boards, thus, reducing material cost by 5.5 percentage points. ③ establishing a full process cost committee, upgrading the databases of material suppliers, module suppliers, and technical suppliers, and building lean cost models to improve individual model's gross profit margin. Taking the components of tube modules as an example introducing lean cost model has saved over RMB16 million.

#### (2) Commercial air conditioner business

The Company provided users with customized solutions to quickly grasp market opportunities, leading to a **26.1%** revenue increase in the domestic commercial air conditioner business. In the domestic market, the Company's share increased 0.9 percentage points year-on-year to 10.4% in the first half of the year. The Company ranked second in the export market with 16% market share, up 1.5 percentage points year-on-year.

During the reporting period, the Company continued to innovate IoT central air conditioners and spearheaded the industry development in energy efficiency performance. The Company also made breakthroughs in compressor and high-speed frequency invertor technologies. ① The Company's EVI MRV has undergone upgrade with low-temperature heating performance improved by 30% and stable performance under 56°C. The application of smart IoT technology not only realized remote control, centralized coordination, and separate billing, but also performed load prediction and real-time monitoring of refrigerant quantity through big data analysis. The 600,000-square-meter Shandong University Industry Science Park project in Jinan has a glass structure with high demand for heating and Haier's customized IoT-based VRF units perfectly solved the difficulties of significant difference in drop height and placement of outdoor units and fulfilled the needs for separate billing and intelligent energy-saving. 2 The Company introduced the air-cooled modular chiller, with roomtemperature unit that can produce heat under the full-working condition of -15°C to 50°C to cater to the heating and cooling demand of offices, hotels, hospitals, schools and others scenarios, whereas the low ambient temperature unit can achieve a water discharge temperature of 45°C at -35°C, meeting heating demand under extremely cold conditions. 3 Luxshare ICT's production site required high precision in temperature and humidity, Haier provided a comprehensive energy-saving solution of 151 water-cooled magnetic bearing centrifugal chiller units, thus laying down foundations for long term strategic partnerships. @ In response to the market opportunities from clean energy replacement initiated by the "carbon peaking and carbon zero" strategy, the Company introduced building energy saving, manufacturing engineering energy saving and waste heat recovery solutions, and grew this business by 26% in the first half of the year.

Export revenue of the Company's commercial air conditioners rose 32% in the first half of the year, attributable to: ① The implementation of carbon neutrality policy in the European Union has fuelled consumer demand for heat pumps, the Company quickly seized the market through its comprehensive HVAC channels and doubled its revenue. ② In the American market, the Company developed the market for multisplit products through its localized brands. ③ In the Southeast Asian market, the Company built a professional workforce to make headway in the water chiller market and established competitive edge with water-cooled magnetic bearing centrifugal chiller units in Thailand.

#### 4. Household Water Solutions

During the period, the Company's water heater and water purifier business achieved revenue of **RMB6.786 billion**, an increase of **15.3%** year-on-year.

#### (1) Water heater

During the reporting period, the Company continued to strengthen its leading advantages. The offline retail share of the Company's water heater business was 30.6%, an increase of 3.5 percentage points year-on-year; online retail share was 33.7%, an increase of 3.4 percentage points year-on-year. Casarte consolidated its high-end market position through differentiated technologies such as crystal tank, seamless titanium tank and gas-electric hybrid system. It is one of the top three brands in the industry with market share of 13.4%.

Following the launch of the limescale-free, leakage-free, and rust-free Casarte Crystal Tank Galaxy series, the Company expanded its dual-tank product line-up meeting user demand for small-size, appealing design, and large-capacity electric water heaters. During the period, the Company's retail share of electric water heaters reached 41.7%, an increase of 2.2 percentage points year-on-year. Casarte's retail share amounted to 15.5%, a growth of 1.8 percentage points year-on-year.

Gas water heater expanded its edge through technological innovation, with revenue increase of more than 20%. During the period, the online retail share of Haier's gas water heaters reached 23.3%, up 2.1 percentage points compared to the same period of last year; offline retail share reached 22.4%, representing a rise of 3.4 percentage points year-on-year. The Company pioneered the hybrid gas/electric constant temperature technology that alternates between gas and electricity to solve users' pain points of slow heat up and inconsistent temperature by providing water at constant temperature, and create enhanced bathing experience.

During the period, the Company's air-sourced heat pump water heater has accelerated the R&D of health-oriented products which featured high water temperature, disinfection, frequency conversion and energy saving. Haier brand has consolidated its leadership with a cumulative offline retail share of over 70%, and an online retail share of 65%. Haier dominated the industry with nine out of ten best-selling models.

#### (2) Water purifier

According to CMM, during the period, Haier's water purifier achieved a retail growth of 14.3% offline with retail share increased by 5 percentage points year-on-year and ranking the Company amongst the top three brands in the industry.

During the period, water purifiers strengthened its competitiveness through product innovation. Following the launch of Casarte's Yunzun (云鳟) mineral water purifier series that solved users' pain point of lack of minerals in purified water, the Company iterated the product and introduced Yunlan (云澜) series with easy filter replacement, helping the Company ranking No. 1 in terms of market share of products above RMB5,000 per unit.

Water purifier concentrated on supply chain optimization and realized in-house manufacturing of filters, water circuit boards and injection mouldings to facilitate product development, scenario implementation and strong revenue growth.

## 5. China operation: accelerating reform and taking the initiative to grow against the headwind.

Facing industry downturn in the first half of the year, in particular multiple pandemic outbreaks in the second quarter, the Company managed to grow against the headwind by accelerated digitalization and distribution network expansion as well as capturing opportunities from government's consumption incentives. According to CMM, the market share of Haier's major home appliances reached 27.4% in the first half of 2022, up 2.4 percentage points year-on-year.

Selling expense ratio was optimized by 0.9 percentage points in China, leveraging reduction in cost redundancies and improvement in marketing efficiency driven by process reform and implementation of digital management tools; increase factory-to-DC fulfilment, while reducing inventory and warehousing handling to reduce logistics expenses.

#### Strengthening distribution network to enhance competitiveness.

(1) Revenue from franchised channel grew 8% driven by ① store digitalization, as of the end of June, more than 8,000 franchised stores were operating on the platform covering 90% of the entire network; digital marketing tools helped conversion rate reach 19% with total transaction value of RMB21.2 billion. ② unlocking the growth potential of weak areas through targeted deployment of staff, products, and marketing resources.

- (2) In the first half of the year, retail sales grew by **25% online**, driven by: ① integrated multiple platforms online and offline, facilitating sharing of membership privileges to maximize user value. ② continued product mix optimization, during the reporting period, 22 new products were launched online by high-end Casarte brand, contributing to 12% increase in ASP. Tmall flagship store's revenue from suite products increased 11 percentage points year-on-year, reaching 56% of total. ③ implementing order management model using algorithm to improve accuracy of order forecasting and inventory turnover, the proportion of factory-to-DC delivery increased by 8 percentage points, realizing over RMB21 million reduction in expenses. ④ strengthened presence on new retail platforms including TikTok and Kuaishou, facilitating promotions with rich contents and increases in private domain traffic. The Company has become No.1 major home appliance brand on both TikTok and Kuaishou.
- (3) In the first half of 2022, the Company's retail revenue from **home improvement channels** amounted to RMB5.1 billion, an increase of 66% year-on-year. During the reporting period, the Company formed strategic partnerships with leading players including Red Star Macalline and Easyhome Furnishing, to share marketing and user resources. The Company also established additional presence in 69 Red Star Macalline malls, 55 Easyhome Furnishing malls, 15 Yuexing Furnishing malls, 9 Ouyada malls and 185 local building materials malls.

#### Strengthening multi-brand strategy to meet diversified user demands

(1) Casarte brand continued to lead the high-end market with 38.6% and 75.2% share in refrigerators and washing machines above RMB10,000 per unit as well as 31.2% share in air conditioners above RMB15,000 per unit. In the first half of 2022, Casarte's revenue increased by 20.8% with a growth of over 30% in the first quarter. Pandemic containment measures put pressure on sales and fulfilment offline in April and May, however momentum restored and growth resumed to 20% in June as the outbreaks were gradually under control.

"Connoisseur series" and "Z series" were introduced targeting high-end and young consumers, while more efforts were made to enhance Casarte's comprehensive sets offerings, in the first half this year, revenue contribution of Casarte's product suites reached 38.6%, a year-on-year increase of 1.5 percentage points. The Company also focused on expanding home improvements related products, Casarte's tumble dryer and dishwasher grew over 50% in the first half of the year, the growth of residential central air conditioners exceeded 80%. The Company accelerated the development in home improvement channels to better meet high-end users' needs for one-stop comprehensive sets of products.

- (2) Positioned as "Gen Z's home appliances", Leader achieved 7.0% growth against the headwind. The breakthrough was made with renewed brand image and a collection of best sellers including "Bigger wind curtain" air conditioner that enjoying popularity with strong blow technology, soft wind blow and smart wind control.
- 6. The Three-Winged Bird focused on "customizing smart home living" for users and continued to grow its capabilities in "scenario solutions, the Smart Home Brain, digital platforms and the 1+N system", to optimize scenario experience and enhance user value.

The Company continued to iterate its scenario solutions. During the reporting period, the Company launched the "1+3+5+N" whole-house complete-scenario smart solution, leveraging Smart Home Brain and whole house connectivity to fulfil users' needs in various living scenarios. During the reporting period, sales volume of the Company's smart devices grew 14.5% year-on-year; daily active users of smart devices surged 63% year-on-year; daily active users of scenario solutions soared 88% year-on-year from 1.5 million to 2.83 million.

Leveraging scenario experience, 1+N capabilities and digital tools, the Company enhanced in-store scenario solutions with increased user value. During the reporting period, the Company added more than 200 new Three-Winged Bird touch points, sales per square metre has increased by 8.2% to RMB21,000/year. Sales of high-end products accounted for 39.74% in Three-Winged Bird stores, an increase of 4.65 percentage points year-on-year.

#### (II) Overseas home appliances and smart home businesses

During the reporting period, the Company's overseas business achieved revenue of **RMB61.481** billion, up **8.0%** year-on-year. Operating profit grew **13.0%** year-on-year to **RMB3.634** billion operating profit margin reached **5.9%**, a growth of **0.2** percentage points year-on-year. The robust performance exceeding the industry was contributed by the Company's swift action to grasp high end market opportunity under the "Rendanheyi (人单合一)" Model, i.e. high-end brands' revenue growth of over 40% in North America. The Company also accelerated channel expansion, in particular in HVAC channel; strengthened local manufacturing capabilities by leveraging global supply chain platform; while mitigating the impact from escalating sea freight and chip shortages with global procurement negotiation, resources optimization and joint procurement.

#### 1. America

In the first half, sales revenue reached **RMB37.434 billion** in the American market, a growth of **6.0%**. High-end brands recorded 40% sales increase and continued the success in the marketplace.

The Company's growth in a negative industry is attributable to long term commitment of product innovation and consumer satisfaction. The successful new launches in the marketplace include Monogram 36 inch integrated panel-ready Column refrigerator, GE Profile™ smart top load and front load washing machine, the first washer with latest Alexa built-in, GE Profile™ UltraFresh™ System Dishwasher with Microban® Antimicrobial Technology, premium brand pro-range, and GE Profile™ ClearView™ Energy Star certified window air conditioner, all of which effectively capturing consumers' demand for improved experience at home.

In the meantime, the Company dedicated to being agile, and to be the easiest to do business with. The Company established favourable customer relationships in not only national retail channel, Builder Groups & Independents, contract channel but also DTC channel, and win the flooring and continuously gain growth. The Company set up 4 special workgroups specializing in manufacture, sourcing, etc. respectively to address the rising cost pressure of H1 through leveraging global synergy platform and resources co-sharing.

The Company opened the water heating manufacturing plant in Camden, South Carolina. Through a vertical integration of the plant, the Company is able to produce high-quality water heaters out of steel coils, serving homes across the U.S. The new plant includes advanced systems for metal fabrication and welding, robotics for material handling and processing, and enamelling of the steel. 140 positions were added in the plant. The Company also opened new West Coast area distribution centre (ADC) in Dixon, California near Sacramento. This addition to the Company's distribution network will help ease supply chain congestion in the Company's ADC near the Port of Los Angeles and reduce delivery times by half for customers in northern California, southern Oregon, and western Nevada, allowing for next day delivery.

During the reporting period, GEA released its 2021 Corporate Citizenship Report, highlighting the latest progress and five bold new goals that will power the company's future work across its five core pillars: Community Engagement, Inclusion & Diversity, Operations Sustainability, Product Sustainability, and Compliance & Ethics. GEA achieved a perfect score on the Human Rights Campaign's Corporate Equality Index (CEI), earning the designation as a "Best Place to Work for LGBTQ Equality" five years in a row.

#### 2. Europe

During the period, the European business achieved revenue of **RMB10.245 billion**, an increase of **12.7%** year-on-year. According to the data from GFK, the Company's market share in Europe has reached 6.8%, up 0.5 percentage points, growth in both revenue and volume ranked first in the market with share expansion in multiple categories including washing machines, refrigerators, dishwashers, and kitchen appliances. The Company's washing machines accounted for 12.7% of the market's volume, an increase of 1.6 percentage points, moved one place up to No. 2 in the industry.

During the period, challenged by high inflation, escalated energy prices and rising shipping and commodity costs, the Company continued to strengthen high-end brand strategy, accumulated consumer insight, accelerated the localization of supply chain and enhanced channel competitiveness to achieve steady growth. The Company met demand for energy-saving products with technological innovation. During the period, 905CD refrigerator and 939 washing machines were launched under Haier brand to raise average prices. Large-volume and energy saving products such as the new ultra-thin iPro7plus washing machine and 905 refrigerators have gained market recognition. The production capacity of the refrigerator factory in Romania was gradually ramping up with accumulated output of 200,000 units, contributing to the rapid growth of built-in refrigerators. In addition, new factories for dishwashers, tumble dryers and kitchen appliances in Turkey were underway. The Company also expanded the room for growth through successive launches of built-in washing machines and refrigerators in home improvement channels.

#### 3. Australian and New Zealand

The Company remained committed to product premiumization and recorded sales revenue of **RMB3.49 billion** in Australia and New Zealand, up **0.9%** year-on-year, a **9.2%** growth in local currency. The share of retail revenue in Australia's mainstream channels reached 17.5%, an increase of 1.7 percentage points, while the market share of retail sales in mainstream channels in New Zealand was 37%, an increase of 3 percentage points year-on-year.

Several premium SKUs were launched under both FPA and Haier brands, adding to the competitiveness of comprehensive solutions; the Company also became No.1 in washing machine category in Australia with 28% market share while best-selling heat pump dryer achieved a record breaking 4.6 percentage points market share gain in one month.

A Specialized team was set up to capture the growth from strong housing market, particular efforts were made to develop new partnerships with interior designers while retail performance was improved with enhanced offerings featuring connectivity and IoT technologies. In addition, the Company also increased manufacturing capacity and agility of the factory in Thailand, where total output grew by 14% during the reporting period.

#### 4. South Asia

During the reporting period, the Company achieved sales revenue of **RMB4.823 billion**, an increase of **22.8%** year-on-year. Among which,

- (1) The market share in India increased by 1.2 percentage points to 10.4%. The Company pressed ahead with brand premiumization and multi-brand strategic implementation, expanded the presence in high-quality channels, and improved supply chain capabilities. ① The Company implemented the multi-brand strategy of Casarte, Haier and Candy to increase the share of mid and high-end sales revenue to 46%, up 5 percentage points year-on-year. ② The Company continued to introduce products that fulfilled local needs, by integrating global design resources, the Company launched the first French door refrigerator. The Company also introduced washing machines with heating function to address users' pain points. ③ The Company enhanced presence of quality channels and expanded penetration to 70%. ④ The Company enhanced operation efficiency of the North Industrial Park and the Pune Industrial Park and developed the supply chain to improve whole-process competitiveness.
- (2) In Pakistan, the Company strengthened leadership in refrigerators, freezers, air conditioners and washing machines. The Company's overall share reached 37%, up 2 percentage points year-on-year. The Company grasped the local demand for highefficiency and energy-saving products and launched the variable-frequency freshness preservation refrigerator series. The Company introduced the T3 air conditioner that can operate under temperature as high as 53°C, thus solving the problem of operation suspension under high temperature condition in the southern region. The Company also launched large-freezer & small-fridge refrigerator to meet large family's demand for more freezing space. The Company's penetration exceeded 70% in Tier 3 and Tier 4 markets with over 300 franchised stores.

#### 5. Southeast Asia

During the reporting period, the Company achieved revenue of **RMB2.922 billion**, an increase of **11.9%** year-on-year. The Company grasped demand for large capacity and health-conscious sterilization and accelerated new product launches to grow market share.

In the Thai market, the Company accelerated high-end brand development, with the market share of T-door and French door refrigerators reaching 35% and topped the industry. The residential air conditioner UV series met the users' needs for health-conscious sterilization in the post-pandemic era, driving the retail volume share of air conditioners to 13.6%, ranking first in the industry. 601 large front-load washing machine gained leadership in the industry, retail sales of front-load washing machines surged 95% in the first half of the year. The Company upgraded retail channels and seized opportunities online, the number of store presence in Thailand's chain store channels increased by 40%, while the number of retail touch points in the Philippines grew 51%. In Vietnam, the Company streamlined sales network into district-province-county-township levels and improved the wholesale capabilities and retail efficiency. In the first half of the year, sales revenue grew 80% online in Southeast Asia market. A flagship store was launched on Lazada in June in Vietnam, the GTM system went live in Malaysia and facilitated digital management of store display, a warehouse management system was also launched in Thailand.

#### 6. Japan

During the period, the Company achieved revenue of **RMB1.837 billion** in Japan, up **3.3%** year-on-year, a growth of **17.9%** in local currency. The Company's market share for freezers, refrigerators and washing machines combined reached 15%, with 15.2% in refrigerators and 42.8% in freezers, both ranked first in the industry. During the period, the Company accelerated the transformation towards mid- to high-end products, and actively expanded the line-up of medium- and large-sized products. The Company seized the refrigerators' market share with Delie series and ultra-thin T-style products under AQUA brand, as well as 468/406 T-door and brand new ultra-narrow 3-door products under Haier brand. The Company captured the market opportunity of health-conscious laundry brought about by the pandemic with AQUA's superior line-up of variable-frequency washing machine products line-up and high-end heat pump front-load washers, as well as Haier's medium-and large-size variable-frequency washing machines. The Company strengthened the freezer product line-up with the differentiated Slim series and the 20th anniversary edition. AQUA's high-end revenue contribution grew 5 percentage points to 61%, while Haier's mid to high-end revenue contribution rose 11 percentage points to 50%.

In addition, the community laundry business continued to lead the industry with a market share of 70%. The Company has established more than 100 multi-scenario experience stores offering laundry, maintenance, clothing, food, and transportation solutions with cross-industry partners including FamilyMart, P&G, ENEOS petrol stations and MUJI, to optimize user experience.

#### (III) Strengthening digitalization for all processes to improve efficiency.

During the reporting period, the Company has strengthened its digital transformation focusing on CRM, lean manufacturing and R&D.

The development of a digital user operation platform. Centring around full life cycle of product purchase, usage, and services, the Company leveraged its User Experiential Brain to integrate marketing, logistics, after-sales and smart devices, so as to visualize user experience, enhance operational efficiency and user satisfaction. In the first half of 2022, 26.59 million new members were added, total number of platform users reached 257 million. Average ticket size per member was 34.3% greater than regular users. ① Establishing digital marketing platform to improve user retention and conversion efficiency. In the first half of 2022, the number of users with retained information² amounted to 11.41 million, a growth of 219% year-on-year; conversion reached 18.93%, an increase of 58% year-on-year; digital retail³ accounted for 22.6% of total sales, a rise of 112% year-on-year. ② Replacing service dispatch centres with system's direct matching of user request and maintenance personnel; accurate prediction and manufacturing of parts & components using algorithm to optimize spare parts expense ratio.

Number of users with retained information: users who allow us to manage the information they submit digitally

Digital retail: sales revenue generated by users acquired through digital tools divided by total sales revenue

#### Lean manufacturing platform:

- ① The manufacturing platform primarily focused on the implementation of digital order management, and DFX new product introduction to improve manufacturing cost competitiveness and delivery efficiency. For example, establish schedule workbenches, which enabled digital management of scheduling, dispatch and logistics coordination, resulting in a 92% accuracy of dispatches with 95% on-time delivery of orders.
- ② Digital procurement service platform facilitated collaborations with third party big data platforms to dynamically optimized supply side resources, increasing the proportion of shared components to save procurement cost.
- Supply chain platform improved management and the accuracy of demand forecasting while facilitating sharing of inventories. In the first half of the year, inventory turnover at regional headquarter level was optimized by 15%.
- The logistics platform targeted end to end optimization of logistics expense by connecting people, cars and data to match vehicles, goods, and orders. In the first half of 2022, truck loading time was reduced by 30%, and logistics expense ratio was reduced by 10%.

**Digitalized R&D platform** was established to optimize product planning process, product life cycle management and standard system, product efficiency<sup>4</sup> was improved by 23% in the first half of the year; in addition, it was also used to implement end to end cost optimization based on modules iterations and facilitate mass application of cost-effective new materials and processes.

#### Development plan for the second half of the year

In the second half of 2022, the Company will press ahead with the three-level brand upgrade strategy of "high-end brand, scenario-based brand and ecosystem brand". Amid macro uncertainties, the Company will seize the opportunities of innovation and structural change in the market through strengthened leadership and forward-looking global deployment. The Company will define the Company's second curve development path by strategizing the smart home trend and building a smart home appliance ecosystem. At the same time, the Company will push forward with digital restructuring to enhance the efficiency throughout the entire value chain.

In the domestic market, the Company remains committed to high-end brand strategic implementation to increase Casarte's market share in all categories, continue to improve competitiveness of air conditioners with a focus on developing core technologies from in-house R&D and strategic alliances; accelerate growth in consumer robotics and small appliances while grasping the suite-oriented and home furnishing market trend as well as new opportunities in tumble dryers and dishwashers, focus on creating value for users and distributors with steady performance; accelerate digital reform to facilitate cost reduction and efficiency enhancement.

<sup>&</sup>lt;sup>4</sup> Product efficiency: Sales revenue divided by quantity of product models

The Company will continue to implement high-end brand strategy in the overseas market, meeting the pressing worldwide demand for energy-efficient and green products leveraging global R&D capabilities, introduce differentiated and efficient products; speeding up development in HVAC channels supported by localized energy efficient facilities; mitigating cost pressure with global supply chain management platform; with Rendanheyi ( $\mbox{$\triangle$}$ ) management model and well-established incentive programmes to inspire employees' enthusiasm, capture growth opportunities, while minimizing market risks.

Significant changes in the Company's operating conditions during the reporting period, and matters occurring during the reporting period that have and expected to have a significant impact on the Company's operating conditions

☐ Applicable √ Not Applicable

#### IV. MAJOR OPERATIONS DURING THE REPORTING PERIOD

#### (I) Analysis of principal business

1. Table of movement analysis on the related items in financial statements

Unit and Currency: RMB

		Corresponding period of	
Items	Current period	last year	Change (%)
Operating revenue	121,857,522,462.22	111,727,756,211.06	9.07
Operating cost	85,061,133,319.20	78,156,467,866.57	8.83
Selling expenses	17,605,612,224.80	16,731,407,296.02	5.22
Administrative expenses	5,132,033,156.92	5,047,535,410.71	1.67
Financial expenses	-202,227,082.17	295,546,337.17	-168.42
R&D expenses	4,595,691,525.07	3,738,316,873.21	22.93
Net cash flow generated from			
operating activities	5,964,247,657.22	8,442,195,160.31	-29.35
Net cash flow generated from			
investing activities	-4,160,668,747.75	-3,237,011,990.71	Not Applicable
Net cash flow generated from			
financing activities	2,160,173,397.21	-9,607,019,105.46	Not Applicable
Other income	546,242,698.94	378,116,328.72	44.46
Gain on fair value changes	-118,790,175.68	64,269,511.32	-284.83
Loss on credit impairment	-258,076,846.14	-44,031,423.21	Not Applicable
Gain from disposal of assets	31,589,207.10	142,414,954.25	-77.82
Income tax expenses	2,000,741,926.36	1,525,749,793.00	31.13

Analysis on the reasons for significant changes in certain indicators:

- 1) Reasons for changes in financial expenses: the decrease of 168.42% in finance costs over the corresponding period was primarily due to the increases in the period's interest income and exchange gains over the corresponding period;
- Reasons for changes in net cash flow generated from financing activities: primarily attributable to the new policy borrowing raised and additional issuance of proceeds during the period;
- 3) Reasons for changes in other income: the increase of 44.46% in other gains over the corresponding period was primarily due the increase in the period's government grants over the corresponding period;
- 4) Reasons for changes in gain on fair value changes: the decrease of 284.83% in gains on fair value changes over the corresponding period was primarily due to the decrease in fair value changes in forward contracts over the corresponding period;
- 5) Reasons for changes in loss on credit impairment: primarily due to the increase in provision for the bad debt of receivables during the period;
- 6) Reasons for changes in gain from disposal of assets: the decrease of 77.82% in gains on property disposal was primarily due to the decrease in the periods' gains on property disposal from subsidiaries over the corresponding period;
- 7) Reasons for changes in income tax expenses: the increase of 31.13% in income tax over the corresponding period was primarily due to the increase in taxable profit of the period.

۷.	Detailed explanation on significant changes in the operation types and the components of
	profit or sources of profit of the Company during the period
	☐ Applicable √ Not Applicable

(II)	Explanations	s on the majo	r changes in	profits	caused by	non-principal	businesses
	☐ Applicable	√ Not Applicab	e				

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#### (III) Analysis of assets and liabilities

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

#### 1. Assets and liabilities

Unit: RMB

Items	Amount as at the end of the period	Percentage of amount at the end of the period over total assets (%)	Amount as at the end of the corresponding period of last year	Percentage of amount at the end of the corresponding period of last year over total assets (%)	Percentage of change in amount from the end of the corresponding period of last year to current period (%)	Explanations
Derivative financial assets	163,084,726.42	0.07	79,819,974.01	0.04	104.32	Mainly due to the fluctuation in value of foreign currency forward contracts
Bills receivable	8,417,636,171.41	3.71	13,354,791,068.29	6.14	-36.97	Mainly due to the change of
Right-of-use assets	3,664,479,071.10	1.62	2,734,678,906.53	1.26	34.00	repayment terms for channels  Mainly due to the increase in lease  liabilities
Trading financial liabilities	79,270,648.00	0.03	6,294,014.40	0.00	1,159.46	Mainly due to the fluctuation in value of foreign currency forward contracts
Contractual liabilities	5,397,435,938.66	2.38	10,027,091,593.60	4.61	-46.17	Mainly due to the decrease in advance receipts with performance obligations
Other current liabilities	1,286,194,473.81	0.57	2,238,767,551.40	1.03	-42.55	Mainly due to the decrease in the amount of value-added tax to be transferred to output tax
Long-term borrowings	2,119,243,998.96	0.94	3,038,573,824.53	1.40	-30.26	Mainly due to the reclassification to non-current liabilities due within one year
Bonds payable			334,730,048.82	0.15	-100.00	Mainly due to the reclassification to non-current liabilities due within one year
Lease liabilities	2,763,944,633.73	1.22	1,960,894,981.47	0.90	40.95	Mainly due to the increase in lease
Long-term payables	49,353,671.92	0.02	99,602,707.76	0.05	-50.45	Mainly due to the repayment of long- term payables
Other equity instruments	81,340,387.43	0.04	118,017,507.59	0.05	-31.08	Mainly due to the decrease in the conversion equity component of the convertible bonds
Treasury stock Other comprehensive income	3,962,689,830.07 1,689,673,248.96	1.75 0.75	2,424,038,819.70 -1,176,851,699.92	1.11 -0.54	63.47 243.58	Mainly due to the share repurchase  Mainly due to the translation of foreign currency financial statements

<u>)</u> .	Ove	erseas Assets				
	√ A <sub>l</sub>	oplicable   Not Appli	icable			
	(1)	Scope of assets Among the assets, RMB10,000), represe			33,800 (unit a	and currency:
	(2)	Relevant information	on on high perc	entage of overseas	assets	
		√ Applicable □ Not	Applicable			
					Unit and C	Surrency: RMB
		Name of overseas asset	Reason for Formation	Operation mode	Operating revenue during the reporting period	Net profit during the reporting period
		Name of overseas asset  Overseas Home Appliance and Smart Home Business	Reason for Formation  Overseas mergers & acquisitions and the Company's own development	Operation mode  Localized Operations with the integration of R&D, manufacturing and marketing	during the reporting	reporting period
		Overseas Home Appliance and	Overseas mergers & acquisitions and the Company's own development	Localized Operations with the integration of R&D, manufacturing and marketing	during the reporting period	reporting period
3.	Res	Overseas Home Appliance and Smart Home Business	Overseas mergers & acquisitions and the Company's own development	Localized Operations with the integration of R&D, manufacturing and marketing esents operating profit.	during the reporting period 61,480,633,415.58	reporting period
3.		Overseas Home Appliance and Smart Home Business  Note: Net profit stated in	Overseas mergers & acquisitions and the Company's own development  the above table representations as of the	Localized Operations with the integration of R&D, manufacturing and marketing esents operating profit.	during the reporting period 61,480,633,415.58	reporting period
3. I.		Overseas Home Appliance and Smart Home Business  Note: Net profit stated in strictions on major as	Overseas mergers & acquisitions and the Company's own development  the above table representations as of the	Localized Operations with the integration of R&D, manufacturing and marketing esents operating profit.	during the reporting period 61,480,633,415.58	reporting period

#### (IV) Analysis of investment

1. Overall analysis on external equity investment

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

In order to establish the competitiveness of service robots for household cleaning, promote the development of the Company's cleaning appliance business, as well as to enhance its corporate governance and reduce routine connected transactions, Qingdao Haier Smart Life Electric Co. Ltd., a wholly-owned subsidiary of the Company, proposed to acquire the 100% equity interest in Qingdao TAB Robot Technology Co., LTD. held by Qingdao Haier Interconnect Technology Co. Ltd., with a cash consideration of RMB125 million. After the completion of the transaction, Qingdao TAB Robot Technology Co., LTD. has become a wholly-subsidiary of Haier Smart. As at the end of the reporting period, the transaction has been completed. For details of the investment, please refer to the Announcement of Haier Smart Home Co., Ltd. on the Acquisition of 100% Equity Interest in Qingdao TAB Robot Technology Co., LTD. by a Subsidiary and Connected Transaction disclosed on 29 April 2022 by the Company.

#### (1) Significant equity investment

√ Applicable □ Not Applicable

Please see the above "1. Overall analysis on external equity investment".

#### (2) Significant non-equity investment

√ Applicable □ Not Applicable

In order to further enhance the sustained high-quality growth of Haier refrigerators in the domestic market, optimize the domestic supply chain, further strengthen the market competitiveness in Shandong, Southwest and Central China and achieve rapid growth in Shandong, Southwest and Central China, the Company invested in the construction of a project with an annual production capacity of 2 million units of large refrigerators in Jiulong Industrial Zone, Jiaozhou, Qingdao through a newly established subsidiary, with a total investment of RMB3.07 billion. The project is currently in progress. For details of the investment, please refer to the Announcement of Haier Smart Home Co., Ltd. on Investing in Large Refrigerator Project with an Annual Capacity of 2 Million Units disclosed on 29 April 2022 by the Company.

#### (3) Financial assets measured at fair value

√ Applicable □ Not Applicable

 $\mathsf{RMB}$ 

	Initial		Current purchase/ sale during the	Investment income during the reporting	Changes in fair value during the
Items	investment cost	Source of funds	reporting period	period	reporting period
Wealth management products	2,142,050,007.50	Self-owned	-15,583,835.62	42,007,117.65	1,621,089.28
Investments in other equity instruments	3,587,415,678.11	Self-owned		2,596,583.32	-56,965,311.85
Investments in trading equity instrument	284,382,243.23	Self-owned	-200,041,952.15	45,206,370.39	-24,266,144.66
Investment funds	124,067,582.04	Self-owned	42,633,245.20		-43,056,624.92
Derivative financial assets	29,450,000.00	Self-owned	_	132,833,541.83	89,404,517.91
Total	6,167,365,510.88		-172,992,542.57	222,643,613.19	-33,262,474.24

Note: As of 30 June 2022, the aggregate balance of foreign exchange derivative transaction amounted to approximately US\$1.579 billion.

/\/\	Sala	of n	naterial	accate	and	oquity/
(V)	Sale (	OT I	nateriai	assets	and	eauitv

√ Applicable □ Not Applicable

In order to focus on the main business of smart home, optimize resources allocation and realize investment income, Haier Shareholdings (Hong Kong) Limited, a wholly-owned subsidiary of the Company, transferred 25% equity interest in Qingdao Haier Mold Co., Ltd. to Qingdao Haier Mold Smart Cloud Technology Co., Ltd. for an amount of RMB277 million. After the completion of the transaction, Haier Shareholdings (Hong Kong) Limited will no longer hold any equity interest in Qingdao Haier Mold Co., Ltd. As at the end of the reporting period, the transaction has been completed. For details of the investment, please refer to the Announcement of Haier Smart Home Co., Ltd. on the Transfer of 25% Equity Interest in Qingdao Haier Mold Co., Ltd. by a Subsidiary and Connected Transaction disclosed on 29 April 2022 by the Company.

#### (VI) Analysis on major subsidiaries and Investees

☐ Applicable √ Not Applicable

#### (VII) Structured entities controlled by the Company

☐ Applicable √ Not Applicable

#### V. OTHER DISCLOSURES

#### (I) Potential risks

√ Applicable □ Not Applicable

- 1. Risk of decreasing market demand due to macroeconomic slowdown. Sales of white goods as durable consumer appliances are subject to users' income level and their expectations of future income growth which will have a certain impact on their willingness to purchase products. A slowdown in macroeconomic growth causing a decline in users' purchasing power will have a negative impact on industry growth. In addition, a slowdown in real estate market will also have a negative impact on market demand.
- 2. Risk of price war caused by intensified industry competitions. The white goods industry is highly competitive with a high degree of product homogeneity, industry concentration has continued to increase. However, the increase in inventory in individual sub-sectors due to demand-supply imbalance may lead to price war. Furthermore, rapid technological advancements, scarce talents in the industry, shortened product life cycles and ease of imitation are making it increasingly difficult to profit. Although new products, services and technologies are often associated with higher selling prices, it has become necessary for the Company to invest more in R&D.

- 3. Risk of fluctuations in raw material prices. The Company's products and core components use metal such as steel, aluminium, and copper, as well as commodities such as plastics and foam. If the prices of raw materials continue to rise, it will put certain pressure on the Company's production and operations. In addition, the Company relies on third party manufacturers and suppliers for key raw materials, components and manufacturing equipment, any disruption in supply or significant price increases by these suppliers will have a negative impact on the Company's businesses. As a leader in the industry, the Company will take measures including volume & price adjustment mechanism as well as hedging to reduce the risk of raw material fluctuations on its operations.
- 4. Operational risk in overseas business. The Company has established production bases, R&D centres, and marketing centres in many parts of the world, with the proportion of overseas revenue increasing year by year. Overseas markets are subject to political and economic situations (including events such as military conflicts), legal systems and regulatory regimes of those countries and regions. Significant changes in these factors will pose certain risks to the Company's local operations in these markets. The Company has taken various measures to mitigate the relevant impacts, including collaborating with suppliers and distributors, improving production efficiency, expanding supply chain to other countries, and safety measures to protect its people and assets.
- 5. Risk of exchange rate fluctuations. As the Company expands its global footprint, the import and export of products involve the exchange of foreign currencies such as the U.S. dollar, the Euro, and the Japanese yen. If the exchange rates of relevant currencies fluctuate, it will have a certain impact on the Company's financial position. In addition, the Company's consolidated financial statements are denominated in Renminbi, while the financial statements of its subsidiaries are measured and reported in the currency of their primary economic environment in which the entity operates and are therefore subject to currency exchange risk. In this regard, the Company uses hedging instruments to reduce its exposure to exchange rate fluctuations.
- 6. Risk of policy changes. The home appliance industry is closely related to the consumer market and the real estate market. Changes in macroeconomic policies, consumption investment policies, real estate policies and relevant laws and regulations will affect product demand, which in turn will affect product sales of the Company. The Company will closely monitor changes in policies, laws, and regulations to ensure stable operation of its businesses.
- 7. Risk of uncertainties resulted from COVID-19 outbreak. The COVID-19 outbreak that gradually spread around the end of 2019 may lead to a further weakening of consumer demand for home appliances, which in turn will affect the Company's product sales. Lockdowns and travel restrictions will reduce people's mobility and hamper the operations of sales networks. Besides, the pandemic may also cause disruptions to the operations of distributors, logistical disruptions in the delivery of product could result in distributors' dissatisfaction with the Company's services and consequently reduced demand for the Company's products. The Company will leverage its anti-pandemic experience in the Chinese market and coordinate its global resources to mitigate the impact of the pandemic on its businesses.

- 8. Credit risk. If the Company is not able to collect all trade receivables from its distributors, or distributors are not able to settle the Company's trade receivables in a timely manner, the Company's business, financial status, and operation performance may be adversely affected. In relation to this risk, the Company will maintain flexibility by offering credit period of 30 to 90 days to certain distributors based on their credit history and transaction amount.
- 9. Inventory risk. Excess inventory might occur as the Company cannot always accurately predict trends and events and maintain appropriate inventory levels; thus, the Company may be forced to offer discounts or promotions to manage the slow-moving inventory. On the other hand, a shortage of inventory may lead to loss of sales opportunities for the Company. However, the Company will conduct regular impairment assessment of its inventory and manage its inventory according to market situation.

#### (II) Other disclosures

☐ Applicable √ Not Applicable

# **Section IV Corporate Governance**

#### I. INTRODUCTION TO THE GENERAL MEETINGS OF SHAREHOLDERS

Meeting	Date	Index for details of websites designated for publishing resolutions	Date of disclosure	Resolutions approved
2021 Annual General Meeting	28 June 2022	For details, please refer to the Announcement on Resolutions passed at the 2021 Annual General Meeting, 2022 First A Shares Class Meeting, 2022 First D Shares Class Meeting and 2022 First H Shares Class Meeting of Haier Smart Home Co., Ltd. (L2022–042) published by the Company on the website of Shanghai Stock Exchange (www.sse. com.cn) and the four major securities newspapers	29 June 2022	Considered and approved the resolutions related to annua report, internal control audit report, profit distribution proposal, re-appointment of auditor, external guarantees routine connected transactions, general mandate to issue additional shares / repurchase shares share option incentives, re-election of the Board of Directors / the Board of Supervisors and amendmen of the Company's system, etc.
2022 First A Shares Class Meeting 2022 First D Shares Class Meeting 2022 First H Shares Class Meeting				Considered and approved the resolutions for share option incentives and general mandate to repurchase shares, etc.

# Preferred shareholders whose voting rights have been restored requested an extraordinary general meeting

☐ Applicable √ Not Applicable

#### Explanation of Shareholders' general meeting

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

The 2021 Annual General Meeting and the 2022 First A/D/H Shares Class Meetings of the Company was held in successive order by way of on-site voting and network voting by poll at Room B101, Haier Rendanheyi Research Center, Haier Information Park, No.1 Haier Road, Qingdao, the PRC, in the afternoon on 28 June 2022, considering the annual report and other relevant resolutions. The total number of the shares of the Company carrying voting right amounted to 9,337,037,472 shares (of which 6,198,798,156 shares were A shares, 271,013,973 shares were D shares and 2,867,225,343 shares were H shares). 820 shareholders and proxies, representing 6,456,427,607 shares or 69.15% of the total number of the shares of the Company carrying voting right, were present at the 2021 Annual General Meeting. 770 shareholders and proxies, representing 4,203,253,922 shares or 67.81% of the total number of A shares of the Company carrying voting rights, were present at the 2022 First A Shares Class Meeting; 40 shareholders and proxies, representing 147,537,203 shares or 54.44% of the total number of D shares of the Company carrying voting rights, were present at the 2022 First D Shares Class Meeting; 9 shareholders and proxies, representing 2,103,823,118 shares or 73.37% of the total number of H shares of the Company carrying voting rights, were present at the 2022 First H

Shares Class Meeting. The Directors, supervisors, and senior management of the Company as well as the lawyers engaged by the Company also attended the abovementioned four meetings. The abovementioned meetings were convened by the Board of the Company and Chairman Mr. Liang Haishan presided over the meetings. The Company had 11 Directors, of whom 9 Directors attended the meetings (Directors Xie Juzhi and Wu Qi were unable to attend the meetings due to personal engagement); the Company had 3 supervisors, of whom 3 supervisors attended the meeting. The secretary to the Board of the Company attended the abovementioned meetings and other members of senior management of the Company were invited to attend the abovementioned meetings.

# II. CHANGES IN OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT OF THE COMPANY

√ Applicable □ Not Applicable

Name	Position	Change Situation
Li Huagang	Chairman and President	Election
Liang Haishan	Chairman	Resignation
Shao Xinzhi	Vice Chairman	Election
Xie Juzhi	Vice Chairman	Resignation
Gong Wei	Director, Chief Financial Officer, and Vice President	Election
Wu Changqi	Director	Resignation
Lin Sui	Director	Resignation
Xie Juzhi	Vice President	Appointment
Song Yujun	Vice President	Appointment
Zhao Yanfeng	Vice President	Appointment
Wang Li	Vice President	Retired
Liu Xiaomei	Secretary to the Board	Appointment
Ming Guozhen	Secretary to the Board	Resignation

# Explanation of changes in Directors, supervisors and senior management of the Company

√ Applicable □ Not Applicable

During the reporting period, the term of office of the 10th session of the Board of Directors, the Board of Supervisors, and senior management expired, and the 10th session was renewed to the 11th session. Some members of the directors and senior management or their positions have changed in the 11th session as compared to the 10th session, which is shown in the preceding table (those without changes are not presented).

# III. PROPOSAL OF PROFIT DISTRIBUTION OR CAPITALIZATION OF CAPITAL RESERVE

# Proposal for interim profit distribution and proposal for reverse conversion into share capital

Whether distributed or converted

No

#### **Section IV Corporate Governance**

#### IV. EQUITY INCENTIVE PLAN. EMPLOYEE STOCK OWNERSHIP PLAN OR OTHER EMPLOYEE INCENTIVES AND EFFECTS THEREOF

Relevant incentive events disclosed in provisional announcements but without **(I)** subsequent development or changes during implementation

 Applicable	□ Not	Applicable

#### **Summary of Matters**

Completion of registration of grant of reserved options under the 2021 A Share Option Incentive Scheme: According to the relevant resolutions of the 25th meeting of the 10th session of the Board of Directors held by the Company on 15 December 2021, it was confirmed that the total number of reserved options granted under the Company's 2021 A Share Option Incentive Scheme was 4,525,214. In accordance with this resolution, the Company completed the registration of the aforementioned grant of shares on 17 January 2022.

Introduction of 2022 A Share Option Incentive and completion of grant: As the Company is leading the effort to upgrade its Internet of Things from "high-end brands" to "scenario brands", and to "ecological brands", the Company needs to have long-term planning to ensure the achievement of its strategic results and also improve its long-term incentive scheme in line with the above objectives. Therefore, considered and approved at the General Meeting and Class Meeting convened on 28 June 2022, the Company introduced the 2022 A Share Option Incentive. And as considered and approved at the Board Meeting held on the same date, 104,756,896 options were granted to the incentive recipients.

#### **Query Index**

For details, please refer to the Announcement of Haier Smart Home Co., Ltd on the Completion of Registration of the Grant of the Reserved Share Options under the 2021 A Share Option Incentive Scheme disclosed by the Company on 19 January 2022.

For details, please refer to the 2022 A Share Option Scheme of Haier Smart Home Co., Ltd (draft) disclosed by the Company on 29 April 2022, the Announcement on the Adjustment to the Company's 2022 A Share Option Incentive Scheme and Grant of 2022 A Share Option to Incentive Recipients by Haier Smart Home Co., Ltd disclosed by the Company on 29 June 2022, and relevant contents of the announcements of resolutions at the General Meeting.

#### **Summary of Matters**

# Introduction of New Phase of A Share and H Share

Employee Stock Ownership Plan: In order to further improve the governance mechanism of the Company, create shareholder value and promote the comprehensive implementation of the Company's IoT smart home ecological brand strategy, as considered and authorized at the 2020 Annual General Meeting held by the Company on 25 June 2021, the Company considered and introduced the 2022 H Share Core Employee Stock Ownership Plan of Haier Smart Home Co., Ltd (Draft) and the 2022 A Share Core Employee Stock Ownership Plan of Haier Smart Home Co., Ltd (Draft) at the 28th meeting of the 10th session of the Board of Directors held by the Company on 28 April 2022. During the reporting period, the Company promoted the opening of accounts and other related works for the 2022 A Share and H Share Employee Stock Ownership Plan.

#### **Query Index**

For details, please refer to the 2022 A Share Core Employee Stock Ownership Plan of Haier Smart Home Co., Ltd (Draft), the 2022 H Share Core Employee Stock Ownership Plan of Haier Smart Home Co., Ltd (Draft) and relevant contents disclosed by the Company on 29 April 2022.

# (II) Incentive events not disclosed in provisional announcements or with subsequent development

# Equity incentive □ Applicable √ Not Applicable Other explanations □ Applicable √ Not Applicable Employee stock ownership plan □ Applicable √ Not Applicable Other Incentives □ Applicable √ Not applicable

#### 1. ENVIRONMENTAL INFORMATION

(I) Explanation of the environmental protection status of companies and their important subsidiaries that are key emission units announced by the environmental protection department

√ Applicable □ Not Applicable

1. Information on pollutant discharge

√ Applicable □ Not Applicable

The Company's indirect non-wholly owned subsidiaries Zhengzhou Haier Air-conditioning Co., Ltd. ("Zhengzhou Air-conditioning"), Qingdao Jiaonan Haier Washing Machine Co., Ltd. ("Jiaonan Washing Machine"), Hefei Haier Refrigerator Co., Ltd. ("Hefei Refrigerator"), Wuhan Haier Water Heater Co., Ltd. ("Wuhan Water Heater"), Wuhan Haier Freezer Co., Ltd. ("Wuhan Freezer"), Dalian Haier Refrigerator Co., Ltd. ("Dalian Refrigerator"), Qingdao Haier (Jiaozhou) Co., Limited ("Jiaozhou Air-Conditioning"), Qingdao Haier Special Refrigerator Co., Ltd. ("Huangdao Special Refrigerator") and Tianjin Haier Cleaning Electrical Appliances Co., Ltd. ("Tianjin Washing Machine") are among the key emission units announced by the local environmental protection department.

The main information on pollutant discharge is as follows:

#### (1) Zhengzhou Air-conditioning

Main pollutants:

Wastewater. According to the *Technical Specification for Application and Issuance of Pollutant Permit — Wastewater Treatment (for Trial)* (HJ 978–2018), Development Zone Energy should apply for a pollutant discharge permit and detect 17 types of pollutants (including specific pollutants), namely, total cadmium, total chromium, total mercury, total lead, total arsenic, hexavalent chromium, COD, ammonia nitrogen, total phosphorus, total nitrogen, PH, suspended solids, chroma, petroleum, BOD, rate of flow and temperature

- ② Way of discharge: indirect discharge
- Number and distribution of discharge outlets: one, north of the wastewater treatment plant, pipeline discharge

Concentration and total amount of discharge and approved total amount of discharge:

According to the discharge permit, the concentration and total amount of pollutant discharge subject to approval for the total amount are as follows:

No.	Name of pollutant	Concentration of discharge	Total amount of discharge	Approved total amount of discharge	
1 2	COD Ammonia	20.74 mg/L 3.72 mg/L	0.24 tons 0.02 tons	6.25 tons 0.63 tons	No No
	nitrogen	G			

⑤ Pollutant discharge standards implemented: Wastewater Quality Standards for Discharge to Municipal Sewers (GBT 31962-2015)

#### (2) Jiaonan Washing Machine

Main pollutants:

Wastewater. According to the Technical Specification for Application and Issuance of Pollutant Permit — Wastewater Treatment (for Trial) (HJ 978-2018), Development Zone Energy should apply for a pollutant discharge permit and detect 17 types of pollutants (including specific pollutants), namely, total cadmium, total chromium, total mercury, total lead, total arsenic, hexavalent chromium, COD, ammonia nitrogen, total phosphorus, total nitrogen, PH, suspended solids, chroma, petroleum, BOD, rate of flow and temperature.

- ② Way of discharge: intermittent discharge
- Number and distribution of discharge outlets: one, north of the wastewater treatment plant, pipeline discharge
- Concentration and total amount of discharge and approved total amount of discharge:

According to the discharge permit, the concentration and total amount of pollutant discharge subject to approval for the total amount are as follows:

No.	Name of pollutant	Concentration of discharge	Total amount of discharge	Approved total amount of discharge	
1 2	COD Ammonia	60.3mg/L 7.67mg/L	3.091 tons 0.396 tons	60 tons 5.48 tons	No No
_	nitrogen	7.07.111g/ E	0.000 10110	0.10 10110	

Discharge to Municipal Sewers (GBT 31962-2015)

#### (3) Hefei Refrigerator

Main pollutants:

Wastewater. According to the *Technical Specification for Application and Issuance of Pollutant Permit — Wastewater Treatment (for Trial)* (HJ 978–2018), Development Zone Energy should apply for a pollutant discharge permit and detect 8 types of pollutants (including specific pollutants), namely, total nitrogen (as N), total phosphorus (as P), rate of flow, suspended solids, PH, Chemical oxygen demand (COD), ammonia nitrogen (NH3-N), and five-day biochemical oxygen demand (BOD5)

Exhaust gas. According to the *Volatile Organic Unorganized Emission Control Standard* (GB 37822-1-2019), Development Zone Energy should apply for a pollutant discharge permit and detect pollutants. Main types of atmospheric pollutants: particulate matter, non-methane total hydrocarbons

- 2 Way of discharge: continuous discharge
- Number and distribution of discharge outlets: 1 sewage, at the north entrance of the refrigerator Park; 22 exhaust gas, at the refrigerator block A(10), block B(10), and Phase III Factory(2)
- Concentration of discharge and discharge standard: According to the discharge permit, the concentration and total amount of pollutant discharge subject to approval for the total amount are as follows:

No.	Name of pollutant	Concentration of discharge	Total amount of discharge	Approved total amount of discharge	
					_
1	COD	101.603 mg/L	17.2 tons	300 tons	No
2	Ammonia nitrogen	12.523 mg/L	2.13 tons	28 tons	No
3	total nitrogen	33.95 mg/L	5.68 tons	20 tons	No
4	total phosphorus	1.635 mg/L	1.082 tons	5 tons	No

⑤ Pollutant discharge standards implemented: Wastewater Quality Standards for Discharge to Municipal Sewers (GBT 31962-2015)

#### (4) Wuhan water heater

① Main pollutants:

Wastewater. According to the *Technical Specification for Application and Issuance of Pollutant Permit — Wastewater Treatment (for Trial)* (HJ 978–2018), Wuhan water heater should apply for a pollutant discharge permit and detect 9 types of pollutants (including specific pollutants), namely, COD, total zinc, suspended solids, ammonia nitrogen (NH3-N), five-day biochemical oxygen demand (BOD5), PH, anionic surface active agent, total phosphorus, and animal and vegetable oils.

- 2 Way of discharge: indirect discharge
- Number and distribution of discharge outlets: one, on the southwest of the wastewater treatment plant, pipeline discharge
- Concentration and total amount of discharge and approved total amount of discharge:

According to the discharge permit, the concentration and total amount of pollutant discharge subject to approval for the total amount are as follows:

No.	Name of pollutant	Concentration of discharge	Total amount of discharge	Approved total amount of discharge	
1 2	COD Ammonia nitrogen	40 mg/L 0.336 mg/L	4.58 tons 0.0385 tons	9.075 ton 0.9075 ton	No No

⑤ Pollutant discharge standards implemented: Wastewater Quality Standards for Discharge to Municipal Sewers (GBT 31962-2015)

#### (5) Wuhan freezer

Main pollutants:

Wastewater. According to the *Technical Specification for Application and Issuance of Pollutant Permit — Wastewater Treatment (for Trial)* (HJ 978–2018), Wuhan freezer should apply for a pollutant discharge permit and detect 9 types of pollutants (including specific pollutants), namely, COD, total zinc, suspended solids, ammonia nitrogen (NH3-N), five-day biochemical oxygen demand (BOD5), PH, anionic surface active agent, total phosphorus, and animal and vegetable oils.

- Way of discharge: indirect discharge
- Number and distribution of discharge outlets: one, on the south of the wastewater treatment plant, pipeline discharge

4 Concentration and total amount of discharge and approved total amount of discharge:

According to the discharge permit, the concentration and total amount of pollutant discharge subject to approval for the total amount are as follows:

No.	Name of pollutant	Concentration of discharge	Total amount of discharge	Approved total amount of discharge	
1 2	COD Ammonia nitrogen	46 mg/L 0.497 mg/L	0.96 tons 0.01 tons	4.3628 tons 0.4365 ton	No No

⑤ Pollutant discharge standards implemented: Wastewater Quality Standards for Discharge to Municipal Sewers (GBT 31962-2015)

#### (6) Dalian Refrigerator

Main pollutants:

Wastewater. According to the Environmental Impact Report Form of Construction Project, a total of 6 types of pollutants should be tested, namely, PH, COD, total phosphorus, suspended solids, total nitrogen and petroleum.

- 2 Way of discharge: indirect discharge
- Number and distribution of discharge outlets: one, energy wastewater plant, pipeline discharge
- Concentration and total amount of discharge and approved total amount of discharge:

The concentration and total amount of pollutant discharge subject to approval for the total amount are as follows:

Win a blance 14 1 a

No.	Name of pollutant	Concentration of discharge	Total amount of discharge	Approved total amount of discharge	excessive discharge
1	COD	0mg/L	0 tons	Pollutant discharge permit	No
1	005	orng/ E	0 10110	management, no requirements regarding the total amount	110
2	Ammonia nitrogen	0mg/L	0 tons	Pollutant discharge permit management, no requirements regarding the total amount	No

⑤ Pollutant discharge standards implemented: Integrated Wastewater Discharge Standard of Liaoning Province (DB 21/1627-2008)

#### (7) Jiaozhou Air-Conditioning

Main pollutants:

Hazardous waste. According to the national directory, 10 types of hazardous waste detected are namely: waste oil, sludge, slag powder, computer boards, activated carbon, cotton filters, lightning tubes, soldering flux buckets, paint buckets and packaging bags.

- ② Way of discharge: Hazardous waste is transferred to a qualified hazardous waste disposal unit for disposal.
- Total amount of discharge and approved total amount of discharge:

No.	Name of hazardous waste	Total amount of transfer (tons)	Total amount of the management plan (tons)	Whether it is excessive discharge
1	Packaging bags	0.08	0.5	no
2	Waste oil	17.7	40	no
3	Slag powder	15.48	30	no
4	Forklift battery	17.92	22	no
5	Sludge	3.68	5	no
6	Paint buckets	1	4	yes

Pollutant discharge standards implemented: Directory of National Hazardous Wastes (Version 2021), Law of the People's Republic of China on the Prevention and Control of Environmental Pollution by Solid Waste

#### (8) Huangdao Special Refrigerator

① Main pollutants:

Organic exhaust gas. According to legislative requirements, Development Zone Energy should apply for a pollutant discharge permit and detect the primary type of pollutant in the atmosphere, namely non-methane hydrocarbon (VOC), with the maximum concentration of discharge not exceeding 60mg/m³. A qualified third-party testing unit is commissioned to conduct organic exhaust gas concentration testing and issue a report on a quarterly basis.

- Way of discharge: Continuous discharge
- Number and distribution of discharge outlets: Four in total, one absorption exhaust port at the northeast corner of the plant roof, and two welding exhaust ports and one foam exhaust port at the west side of the plant roof

Concentration and total amount of discharge and approved total amount of discharge: No control regarding the total amount of discharge of organic exhaust gas

No.	Name of pollutant	Concentration of discharge	Total amount of discharge	Approved total amount of discharge	Whether it is excessive discharge
1	VOC	2.8mg/m <sup>3</sup>	0.52 tons	No control regarding the total amount of discharge of VOC	no

5 Implementation of the Volatile Organic Compounds Discharge Standards Part 7: Other Industries in Shandong Province (DB37/2801.7–2019)

#### (9) Tianjin Washing Machine

① Main pollutants:

Wastewater. According to legislative requirements, a pollutant discharge permit should be applied and enforced, and 4 types of pollutants should be tested, namely, COD, ammonia nitrogen, PH and suspended solids.

- Way of discharge: Indirect discharge
- Number and distribution of discharge outlets: one, the wastewater plant, pipeline discharge
- 4 Concentration and total amount of discharge and approved total amount of discharge:

According to the discharge permit, the concentration and total amount of pollutant discharge subject to approval for the total amount are as follows:

No.	Name of pollutant	Concentration of discharge	Total amount of discharge	Approved total amount of discharge	Whether it is excessive discharge
1	COD	23mg/L	0.177 tons	34.742 tons	no
2	Ammonia	0.628mg/L	0.0048 tons	3.127 tons	no
	nitrogen				

Description 5 Pollutant discharge standards implemented: Integrated wastewater discharge standard (DB12356-2018)

2.	Construction and operation of pollution prevention and treatment facilities:					
	√ Applicable □ Not Applicable					
	Zhengzhou Air-conditioning, Jiaozhou Air-Conditioning, Wuhan Freezer, Wuhan Water Heater and Tianjin Washing Machine have one, one, one, two and one wastewater treatment plants with a designed treatment capacity of 550 tons/day, 300 tons/day, 550 tons/day, 300 tons/day and 260 tons/day, and 300 tons/day, respectively; there is one wastewater treatment plant in Dalian Haier Park responsible for collecting and treating the wastewater produced by the Dalian Park Companies with a wastewater treatment capacity of 300 tonnes/day. The construction, maintenance and daily operation of all wastewater treatment facilities are conducted in accordance with the requirements of national and local environmental laws and regulations. Information on all wastewater discharge is subject to 24-hour online monitoring and such monitored information is transmitted to environmental authorities in a real-time manner. All equipment is operating normally. In addition, the Company fully promotes all plants to install exhaust treatment facilities and VOCs online monitoring facilities. All equipment is operating normally and exhaust produced is treated by the prevention and treatment facilities before compliant release and is monitored.					
3.	Environmental impact assessment of construction projects and other environmental protection administrative permits					
	√ Applicable □ Not Applicable					
	The Company and its subsidiaries execute construction project implementation and production in accordance with the requirements of laws and regulations and strictly comply with the "three simultaneous" requirements of environmental protection for construction projects in the process of environmental impact assessment, and have passed environmental assessment acceptance and are not involved in any environmental illegal conducts such as construction before approval.					
4.	Emergency plans for environmental incidents					
	√ Applicable □ Not Applicable					
	The Company and its subsidiaries have formulated <i>Emergency Plans for Environmental Incidents</i> in accordance with the requirements of laws and regulations and organized drills, and continue to improve and upgrade the plans based on drill results.					
5.	Self-monitoring environmental programs					
	√ Applicable □ Not Applicable					
	The Company complies with national and local environmental standard requirements in					

respect of all pollutant discharge. Wastewater collected is subject to standard treatment and is released in a compliant manner. It is under real-time monitoring through the automatic online wastewater monitoring system, which shares its information with Haier

Smart Energy System. In March 2017, the Company passed the upgraded certification in relation to ISO14001 environment management system. In May 2021, a professional certification firm was appointed to conduct a review and audit on the operation of ISO14001 system in 2020, where satisfactory results were obtained to demonstrate its good operating condition; In May 2022, a second review and audit was conducted on the operation of the system in 2021.

		operation of the system in 2021.			
	6.	Administrative penalty due to environmental issues during the Reporting Period			
		☐ Applicable √ Not Applicable			
	7.	Other environmental information that should be disclosed			
		☐ Applicable √ Not Applicable			
(II)		lanation on environmental protection of companies other than major utant-emission units			
√ Applicable □ Not Applicable					
	1.	Administrative penalty due to environmental issues			
		□ Applicable √ Not Applicable			
	2.	Other environmental information disclosure with reference to major pollutant-emission units			
		√ Applicable □ Not Applicable			
		All division of the Company execute construction project implementation and production in accordance with the requirements of laws and regulations and strictly comply with the "three simultaneous" requirements of environmental protection for construction projects in the process of environmental impact assessment, and have passed environmental assessment acceptance and are not involved in any environmental illegal conducts such as			

construction before approval.

Through Haier Smart Energy Center, an industry leading energy big data analysis system, the Company implements centralized dynamic monitoring and digitalized management in respect of major energy consumption, such as water, electricity and gas, of all plants across the country by utilizing automatized and informationalized technology and an integrated management model. It automatically collects precise information on energy resources and completes prediction and analysis of energy consumption information to optimize energy adjustment, reduce energy consumption per unit production to achieve low-carbon production.

3.	Reasons for failure to disclose other environmental information
	□ Applicable √ Not Applicable
Evr	planation of the subsequent progress or changes in the disc

# (III) Explanation of the subsequent progress or changes in the disclosure of environmental information content during the Reporting Period

√ Applicable □ Not Applicable

The Company will continue to maintain and improve existing results and strictly comply with existing environmental protection and emission standards to achieve compliant emission.

# (IV) Relevant information favorable to ecological protection, pollution prevention and control and environmental responsibility fulfillment

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

The Company proactively advances product iteration and upgrade and participates in the development of ecological environment. The Company took part in the formulation of energy consumption standard of household appliances organized by Beijing Institute of Standardization to promote the shift to energy-saving models in the household appliance field. We cooperated with relevant organizations in relevant refrigerant research and development projects to strive for the application of refrigerants with lower greenhouse gas emission. Meanwhile, the Company and Haier's suppliers, among others, cooperated in the research and development of low-carbon related technology, such as recyclable packaging materials, to facilitate environmental protection.

The Company proactively responds to the household appliance recycling policies of the NDRC by launching a household appliance recycling project and investing in the construction of Haier's household appliance recycling interconnection factory. With the recycling business as the starting point, we tapped into the disintegration process and implemented extended accountability for household appliance manufacturers. The measure will significantly boost the efficiency of resource utilization to achieve sustainable development.

(V)	Measures taken during	the	Reporting	Period	to	reduce	its	carbon	emission	and
	their effectiveness									

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

As the leading enterprise in the industry, the Company proactively seeks ways to achieve carbon neutrality and carbon peak and optimize industrial structure and energy structure. Currently, the Company has designed and established Haier Zhong De Smart Park, Haier's first "beacon base" in the world to achieve carbon neutrality, and intends to expand its coverage within the Company in the future, with a view to reaching carbon neutrality for Haier Smart Home's industrial parks in the PRC within a reasonable time, while giving due regards to comprehensive elements, such as costs.

# 2. Particulars on the efforts to consolidate and expand its achievements in poverty alleviation and rural area invigoration

	Applicable	Not	Applicab	اد
V	ADDIICADIE	INOL	ADDIICAD	יוכ

In accordance with the national targeted poverty alleviation plan and documentation requirements, the Company emphasizes poverty alleviation and conducts targeted poverty alleviation within the authority granted on the general meeting in respect of, among others, donations.

For years, the Company has made genuine contributions to education to improve the basic cultural quality of people in poverty and skills of families in poverty, with an emphasis on shoring up the weak link of the education sector and stopping inter-generational poverty. As of now, the Company, Haier Group Companies (the effective controller of the Company) and its subordinate enterprises have constructed over 300 hope primary schools and hope secondary schools, covering 26 provinces, municipalities and autonomous regions in the PRC. It also offers continuous resource assistance to such schools every year to effectively boost the base education capacity in poverty regions and improve education quality. At the same time, the Company focuses on poverty alleviation in agricultural development and public welfare fund support to actively respond to the government's call for social responsibility fulfillment. In the first half of 2022, the Company spent approximately RMB6.62 million on targeted poverty alleviation.

#### I. FULFILLMENT STATUS OF UNDERTAKINGS

(I) The undertakings made by the ultimate controllers, shareholders, related parties, acquirer as well as the Company and other relevant parties during or up to the reporting period

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Background of undertakings	Type of undertakings	Covenanter	Contents of undertakings	Date and term of undertakings	Any deadline for performance	Whether performed in a timely and strict way
Undertaking related to significant reorganization	Eliminate the property right defects in land etc.	Haier Group Corporation	During the period from September 2006 to May 2007, the Company issued shares to Haier Group Corporation ("Haier Group") to purchase the controlling equity in its four subsidiaries, namely Qingdao Haier Air-Conditioner Electronics Co., Ltd. (青岛海尔空调电子有限公司), Hefei Haier Air-conditioning Co., Limited (合肥海尔空调器有限公司), Wuhan Haier Electronics Co., Ltd. (武汉海尔电器股份有限公司), Guizhou Haier Electronics Co., Ltd. (青岛海网空调電子有限公司), With regard to the land and property required in the operation of Qingdao Haier Air-Conditioner Electronics Co., Ltd. (青島海爾空調電子有限公司), Hefei Haier Air-conditioning Co., Limited (合肥海尔空调器有限公司), Wuhan Haier Electronics Co., Ltd. (武汉海尔电器股份有限公司) (the "Covenantees"), Haier Group made an undertaking (the "2006 Undertaking"). According to the content of 2006 Undertaking and then condition of each Covenantee, Haier Group will constantly assure that Covenantees will lease the land and property owned by Haier Group for free. Haier Group will make compensation in the event that the Covenantees suffer loss due to the unavailability of such land and property.	27 September 2006, long-term	Yes	Yes
	Address competition issues	Haier Smart Home Co., Ltd.	Prior to the Transaction (hereinafter "the Transaction" refers to the transaction in relation to the privatisation of Haier Electronics by Haier Smart Home), Haier Electric was a controlling subsidiary of the Company and did not compete with the Company; after the completion of the Transaction, Haier Electric became a wholly-owned or controlling subsidiary of the Company and no new competition with the Company existed or will arise. There is no new peer competition or potential competition between the Company and other related parties controlled by the controlling shareholders or the de facto controllers of the Company.	31 July 2020 long-term	Yes	Yes

Background of undertakings	Type of undertakings	Covenanter	Contents of undertakings	Date and term of undertakings	Any deadline for performance	Whether performed in a timely and strict way
	Address connected transactions	Haier Group Corporation	1. The Transaction constitutes a connected transaction and the connected transaction procedures performed under the Transaction are in compliance with the relevant regulations. The pricing of the connected transaction is fair and there are no circumstances under which the interests of the listed company and the non-connected shareholders are prejudiced. 2. Upon completion of the Transaction, the Company and its affiliates will take lawful and effective measures to minimize and regulate the connected transactions with the listed company, take the initiative to safeguard the interests of the listed company and all shareholders, and refrain from taking advantages of connected transactions for improper benefits. 3. Provided that there is no conflict with laws and regulations, if connected transactions between the Company and its affiliates and the listed company occur or exist which cannot be avoided or for which there are reasonable reasons, the Company and its affiliates will legally enter into a transaction agreement with the listed company to ensure strict compliance with the procedures of connected transactions required by the laws, regulations, regulatory documents and the articles of association of the Company, conduct transactions in accordance with the principles of marketability and fair prices to ensure the fairness and compliance of connected transactions, and refrain from taking advantages of such connected transactions to engage in any acts that are detrimental to the interests of the listed company or its minority shareholders, and at the same time, comply with the information disclosure obligations in accordance with relevant regulations.	29 July 2020, long-term	Yes	Yes

Background of undertakings	Type of undertakings	Covenanter	Contents of undertakings	Date and term of undertakings	Any deadline for performance	Whether performed in a timely and strict way
	Address competition issues	Haier Group Corporation	1. The Company and its controlling subsidiary, Haier COSMO Co., Ltd., were principally engaged in investment business during the reporting period, and the Company and its controlling subsidiary. Haier COSMO Co., Ltd. (including its subsidiaries and entities with more than 30% shareholding), have no real or potential competition with Haier Smart Home; 2. the domestic and overseas white goods businesses and assets held by the Company (including the Company's subsidiaries and entities with more than 30% shareholding) have been injected into Haier Smart Home through asset consolidation and equity transfer in accordance with the commitments made by the Company in January 2011 and the requirements for adjusting such commitments as considered and approved by Haier Smart Home at its 2014 annual general meeting; 3, Since the acquisition of 100% of Haier New Zealand Investment Holding Company Limited (which holds 100% of the shares in Fisher & Paykel Appliances Holdings Limited) by Haier Smart Home's offshore subsidiary, Haier Singapore Investment Holding Co., Ltd., following the completion in July 2018, the Company (including the Company's subsidiaries and entities with more than 30% shareholding) and Haier Smart Home do not have any competing relationship in any business areas both within and outside the PRC. During the reporting period, the Company (including the Company's subsidiaries and entities with more than 30% shareholding) did not have any new peer competition with Haier Smart Home; 4. Upon completion of the Transaction, the Company (including the Company's subsidiaries and entities with more than 30% shareholding) and its affiliates do not have any new or potential peer competition with Haier Smart Home; 5. During the period when the Company is the controlling shareholder of Haier Smart Home and the shares of Haier Smart Home and entities with more than 30% shareholding) and its affiliates do not have any new or potential peer competition with Haier Smart Home and the shares of Haier Smart Home and entities w	29 July 2020, long-term	Yes	Yes

Background of undertakings	Type of undertakings	Covenanter	Contents of undertakings	Date and term of undertakings	Any deadline for performance	Whether performed in a timely and strict way
	Others	Haier Group Corporation	Upon completion of the Transaction, the Company will strictly comply with the Company Law, the Securities Law, the relevant regulations of the China Securities Regulatory Commission, the Shanghai Stock Exchange and the articles of association of Haier Smart Home, etc., fairly exercise shareholders' rights and fulfill shareholders' obligations, refrain from taking advantage of its shareholding position for improper benefits, ensure the listed company will continue to be completely separate from the Company and other enterprises on which the Company exercises control and exerts significant influence in terms of management, personnel, assets, finance, organization and business operations, and maintain the continued independence of the listed company in terms of management, personnel, assets, finance, organization and business operations. Upon completion of the Transaction, the Company will comply with the provisions of the Notice on Several Issues concerning Regulating Fund Transactions between Listed Companies and Their Affiliates and the External Guarantee of Listed Companies and the Circular of China Securities Regulatory Commission and China Banking Regulatory Commission on Regulating the External Guaranties Provided by Listed Companies to regulate the external guarantees by listed company and their subsidiaries, and will not misappropriate the funds of the listed company and their subsidiaries. The Company undertakes to strictly fulfill the above commitments. In the event that the interests of the listed company and other enterprises on which the Company will legally bear the corresponding liability for damage.	29 July 2020, long-term	Yes	Yes

Background of undertakings	Type of undertakings	Covenanter	Contents of undertakings	Date and term of undertakings	Any deadline for performance	Whether performed in a timely and strict way
	Address connected transactions	HCH (HK) INVESTMENT MANAGEMENT CO., LIMITED	1. The Transaction constitutes a connected transaction and the connected transaction procedures performed under the Transaction are in compliance with the relevant regulations. The pricing of the connected transaction is fair and there are no circumstances under which the interests of the listed company and the non-connected shareholders are prejudiced. 2. Upon completion of the Transaction, the Company and other enterprises on which the Company exercises control will take lawful and effective measures to minimize and regulate the connected transactions with the listed company, take the initiative to safeguard the interests of the listed company and all shareholders, and refrain from taking advantages of connected transactions for improper benefits. 3. Provided that there is no conflict with laws and regulations, if connected transactions between the Company and other enterprises on which the Company exercise control and the listed company occur or exist which cannot be avoided or for which there are reasonable reasons, the Company and other enterprises on which the Company and other enterprises on which the Company exercise control will legally enter into a transaction agreement with the listed company to ensure strict compliance with the procedures of connected transactions required by the laws, regulations, regulatory documents and the articles of association of the Company, conduct transactions in accordance with the principles of marketability and fair prices, and refrain from taking advantages of such connected transactions to engage in any acts that are detrimental to the interests of the listed company or its minority shareholders, and at the same time, comply with the information disclosure obligations in accordance with relevant regulations. 4. Any covenants and arrangements between the Company and other enterprises on which the Company exercise control and the listed company in relation to connected transactions shall not prevent the other party from conducting business or dealing with any third part	29 July 2020, long-term	Yes	Yes

Background of undertakings	Type of undertakings	Covenanter	Contents of undertakings	Date and term of undertakings	Any deadline for performance	Whether performed in a timely and strict way
Undertaking related to refinancing	Eliminate the property right defects in land etc.	Haier Group Corporation	Haier Group Corporation undertakes that it will assure Haier Smart Home and its subsidiaries of the constant, stable and unobstructed use of the leased property. In the event that Haier Smart Home or any of its subsidiaries suffers any economic loss due to the fact that leased property has no relevant ownership certificate, Haier Group Corporation will make compensation to impaired party in a timely and sufficient way and take all reasonable and practicable measures to support the impaired party to recover to normal operation before the occurrence of loss. Upon the expiration of relevant leasing period, Haier Group Corporation will grant or take practicable measures to assure Haier Smart Home and its subsidiaries of priority to continue to lease the property at a price not higher than the rent in comparable market at that time. Haier Group Corporation will assure Haier Smart Home and its subsidiaries of the constant, stable, free and unobstructed use of self-built property and land of the Group. In the event that Haier Smart Home or any of its subsidiaries fails to continue to use self-built property according to its own will or in original way due to the fact that self-built property has no relevant ownership certificate, Haier Group Corporation will take all reasonable and practicable measures to eliminate obstruction and impact, or will support Haier Smart Home or its affected subsidiary to obtain alternative property as soon as possible, if Haier Group Corporation anticipates it is unable to cope with or eliminate the external obstruction and impact with its reasonable effort. For details, please refer to the <i>Announcement of Qingdao Haier Co., Ltd. on the Formation, Current Situation of the Defective Property, the Influence on Operation of Issuer Caused by Uncertainty of Ownership, Solution for the Defect and Guarantee Measures (L2014–005) published by the Company on the four major securities newspapers and the website of Shanghai Stock Exchange on 29 March 2014.</i>		Yes	Yes

Background of undertakings	Type of undertakings	Covenanter	Contents of undertakings	Date and term of undertakings	Any deadline for performance	Whether performed in a timely and strict way
	Eliminate the property right defects in land etc.	Haier Smart Home Co., Ltd.	The Company undertakes that it will eliminate the property rights defects of the Company and main subsidiaries within five years with reasonable business effort since 24 December 2013, to achieve the legality and compliance of the Company and main subsidiaries in terms of land and property. For details, please refer to the Announcement of Olingdao Haier Co., Ltd. on the Formation, Current Situation of the Defective Property, the Influence on Operation of Issuer Caused by Uncertainty of Ownership, Solution for the Defect and Guarantee Measures (L2014–005) published by the Company on the four major securities newspapers and the website of Shanghai Stock Exchange on 29 March 2014. As at the end of 2018, the Company has resolved the property defects of itself and its eight major subsidiaries. After the approval of the board meeting held by the Company on 5 November 2018 and the general meeting held on 21 December 2018, the term of the above undertakings was extended for three years based on the original deadline. At present, the property defects of the five major subsidiaries have been properly resolved by applying for property ownership certificates, relocating the defective properties and categorizing them as reserve alongside the lands, divesting the defective properties with the equity of the subsidiaries and other means. The Company has fulfilled this undertaking.	24 December 2013, eight years	Yes	Yes
Undertakings related to equity incentive	Others	Haier Smart Home Co., Ltd	The Company will not provide loans or any other forms of financial assistance, including guaranteeing their loans, to any incentive recipient for acquiring relevant stock options under this incentive plan.	15 September 2021/28 June 2022, the completion of equity incentive implementation	Yes	Yes
Other undertakings	Asset injection	Haier Group Corporation	Inject the assets of Haier Photoelectric to the Company or dispose such assets through other ways according to the requirements of the domestic supervision before June 2025. For more details, please refer to the Announcement of Haier Smart Home Co., Ltd. on the Changes of Some Commitments on Asset Injection (L2020-024) published on the four major securities newspapers and the website of Shanghai Stock Exchange on 30 April 2020.	December 2015 to June 2025	Yes	Yes

II. NON-OPERATING UTILIZATION OF FUNDS BY CONTROLLING SHAREHOLDERS AND OTHER RELATED PARTIES DURING THE REPORTING PERIOD.  □ Applicable ✓ Not Applicable  III. INFORMATION ON NON-COMPLIANCE GUARANTEES □ Applicable ✓ Not Applicable  IV. INFORMATION ON INTERIM AUDIT □ Applicable ✓ Not Applicable  V. CHANGES IN MATTERS COVERED BY THE NON-STANDARD AL OPINION ON THE PREVIOUS YEAR'S ANNUAL REPORT AND IT HANDLING □ Applicable ✓ Not Applicable  VI. MATTERS RELATING TO BANKRUPTCY AND RESTRUCTURING □ Applicable ✓ Not Applicable  VII. MATERIAL LITIGATION AND ARBITRATION MATTERS □ Material litigation and arbitration matter during the reporting period  VIII. PUNISHMENT AND CORRECTION ON THE LISTED COMPANY ALD DIRECTORS, SUPERVISORS, SENIOR MANAGEMENT, CONTROL SHAREHOLDERS AND ULTIMATE CONTROLLERS DUE TO SUSTOF LAW VIOLATIONS AND THE ISSUE OF RECTIFICATION □ Applicable ✓ Not applicable  IX. EXPLANATION OF THE INTEGRITY STATUS OF THE COMPANY ITS CONTROLLING SHAREHOLDERS AND ULTIMATE CONTROL DURING THE REPORTING PERIOD	
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UII. MATERIAL LITIGATION AND ARBITRATION MATTERS  ☐ Material litigation and arbitration matter during the reporting period  √ No material litigation and arbitration matters during the reporting period  VIII. PUNISHMENT AND CORRECTION ON THE LISTED COMPANY AID DIRECTORS, SUPERVISORS, SENIOR MANAGEMENT, CONTROL SHAREHOLDERS AND ULTIMATE CONTROLLERS DUE TO SUSIOF LAW VIOLATIONS AND THE ISSUE OF RECTIFICATION  ☐ Applicable ✓ Not applicable  IX. EXPLANATION OF THE INTEGRITY STATUS OF THE COMPANY ITS CONTROLLING SHAREHOLDERS AND ULTIMATE CONTROLLING SHAREHOLDERS AND ULTIMATE CONTROL	
<ul> <li>VII. MATERIAL LITIGATION AND ARBITRATION MATTERS         <ul> <li>Material litigation and arbitration matter during the reporting period</li> <li>√ No material litigation and arbitration matters during the reporting period</li> </ul> </li> <li>VIII. PUNISHMENT AND CORRECTION ON THE LISTED COMPANY AND DIRECTORS, SUPERVISORS, SENIOR MANAGEMENT, CONTROL SHAREHOLDERS AND ULTIMATE CONTROLLERS DUE TO SUSTOF LAW VIOLATIONS AND THE ISSUE OF RECTIFICATION</li> <li>□ Applicable √ Not applicable</li> </ul> <li>IX. EXPLANATION OF THE INTEGRITY STATUS OF THE COMPANY ITS CONTROLLING SHAREHOLDERS AND ULTIMATE CONTROL</li>	à
<ul> <li>Material litigation and arbitration matter during the reporting period</li> <li>√ No material litigation and arbitration matters during the reporting period</li> <li>VIII. PUNISHMENT AND CORRECTION ON THE LISTED COMPANY AND DIRECTORS, SUPERVISORS, SENIOR MANAGEMENT, CONTROL SHAREHOLDERS AND ULTIMATE CONTROLLERS DUE TO SUSIOF LAW VIOLATIONS AND THE ISSUE OF RECTIFICATION</li> <li>□ Applicable √ Not applicable</li> <li>IX. EXPLANATION OF THE INTEGRITY STATUS OF THE COMPANY ITS CONTROLLING SHAREHOLDERS AND ULTIMATE CONTROL</li> </ul>	
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ITS CONTROLLING SHAREHOLDERS AND ULTIMATE CONTROL	
☐ Applicable √ Not applicable	

#### X. SIGNIFICANT RELATED-PARTY TRANSACTIONS

- (I) Related-party transactions relating to daily operation
  - Matters that have been disclosed in temporary announcements and with no subsequent progress or change

☐ Applicable √ Not applicable

2. Matters that have been disclosed in temporary announcements and with subsequent progress or change

√ Applicable □ Not applicable

Pursuant to the "Resolution on Proposal to the General Meeting to Authorize the Board of Directors and its Authorized Persons to Sign the Framework Agreement on Connected Transactions for 2020-2022" (《关于提请股东大会授权董事会及其授权人士签署2020—2022 年关联交易框架协定的议案》) considered and approved at the 10th meeting of the 10th session of the Board of Directors and the Second Extraordinary General Meeting of 2020, the "Resolution on Signing the Framework Agreement on Connected Transactions" (《关于签署关联交易框架协定的议案》) considered and approved at the 14th meeting of the 10th session of the Board of Directors, and the "Resolution of Haier Smart Home Co., Ltd. on Renewing the Framework Agreement on Financial Services with Haier Group Corporation and Estimated Amount of Connected Transactions" (《海尔智家股份有限公司关于与海尔集团公司续签〈金融服务框架协定〉暨预计关联交易额度的议案》) considered and approved at the 18th meeting of the 10th session of the Board of Directors and the 2020 Annual General Meeting, the Company has made estimation on the connected transactions for the next three years, as detailed in the aforesaid announcements regarding the resolutions of the meetings.

For the actual performance of the Company's connected transactions in the first half of 2022, please refer to "XII. Related parties and related-party transactions" under section X — Financial and Accounting Report set out in this regular report.

3. Matters not disclosed in temporary announcements

☐ Applicable √ Not applicable

#### (II) Related-party transactions regarding acquisition or disposal of assets/equity

 Matters disclosed in temporary announcements and with no subsequent progress or change

√ Applicable □ Not applicable

#### **Summary of matters**

cash.

# The acquisition of 100% equity interest in Qingdao TAB Robot Technology Co., LTD. and connected transaction: In order to establish the competitiveness of service robots for household cleaning and promote the development of the Company's cleaning appliance business, as well as to enhance its corporate governance and reduce routine connected transactions, Qingdao Haier Smart Life Electric Co., Ltd., a wholly-owned subsidiary of the Company, acquired 100% equity interest in Qingdao TAB Robot Technology Co., LTD., which was owned by Qingdao Haier Interconnect Technology Co., Ltd., at a consideration of RMB125.0 million in

#### Query index

For details, please refer to the Announcement of Haier Smart Home Co., Ltd. on the Acquisition of 100% Equity Interest in Qingdao TAB Robot Technology Co., LTD. by a Subsidiary and Connected Transaction disclosed on 29 April 2022

The transfer of 25% equity interest in Qingdao Haier Mold Co., Ltd. and connected transaction: In order to focus on the smart home appliance business, optimize resource allocation and generate investment income, Haier Shareholdings (Hong Kong) Limited, a wholly-owned subsidiary of the Company, transferred 25% equity interest in Qingdao Haier Mold Co., Ltd. to Qingdao Haier Mold Smart Cloud Technology Co., Ltd., at a consideration of RMB277.0 million in cash.

For details, please refer to the Announcement of Haier Smart Home Co., Ltd. on the Transfer of 25% Equity Interest in Qingdao Haier Mold Co., Ltd. by a Subsidiary and Connected Transaction disclosed on 29 April 2022

	2.	Matters that have been disclosed in temporary announcements and with subsequent progress or change
		☐ Applicable √ Not applicable
	3.	Matters not disclosed in temporary announcements
		□ Applicable √ Not applicable
	4.	If performance agreement is involved, the performance achieved during the reporting period shall be disclosed
		☐ Applicable √ Not applicable
(111)	Sigr	nificant related-party transactions of joint external investment
	1.	Matters that have been disclosed in temporary announcements and with no subsequent progress or change
		☐ Applicable √ Not applicable
	2.	Matters that have been disclosed in temporary announcements and with subsequent progress or change
		□ Applicable √ Not applicable
	3.	Matters not disclosed in temporary announcements
	3.	Matters not disclosed in temporary announcements  ☐ Applicable    √ Not applicable
(IV)		
(IV)		□ Applicable √ Not applicable
(IV)	Amo	□ Applicable √ Not applicable  bunts due to or from related parties  Matters that have been disclosed in temporary announcements and with no
(IV)	Amo	□ Applicable √ Not applicable  bunts due to or from related parties  Matters that have been disclosed in temporary announcements and with no subsequent progress or change
(IV)	Amo	□ Applicable √ Not applicable  bunts due to or from related parties  Matters that have been disclosed in temporary announcements and with no subsequent progress or change  □ Applicable √ Not applicable  Matters that have been disclosed in temporary announcement and with subsequent
(IV)	Amo	<ul> <li>□ Applicable           √ Not applicable         ounts due to or from related parties     </li> <li>Matters that have been disclosed in temporary announcements and with no subsequent progress or change</li> <li>□ Applicable           √ Not applicable</li> <li>Matters that have been disclosed in temporary announcement and with subsequent progress or change</li> </ul>

# **Section VI Significant Issues**

(V)	it h	ancial busine as a related ted parties										
	√ Applicable □ Not applicable											
	1.	Deposit bus	iness									
		√ Applicable	☐ Not appl	icable								
		Unit and Currency: RME										
		Related party	Relationship	Maximum daily deposit limit	Range of deposit interest	Balance as at the beginning of the period	Changes Total amount deposited during the period	of the period Total amount withdrawn during the period	Balance as at the end of the period			
		Haier Finance Co., Ltd.	Subsidiary of Haier Group	32 billion	0.385% to 3.5%	28,744,602,432.65	225,622,196,116.58	222,369,714,439.54	31,997,084,109.69			
		Total	/	/	/	28,744,602,432.65	225,622,196,116.58	222,369,714,439.54	31,997,084,109.69			
	2.	Lending bus √ Applicable	iness □ Not appl	icable			Ut	nit and Cur	rency: RME			
		Related party	Relationship	Loan limit	Range of loan interest	Balance as at the beginning of the period	Changes Total amount deposited during the period	of the period Total amount withdrawn during the period	Balance as at the end of the period			
		Haier Finance Co., Ltd.	Subsidiary of Haier Group	7 billion	1.81%-2.00%	336,507,659.12		53,834,130.12	282,673,529.00			
		Total	/	/	/	336,507,659.12		53,834,130.12	282,673,529.00			

# **Section VI Significant Issues**

3.	Trustee	business	or	other	finance	businesses

 $\sqrt{\mbox{ Applicable }}$   $\square$  Not applicable

Unit and Currency: RMB

Related party	Relationship	Type of business	Total amount	Actual number of occurrence
Haier Finance Co.,	Subsidiary of Haier Group	Foreign exchange derivatives	5.5 billion	188,966,929.21
Haier Finance Co., Ltd.	Subsidiary of Haier Group	products Service charge	80 million	13,688,276.03

#### 4. Others

 $\square$  Applicable  $\sqrt{}$  Not applicable

#### (VI) Other material related transactions

 $\square$  Applicable  $\sqrt{}$  Not applicable

### (VII) Others

☐ Applicable √ Not applicable

# **Section VI Significant Issues**

### XI. SIGNIFICANT CONTRACTS AND THEIR EXECUTION

<b></b>	JIV	G. 111 IC				A010	A11D		'	_/\L	<b>5</b> 51					
	1	Truste	eeshi	р, со	ntract	ing and	lleas	ing								
		☐ App	olicable	e √N	ot app	licable										
	2	Signif	icant	guar	antee	s perfo	rmed	and	outst	andi	ng dı	ıring 1	the re	porti	ing p	eriod
		√ Appli	icable	$\square$ N	ot App	licable										
												Unit a	ınd Cu	ırrency	: RME	310'000
						nal guarantees pro	vided by the	Company (ex	cluding gua	rantees for	subsidiaries)					
Guaran	tor	Relationship between the guarantor and the listed company	Secured party	Amount of guarantee	Date of occurrence of the guarantee (date of agreement)	Commencement date of quarantee	Expiry date of guarantee	Type of guarantee	Status of principle	Collateral (if any)	Whether the guarantee has been fulfilled	Whether the guarantee is overdue	Overdue amount of the guarantee	Whether there is a counter- guarantee	Whether Related- party guarantee or not	Relationship
Quaran	toi	Company	party	guarantee	agreement	guarantee	guarantee	guarantee	nabilities	(ii dily)	Tullilleu	13 Overdue	guarantee	guarantee	01 1101	Helationalip
		-		* .		ntees for subsidiaries antees for subsidiarie										
						Guara	ntees provided	by the Compa	any for subsid	diaries						
		guarantees for subsi- guarantees for subsi-		-												1,133,669 1,013,666
					Total	amount of guarante	es provided by	the Company	(including gu	uarantees for	subsidiaries)					
	total am	guarantee (A + B) ount of guarantees t	o net assets o	of the Compan	y (%)											1,013,666 11.8
Amount	of guara	ntees for shareholde														0
		guarantees provided otal amount of guara				vith asset-liability ration	o exceeding 70	1% (D)								210,252 0
		the above three guar			ure guarantees											210,252 Not applicable
Explana	tion of gu	arantee status			-											None
	3	Other														
	☐ Applicable √ Not Applicable															

#### XII. STATEMENT ON OTHER SIGNIFICANT EVENTS

√ Applicable □ Not Applicable

- Entrusted wealth management: By the end of the reporting period, the balance of the Company's entrusted wealth management amounted to RMB3.692 billion, including two parts: ① temporarily-idle fundraising wealth management: at the end of December 2018, the Company's proceeds for the issuance of convertible corporate bonds were fully landed. In order to improve the yield of temporarily-idle funds, the Company intended to carry out cash management with the amounts not exceeding RMB0.5 billion after approved by the Board of Directors. By the end of the reporting period, the balance of the entrusted wealth management amounted to RMB75 million; ② Temporary-idle funds wealth management by the Company and certain subsidiaries: Under the premise of ensuring sufficient capital required by the principal operating activities and daily operations, the Company and certain subsidiaries purchased some low risk wealth management products and structured deposits from major commercial banks to improve the yield of temporarily-idle funds and the return for shareholders within the authority of the president's office meeting and under the condition of ensuring fund safety. By the end of the reporting period, the balance of the entrusted wealth management amounted to RMB3.617 billion.
- (2) Progress of the A-share repurchase: On 30 March 2022, the Company convened the 27th meeting of the 10th session of the Board of Directors, which considered and approved the Resolution in Relation to the Repurchase Plan of a Portion of Public A Shares of Haier Smart Home Co., Ltd. It approved the Company to use its own funds to repurchase a portion of A shares of the Company by way of centralised bidding. The repurchase price is no more than RMB35 per share and the proposed total repurchase amount is no more than RMB3.0 billion and no less than RMB1.5 billion. The period of this repurchase is within 12 months from the date the Board considered and approved the resolution of repurchase of shares. As at the end of the reporting period, the Company had repurchased a total of 55,702,939 shares, representing 0.59% of the total share capital of the Company. The highest price purchased was RMB26.00 per share and the lowest price was RMB23.50 per share, and the amount paid was RMB1,406,719,792.04. For details, please refer to the announcements on the related progress disclosed by the Company on a monthly basis.
- (3) Progress of the Shareholding Increase by shareholders: On 8 March 2022, Qingdao Haichuangzhi Management Consulting Enterprise (Limited Partnership) (hereinafter referred to as "Haichuangzhi"), a concerted actor of Haier Group Corporation (the actual controller of Haier Smart Home Co., Ltd.), informed the Company that Haichuangzhi intended to increase its shareholding of the Company's A shares within the time frame permitted by relevant laws and regulations in the next 6 months, with the amount no less than RMB200 million and no more than RMB350 million (including the increased shares of the Shareholding Increase). As at the end of the reporting period, the Shareholding Increase was completed. Haichuangzhi's shareholding of the Company's A shares increased by 15,712,200 accumulatively, with an amount of shareholding increase of approximately RMB347,719,237.42. For details, please refer to the Announcement of Haier Smart Home Co., Ltd. on the Increase in Shareholding of the Company by Actual Controller's Concerted Actor, and the Announcement of Haier Smart Home Co., Ltd. on Implementation Result of the Increase in Shareholding of the Company by Actual Controller's Concerted Actor disclosed on 9 March 2022 and 19 March 2022 respectively, and other related announcements.

#### I. CHANGES IN SHARE CAPITAL

- (I) Table of Changes in shares
  - 1. Table of Changes in shares

		Prior to	changes	Issue	Increas	se/decrease in s		After cl	nanges	
			Percentage	of new	Bonus	converted to				Percentage
		Amount	(%)	shares	shares	shares	Others	Sub-total	Amount	(%)
I.	Restricted shares									
	State-owned									
	shares	_	_	_	_	_	_	_	_	_
	2. Shares held by									
	state-owned									
	legal entities	_	_	_	_	_	_	_	_	_
	Other domestic									
	entities held									
	shares	_	_	_	_	_	_	_	_	_
	Including:									
	Shares held by									
	domestic									
	non-state-									
	owned lega	I								
	entities	_	_	_	_	_	_	_	_	_
	Shares held by									
	domestic									
	individuals	_	_	_	_	_	_	_	_	_
	4. Shares held by									
	foreign entities	_	_	_	_	_	_	_	_	_
	Including:									
	Shares held by									
	offshore									
	legal entities	-	_	_	_	_	_	_	_	_
	Shares held by									
	offshore									
	individuals	_	_	_	_	_	_	_	_	_
.	Non-restricted									
	shares	9,398,704,530	100.00	41,413,600	-	_	6,673,840	48,087,440	9,446,791,970	100.00
	1. Ordinary shares									
	in RMB	6,308,552,654	67.12	_	_	_	_	_	6,308,552,654	66.78
	2. Domestically									
	listed									
	foreign-owned									
	Shares	-	_	-	_	-	_	-	_	-
	3. Offshore listed									
	foreign-owned									
	Shares	3,090,151,876	32.88	41,413,600	_	-	6,673,840	48,087,440	3,138,239,316	33.22
	4. Others	-	_	_	_	-	-	_	-	_
III.	Total shares	9,398,704,530	100.00	41,413,600	_	_	6,673,840	48,087,440	9,446,791,970	100.00

#### 2. Statement on the changes in shares

√ Applicable □ Not Applicable

- H-share convertible bonds: On 27 October 2020, the China Securities Regulatory Commission issued the "Reply to the Approval of Issuance of Overseas Listed Foreign Shares and Convertible Corporate Bonds by Haier Smart Home Co., Ltd." (《关于核准 海尔智家股份有限公司发行境外上市外资股及可转换公司债券的批覆》) (Zheng Jian Xu Ke [2020] No. 2768), which approved that: (1) the Company to issue not more than 2,856,526,138 overseas listed foreign shares (including additional shares issued to holders of convertible corporate bonds not exceeding HK\$8.0 billion or equivalent in foreign currencies upon the exercise of the convertible rights), with a par value of RMB1 each, all of which are ordinary shares. After the completion of this issuance, the Company can be listed on the main board of the Stock Exchange of Hong Kong Limited (hereinafter referred to as the "Hong Kong Stock Exchange"); (2) the issuance of corporate bonds not exceeding HK\$8.0 billion or equivalent in foreign currencies that can be converted into the Company's overseas listed foreign shares by the overseas wholly-owned subsidiaries guaranteed by the Company. On 23 December 2020, 2,448,279,814 H shares of the Company, issued for the privatisation of Haier Electronics (a Hong Kong listed company), were listed and traded on the Main Board of the Hong Kong Stock Exchange, and the related convertible bonds under the H share convertible bonds scheme amounting to HK\$7,993 million became valid and in effect immediately after the listing. During the reporting period, HK\$124,000,000 of the convertible bonds were converted into a total of 6,673,840 H shares of the Company and the outstanding amount was HK\$275,000,000.
- (2)Placing of H share: Pursuant to the Resolution on Granting General Mandate to the Board of Directors on Additional Issuance of H shares of the Company considered and passed at the Company's 2020 Annual General Meeting, the Resolution of Haier Smart Home Co., Ltd. on the Issue and Listing of New H Shares on the Main Board of the Stock Exchange of Hong Kong Limited considered and passed at the 23rd meeting of the 10th session of the Board of Directors of the Company, etc. and the China Securities Regulatory Commission's "Reply to the Approval of Issuance of Overseas Listed Foreign Shares by Haier Smart Home Co., Ltd." (《关于核准海尔智家 股份有限公司发行境外上市外资股的批复》) (Zheng Jian Xu Ke [2021] No. 4055), the Company can additionally issue no more than 73,000,000 overseas listed foreign shares (H shares), with a par value of RMB1 each, all of which are ordinary shares. On the 26th meeting of the 10th session of the Board of Directors of the Company on 11 January 2022, the Resolution on the Placing of New H Shares Under the General Mandate of Haier Smart Home Co., Ltd. was considered and passed and 41,413,600 H shares will be issued by the Company.

On 21 January 2022, in accordance with the aforesaid resolutions and reply, the Company issued 41,413,600 overseas listed foreign shares (H shares). The new shares accounted for 0.439% of the total number of issued shares and 1.448% of the total number of H shares, respectively, upon completion of placing and the Stock Exchange of Hong Kong Limited has granted the approval for the listing of and permission to deal in the shares on its Main Board.

Based on the above, during the reporting period, the share capital of the Company was changed from 9,398,704,530 shares at the beginning of the reporting period to 9,446,791,970 shares.

Effect of changes in shares on the financial indicators such as earnings per share and net assets per share (if any) after the reporting period to the disclosure date of interim report

√ Applicable		Not	Aр	plica	ble	9
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For the interim period in 2022, the Company recorded a net profit attributable to shareholders of the parent company of RMB7,949,084,472.70 and equity attributable to owners of the parent company as at the end of the reporting period of RMB86,251,016,004.21, representing earnings per Share of RMB0.841 and net asset per Share of RMB9.130, based on the total share capital as at the end of the reporting period of 9,446,791,970 Shares; and earnings per Share of RMB0.841 and net asset per Share of RMB9.129, based on the total share capital as at the date of disclosure of the interim report of 9,448,155,076 Shares.

4. Other disclosure deemed necessary by the Company or required by securities regulatory authorities

	Applicable		Not	Applicable
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(II) Changes in shares with selling restrictions

☐ Applicable √ Not Applicable

#### II. INFORMATION ON SHAREHOLDERS

(I) Total number of shareholders:

Total number of ordinary shareholders by the end of the reporting period 150,163

Total numbers of preferential shareholders with restoration of voting rights 0

by the end of the reporting period

# (II) Table of shareholdings of top ten shareholders, top ten shareholders of tradable shares (or shares without selling restrictions) by the end of the reporting period

Unit: share

#### Shareholdings of top ten shareholders

Name of shareholder (full name)	Increase/ decrease during the reporting period	Number of shares held at the end of the period	Percentage (%)	Number of shares held with selling restrictions	Status of share marked or	,	Nature of shareholder
					Status	Number	
HKSCC NOMINEES LIMITED	_	2,239,863,660	23.71	_	Unknown	_	Unknown
Haier COSMO Co., Ltd. (海尔卡奥斯股份有限公司)	-	1,258,684,824	13.32	-	None	-	Domestic non-state- owned legal entity
Haier Group Corporation	-	1,072,610,764	11.35	-	None	-	Domestic non-state- owned legal entity
Hong Kong Securities Clearing Co., Ltd.	-	715,059,902	7.57	-	None	-	Unknown
HCH (HK) INVESTMENT  MANAGEMENT CO., LIMITED	-	538,560,000	5.70	-	None	-	Foreign legal entity
China Securities Finance Corporation Limited	-	182,592,654	1.93	-	None	_	Unknown
Qingdao Haier Venture & Investment Information Co., Ltd. (青岛海尔创业投资谘询有限公司)	-	172,252,560	1.82	-	None	-	Domestic non-state- owned legal entity
Qingdao Haichuangzhi Management Consulting Enterprise (Limited Partnership) (青岛海创智管理 谘询企业(有限合夥))	_	118,724,416	1.26	-	None	-	Domestic non-state- owned legal entity
ALIBABA INVESTMENT LIMITED China Merchant Bank Co., Ltd.  — Xingquan Herun mixed securities investment fund	-	83,823,993 78,018,741	0.89 0.83	-	Unknown None	-	Foreign legal entity Unknown

#### Shareholdings of top ten shareholders without selling restrictions

	Number of tradable shares held without selling		
Name of shareholder	restrictions	Class and numbe	r of shares
		Class	Number
HKSCC NOMINEES LIMITED	2,239,863,660	Overseas listed foreign shares	2,239,863,660
Haier COSMO Co., Ltd. (海尔卡奥斯股份有限 公司)	1,258,684,824	RMB ordinary	1,258,684,824
Haier Group Corporation	1,072,610,764	RMB ordinary	1,072,610,764
Hong Kong Securities Clearing Co., Ltd.	715,059,902	RMB ordinary	715,059,902
HCH (HK) INVESTMENT MANAGEMENT CO., LIMITED	538,560,000	Overseas listed foreign shares	538,560,000
China Securities Finance Corporation Limited	182,592,654	RMB ordinary	182,592,654
Qingdao Haier Venture & Investment Information Co., Ltd. (青岛海尔创业投资谘询有限公司)	172,252,560	RMB ordinary	172,252,560
Qingdao Haichuangzhi Management Consulting Enterprise (Limited Partnership) (青岛海创智管理谘询 企业(有限合夥))	118,724,416	RMB ordinary	118,724,416
ALIBABA INVESTMENT LIMITED	83,823,993	Overseas listed foreign shares	83,823,993
China Merchant Bank Co., Ltd. — Xingquan Herun mixed securities investment fund	78,018,741	RMB ordinary	78,018,741
Explanation on repurchase account of top ten shareholders	The repurchase	e accounts of the Company 109,754,498 shares	held a total of

Number of tradable shares held without selling Name of shareholder Class and number of shares restrictions Class Number Explanation on Nil delegated voting rights, entrusted voting rights, abstained voting rights of the above shareholders Related parties or (1) Haier COSMO Co., Ltd. (海爾卡奥斯股份有限公司) is a parties acting in subsidiary of Haier Group Corporation. Haier Group Corporation holds 51.20% of its equity. Qingdao Haier concert among the aforesaid Venture & Investment Information Co., Ltd. (青岛海尔创业投 shareholders 资谘询有限公司), HCH (HK) INVESTMENT MANAGEMENT CO., LIMITED and Qingdao Haichuangzhi Management Consulting Enterprise (Limited Partnership) (青岛海创智管理谘 询企业(有限合夥)) are parties acting in concert with Haier Group Corporation; The Company is not aware of the existence of any connections of other shareholders. Explanation of Not applicable preferential shareholders with restoration of voting rights and their shareholdings Note: (1) HKSCC NOMINEES LIMITED is the Collection Account for the shareholders of the Company's H-shares, which is the original data provided by the securities registration agency of Hong Kong, China to the Company after the merger according to local market practices and technical settings, not representing the ultimate shareholder.

Number of shares held by top ten shareholders with selling restrictions and the selling restrictions

(2) As at the end of the reporting period, Qingdao Haichuangzhi Management Consulting Enterprise (Limited Partnership) (青島海創智管理諮詢企業(有限合夥)) engaged in refinancing and securities lending business, involving a total of 1,898,000 shares, whilst the ownership of which had not been transferred. The actual number

☐ Applicable √ Not Applicable

of shares held by it totaled 120,622,416 shares.

(III) Strategic investors or general legal persons who became the top ten shareholders due to placing of new shares

☐ Applicable √ Not Applicable

#### III. DIRECTORS, SUPERVISORS, SENIOR MANAGEMENT

(I) Changes of shareholding of current and retired directors, supervisors and senior management during the reporting period

☐ Applicable √ Not Applicable

Other explanations

☐ Applicable √ Not Applicable

(II) Incentive share option granted to directors, supervisors and senior management during the reporting period

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit: 10,000 shares

Name	Position		Number of stock options newly granted during the reporting period	Exercisable shares options during the reporting period	Shares from stock option exercised during the reporting period	Number of stock options held at the end of the period
Li Huagang	Director	91.39	0	0	0	91.39
Gong Wei	Director	45.70	0	0	0	45.70
Xie Juzhi	Senior Management	91.39	0	0	0	91.39
Li Pan	Senior Management	45.70	0	0	0	45.70
Song Yujun	Senior Management	31.21	0	0	0	31.21
Zhao Yanfeng	Senior Management	46.82	0	0	0	46.82
Huang Xiaowu	Senior Management	45.70	0	0	0	45.70
Wu Yong	Senior Management	22.85	0	0	0	22.85
Li Yang	Senior Management	45.70	0	0	0	45.70
Guan Jiangyong	Senior Management	22.85	0	0	0	22.85
Liu Xiaomei	Senior Management	0	11.65	0	0	11.65
Total	/	489.31	11.65	0	0	500.96

(III) Other	explanations
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 $\square$  Applicable  $\sqrt{\text{Not Applicable}}$ 

# IV. CHANGES IN CONTROLLING SHAREHOLDER AND THE ULTIMATE CONTROLLER

 $\square$  Applicable  $\sqrt{\text{Not Applicable}}$ 

# **Section VIII Relevant Information of Preferred Shares**

☐ Applicable √ Not Applicable

# Section IX Relevant Information of **Corporate Bonds**

#### ENTERPRISE BOND. CORPORATE BOND. AND NON-FINANCIAL CORPORATE DEBT FINANCING INSTRUMENTS

☐ Applicable √ Not Applicable

#### **CONVERTIBLE CORPORATE BOND**

√ Applicable □ Not Applicable

#### Convertible bond issue

On 27 October 2020, CSRC issued "Reply to the Approval of Issuance of Overseas Listed Foreign Shares and Convertible Corporate Bonds by Haier Smart Home Co., Ltd." (《关于核准海 尔智家股份有限公司发行境外上市外资股及可转换公司债券的批覆》) (Zheng Jian Xu Ke [2020] No. 2768) (hereinafter referred to as "CSRC Reply") to approve: (1) Haier Smart Home to issue not more than 2,856,526,138 overseas listed foreign shares (including shares to be issued pursuant to the exercise of conversion rights by the holders of convertible corporate bonds with an amount of not more than HK\$8.0 billion or equivalent in any foreign currency) with a par value of RMB1, all registered as ordinary shares. Upon the completion of the issue, Haier Smart Home may be listed on the main board of the Hong Kong Stock Exchange; (2) With the guarantee of Haier Smart Home, its wholly-owned foreign subsidiary issued overseas corporate bonds with an amount of not more than HK\$8.0 billion or equivalent in any foreign currency, convertible into overseas listed foreign shares of the issuer. Pursuant to this and approval from relevant parties, 2,448,279,814 H-shares and convertible bonds (exchangeable bonds of HK\$8.0 billion issued in November 2017 were converted into convertible bonds, resulting in valid convertible bonds of HK\$7.993 billion, which were convertible into H-shares of the Company) were issued by the Company and Harvest International Company, a wholly-owned subsidiary of the Company, on the Hong Kong Stock Exchange on 23 December 2020, respectively. Please refer to the prospectus and other relevant documents disclosed by the Company in the Hong Kong market during the reporting period and the Report on the Implementation of Significant Asset Acquisition and Connected Transactions (《重大资产购买暨关联交易实施情况报告书》) and other documents disclosed by the Company on 26 December 2020 for details.

For the above-mentioned bonds, 105.11% of the remaining par value of the bonds were repaid in an one-off repayment of principal and interest upon maturity.

#### Convertible bond holders and guarantors for the Reporting Period

Name of convertible corporate bond

Harvest International Company HK\$8,000,000,000 Zero Coupon Guaranteed Convertible Bonds due 2022 (hereafter, "H Share Convertible Bonds")

Number of convertible bond holders as at the end of the period

Guarantor of the Company's convertible bonds Material changes of the profitability, asset and credibility of the guarantor

Haier Smart Home Co., Ltd.

Nil

1

#### **Section IX Relevant Information of Corporate Bonds**

Top 10 holders of convertible bonds are as follows:

	Holdings as at the	Holding
	end of the period	percentage
Name of holder of corporate convertible bonds	(RMB)	(%)
HSBC Nominees (Hong Kong) Limited	275,000,000	100

Note: (1) the aforementioned bonds as at the end of the period are denominated in Hong Kong Dollar; (2) H Share Convertible Bonds of the Company are held by HSBC Nominees (Hong Kong) Limited as the sole legal holder, who is not the ultimate holder. Information on the ultimate holders of the bonds is only stored in the clearing system and, without the authorization from the ultimate holder, the clearing system shall not directly provide the detailed list of ultimate bond holders to any party.

#### (3) Conversion of convertible bonds for the Reporting Period

Unit and Currency: HKD

Name of convertible corporate bond	Prior to the changes	lı	ncrease/decrease		After the changes
		Conversion	Redemption	Resale	
H Share Convertible					
Bonds	399,000,000	124,000,000	_	_	275,000,000

#### (4) Cumulative conversion of convertible bond for the Reporting Period

Currency: HKD

Name of convertible corporate bond	H Share Convertible Bonds
Amount of conversion for the Reporting Period (HKD)	124,000,000
Number of conversion for the Reporting Period (Shares)	6,673,840
Cumulative number of conversion (Shares)	409,884,729
Percentage of cumulative number of conversion to total	
issued shares of the Company prior to the conversion (%)	4.54
Outstanding amount (HKD)	275,000,000
Percentage of outstanding amount to total amount of	
convertible bonds issued (%)	3.44

#### (5) Historical adjustment of conversion price

Unit and Currency: HKD

Name of convertible corporate bond	H Share Convertible Bonds
Latest conversion price as at the end of the Reporting	
Period	18.58

#### **Section IX Relevant Information of Corporate Bonds**

# (6) Liabilities, change in credit and cash arrangements of repayment in the coming year of the Company

As at the end of the reporting period, liabilities of the Company amounted to RMB139,076,271,000, in which current liabilities amounted to RMB127,717,442,200 and non-current liabilities amounted to RMB11,358,828,800.

The Company remains stable in every operating condition with reasonable asset structure and good credibility, and is capable of providing stable and sufficient working capital for the repayment of the interests and principal of convertible corporate bonds in the coming year.

#### (7) Other information on convertible bonds

On 23 November 2017, the first 2017 Extraordinary General Meeting of the Company adopted the Resolution of Qingdao Haier Co., Ltd. on the Scheme for Public Offering of Convertible Corporate Bonds (the "A-share Convertible Bonds") upon consideration. Pursuant to the resolution at this general meeting and the approval documents of the China Securities Regulatory Commission and others, the Company completed the issue of convertible corporate bonds in December 2018, with a total issue amount of RMB3,007.49 million. The bonds were listed on 18 January 2019, which is referred to as "Haier Convertible Bonds" and its bond code is 110049. For details, please refer to the Prospectus for the Public Offering of A-share Convertible Corporate Bonds by Qingdao Haier Co., Ltd. as disclosed on 14 December 2018, and the Announcement on the Listing of Convertible Corporate Bonds by Qingdao Haier Co., Ltd. as disclosed on 16 January 2019 and other relevant documents. As the convertible bonds in 2019 met the redemption conditions and the Board of Directors of the Company decided to exercise the redemption right after consideration and approval, the Company redeemed the balance of the convertible bonds in full up to the registered amount on redemption registration date. After the redemption, the convertible bonds of the Company were delisted on 17 December 2019. At present, the A-share convertible bonds have ceased to be in existence, but the funds raised from the issuance of the bonds have not been fully utilized. As of 30 June 2022, RMB2,791.68 million of the funds raised from A-share convertible bonds has been utilized, with a balance of RMB260.91 million (the account balance includes the income generated from the purchase of wealth management products, interest on demand deposits, foreign exchange gains and losses and the not-yet-invested capital raised). For details of the use of funds, please refer to the Special Report on the Deposit and Actual Use of Raised Funds in the First Half of 2022 of Haier Smart Home Co., Ltd., which was disclosed on the same date as this report.

#### I. AUDIT REPORT

☐ Applicable √ Not Applicable

#### **II. FINANCIAL STATEMENTS**

#### **Consolidated Balance Sheet**

30 June 2022

Prepared by: Haier Smart Home Co., Ltd.

Items	Notes	Closing balance	Opening balance
Current assets:			
Monetary funds	VII.1	50,316,121,259.28	45,971,035,763.51
Provision of settlement fund			
Funds lent			
Financial assets held for trading	VII.2	2,560,172,076.58	2,786,075,529.09
Derivative financial assets	VII.3	163,084,726.42	79,819,974.01
Bills receivable	VII.4	8,417,636,171.41	13,354,791,068.29
Accounts receivable	VII.5	17,920,101,868.72	14,642,659,450.22
Financing receivables			
Prepayments	VII.6	868,112,660.47	857,234,399.26
Premiums receivable			
Reinsurance accounts receivable			
Reinsurance contract reserves receivable			
Other receivables	VII.7	2,156,760,190.99	1,956,721,621.66
Including: Interest receivable		400,015,260.13	294,379,438.82
Dividend receivable			
Financial assets purchased under resale			
agreements			
Inventories	VII.8	41,006,635,494.22	39,901,262,689.59
Contract assets	VII.9	280,621,191.36	304,434,294.70
Assets held for sale			
Non-current assets due in one year			
Other current assets	VII.10	4,515,557,117.17	3,920,750,476.57
Total current assets		128,204,802,756.62	123,774,785,266.90
Non-current assets:			
Loans and advances granted			
Debt investments			
Other debt investments			
Long-term receivables		306,402,281.56	308,998,755.30
Long-term equity investments	VII.11	24,110,645,622.66	23,200,884,340.57
Investments in other equity instruments	VII.12	4,852,445,212.91	4,848,709,438.96

Items	Notes	Closing balance	Opening balance
Other non-current financial assets		_	_
Investment properties	VII.13	25,624,249.19	24,964,888.48
Fixed assets	VII.14	24,242,589,167.64	22,307,090,168.64
Construction in progress	VII.15	4,858,973,923.48	4,183,263,398.79
Biological assets for production			
Oil and gas assets			
Right-of-use assets	VII.16	3,664,479,071.10	2,734,678,906.53
Intangible assets	VII.17	9,578,002,832.45	9,550,384,743.90
Development cost	VII.18	225,378,688.91	227,892,229.13
Goodwill	VII.19	22,746,678,157.03	21,827,103,060.76
Long-term prepaid expenses	VII.20	686,383,400.01	588,796,706.24
Deferred income tax assets	VII.21	1,399,363,197.75	1,857,448,518.29
Other non-current assets	VII.22	1,750,990,973.29	2,164,384,013.14
Total non-current assets		98,447,956,777.98	93,824,599,168.73
Total assets		226,652,759,534.60	217,599,384,435.63
Current liabilities:			
Short-term borrowings	VII.23	13,159,569,303.47	11,226,212,134.39
Borrowings from central bank			
Due to banks and other financial institutions			
Financial liabilities held for trading	VII.24	79,270,648.00	6,294,014.40
Derivative financial liabilities	VII.25	77,066,966.55	80,212,433.24
Bills payable	VII.26	27,955,088,267.08	25,023,238,406.72
Accounts payable	VII.27	38,977,127,139.49	42,396,109,648.76
Receipts in advance			
Contract liabilities	VII.28	5,397,435,938.66	10,027,091,593.60
Disposal of repurchased financial assets			
Absorbing deposit and deposit in inter- bank market			
Customer deposits for trading in securities			
Amounts due to issuer for securities underwriting			
Payables for staff's remuneration	VII.29	3,155,954,164.86	4,115,939,635.24
Taxes payable	VII.30	2,748,011,705.59	2,605,508,703.56
Other payables	VII.31	22,391,504,810.19	17,533,370,017.01
Including: Interest payable	V	,001,001,0110	,000,0.0,00.
Dividend payable		4,321,692,240.21	10,639,313.22
Fees and commissions payable		.,,,.	,,.
Reinsurance Accounts payables			
Liabilities held for sale			
Non-current liabilities due within one year	VII.32	12,490,218,783.46	9,624,339,170.46
Other current liabilities	VII.33	1,286,194,473.81	2,238,767,551.40
Total current liabilities		127,717,442,201.16	124,877,083,308.78
. 5 15.1 5 5.1 5 11.2 11.5 11.1 15		, , ,	,,,

Items	Notes	Closing balance	Opening balance
Non-current liabilities:			
Deposits for insurance contracts			
Long-term borrowings	VII.34	2,119,243,998.96	3,038,573,824.53
Bonds payable	VII.35		334,730,048.82
Including: Preference shares			
Perpetual bonds			
Lease liabilities	VII.36	2,763,944,633.73	1,960,894,981.47
Long-term payables	VII.37	49,353,671.92	99,602,707.76
Long-term payables for staff's			
remuneration	VII.38	1,172,642,077.88	1,173,151,761.64
Estimated liabilities	VII.39	1,776,817,160.27	1,948,565,477.11
Deferred income	VII.40	906,543,570.12	852,794,567.20
Deferred income tax liabilities	VII.21	2,517,001,943.72	2,121,803,173.83
Other non-current liabilities		53,281,708.05	49,461,683.90
Total non-current liabilities		11,358,828,764.65	11,579,578,226.26
Total liabilities		139,076,270,965.81	136,456,661,535.04
Owners' equity (or shareholders'			
equity):			
Paid-in capital (or share capital)	VII.41	9,446,791,970.00	9,398,704,530.00
Other equity instruments	VII.42	81,340,387.43	118,017,507.59
Including: Preference shares			
Perpetual bonds			
Capital reserve	VII.43	23,820,929,638.40	22,579,374,739.46
Less: treasury stock		3,962,689,830.07	2,424,038,819.70
Other comprehensive income	VII.44	1,689,673,248.96	-1,176,851,699.92
Special reserve			
Surplus reserve	VII.45	3,438,615,909.84	3,438,615,909.84
General risk provisions			
Undistributed profits	VII.46	51,736,354,679.65	47,917,912,260.15
Total equity attributable to owners (or			
shareholders) of the Parent Company		86,251,016,004.21	79,851,734,427.42
Minority shareholders' interests		1,325,472,564.58	1,290,988,473.17
Total owners' equity (or shareholders'			
equity)		87,576,488,568.79	81,142,722,900.59
Total liabilities and owners' equity			
(or shareholders' equity)		226,652,759,534.60	217,599,384,435.63

Person in charge of the Company: Li Huagang Person in charge of accounting function: Gong Wei Person in charge of accounting department: Ying Ke

### **Balance Sheet of the Parent Company**

30 June 2022

Prepared by: Haier Smart Home Co., Ltd.

Items	Notes	Closing balance	Opening balance
Current Assets:			
Monetary funds		4,514,223,019.08	4,043,535,735.48
Financial assets held for trading			
Derivative financial assets			
Bills receivable			
Accounts receivable	XVIII.1	594,883,399.99	546,532,442.90
Financing receivables			
Prepayments		4,228,627.14	275,052,864.92
Other receivables	XVIII.2	18,054,815,019.15	16,245,280,168.41
Including: Interest receivable		85,694,396.74	51,632,471.99
Dividend receivable		4,015,840,000.00	3,615,840,000.00
Inventories		42,213,555.64	1,139,135.32
Contract assets			
Assets held for sale			
Non-current assets due within one year			
Other current assets		1,576,901,109.42	337,476,209.01
Total current assets		24,787,264,730.42	21,449,016,556.04
Non-current assets:			
Debt investments			
Other debt investments			
Long-term receivables			
Long-term equity investments	XVIII.3	52,725,448,184.23	52,513,760,277.77
Investments in other equity instruments		1,615,450,032.92	1,615,450,032.92
Other non-current financial assets			
Investment properties			
Fixed assets		181,459,945.43	179,789,817.34
Construction in progress		10,549,969.42	17,569,516.17
Biological assets for production			
Oil and gas assets			
Right-of-use assets		787,591.26	1,217,186.49
Intangible assets		51,705,499.18	55,171,485.39
Development cost			
Goodwill			
Long-term prepaid expenses		3,120,559.80	3,781,398.54
Deferred income tax assets		159,338,211.77	159,338,211.77
Other non-current assets		798,000,000.00	803,323,404.28

Items	Notes	Closing balance	Opening balance
			<u> </u>
Total non-current assets		55,545,859,994.01	55,349,401,330.67
Total assets		80,333,124,724.43	76,798,417,886.71
Current liabilities:			
Short-term borrowings			
Financial liabilities held for trading			
Derivative financial liabilities			
Bills payable			
Accounts payables		282,420,326.44	183,690,889.86
Receipts in advance			
Contract liabilities		12,605,139.93	12,605,139.93
Payables for staff's remuneration		637,966.36	12,323,670.21
Taxes payable		1,539,895.66	1,747,023.87
Other payables		39,882,708,592.97	34,484,355,762.60
Including: Interest payable			
Dividends payable			
Liabilities held for sale			
Non-current liabilities due within one year		897,357.83	877,995.65
Other current liabilities		8,517,052.13	5,420,156.55
Total current liabilities		40,189,326,331.32	34,701,020,638.67
Non-current liabilities:			
Long-term borrowings		2,100,000,000.00	
Bonds payable			
Including: Preference shares			
Perpetual bonds			
Lease liabilities			
Long-term payable			
Long-term payables for staff's			
remuneration			
Estimated liabilities		11 700 000 00	10.070.000.00
Deferred income		11,730,000.00	19,270,000.00
Deferred income tax liabilities		448,965,654.25	448,965,654.25
Other non-current liabilities		0 560 605 654 05	460 00E 6E4 0E
Total liabilities		2,560,695,654.25	468,235,654.25
Total liabilities		42,750,021,985.57	35,169,256,292.92
Owners' equity (or Shareholders' equity):			
Paid-in capital (or share capital)		9,446,791,970.00	9,398,704,530.00
Other equity instruments		9,440,791,970.00	9,390,704,330.00
Including: Preference shares			
Perpetual bonds			
Capital reserve		27,121,923,173.96	25,802,279,483.13
Less: treasury stock		2,902,003,244.14	1,495,170,675.08
Other comprehensive income		618,738,786.66	621,302,944.83
Special reserve		010,100,100.00	021,002,077.00
Surplus reserve		2,833,469,684.39	2,833,469,684.39
p		_,555,150,001.00	_,000,100,001.00

Items	Notes	Closing balance	Opening balance
Undistributed profits		464,182,367.99	4,468,575,626.52
Total owners' equity (or shareholders'			
equity)		37,583,102,738.86	41,629,161,593.79
Total liabilities and owners' equity			
(or shareholders' equity)		80,333,124,724.43	76,798,417,886.71

Person in charge of the Company: Li Huagang Person in charge of accounting function: Gong Wei Person in charge of accounting department: Ying Ke

#### **Consolidated Profit Statement**

January-June 2022

Itama	Notes	0000 Interim	2004 Interior
Items	Notes	2022 Interim	2021 Interim
1 T		101 057 500 100 00	111 707 750 011 00
I. Total operating revenue	\ /// 47		111,727,756,211.06
Including: Operating revenue	VII.47	121,857,522,462.22	111,727,756,211.06
Interest income			
Insurance premiums earned			
Fee and commission income		110 540 400 740 05	104 000 700 440 04
II. Total cost of operations	\ /// 47		104,308,762,442.84
Including: Operating cost	VII.47	85,061,133,319.20	78,156,467,866.57
Interest expenses			
Fee and commission expenses			
Insurance withdrawal payment			
Net payment from indemnity			
Net provisions withdrew for insurance liability			
Insurance policy dividend paid			
Reinsurance cost			
Taxes and surcharges	VII.48	357,165,605.43	339,488,659.16
Selling expenses	VII.49	17,605,612,224.80	16,731,407,296.02
Administrative expenses	VII.50	5,132,033,156.92	5,047,535,410.71
R&D expenses	VII.51	4,595,691,525.07	3,738,316,873.21
Financial expenses	VII.52	-202,227,082.17	295,546,337.17
Including: Interest expenses		345,810,365.32	363,287,457.45
Interest income		362,045,401.51	264,658,985.86
Add: other income	VII.53	546,242,698.94	378,116,328.72
investment income (losses are			
represented by "-")	VII.54	1,170,336,743.41	1,136,280,339.22
Including: Investment income of			
associates and joint ventures			
Income generated from the derecognition			
of financial assets measured at			
amortized cost (losses are represented			
by "–")			
Exchange gain (losses are represented by "-")			
Gains on net exposure hedges (losses are represented by "-")			
Income from change in fair value (losses			
are represented by "-")	VII.55	-118,790,175.68	64,269,511.32
Loss on credit impairment (losses are	V 11.00	110,100,110.00	01,200,011.02
represented by "-")	VII.56	-258,076,846.14	-44,031,423.21

Items	Notes	2022 Interim	2021 Interim
		-	
Loss on assets impairment (losses are			
represented by "-")	VII.57	-707,061,947.81	-653,387,326.88
Gain from disposal of assets (losses are			
represented by "-")	VII.58	31,589,207.10	142,414,954.25
III. Operating profit (losses are represented			
by "-")		9,972,353,392.79	8,442,656,151.64
Add: non-operating income	VII.59	68,854,227.41	80,167,397.14
Less: non-operating expenses	VII.60	43,535,551.68	51,064,696.04
IV. Total profit (total losses are represented			
by "-")		9,997,672,068.52	8,471,758,852.74
Less: income tax expense	VII.61	2,000,741,926.36	1,525,749,793.00
V. Net profit (net losses are represented by		7 000 000 1 10 10	0.040.000.050.74
"—")		7,996,930,142.16	6,946,009,059.74
(I) Classification by continuous operation			
1. Net profit from continuous operation		7 000 000 140 10	0.040.000.050.74
(net losses are represented by "-")  2. Net profit from discontinued		7,996,930,142.16	6,946,009,059.74
operation (net losses are			
represented by "-")			
(II) Classification by ownership of the			
equity			
Net profit attributable to shareholders			
of the Parent Company (net losses			
are represented by "-")		7,949,084,472.70	6,858,902,854.55
2. Profit or loss attributable to minority		.,,,	0,000,000,000
shareholders (net losses are			
represented by "-")		47,845,669.46	87,106,205.19
VI. Other comprehensive income, net of tax	VII.62	2,864,992,299.95	-296,041,116.28
(I) Other comprehensive income			
attributable to owners of the Parent			
Company, net of tax		2,866,524,948.88	-293,997,754.26
1. Other comprehensive income that			
cannot be reclassified into the			
profit or loss		-45,646,560.54	38,290,357.71
(1) Changes arising from			
re-measurement of defined			
benefit plans		4,562,166.91	-595,263.81
(2) Other comprehensive income			
that cannot be transferred into			
profit or loss under equity			
method			
(3) Changes in fair value of			
investments in other equity			
instruments		-50,208,727.45	38,885,621.52

Items	Notes	2022 Interim	2021 Interim
(4) Changes in fair value of credit			
risks of the enterprise			
2. Other comprehensive income to be			
reclassified into the profit or loss		2,912,171,509.42	-332,288,111.97
(1) Other comprehensive income			
that can be transferred into			
profit or loss under equity		100 050 151 40	FF 0F0 001 00
method		108,350,151.43	55,956,231.90
(2) Changes in fair value of other			
debt investments (3) Reclassified financial assets that			
are credited to other			
comprehensive income			
(4) Credit impairment provision for			
other debt investments			
(5) Reserve for cash flow hedging		25,995,214.10	112,586,182.47
(6) Exchange differences on		-,,	,,
translation of financial			
statements denominated in			
foreign currencies		2,777,826,143.89	-500,830,526.34
(7) Others			
(II) Other comprehensive income			
attributable to minority shareholders,			
net of tax		-1,532,648.93	-2,043,362.02
VII. Total comprehensive income		10,861,922,442.11	6,649,967,943.46
(I) Total comprehensive income			
attributable to the owners of Parent			
Company		10,815,609,421.58	6,564,905,100.29
(II) Total comprehensive income			
attributable to the minority			
shareholders		46,313,020.53	85,062,843.17
VIII. Earnings per share:			
(I) Basic earnings per share (RMB/share)	XVIII.1	0.85	0.74
(II) Diluted earnings per share (RMB/	VV //// -3	0.05	0.70
share)	XVIII.1	0.85	0.73

For business combination under common control occurring in the current period, the net profit of the acquiree before the combination was RMB4,473,481.70, and the net profit of the acquiree for the previous period was RMB5,535,635.66.

Person in charge of the Company: Li Huagang Person in charge of accounting function: Gong Wei Person in charge of accounting department: Ying Ke

# **Profit Statement of the Parent Company**

January-June 2022

Items	Notes	2022 Interim	2021 Interim
I. Operating income	XVIII.4	93,323,883.33	196,151,588.84
Less: operating cost	XVIII.4	80,891,389.46	170,532,414.76
Taxes and surcharges		1,171,987.68	1,174,776.60
Selling expenses		4,615,963.20	1,542,784.65
Administration expenses		328,116,657.42	143,500,790.38
R&D expenses		5,806,423.66	17,296,703.96
Financial expenses		-42,487,430.75	-32,789,762.71
Including: Interest expenses		4,530,273.29	7,372,782.23
Interest income		53,365,585.67	35,812,614.94
Add: other income		17,240,565.58	39,709,407.90
investment income (losses are			
represented by "-")	XVIII.5	548,236,536.95	113,153,980.76
Including: Investment income of			
associates and joint			
ventures			
Derecognition income on			
financial assets			
measured at amortized			
cost (losses are			
represented by "-")			
Gains on net exposure hedges			
(losses are represented by "-")			
Income from change in fair value			
(losses are represented by "-")			
Loss on credit impairment (losses			
are represented by "-")		116,871.97	-7,122,909.94
Loss on assets impairment (losses			
are represented by "-")			
Gain from disposal of assets (losses			
are represented by "-")		35,074,022.45	142,444,000.00
II. Operating profit (losses are represented			
by "-")		315,876,889.61	183,078,359.92
Add: non-operating income		204,216.74	60,749.06
Less: non-operating expenses		28,698.02	50,687.25
III. Total profit (total losses are represented			
by "-")		316,052,408.33	183,088,421.73
Less: income tax expenses		•	-15,190,900.38
IV. Net profit (net losses are represented			•
by "-")		316,052,408.33	198,279,322.11

Items	Notes	2022 Interim	2021 Interim
(I) Net profit from continuous operations			
(net losses are represented by "-")		316,052,408.33	198,279,322.11
(II) Net profit from discontinued operations			
(net losses are represented by "-")		0.504.450.47	11 004 510 00
V. Other comprehensive income, net of tax		-2,564,158.17	11,664,510.69
(I) Other comprehensive income that			
cannot be reclassified into the profit or			
loss			
Changes arising from     Approximant of defined benefit			
re-measurement of defined benefit			
plans			
<ol><li>Other comprehensive income that cannot be transferred into profit or</li></ol>			
loss under equity method			
Changes in fair value of investments			
in other equity instruments			
Changes in fair value of credit risks			
of the enterprise			
(II) Other comprehensive income to be			
reclassified into the profit or loss		-2,564,158.17	11,664,510.69
Other comprehensive income that		, ,	
can be transferred into profit or loss			
under equity method		-2,564,158.17	11,664,510.69
2. Changes in fair value of other debt			
investments			
3. Reclassified financial assets that are			
credited to other comprehensive			
income			
4. Credit impairment provision for other			
debt investments			
5. Reserve for cash flow hedging			
6. Exchange differences on translation			
of financial statements denominated			
in foreign currencies			
7. Others		0.40, 400, 0.50, 40	000 040 000 00
VI. Total comprehensive income		313,488,250.16	209,943,832.80
VII. Earnings per share:			
(I) Basic earnings per share (RMB/share)			
<ul><li>(II) Diluted earnings per share (RMB/share)</li></ul>			
Person in charge of the Company: Li Huagang			
Person in charge of accounting function: Gong W	/ei		
Descent in charge of accounting descents where the	1/2		

Person in charge of accounting department: Ying Ke

#### **Consolidated Cash Flow Statement**

January-June 2022

Items	Notes	2022 Interim	2021 Interim
Cash flow from operating activities:     Cash received from the sale of goods			
and rendering services		125 785 043 134 22	117,944,101,751.66
Net increase in customer and inter-bank		120,700,040,104.22	117,044,101,701.00
deposits			
Net increase in borrowing from the central bank			
Net cash increase in borrowing from other financial institutes			
Cash received from premiums under			
original insurance contract			
Net cash received from reinsurance business			
Net increase in deposits of policy holders and investment			
Cash received from interest, fee and commissions			
Net increase in placement from banks and other financial institutions			
Net increase in cash received from repurchase operation			
Net cash received from customer deposits for trading in securities			
Refunds of taxes		1,359,611,570.36	964,437,758.54
Cash received from other related		1,000,011,070.00	304,407,700.04
operating activities	VII.63	841,294,815.74	737,260,365.59
Sub-total of cash inflows from operating activities		127,985,949,520.32	119,645,799,875.79
Cash paid on purchase of goods and services		89,586,479,170.53	80,310,181,952.46
Net increase in loans and advances of customers			
Net increase in deposits in the PBOC and inter-bank			
Cash paid for compensation payments			
under original insurance contract			
Net increase in cash lent			
Cash paid for interest, bank charges and commissions			

Cash paid for insurance policy dividend Cash paid to and on behalf of employees Cash paid for all types of taxes Cash paid for all types of taxes Cash paid to other operation related activities VII.64 Sub-total of cash outflows from operating activities VII.65 Net cash flow from investing activities VII.67 Cash received from recovery of investments VII.67 Net cash received from the disposal of fixed assets, intangible assets and other long-term assets Other cash received from investing activities Other cash received from investing activities  Other cash received from investing activities  Cash paid on purchase of fixed assets, intangible assets and other long-term assets Cash paid on acquisition of subsidiaries and other operating entities Other cash received loans Net cash paid on acquisition of subsidiaries and other operating entities Other cash paid on investments Cash paid on acquisition of subsidiaries and other operating entities Other cash paid on investments Cash paid on investments Cash paid on acquisition of subsidiaries and other operating entities Other cash paid on investments Cash paid on investments Net cash paid on investments Cash paid on investments Cash paid on investments Cash paid on acquisition of subsidiaries and other operating entities Other cash paid on investment activities Other cash paid on investm	Items	Notes	2022 Interim	2021 Interim
Cash paid to and on behalf of employees         13,701,958,122.17         12,773,459,633.28           Cash paid for all types of taxes         5,091,644,757.74         5,080,969,771.64           Cash paid to other operation related activities         VII.64         13,641,619,812.66         13,038,993,358.10           Sub-total of cash outflows from operating activities         VII.67         5,964,247,657.22         8,442,195,160.31           II. Cash flow from investing activities:         VII.67         5,964,247,657.22         8,442,195,160.31           Cash received from recovery of investments         4,997,285,703.11         2,869,349,936.62           Cash received from return on investments         421,887,380.66         313,949,022.75           Net cash received from the disposal of fixed assets, intangible assets and other operating entities         74,590,057.10         19,269,652.96           Other cash received from investment activities         5,493,763,140.87         3,202,568,612.33           Cash paid on purchase of fixed assets, intangible assets and other long-term assets         5,493,763,140.87         3,202,568,612.33           Cash paid on investments         6,274,280,514.60         3,283,612,983.20           Net increase in secured loans         6,274,280,514.60         3,283,612,983.20           Net cash paid on acquisition of subsidiaries and other operating entities         37,326,510.00         25				
employees         13,701,958,122.17         12,773,459,633.28           Cash paid for all types of taxes         5,091,644,757.74         5,080,969,771.64           Cash paid to other operation related activities         VII.64         13,641,619,812.66         13,038,993,358.10           Sub-total of cash outflows from operating activities         122,021,701,863.10         111,203,604,715.48           Net cash flow from investing activities:         VII.67         5,964,247,657.22         8,442,195,160.31           Cash received from recovery of investments         4,997,285,703.11         2,869,349,936.62           Cash received from return on investments         421,887,380.66         313,949,022.75           Net cash received from the disposal of fixed assets, intangible assets and other operating entities         74,590,057.10         19,269,652.96           Other cash received from disposal of subsidiaries and other operating activities         5,493,763,140.87         3,202,568,612.33           Cash paid on purchase of fixed assets, intangible assets and other long-term assets         5,493,763,140.87         3,202,568,612.33           Cash paid for investments         6,274,280,514.60         3,283,612,983.20           Net increase in secured loans         6,274,280,514.60         3,283,612,983.20           Net increase in secured loans         37,326,510.00         250,000.00           Other cash pai				
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Cash paid to other operation related activities VII.64 13,641,619,812.66 13,038,993,358.10 Sub-total of cash outflows from operating activities Net cash flow from operating activities VII.67 5,964,247,657.22 8,442,195,160.31 Cash received from recovery of investments 4,997,285,703.11 2,869,349,936.62 Cash received from return on investments 421,887,380.66 313,949,022.75 Net cash received from the disposal of fixed assets, intangible assets and other long-term assets 74,590,057.10 19,269,652.96 Net cash received from disposal of subsidiaries and other operating entities Other cash received from investment activities Sub-total of cash inflows from investing activities 5,493,763,140.87 3,202,568,612.33 Cash paid on purchase of fixed assets, intangible assets and other long-term assets 3,342,824,864.02 3,155,717,619.84 Cash paid for investments 6,274,280,514.60 3,283,612,983.20 Net increase in secured loans Net cash paid on acquisition of subsidiaries and other operating entities 37,326,510.00 Other cash paid on investment activities 5,493,783,148.86.2 6,439,580,603.04 entitles Cother cash paid on investment activities 37,326,510.00 Other cash paid on investment activities 37,326,510.00 Other cash outflows from investing activities 9,654,431,888.62 6,439,580,603.04				12,773,459,633.28
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Sub-total of cash outflows from operating activities  Net cash flow from operating activities  II. Cash flow from investing activities:  VII.67 5,964,247,657.22 8,442,195,160.31  Cash received from recovery of investments  Cash received from return on investments  Net cash received from the disposal of fixed assets, intangible assets and other long-term assets  Other cash received from investment activities  Sub-total of cash inflows from investing activities  Cash paid for investments  Net cash paid on acquisition of subsidiaries and other operating entities  Other cash paid on investments  Other cash paid on investments  Net cash paid on investment activities  Sub-total of cash outflows from investing activities  Other cash paid on investment activities  Sub-total of cash outflows from investing activities  Other cash paid on investment activities  Other cash paid on				
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Net cash flow from operating activities:  II. Cash flow from investing activities: Cash received from recovery of investments Cash received from return on investments A 4,997,285,703.11 Cash received from return on investments A 421,887,380.66 Cash received from the disposal of fixed assets, intangible assets and other long-term assets Other cash received from disposal of subsidiaries and other operating entities Other cash received from investment activities Sub-total of cash inflows from investing activities Cash paid on purchase of fixed assets, intangible assets and other long-term assets Cash paid for investments Net cash paid on acquisition of subsidiaries and other operating entities Other cash paid on investments Net cash paid on investments Other cash paid on investments Net cash paid on investment activities Other cash received from th				
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Cash received from recovery of investments 4,997,285,703.11 2,869,349,936.62  Cash received from return on investments 421,887,380.66 313,949,022.75  Net cash received from the disposal of fixed assets, intangible assets and other long-term assets 74,590,057.10 19,269,652.96  Net cash received from disposal of subsidiaries and other operating entities  Other cash received from investment activities  Sub-total of cash inflows from investing activities 5,493,763,140.87 3,202,568,612.33  Cash paid on purchase of fixed assets, intangible assets and other long-term assets 3,342,824,864.02 3,155,717,619.84  Cash paid for investments 6,274,280,514.60 3,283,612,983.20  Net increase in secured loans  Net cash paid on acquisition of subsidiaries and other operating entities 37,326,510.00  Other cash paid on investment activities 250,000.00  Sub-total of cash outflows from investing activities 9,654,431,888.62 6,439,580,603.04				
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Cash received from return on investments 421,887,380.66 313,949,022.75  Net cash received from the disposal of fixed assets, intangible assets and other long-term assets 74,590,057.10 19,269,652.96  Net cash received from disposal of subsidiaries and other operating entities  Other cash received from investment activities  Sub-total of cash inflows from investing activities 5,493,763,140.87 3,202,568,612.33  Cash paid on purchase of fixed assets, intangible assets and other long-term assets 3,342,824,864.02 3,155,717,619.84  Cash paid for investments 6,274,280,514.60 3,283,612,983.20  Net increase in secured loans  Net cash paid on acquisition of subsidiaries and other operating entities 37,326,510.00  Other cash paid on investment activities 250,000.00  Sub-total of cash outflows from investing activities 9,654,431,888.62 6,439,580,603.04	•			
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Net cash received from the disposal of fixed assets, intangible assets and other long-term assets  Net cash received from disposal of subsidiaries and other operating entities  Other cash received from investment activities  Sub-total of cash inflows from investing activities  Cash paid on purchase of fixed assets, intangible assets and other long-term assets  Cash paid for investments  Cash paid for investments  Net cash paid on acquisition of subsidiaries and other operating entities  Net cash paid on investment activities  37,326,510.00  Other cash outflows from investing activities  9,654,431,888.62  6,439,580,603.04			404 007 000 00	0.40.040.000.75
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other long-term assets 74,590,057.10 19,269,652.96  Net cash received from disposal of subsidiaries and other operating entities  Other cash received from investment activities  Sub-total of cash inflows from investing activities 5,493,763,140.87 3,202,568,612.33  Cash paid on purchase of fixed assets, intangible assets and other long-term assets 3,342,824,864.02 3,155,717,619.84  Cash paid for investments 6,274,280,514.60 3,283,612,983.20  Net increase in secured loans  Net cash paid on acquisition of subsidiaries and other operating entities 37,326,510.00  Other cash paid on investment activities 250,000.00  Sub-total of cash outflows from investing activities 9,654,431,888.62 6,439,580,603.04				
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entities Other cash received from investment activities Sub-total of cash inflows from investing activities  Cash paid on purchase of fixed assets, intangible assets and other long-term assets  Cash paid for investments  Cash paid for investments  Cash paid on acquisition of subsidiaries and other operating entities  37,326,510.00 Other cash paid on investment activities  Sub-total of cash outflows from investing activities  9,654,431,888.62  6,439,580,603.04	·			
Other cash received from investment activities  Sub-total of cash inflows from investing activities  Cash paid on purchase of fixed assets, intangible assets and other long-term assets  Cash paid for investments  Net increase in secured loans  Net cash paid on acquisition of subsidiaries and other operating entities  Other cash paid on investment activities  Sub-total of cash outflows from investing activities  Other cash received from investing subsidiaries and other operating entities  9,654,431,888.62  6,439,580,603.04				
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Sub-total of cash inflows from investing activities 5,493,763,140.87 3,202,568,612.33  Cash paid on purchase of fixed assets, intangible assets and other long-term assets 3,342,824,864.02 3,155,717,619.84  Cash paid for investments 6,274,280,514.60 3,283,612,983.20  Net increase in secured loans  Net cash paid on acquisition of subsidiaries and other operating entities 37,326,510.00  Other cash paid on investment activities 250,000.00  Sub-total of cash outflows from investing activities 9,654,431,888.62 6,439,580,603.04				
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Cash paid on purchase of fixed assets, intangible assets and other long-term assets  Cash paid for investments  Output  Output  Output  Cash paid on purchase of fixed assets, intangible assets and other long-term assets  3,342,824,864.02  3,155,717,619.84  6,274,280,514.60  3,283,612,983.20  Net increase in secured loans  Net cash paid on acquisition of subsidiaries and other operating entities  37,326,510.00  Other cash paid on investment activities  250,000.00  Sub-total of cash outflows from investing activities  9,654,431,888.62  6,439,580,603.04	9		5 493 763 140 87	3 202 568 612 33
intangible assets and other long-term assets 3,342,824,864.02 3,155,717,619.84  Cash paid for investments 6,274,280,514.60 3,283,612,983.20  Net increase in secured loans  Net cash paid on acquisition of subsidiaries and other operating entities 37,326,510.00  Other cash paid on investment activities 250,000.00  Sub-total of cash outflows from investing activities 9,654,431,888.62 6,439,580,603.04	***************************************		0,400,700,140.07	0,202,000,012.00
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Cash paid for investments 6,274,280,514.60 3,283,612,983.20  Net increase in secured loans  Net cash paid on acquisition of subsidiaries and other operating entities 37,326,510.00  Other cash paid on investment activities 250,000.00  Sub-total of cash outflows from investing activities 9,654,431,888.62 6,439,580,603.04	_		3 342 824 864 02	3 155 717 619 84
Net increase in secured loans  Net cash paid on acquisition of subsidiaries and other operating entities 37,326,510.00  Other cash paid on investment activities 250,000.00  Sub-total of cash outflows from investing activities 9,654,431,888.62 6,439,580,603.04				
Net cash paid on acquisition of subsidiaries and other operating entities 37,326,510.00  Other cash paid on investment activities 250,000.00  Sub-total of cash outflows from investing activities 9,654,431,888.62 6,439,580,603.04	·		3,2: 1,233,3: 1133	0,200,012,000120
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Other cash paid on investment activities 250,000.00 Sub-total of cash outflows from investing activities 9,654,431,888.62 6,439,580,603.04			37,326,510.00	
Sub-total of cash outflows from investing activities 9,654,431,888.62 6,439,580,603.04			, -,-	250,000.00
activities 9,654,431,888.62 6,439,580,603.04				,
	_		9,654,431,888.62	6,439,580,603.04
	Net cash flow from investing activities			

Items	Notes	2022 Interim	2021 Interim
III.Cash flow from financing activities:			
Cash received from capital contributions		986,491,004.94	8,600,000.00
Including: Cash received from capital			
contributions by minority			
shareholders of subsidiaries		0.044.251.620.06	4 000 000 064 76
Cash received from borrowings Other cash received from financing		8,044,351,638.86	4,920,230,964.76
activities	VII.65	1,000,235.35	
Sub-total of cash inflows from financing	VIII.00	1,000,200.00	
activities		9,031,842,879.15	4,928,830,964.76
Cash paid on repayment of loans		4,667,753,225.90	11,117,743,195.81
Cash paid on distribution of dividends,			
profits or repayment of interest			
expenses		327,338,483.19	327,295,977.88
Including: Dividend and profit paid to			
minority shareholders by			
subsidiaries	VII.66	1 076 577 770 05	2 000 910 906 52
Other cash paid to financing activities  Sub-total of cash outflows from financing	VII.00	1,876,577,772.85	3,090,810,896.53
activities		6,871,669,481.94	14,535,850,070.22
Net cash flow from financing activities		2,160,173,397.21	-9,607,019,105.46
IV.Effect of fluctuations in exchange		,, -,	-, ,,
rates on cash and cash equivalents		230,069,372.19	-107,597,142.14
V. Net increase in cash and cash			
equivalents		4,193,821,678.87	-4,509,433,078.00
Add: balance of cash and cash			
equivalents at the beginning of	\ //\ 00	45.074.000.074.04	45 700 400 000 70
the period	VII.68	45,071,366,271.21	45,738,120,000.70
VI.Balance of cash and cash equivalents at the end of the period	VII.68	49,265,187,950.08	41,228,686,922.70
at the elia of the period	VII.00	70,200,10 <i>1</i> ,300.00	71,220,000,322.70

Person in charge of the Company: Li Huagang Person in charge of accounting function: Gong Wei Person in charge of accounting department: Ying Ke

## Cash Flow Statement of the Parent Company

January-June 2022

Items	Notes	2022 Interim	2021 Interim
-			
I. Cash flow from operating activities:			
Cash received from the sale of goods			
and rendering of services		25,976,480.20	4,574,156,292.06
Refunds of taxes		7,799,497.52	15,641,231.71
Other cash received from operating		,, -	-,- , -
activities		311,936,036.56	60,444,554.93
Sub-total of cash inflows from operating			
activities		345,712,014.28	4,650,242,078.70
Cash paid on purchase of goods and			
services		141,857.64	81,405,473.91
Cash paid to and on behalf of			
employees		24,825,638.14	138,942,956.91
Cash paid for all types of taxes		1,578,405.68	33,242,176.88
Other cash paid to operation activities		81,136,892.33	9,853,987.61
Sub-total of cash outflows from			
operating activities		107,682,793.79	263,444,595.31
Net cash flow from operating			
activities		238,029,220.49	4,386,797,483.39
II. Cash flow from investing activities:			
Cash received from recovery of			
investments		803,860,000.00	273,250,000.00
Cash received from return on			
investments		72,346,255.88	92,194,698.15
Net cash received from the disposal of			
fixed assets, intangible assets and			
other long-term assets		35,206,354.85	
Net cash received from disposal of			
subsidiaries and other operating			
entities			
Other cash received from investment			
activities			
Sub-total of cash inflows from investing			
activities		911,412,610.73	365,444,698.15
Cash paid on purchase of fixed assets,			
intangible assets and other long-term			
assets		15,544,095.62	31,022,950.45
Cash paid for investments		2,173,745,507.20	231,500,000.00

Items	Notes	2022 Interim	2021 Interim
Net cash paid on acquisition of			
subsidiaries and other operating			
entities			
Other cash paid on investment activities		1,521,600,000.00	75,886,144.59
Sub-total of cash outflows from			
investing activities		3,710,889,602.82	338,409,095.04
Net cash flow from investing			
activities		-2,799,476,992.09	27,035,603.11
III. Cash flow from financing activities:			
Cash received from capital contributions		940,041,004.94	
Cash received from borrowings		2,100,000,000.00	
Other cash received from financing			
activities		1,408,448,043.37	
Sub-total of cash inflows from financing			
activities		4,448,489,048.31	
Cash paid on repayment of borrowings			5,520,000,000.00
Cash paid on distribution of dividends,			
profits or repayment of interest			
expenses		3,091,905.56	43,159,752.53
Other cash paid on financing activities		1,409,796,873.02	5,359,441,498.61
Sub-total of cash outflows from			
financing activities		1,412,888,778.58	10,922,601,251.14
Net cash flow from financing			
activities		3,035,600,269.73	-10,922,601,251.14
IV.Effect of fluctuations in exchange			
rates on cash and cash equivalents		-3,465,214.53	5,596,792.78
V. Net increase in cash and cash			
equivalents		470,687,283.60	-6,503,171,371.86
Add: balance of cash and cash			
equivalents at the beginning of			
the period		4,043,535,735.48	8,286,549,909.64
VI.Balance of cash and cash equivalents			
at the end of the period		4,514,223,019.08	1,783,378,537.78

Person in charge of the Company: Li Huagang Person in charge of accounting function: Gong Wei Person in charge of accounting department: Ying Ke

Consolidated Statement of Changes in Owner's Equity January-June 2022

						Equity attributable	2022 Interim Equity attributable to owners of the Parent Company	2022 Interim arent Company							
		Other e	Other equity instruments				i								
Items	Paid-in capital (or share capital)	Preference shares	Perpetual bonds	Others	Capital reserve	Less: treasury stock	Other comprehensive income	Special reserve	Surplus reserve	General risk provision	Undistributed profits	Others	Sub-total	Minority equity	Total owners' equity
-															
Closing balance for the previous year     Add: changes in accounting policies     Error correction for prior period     Designed completions index common	9,398,704,530.00			118,017,507.59	118,017,507,59 22,549,345,568,94	2,424,038,819.70 -1,176,851,699.92	-1,176,851,699.92		3,438,615,909.84	/4	47,907,134,328.80	3'6 <i>)</i>	79,810,927,325.55	1,2/2,034,100.17 81,082,961,425.72	1,082,961,425.72
control					30,029,170.52						10,777,981.35		40,807,101.87	18954373	59761474.87
Others  II. Opening balance for the current year	9,398,704,530.00			118,017,507.59	22,579,374,739.46	118,017,507.59 22,579,374,739.46 2,424,038,819.70 -1,176,851,699.92	-1,176,851,699.92		3,438,615,909.84	47	47,917,912,260.15	79,8	0.00 79,851,734,427.42	0 1,290,988,473.17 81,142,722,900.59	0 1,142,722,900.59
III.Increase/decrease for the current period (decrease is represented by "-") (i) Total comprehensive income	48,087,440.00			-36,677,120.16	1,241,554,898.94	1,538,651,010.37	2,866,524,948.88 2,866,524,948.88			23.17	3,818,442,419.50 7,949,084,472.70	6,9 10,8	6,399,281,576.79 10,815,609,421.58	34,484,091.41 46,313,020.53	6,433,765,668.20
(ii) Capital injection and reduction by owners  1. Ordinary shares invested by owners	48,087,440.00 41,413,600.00			-36,677,120.16	1,238,717,313.17 898,627,404.94	1,538,651,010.37						9 0	-288,523,377.36 940,041,004.94	-11,072,350.20 11,072,350.20	-299,595,727.56 928,968,654.74
Capital contribution by holders of other equity instruments	6,673,840.00			-36,677,120.16	134,131,566.36							_	104,128,286.20		104,128,286.20
Share-based payment included in owners' equity     Others					332,853,517.66	332,853,517.66 -126,895,175,79 1,538,651,010,37						9	332,853,517.66		332,853,517.66 -1,685,546,186,16
(III) Profit distribution 1. Withdrawal of surplus reserves 2. Withdrawal of provisions for general										ř	-4,320,445,666.86	4	-4,320,445,666.86 0.00	- 756,578.92	-4,321,202,245.78
risks 3. Distribution to owners															
(or shareholders)										ĩ	-4,320,445,666.86	-4,3	-4,320,445,666.86	-756,578.92	-756,578.92 -4,321,202,245.78
(IV) Internal transfer of owner's equity 1. Transfer of capital reserves into															
capital (or share capital)  2. Transfer of surpubs reserves into capital (or share capital)  3. Surpubs reserves used for remedying loss															
Canges in defined benefit plans carried forward to retained															
earnings 5. Other comprehensive income carried forward to retained earnings 6. Others															
(V) Special reserve  1. Withdrawal for the period  2. Utilization for the period (V) Others (V) Change for the property	ית מדס אמד אא ס			04 2/0 2/0 2/0 2/0 2/0 2/0 2/0 2/0 2/0 2/0	2,837,585.77	2887,885,77 separation of separations	4 800 879 9.40 pt		0 400 815 000 0A	ŭ	189,803,613.66 720,034,673,65	40	192,641,199.43	\$7661,149,091	192,641,199.43
IV. Crosing datance for the period	8,440,781,870.00			51,340,357.43	23,820,923,835.40	3,902,069,630,07	1,009,073,246.90		3,438,013,909,84	c	1,7 30,304,07 9.00	7'00	12.400,010,102	1,323,47,2,304.38	1,570,488,308.79

		;				2021 Interim Equity attributable to owners of the Parent Company	to owners of the F	2021 Interim Parent Company							
		Other e	Other equity instruments				Other								
Items	Paid-in capital (or share capital)	Preference shares	Perpetual bonds	Others	Capital reserve	Less: treasury stock	comprehensive income	Special reserve	Surplus reserve	General risk provision	Undistributed profits	Others S	Sub-total M	T Minority equity	Total owners' equity
Oksing balance for the previous year     Add: charges in accounting policies     Error correction for principeriod	9,027,846,441.00			2,384,195,333,79 15,007,475,607.40	5,007,475,607.40	28,896,550,65 -	28,896,550,65 -1,046,216,729.06 37,788,663.41		3,045,334,539,60	88	38,467,787,059,79 183,214,768.11	66,837,525,701.87 221,003,431.52		1,234,584,557.09 68,11 289,732.70 2	68,132,110,258.96 221,293,164.22
Business combination under common control					30,029,170.52						7,891,303.69	37,92	37,920,474.21	17015889.18	54936343.39
Uners  II. Opening balance for the current year	9,027,846,441.00		22	2,364,195,333.79 1	15,037,504,777.92	28,896,550.65 -1,008,428,065.65	-1,008,428,065.65		3,045,334,539.60	8	38,658,893,131.59	67,096,449,607.60		1,311,890,158.97 68,408,339,766.57	79,339,766.57
III. increase/decrease for the current period (decrease is represented by "-") (i) Total comprehensive income	365,324,040.00		74	-2,215,712,153.81	7,301,328,543.56 1	1,767,258,036.36	-293,925,605.96 -293,997,754.26			8 9	3,425,696,565.86 6,858,902,854.55	6,815,42 6,564,90	6,815,421,353.29 6,564,905,100.29	60,278,653.37 6,8 85,062,843.17 6,6	6,875,700,006.66
yly capital injection and teachborion by owners  1. Ordinary shares invested by owners  2. Ordinary shares invested by owners	365,324,040.00		74	-2,215,712,153.81	7,301,398,691.86	1,767,258,036.36						3,683,75	3,683,752,541.69	16,167,229.15 3,8	3,699,919,770.84
Share-based payment included in	397,676,840.00		1,4	-2,215,712,153.81	8,095,619,066.22							6,277,58	6,277,583,752.41	0 6,2	6,277,583,752.41
4. Officers (II) Profit distribution (III) P	-32,352,800.00				-794,220,374.36 1	1,767,258,036,36				P	-3,420,918,669.85	-2,593,831,210,72 -3,420,918,689.85 0.00		16167229.15 -2,577,663,981.57 -40,951,418.95 -3,461,870,088.80 0	77,663,981.57 51,870,088.80 0
Windrawal of provisors for general risks     Results of provisors for general risks.													000		0
3. Distribution to owners (or shareholders) 4. Others (IV) Internal transfer of owner's equity										P.	-3,420,918,669.85	-3,420,918,669.85		-40,951,418.95 -3,461,870,088.80	51,870,088.80
1. Intrasted or copial of copial or capital (or state capital) 2. Intrasted of surplus reserves into capital (or state capital) 3. Surplus reserves used for remedying loss 4. Charges in defined benefit plans camed owner to retained earnings 6. Other comprehensive income camed forward to retained earnings 6. Others															
Withdrawal for the period     Utilization for the period     W) Others     M. Chosing balance for the period	9,393,170,481.00			148,483,179.98 2	-72,148,30	72,148.30	72,148.30		3,045,334,539.60	42	-12,317,618.84 42,084,559,697.45	-12,31- 73,911,87	-12,317,618.84 73,911,870,960.89 1,3	-12,317,618.84 1,372,166,812.34 75,284,039,773.23	-12,317,618.84 ,284,039,773.23

Statement of Changes in Owners' Equity of the Parent Company January-June 2022

Person in charge of the Company: Li Huagang

Person in charge of accounting function: Gong Wei Person in charge of accounting department: Ying Ke

		Other	equity instruments			2022 Intecim					
ltems	Paid-in capital (or share capital)	Preference shares	Perpetual bonds	Others	Capital reserve	Less: treasury stock	Other comprehensive income	Special reserve	Surplus reserve	Undistributed profits	Total owners' equity
Closing balance for the previous year     Add: changes in accounting policies     Error correction for prior period     Others	9,398,704,530.00				25,802,279,483.13	1,495,170,675.08	621,302,944.83		2,833,469,684.39	4,468,575,626.52	41,629,161,593.79
II. Opening balance for the current year  III. Increase/decrease for the	9,398,704,530.00				25,802,279,483.13	1,495,170,675.08	621,302,944.83		2,833,469,684.39	4,468,575,626.52	41,629,161,593.79
current period (decrease is represented by "-") (I) Total comprehensive income (II) Capital injection and	48,087,440.00				1,319,643,690.83	1,406,832,569.06	-2,564,158.17 -2,564,158.17			-4,004,393,258.53 316,052,408.33	-4,046,058,854.93 313,488,250.16
reduction by owners  1. Ordinary shares invested	48,087,440.00				1,319,643,690.83	1,406,832,569.06					-39,101,438.23
by owners 2. Capital contribution by holders of other equity	41,413,600.00				898,627,404.94						940,041,004.94
instruments 3. Share-based payment included in owners'	6,673,840.00				97,454,446.20						104,128,286.20
equity 4. Others (III) Profit distribution 1. Withdrawal of surplus reserves					323,222,114.26 339,725.43	1,406,832,569.06				-4,320,445,666.86	323,222,114.26 -1,406,492,843.63 -4,320,445,666.86
Distribution to owners (or shareholders)     Others     (IV) Internal transfer of owner's equity										-4,320,445,666.86	-4,320,445,666.86
Transfer of capital reserves into capital (or share capital)     Transfer of surplus											
reserves into capital (or share capital) 3. Surplus reserves used for remedying loss											
<ol> <li>Changes in defined benefit plans carried forward to retained earnings</li> </ol>											
Other comprehensive income carried forward to retained earnings											
Others     (V) Special reserve      1. Withdrawal for the period											
Utilization for the period     (VI) Others	9,446,791,970.00				07 404 000 470 00	2,902,003,244.14	618,738,786.66		2,833,469,684.39	404 400 007 00	37,583,102,738.86

		OH	equity instruments			2021 Interim					
Items	Paid-in capital (or share capital)	Preference shares	Perpetual bonds	Others	Capital reserve	Less: treasury	Other comprehensive income	Special reserve		Undistributed profits	Total owners'
		-								, , , , , , , , , , , , , , , , , , ,	
Closing balance for the previous year Add: changes in accounting policies Error correction for prior	9,027,846,441.00				20,408,352,380.95		-10,030,704.15		2,440,188,314.15	4,349,961,964.23	36,216,318,396.1
period Others											
I. Opening balance for the current year II. Increase/decrease for the current period (decrease is	9,027,846,441.00				20,408,352,380.95		-10,030,704.15		2,440,188,314.15	4,349,961,964.23	36,216,318,396.1
represented by "-") (I) Total comprehensive	365,324,040.00				5,085,971,596.28	1,767,258,036.36	11,664,510.69			-3,222,639,347.74	473,062,762.87
income (II) Capital injection and							11,664,510.69			198,279,322.11	209,943,832.80
reduction by owners  1. Ordinary shares invested	365,324,040.00 -32,352,800.00				5,085,971,596.28	1,767,258,036.36					3,684,037,599.92
by owners 2. Capital contribution by holders of other equity	-32,302,000.00				-793,935,316.13						-826,288,116.13
instruments 3. Share-based payment included in owners'	397,676,840.00				5,879,906,912.41						6,277,583,752.41
equity 4. Others (III) Profit distribution 1. Withdrawal of surplus						1,767,258,036.36				-3,420,918,669.85	-1,767,258,036.3 -3,420,918,669.8
reserves 2. Distribution to owners (or shareholders) 3. Others										-3,420,918,669.85	-3,420,918,669.8
(IV) Internal transfer of owner's equity 1. Transfer of capital reserves into capital											
(or share capital) 2. Transfer of surplus reserves into capital											
(or share capital) 3. Surplus reserves used for remedying loss 4. Changes in defined											
benefit plans carried forward to retained earnings											
Other comprehensive income carried forward to retained earnings											
Others     (V) Special reserve      1. Withdrawal for the period											
Utilization for the period     (VI) Others											
	9,393,170,481.00				25,494,323,977.23	1,767,258,036.36	1,633,806.54		2,440,188,314.15	1,127,322,616.49	36,689,381,1

Person in charge of the Company: Li Huagang Person in charge of accounting function: Gong Wei Person in charge of accounting department: Ying Ke

## III. GENERAL INFORMATION OF THE COMPANY

## 1. Overview of the Company

√ Applicable □ Not Applicable

The predecessor of Haier Smart Home Co., Ltd. (herein after referred to as the Company) was Qingdao Refrigerator Factory, which was established in 1984. As permitted to offering by People's Bank of China, Qingdao Branch on 16 December 1989, and approved by Qing Ti Gai [1989] No.3 on 24 March 1989, based on the reconstruction of the original Qingdao Refrigerator Factory, a limited company was set up by directional fund raising of RMB150 million. In March and September 1993, as approved by the document of Qing Gu Ling Zi [1993] No. 2 and No. 9 issued by the pilot leading team of Qingdao joint stock company, the Company was converted from a directional offering company to a public subscription company and issued additional 50 million shares to the public and listed with trading on Shanghai Stock Exchange in November 1993. In October 2018, D-shares in issue of the Company were listed on the China Europe International Exchange AG. In December 2020, H-shares in issue of the Company were listed on the Stock Exchange of Hong Kong Limited by way of introduction.

The Company's registered office is located at the Haier Industrial Park of Laoshan District, Qingdao, Shandong Province, and the headquarter is located at the Haier Industrial Park of Laoshan District, Qingdao, Shandong Province.

The Company is mainly engaged in research and development, manufacturing and sales of home appliances including refrigerators/freezers, kitchen appliances, air- conditioners, laundry appliances and water appliances, and other smart home business, as well as providing smart home packaged solutions.

The ultimate holding company of the Company is Haier Group Corporation.

These financial statements have been approved for publication by the Board of the Company on 29 August 2022.

#### 2. Scope of consolidated financial statements

√ Applicable □ Not Applicable

For details of changes in the scope of consolidated financial statements for the current period, please refer to "VIII. Changes in Consolidation Scope" and "IX. Interest in Other Entities" of this note.

#### IV. BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS

#### 1. Basis of Preparation

The financial statements of the Company were prepared on the going concern basis according to the transactions and matters actually occurred, in accordance with the *Accounting Standards for Business Enterprises* — *Basic Standards* published by the Ministry of Finance, specific accounting standards, and guidance on application of accounting standards for business enterprises, interpretations to accounting standards for business enterprises and other relevant requirements (herein after collectively referred to as the "Accounting Standards for Business Enterprises") which issued subsequently, and in combination with the disclosure provisions of the *Rules for the Information Disclosure and Compilation of Companies Publicly Issuing Securities No.15: General Provisions for Financial Report (Revised in 2014) of CSRC as well as the following significant accounting policies and accounting estimation.* 

## 2. Going Concern

√ Applicable □ Not Applicable

The Company has ability to continue its operation for at least 12 months since the end of the reporting period and there are no significant events affecting its ability to continue as a going concern.

## V. SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

According to the characteristics of its production and operation, the Company formulated a series of specific accounting policies and accounting estimates, including the provisions for impairment for accounts receivable (Note V.10); the measurement of inventories (Note V.11); the depreciation and amortization of the investment properties (Note V.13); the depreciation of fixed assets (Note V.14); the amortization of intangible assets (Note V.18); the criterion for determining of long-term assets impairment (Note V.19); and the date of revenue recognition (Note V.25), etc.

#### 1. Statement of compliance with Accounting Standards for Business Enterprises

The financial statements prepared by the Company meet the requirements of the Accounting Standards for Business Enterprises, which accurately and completely reflected information relating to the financial condition as at 30 June 2022, the operating results of January to June 2022 and cash flow of the Company.

#### 2. Accounting period

The accounting year of the Company is from 1 January each year to 31 December of the same year in solar calendar.

## 3. Operating cycle

√ Applicable □ Not Applicable

The Company takes 12 months as an operating cycle, which is also the classification basis for the liquidity of its assets and liabilities.

# 4. Recording currency

√ Applicable □ Not Applicable

Renminbi is the recording currency of the Company.

# 5. Accounting methods of business combinations under common control and not under common control

√ Applicable □ Not Applicable

A business combination is a transaction or event that brings together two or more separate entities into one reporting entity. Business combinations are classified into business combinations under common control and business combinations not under common control.

#### (1) Business combinations under common control

A business combination under common control is a business combination in which all the combining entities are ultimately controlled by the same party or parties both before and after the combination, and that control is not transitory. For business combination under common control, the party that obtains the control over the other parties on the combination date is the acquirer, and other parties involving in the business combination are the transferors. The combination date is the date on which the acquiring party effectively obtains the control over the party being acquired.

In case the consideration for long-term equity investments formed in business combination under common control is paid by ways of cash, transfer of non-cash assets or assumption of debts, the Company will regard the share of carrying amounts of the net assets of the transferor in the ultimate controller's consolidated financial statements obtained as the initial investment cost of long-term equity investments as at the date of combination. For carrying value of net assets of the transferor is negative as at the date of combination, investment cost of long-term equity investment is calculated as zero. In case the transferor is controlled by the ultimate controller by the business combination not under common control before combination, the initial investment cost of the long-term equity investment of the acquirer includes relevant goodwill. The Company should adjust the capital reserve (capital premium or share premium) in accordance with the differences between initial investment cost of the long-term equity investment and the cash paid, the non-cash assets transferred and the carrying value of liability assumed; in case the balance of the capital reserve (capital premium or share premium) is insufficient for the elimination, the surplus reserves and undistributed profits shall be used to dilute such expenses in order. In case the consideration for the combination is paid by issuance of equity instruments, the aggregate nominal value of shares issued will be deemed as the share capital. The difference between the initial investment cost of long-term equity investments and aggregate nominal value of

shares issued shall be adjusted to capital reserve (capital premium or share premium); in case the capital reserve (capital premium or share premium) is insufficient for the elimination, the surplus reserves and undistributed profits shall be used to dilute such expenses in order.

Intermediary fees (such as audit, legal services and valuation consultancy) and other relevant management fees incurred in the business combination by the acquirer are credited in profit or loss in the period when they occurred. Trading expenses in direct relation to the issuance of equity instrument as the consideration for the combination is written down to the capital reserve (share premium), where the capital reserve (share premium) is insufficient, and to surplus reserves and undistributed profits in order. Trading expenses in direct relation to the issuance of debt instrument as the consideration for the combination is included in the initial recognition amount of the debt instrument.

For business combination under common control realized through several transactions step by step, in case of a package transaction, each transaction is accounted as one transaction that has acquired the control; in case of not a package transaction, in the financial statement of parent company the capital reserve (share premium) is adjusted by the difference between the initial investment cost and the sum of the carrying value of the original long-term equity investment and the book value of the new payment consideration for further acquisition of shares with the share of acquirer's owner's equity on the date of combination in case calculated on the proportion of shareholding on the date of combination as its initial investment cost; where the capital reserve is insufficient, the retained earnings will be used to offset such expenses.

In the consolidated financial statements, the long-term equity investment held by the combining party before the date of acquiring control of the combined parties, and relevant profit and loss, the other comprehensive income and changes in the other owners' equity recognized during the period between the later of the date of acquisition and the date when the combining and the combined parties are under the common control of the same party and the date of combination, are written down to the retained earnings or profit or loss at the beginning of the comparative reporting period, respectively.

#### (2) Business combinations not under common control

A business combination not under common control is a business combination in which all of the combining entities are not ultimately controlled by the same party or parties both before and after the combination. For business combination not under common control, the party that obtains the control of the other parties involving in the business combination at the combination date is the acquirer; other parties involving in the business combination are the transferors. The combination date is the date on which the acquirer effectively obtains control of the transferors.

In business combination not under common control, the cost of combination shall be the sum of the assets paid, obligations incurred or assumed and the fair value of the equity securities issued by the acquirer for obtaining control of the transferor at the date of acquisition. Intermediary fees (such as audit, legal services and valuation consultancy) and other relevant management fees incurred by the acquirer for the purpose of business combination are credited in profit or loss in the period when they occurred. Transaction fees for the equity instruments or debt instruments issued by the acquirer as combination consideration is included in the initial recognition amount of such equity instruments or debt instruments. Contingent consideration involved shall be recorded as the combination cost based on its fair value on the acquisition date. Should any new or further evidence arise within 12 months after the acquisition date and makes it necessary to adjust the contingent consideration on the acquisition date, the goodwill arising from the business combination shall be amended accordingly.

The cost of combination and identifiable net assets obtained by the acquirer in a business combination are measured at fair value on the acquisition date. Where the cost of the combination exceeds the acquirer's interest in the fair value of the transferor's identifiable net assets obtained on the acquisition date, the difference is recognized as goodwill; where the cost of combination is lower than the acquirer's interest in the fair value of the transferor's identifiable net assets, the difference is initially recognized in profit or loss for the current year after a review of computation for the identifiable assets, liabilities or fair value of contingent liabilities and combination cost, and where the combination cost is still lower than the acquirer's interest in the fair value of the identifiable net assets of the transferor obtained during the course of combination, then the difference is recorded in the profit and loss.

In business combination not under common control that is realized in phases through multiple exchange transactions, in the Company individual financial statements, the sum of the book value of the equity investment of the transferor held before the date of acquisition and the cost of new investment on the date of acquisition are recognized as the initial investment cost of such investment.

In the consolidated financial statement, the equity of the transferor held before the date of acquisition is re-measured at the fair value on the date of acquisition, and the difference between the fair value and book value is included in current investment income; where the equity of the transferor held before the date of acquisition involves the other comprehensive income, such equity and relevant other comprehensive income are transferred to current investment income on the date of acquisition, other than the other comprehensive income that cannot be reclassified in the profit or loss.

The fair value on the acquisition date of equity interest in the transferor prior to the acquisition date and the fair value of the considerations paid for the acquisition of the new equity on the acquisition date are regarded as the combination costs of the Company, comparing with acquirer's share of the fair value on the acquisition date of the transferor's net identifiable assets on the proportion of the shareholding on the acquisition date to confirm the goodwill that required to be recognized on the acquisition date or the amount that shall be included in the profit or loss.

## 6. Preparation method of consolidated financial statements

√ Applicable □ Not Applicable

#### (1) Scope of consolidated financial statements

The Company incorporated all of its subsidiaries (including the separate entities controlled by the Company) into the scope of consolidation financial statements, including the enterprises under the Company's control, divisible part in the investees and structured entities.

# (2) To unify the accounting policies, balance sheets date and accounting periods of the Company and subsidiaries

When preparing consolidated financial statements, adjustments are made if subsidiaries' accounting policies or accounting periods are different from that of the Company, in accordance with the Company's accounting policies and accounting periods.

## (3) Offset matters in the consolidated financial statements

The consolidated financial statements shall be prepared on the basis of the balance sheets of the Company and subsidiaries, which offset the internal transactions incurred between the Company and subsidiaries and among subsidiaries. The owner's equity of the subsidiaries not attributable to the Company shall be presented as "minority interests" under the owner's equity item in the consolidated balance sheet.

The long-term equity investment of the Company held by the subsidiaries, deemed as treasury stock of the corporate group as well as the reduction of owners' equity, shall be presented as "Less: Treasury stock" under the owner's equity item in the consolidated balance sheet.

#### (4) Accounting treatment of subsidiaries acquired from combination

For subsidiaries acquired from business combination under common control, the assets, liabilities, operating results and cash flow of the subsidiaries are included in the consolidated financial statements from the beginning of the period in which the combination took place, as if the combination has taken since the ultimate controller began its control. When preparing the consolidated financial statements, for the subsidiaries acquired from business combination not under common control, separate financial statement will be adjusted on the basis of their fair values of the identifiable net assets on the date of acquisition.

## 7. Classification of joint arrangement and accounting methods of joint operations

√ Applicable □ Not Applicable

A joint arrangement refers to an arrangement jointly controlled by two or more parties. In accordance with the Company's rights and obligations under a joint arrangement, the Company classifies joint arrangements into joint operations and joint ventures.

Joint operations refer to a joint arrangement in which the Company is a party and is entitled to relevant assets and obligations of this arrangement. The Company recognizes the following items in relation to its interest in a joint operation, and accounts the same in accordance with relevant accounting standards for business enterprises:

(1) recognize the assets held solely by the Company, and recognize assets held jointly by the Company in appropriation to the share of the Company; (2) recognize the obligations assumed solely by the Company, and recognize obligations assumed jointly by the Company in appropriation to the share of the Company; (3) recognize revenue from disposal of joint operations in appropriation to the share of the Company; (4) recognize revenue from disposal of joint operations in appropriation to the share of the Company; (5) recognize fees solely occurred by the Company and recognize fees from joint operations in appropriation to the share of the Company.

When the Company, as a joint venture, invests or sells assets to or purchase assets (the assets do not constitute a business, the same below) from joint operations, the Company shall only recognize the part of profit or lost from this transaction attributable to other parties of joint operations before these assets are sold to a third party. In case of an impairment loss incurred on these assets which meets the requirements as set out in "Accounting Standards for Business Enterprises No. 8 — Asset Impairment", the Company shall full recognize the amount of this loss in relation to its investment in or sale of assets to joint operations or recognize the loss according to the Company's share of commitment in relation to its purchase of assets from joint operations.

Joint ventures refer to a joint arrangement during which the Company only is entitled to net assets of this arrangement. Investment in joint venture is accounted for using the equity method according to the accounting policies referred to under "12 Long-term equity investment" of Note V.

#### 8. Recognition standard for cash and cash equivalents

Cash recognized in the cash flow statements represents the cash on hand and deposits available for payment of the Company at any time.

Cash equivalents recognized in the cash flow statements refer to short-term, highly liquid investments held by the Company that are readily convertible to known amounts of cash and which are subject to an insignificant risk on change in value.

## 9. Foreign currency businesses and translation of foreign currency statements

√ Applicable □ Not Applicable

#### (1) Foreign currency transactions

If foreign currency transactions occur, they are translated into the amount of functional currency by applying the spot exchange rate at the transaction date.

Monetary items denominated in foreign currencies are translated into functional currencies at the rates of exchange ruling at the balance sheet date. All foreign exchange difference are credited in the profit or loss, except ①those arising from the funds denominated in foreign currency specially borrowed for the establishment of the qualifying assets are treated based on the principal of capitalization of borrowing costs; ②those arising from the other changes in the balance other than amortized cost of available-for-sale monetary items denominated in foreign currency are recognized in the other comprehensive income.

Non-monetary items in foreign currency measured at historical cost are translated using the spot exchange rate prevailing on the date when transaction occurred and its functional currency shall remain unchanged. Non-monetary items denominated in foreign currencies that are measured at fair value are translated using the foreign exchange rate at the date the fair value is determined; the exchange differences between the translated and original amounts of functional currencies are recognized in the statement of profit or loss or other comprehensive income as changes in fair value (including changes in exchange rate).

#### (2) Translation of foreign currency financial statements

If the functional currencies used as the bookkeeping base currency by the subsidiaries, joint ventures and associates under the control of the Company are different from that of the Company, their financial statements denominated in foreign currencies shall be translated to perform accounting and prepare the consolidated financial statements.

The assets and liabilities of the balance sheet are translated using the spot exchange rate at the balance sheet date; all items except for "undistributed profits" of the owner's equity are translated at the spot exchange rate on the transaction date. The revenue and expenses in the income statement are translated using the approximate rate of the spot exchange rate on the transaction date. Differences arising from the translation of foreign currency financial statements are presented as the "other comprehensive income" in the owner's equity of the balance sheet.

Foreign currency cash flow is translated using the approximate rate of the spot exchange rate on the transaction date. The impact of exchange rate changes on cash amount is reflected separately in the cash flow.

When disposing overseas operations, converted difference in foreign currency statements related to the overseas operation shall be transferred together or as the percentage of disposing the overseas operation to profit or loss in the current period of disposal.

#### 10. Financial instruments

√ Applicable □ Not Applicable

A financial instrument refers to any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. A financial asset or financial liability is recognized when the Company becomes a party to the contract of a financial instrument.

#### (1) Financial assets

#### 1 Classification and measurement

According to the business model for managing financial assets and the contractual cash flow characteristics of financial assets, the Company classifies financial assets into: (1) Financial assets measured at amortized cost; (2) financial assets measured at fair value through other comprehensive income; (3) financial assets measured at fair value through profit or loss of the current period.

Financial assets are measured at fair value upon initial recognition. For financial assets measured at fair value through profit or loss of the current period, related transaction costs are directly included in profit and loss of the current period; for other types of financial assets, related transaction costs are included in their initial recognized amounts. For the accounts receivable or bills receivable arising from the sale of products or the provision of labor services that do not contain or consider the significant financing components, the Company shall take the consideration amount entitled to be received as the initial recognized amount.

#### a. Debt instrument

The debt instruments held by the Company refer to the tools that are in conformity with the definition of financial liability from the perspective of the issuing party, which are measured in the following three ways, respectively:

# (a) Measured at amortized cost:

The Company's business model for managing such financial assets is: with the aim of obtaining contractual cash flow, the contractual cash flow characteristics of such financial assets shall be consistent with the basic lending arrangements, that is, the cash flow generated on a specific date is only the payment for the principal and the interest based on the outstanding principal amount. For such financial assets, the Company recognizes the interest income in accordance with the effective interest method. Such financial assets mainly include cash and cash equivalents, bills receivable and accounts receivable, other receivables, creditor's right investment and long-term receivables. The Company lists the creditor's rights investments and long-term receivables matured within one year (inclusive) from the balance sheet date as non-current assets matured within one year; the creditor's rights investments matured within one year (inclusive) when being obtained are listed as other current assets.

(b) Measured at fair value through other comprehensive income:

The Company's business mode for managing such financial assets is: with the aim of obtaining contractual cash flow and selling the financial assets, the contractual cash flow characteristics of such financial assets shall be consistent with the basic lending arrangements. Such financial assets are measured at fair value through other comprehensive income, but impairment gains and losses, exchange gains and losses, and interest income calculated by the effective interest method are included in profit and loss of the current period. Such financial assets are listed as other creditor's rights investments. Other creditor's rights investments matured within one year (inclusive) from the balance sheet date are listed as non-current assets matured within one year; other creditor's rights investments matured within one year (inclusive) when being obtained are listed as other current assets.

The Company lists its held debt instruments that are neither measured at amortized cost nor at fair value through other comprehensive income as financial assets held for trading measured at fair value through profit or loss of the current period. At the time of initial recognition, in order to eliminate or significantly reduce accounting mismatch, the Company designated some financial assets as financial assets measured at fair value through profit or loss of the current period. Investments that are matured

more than one year and are expected to be held for more than one year from the balance sheet date are listed as other non-current financial

Measured at fair value through profit or loss of the current period:

assets.

#### b. Equity instruments

(C)

The Company lists equity instrument investments that have no control, joint control and significant influence on itself as financial assets held for trading measured at fair value through profit or loss of the current period; investments that are expected to be held for more than one year from the balance sheet date are listed as other non-current financial assets.

In addition, the Company designated some non-trading equity instrument investments as financial assets measured at fair value through other comprehensive income, which are listed as other equity instrument investments. The relevant dividends and interest income of such financial assets are included in profit and loss of the current period.

#### 2 Impairment

For financial assets measured at amortized cost and debt instrument investments measured at fair value through other comprehensive income, contract assets and financial guarantee contracts, the Company recognizes the loss provision based on the expected credit losses.

The Company considers reasonable and reliable information about past events, current conditions and forecasts of future economic conditions, and takes the risk of default as a weight, and calculates the probability-weighted amount of the present value of the difference between the cash flow receivable and the cash flow expected to be received of the contract to confirm the expected credit losses.

On each balance sheet date, the Company measures the expected credit losses of financial instruments in different phases. If the credit risk has not increased significantly since the initial recognition, the financial instruments are in the first phase. The Company measures the loss provision according to the expected credit losses in the next 12 months; if credit risk has increased significantly but credit impairment has not yet occurred since the initial recognition, the financial instruments are in the second phase. The Company measures the loss provision according to the expected credit losses of the instruments during the entire duration; if credit impairment has occurred since the initial recognition, the financial instruments are in the third phase. The Company measures the loss provision according to the expected credit losses of the instruments during the entire duration.

For financial instruments with lower credit risk on the balance sheet date, the Company measures the loss provision according to the expected credit losses in the next 12 months, assuming that its credit risk has not increased significantly since the initial recognition.

For financial instruments in the first phase and second phase and financial instruments with relatively lower credit risk, the Company calculates interest income based on their book balance before the deduction of impairment provisions and effective interest rate. For financial instruments in the third phase, the Company calculates interest income based on their amortized cost after the impairment provision has been deducted from the book balance and effective interest rate.

For bills receivable, accounts receivable and contractual assets, whether there exist significant financing components, the Company measures loss provision based on expected credit loss over the entire duration.

The Company classifies accounts receivable into groups on the basis of shared credit risk characteristics, and calculates the expected credit losses on groups, the bases of group determination are as follows:

For each group of bills receivable, the Company applies exposure at default and expected credit losses rate over the entire duration to calculate the expected credit losses on the historical credit losses experience, the existing conditions and forecast of future economic conditions.

For each group of accounts receivable, the Company makes the comparison of expected credit losses rates of accounts receivable in overdue days and over the entire duration to calculate the expected credit losses by taking into account the historical credit losses experience, the existing conditions and forecast of future economic conditions.

For each group of other accounts receivable, the Company applies exposure at default and expected credit losses rate within the next 12 months or over the entire duration to calculate the expected credit losses by taking into account the historical credit losses experience, the existing conditions and forecast of future economic conditions.

The Company recognizes the loss impairment provision or reversed in profit or loss of the current period. For held debt instruments at fair value through other comprehensive income, the Company recognizes loss/gain on impairment in profit or loss of the current period, and adjusts other comprehensive income at the same time.

#### ③ Derecognition

A financial asset is derecognized when any of the below criteria is met: a. the contractual rights to receive the cash flow from the financial asset have been terminated; b. the financial asset has been transferred and the Company transfers substantially all the risks and rewards of ownership of the financial asset to the transferee; c. the financial asset has been transferred and the Company has not retained control of the financial asset, although the Company neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset.

On de-recognition of other equity instruments investment, the difference between the book balance and the sum of the consideration received and any cumulative profit or loss of fair value that had been recognized in other comprehensive income is recognized in the retained earnings. On de-recognition of other financial assets, the difference between the book balance and the sum of the consideration received and any cumulative profit or loss of fair value that had been recognized in other comprehensive income is recognized in the profit and loss of the current period.

#### (2) Financial liabilities

Financial liabilities are classified as financial liabilities measured at amortized cost and financial liabilities at fair value through profit or loss of the current period at initial recognition.

The financial liabilities of the Company are financial liabilities measured at amortized cost, including bills payable, accounts payable, other payables, borrowings, bonds payable, etc. Such financial liabilities are recognized initially at fair value less transaction costs and subsequently measured using the effective interest method. Financial liabilities with a maturity of less than one year (inclusive) are listed as current liabilities: those with maturity of more than one year but are mature within one year from the balance sheet date (inclusive) are listed as non-current liabilities due within one year; the rest are presented as non-current liabilities.

When all or partial current obligations of financial liabilities have been discharged, such financial liabilities or the part with obligations discharged are derecognized by the Company. The difference between the carrying amount of a financial liability de-recognized and the consideration paid is recognized in the profit and loss of the current period.

#### (3) Determination of fair value of financial instruments

The fair value of a financial instrument that is traded in an active market is determined at the quoted price in the active market. The fair value of a financial instrument that is not traded in an active market is determined by using a valuation technique. During the valuation, the Company adopts an applicable valuation technique under current conditions and there are enough available data and other information to support. Those inputs should be consistent with the inputs a market participant would use when trading the asset or liability, and the Company should maximize the use of relevant observable inputs. When related observable inputs can't be acquired or are not feasible to be acquired, then use unobservable inputs.

#### (4) Significant accounting estimates and judgments

① Significant accounting estimates and key assumptions

#### Measurement of expected credit loss

The Company applies exposure at default and expected credit loss rate to calculate expected credit loss, and determines expected credit loss rate based on probability of default and loss given default. For the determination of expected credit loss rate, the Company applies data including internal historical credit losses experience, and adjusts historical data taking account current conditions and forward-looking information. Regarding forward-looking information, indicators used by the Company include economic downturn risk, growth in expected unemployment rate, changes in external market environment, technology environment and customer status. The Company monitors and reviews assumptions related to the calculation of expected credit loss on a regular basis. No major change occurred in the above-mentioned estimate techniques and key assumptions in this year.

#### 2 Critical judgments on application of accounting policies

a. Classification of financial assets

On classification of financial assets, critical judgments considered by the Company include the business mode, an analysis of contractual cash flow characteristics and others.

From the dimension of financial asset portfolio, the Company determines the business mode of financial asset management. Considerations cover assessments, reporting methods of financial asset performance to key management personnel, risks impacting financial asset performance and relevant management methods, as well as methods of relevant business management personnel receiving remuneration.

In assessing the consistency between contractual cash flow of financial assets and the basic lending arrangements, the Company makes the following major judgments: whether the time distribution or amount of the principal changes during the duration of the financial assets due to prepayment, etc.; and whether the interest includes considerations for the currency time value, credit risk, as well as other basic borrowing risks, costs and profits. For example, whether the prepayment amount merely reflects the principal unpaid and interest incurred by the principal unpaid, as well as reasonable compensation paid due to premature termination of contracts.

## b. Judgment that credit risk increases significantly

The main standards for the Company to judge significant increase in credit risk are that overdue days are more than 30 days, or that significant changes occur in one or more of the following indicators: business environment of debtors, internal and external credit rating, the significant change of actual or expected business performance, value of collaterals or significant drop in credit rating of guarantors.

The main standards for the Company to judge incurred credit impairment are that overdue days are more than 90 days (i.e. default occurred), or that one or more of the following conditions are met: a debtor is under significant financial difficulty; other ongoing debt restructuring or high possibility of bankruptcy.

#### 11. Inventories

√ Applicable □ Not Applicable

#### (1) Classification of inventories

Inventories refer to the finished goods or commodities held for sale in daily activities, goods in progress in the production process, consumed materials and supplies in the production process or providing services of the Company, which mainly include raw materials, revolving materials, entrusted processed materials, wrap page, goods in progress, self-made semi-finished goods, finished goods (merchandise inventory) and engineering construction, etc.

## (2) Measurement of inventories transferred out

At delivery, inventories are accounted using the weighted average method.

#### (3) Provision for inventory impairment

At balance sheet date, inventories are measured at the lower of cost or net realizable value.

The net realizable value of inventories (including finished products, merchandize and materials for sale) that can be sold directly is determined based on the estimated selling price of such inventory deducted by the estimated selling expenses and relevant taxes. The net realizable value of materials held for production is determined based on the estimated selling price of the finished product deducted by the estimated cost to be incurred upon completion, estimated selling expenses and relevant taxes. The net realizable value of inventory held for performance of sales contract or labor service contract is determined based on the contractual price; in case the amount of inventory held by the enterprise exceeds the contractual amount, the net realizable value of the excess portion of inventory is calculated based on the general selling price.

Provision for impairment of inventories is made for individual inventory. For items of inventories that is produced and marketed in the same geographical area and with the same or similar end uses or purposes, which cannot be practicable evaluated separately from other items, cost and net realizable value of inventories may be determined on an aggregate basis. For large quantity and low value items of inventories, cost and net realizable value of inventories may be determined on types of inventories.

Provision for inventory impairment is made and recognized as profit or loss when the cost is higher than the net realizable value on the balance sheet date. If the factors that give rise to the provision in prior years are not in effect in current year, provision would be reversed within the amount of provision for inventory impairment originally recognized, and the reversed amount shall be recognized in the profit or loss.

## (4) Inventory system

The Company adopts perpetual inventory system.

## (5) Amortization of low-value consumables and packaging

Low-value consumables and packages of the Company are amortized by one-time write-off.

## 12. Long-term equity investments

√ Applicable □ Not Applicable

Long-term equity investments in this section refer to equity investments held by the Company that give it control, joint control or significant influence over the investee. Long-term equity investments where the Company does not exercise control, joint control or significant influence over the investee are accounted for as other equity instrument investments.

### (1) Recognition of initial cost of investment

- Tor long-term equity investment obtained from business consolidation under common control, the initial cost is measured at the combining party's share of the carrying amount of the equity of the combined party; for a long-term equity investment obtained from business consolidation not under common control, the initial cost is the consolidation cost at the date of acquisition:
- ② For the long-term equity investment acquired in a manner other than business combination: the initial investment cost of the long-term equity investment acquired by payment in cash shall be the purchase price actually paid; the initial investment cost of the long-term equity investment acquired by issuing equity securities shall be the fair value of the equity securities issued; for long-term equity investment acquired by debt restructuring, the initial investment cost shall be determined in accordance with the relevant requirements under *Accounting Standards for Enterprises No. 12 Debt Restructuring*; for long-term equity investment acquired by the exchange of nonmonetary assets, the initial investment cost shall be determined in accordance with relevant requirements under the Rules.

## (2) Subsequent measurement and profit or loss recognition

① Cost method

Where the investor has a control over the investee, long-term equity investments are measured using cost method. For long-term equity investments using cost method, unless increasing or recovering the investment, the carrying value is generally unchanged. The profit distributions or cash dividends declared by the investee attributable to the Company are recognized as investment income.

#### 2 Equity method

Investor's long-term equity investments in associates and joint ventures are measured using equity method. Where part of the equity investments of an investor in its associates are held indirectly through venture investment institutions, common fund, trust companies or other similar entities including investment linked insurance funds, such part of equity investments indirectly held by the investor shall be measured at fair value through profit or loss according to relevant requirements of Accounting Standards for Business Enterprises No. 22 — Recognition and measurement of Financial Instruments regardless whether the above entities have significant influence on such part of equity investments, while the remaining part shall be measured using equity method.

Under the equity method, where the initial investment cost of a long-term equity investment exceeds the Company's share of the fair value of the investee's identifiable net assets at the time of acquisition, no adjustment is made to the initial investment cost. Where the initial investment cost is less than the Company's share of the fair value of the investee's identifiable net assets at the time of acquisition, the difference is recognized in profit or loss for the period, and the cost of the long-term equity investment is adjusted accordingly.

For long-term equity investments accounted for using the equity method, the Company recognizes the investment income and other comprehensive income according to its share of net profit or loss and other comprehensive income of the investee, and the carrying amount of the long-term equity investments shall be adjusted accordingly; the carrying amount of the investment is reduced by the Company's share of the profit distribution or cash dividends declared by an investee; for changes in owner's equity of the investee other than those arising from its net profit or loss, other comprehensive income and profit distribution, the carrying amount of the long-term equity investment shall be adjusted and recognized to capital reserve. When recognizing attributable share of the net profit and losses of the investee, the net profit of the investee shall be recognized after adjustment on the ground of the fair value of all identifiable assets of the investee when it obtains the investment. If the accounting policies and accounting periods adopted by the investee are different from those adopted by the Company, an adjustment shall be made to the financial statements of the investee in accordance with the accounting policies and accounting periods of the Company and recognize the investment incomes and other comprehensive income.

The Company's share of net losses of the investee shall be recognized to the extent that the carrying amount of the long-term equity investment together with any long-term interests that in substance form part of the investor's net investment in the investee are reduced to zero. If the Company has to assume additional obligations, the estimated obligation assumed shall be provided for and charged to the profit or loss as investment loss for the period. Where the investee is making net profits in subsequent periods, the Company shall resume recognizing its share of profits after setting off against the share of unrecognized losses.

## (3) Change of the accounting methods for long-term equity investments

Change of measurement at fair value to accounting under equity method: where the equity investment originally held have no control, joint control or significant impact on the investee, and that are accounted according to the Standards for Recognition and Measurement of Financial Instruments and can impose common control or place significant impact on the investee due to addition of investment which resulted in the increase of shareholding, the investee shall take the fair value of the equity investment originally held determined in accordance with the Standards for Recognition and Measurement of Financial Instruments plus the fair value of the consideration payable for new investment as the initial investment cost accounted after the equity method is adopted.

- ② Change of measurement at fair value or accounting under equity method to cost method: the equity investment originally held by the investor with no control, joint control or significant impact on the investee and accounted according to the Standards for Recognition and Measurement of Financial Instruments, or the long-term equity investment originally held in associates or joint ventures that can impose control over the investee due to addition of investment, shall be accounted as long-term equity investment formed by combination of relevant enterprises.
- ③ Change of accounting under equity method to measurement at fair value: for the long-term equity investment originally held with common control or significant impact on the investee that can no longer impose common control or significant impact on the investee due to a decrease of shareholding as a result of factors such as partial disposal, the remaining equity investment shall be accounted in accordance with Standards for Recognition and Measurement of Financial Instruments, and the difference between the fair value on the date when the common control or significant impact no longer exists and the book value is included in profit or loss.
- 4 Change of cost method to equity method or measured at fair value: For loss of control in the invested company due to reasons such as partial disposal of equity investment, in the preparation of separate financial statements, the residual equity which can apply common control or impose significant influence to the invested company after disposal shall be accounted for under equity method. Such residual equity shall be treated as accounting for under equity method since the equity is obtained and adjusted. For residual equity which cannot apply common control or impose significant influence after disposal, it shall be accounted for in accordance with relevant requirements of "Accounting Standards for Business Enterprises No. 22 -Recognition and Measurement of Financial Instrument", and the difference between the fair value and the carrying value of residual equity on the date loss of control shall be included in the profit or loss for such period. In the preparation of combined financial statements, it shall be accounted for in accordance with relevant requirements of "Accounting Standards for Business Enterprises No. 33 - Combined Financial Statements".

## (4) Basis of conclusion for common control and significant impact over the investee

- ① Joint control over an investee means that activities which have a significant impact on the return of a certain arrangement could be decided only by mutual consent of the investing parties sharing the right of control, which includes the sales and purchase of goods or services, management of financial assets, acquisition and disposal of assets, research and development activities and financing activities, etc.
- ② Significant impact on the investee exists when the investing parties hold more than 20% but less than 50% of the shares with voting rights in the investee or, if the investing parties hold less than 20% shares in the investee, they:
  - 1) have representatives in the board of directors or similar governing body of the investee;

- 2) participate in the investee's policy formulation;
- 3) assign management personnel to the investee;
- 4) provide technology or technical information that the investor is dependent on;
- 5) have major transactions with the investee.

#### (5) methods of impairment test and provision for impairment

At the balance sheet date, the Company reviews whether there are signs for the impairment of long-term equity investments. If yes, the recoverable amount is determined through impairment test and provision for impairment is made based on the difference between the recoverable amount and the carrying value. Impairment loss will not be reversed in subsequent accounting periods once provision is made for it.

The recoverable amount is the higher of net fair value of long-term equity investments on disposal and the present value of estimated future cash flow.

## (6) Disposal of long-term equity investments

For disposal of long-term equity investment, the difference between the considerations actually received and the carrying value of the disposed investment is recognized in current profit or loss. For long-term equity investment accounted for using the equity method, the part previously recognized in other comprehensive income is accounted on pro rata basis upon disposal in the same way as the relevant assets or liabilities are disposed of directly by the investee.

#### 13. Investment properties

Investment properties of the Company include leased land use rights and leased buildings.

An investment property is initially measured at cost, and cost method is adopted for subsequent measurement.

The buildings leased out of investment properties of the Company are depreciated over their useful lives using the straight-line method. The specific measurement policy is the same as that of fixed assets. For land use rights leased out of investment properties or held for resale after appreciation in value, they are amortized using the straight-line method. The specific measurement policy is the same as that of intangible assets.

At the balance sheet date, the Company reviews whether there are signs for impairment of investment properties. If yes, the recoverable amount is recognized through an impairment test and provision for impairment is made based on the difference between the carrying value and the recoverable amount. Impairment loss will not be reversed in subsequent accounting periods once provision is made for it.

#### 14. Fixed assets

## (1). Recognition criteria

√ Applicable □ Not Applicable

Fixed assets are tangible assets that are held for production of goods, provision of labor services, leasing or operation and management purposes, and have a useful life of more than one fiscal year, which are recognized when the following conditions are met:

- 1 economic benefits in relation to the fixed assets are very likely to flow into the enterprise;
- 2 the cost of the fixed assets can be measured reliably.

#### (2). Depreciation method

The fixed assets of the Company can be divided into: houses and buildings, production equipment, transportation equipment, office equipment, etc. The straight-line method over useful lives is used to measure depreciation. The useful lives and the expected net residual value of fixed assets are determined according to the nature and usage of various fixed assets. At the end of each year, the useful lives, expected net residual value and depreciation method of fixed assets are reviewed, and adjusted if there is variance with original estimates. The Company has made provisions for all the fixed assets except for the fixed assets that have been fully depreciated and still in use.

	Depreciation	
Туре	life (year)	Residual ratio
Land ownership	_	_
Buildings	8-40 years	0%-5%
Machinery equipment	4-20 years	0%-5%
Transportation equipment	5-10 years	0%-5%
Office equipment and others	3-10 years	0%-5%

# (3). Method of test and provision for impairment of fixed assets

At the balance sheet date, the Company reviews whether there are signs for impairment of the fixed assets. If yes, the recoverable amount is recognized through an impairment test and provision for impairment is made based on the difference between the carrying value and the recoverable amount. Impairment loss will not be reversed in subsequent accounting periods once provision is made for it.

#### (4). Disposal of fixed assets

When fixed assets are disposed of or are expected to fail to generate economic benefits after the use or disposal, the fixed assets shall be derecognized. The difference of the income from sales, transfer, retirement or damage of fixed assets deducting the book value and related taxes should be included in the current profit and loss.

## 15. Construction in progress

√ Applicable □ Not Applicable

#### (1) Measurement of construction in progress

Costs of construction in progress are recognised based on actual construction expense, including various necessary construction expenses incurred during construction, borrowing costs to be capitalised before reaching estimated usable status and other relevant fees.

### (2) Standard and timing of transfer from construction in progress to fixed assets

The construction in progress of the Company is transferred to fixed assets when the project is completed and ready for its intended use, which shall satisfy one of the following conditions:

- The construction of the fixed assets (including installation) has been completed or substantially completed;
- ② The fixed asset has been used for trial production or operation and it is evidenced that the asset can operate ordinarily or steadily produce qualified products; or the result of trial operation proves that it can operate normally or be opened for business;
- ③ Further expenditure incurred for construction of the fixed asset is very minimal or remote:
- ④ The constructed fixed asset reaches or almost reaches the design or contractual requirements, or complies with the design or contractual requirements.

# (3) Method of test and provision for impairment of impairment of construction in progress

At the balance sheet date, the Company reviews the construction in progress to check whether there is any sign of impairment. If yes, the recoverable amount is recognized through an impairment test and provision for impairment is made based on the difference between the carrying value and the recoverable amount. Impairment loss will not be reversed in subsequent accounting periods once provision is made for it.

The recoverable amount of construction in progress should base on the higher of net fair value of asset less disposal expense and the present value of estimated future cash flow of the asset.

## 16. Borrowing costs

√ Applicable □ Not Applicable

#### (1) Recognition principles for capitalization of borrowing costs

The Company's borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized into the cost of relevant assets. Other borrowing costs are recognized as expenses in current profit or loss based on the amount incurred. Qualifying assets for capitalization include fixed assets, investment properties and inventories that necessarily take a substantial period of time for acquisition, construction or production to get ready for their intended use or for sale.

#### (2) Computation of capitalized amount

Period of capitalization refers to the period from the commencement to the cessation of capitalization timing of borrowing costs, excluding the periods in which capitalization of borrowing costs is suspended.

Period of suspended capitalization: Capitalization of borrowing costs is suspended during periods in which the acquisition, construction or production of a qualifying asset is suspended abnormally and the suspension lasts for more than 3 months.

Computation of capitalized amount: ①Specific borrowings will be determined based on the actual interest expense incurred in the current period of the special borrowings less the interest income from unutilized borrowings deposited in banks or investment income from temporary investment; ②Normal borrowings utilized are calculated based on the weighted average of the asset expenses accumulated exceeding the asset expenses of the portion of special borrowings multiplied by the capitalization ratio of the normal borrowings utilized. Capitalization ratio is calculated based on weighted average interest rate of normal borrowings; ③For borrowings with discount or premium, the discount or premium which should be amortized in each accounting period is determined based on the effective interest rate method and an adjustment should be made to the amount of interests in each period.

## 17. Right-of-use assets

√ Applicable □ Not Applicable

Right-of-use assets are the right of the Company as a lessee to use leased assets during the lease term. On the commencement date of the lease term, the Company as lessee shall recognize the right-of-use assets and lease liabilities for the lease, except for short-term leases and low value assets leases which are treated with practical expedient. The commencement date of the lease term refers to the start date when the lessor provides the leased assets to make it available to the lessee.

The Company's right-of-use assets shall be initially measured at the costs. The costs include:

- (1) initial measurement amount of the lease liability;
- (2) a lease payment paid on or before the date of commencement of the lease period, where there was lease incentive, such incentives shall be deducted;
- (3) initial direct costs incurred by the Company as lessee;
- (4) costs expected to be incurred by the Company for demolition and removal of leased assets, restoration of the premises where the leased assets are located, or restoration of the leased assets to the conditions of the lease terms.

The Company refers to the relevant depreciation provisions of *Accounting Standards for Business Enterprises No.* 4 - Fixed Assets to accrue depreciation for right-of-use assets. If the Company can reasonably determine that the ownership of the leased asset can be acquired at the expiration of the lease term, the leased asset shall be depreciated within its remaining useful life. If the Company cannot reasonably determine that the ownership of the leased asset can be acquired at the expiration of the lease term, the leased asset shall be depreciated within the lease term or its remaining useful life (whichever is shorter).

The Company determines whether the right-of-use assets are impaired in accordance with the provisions of *Accounting Standards for Business Enterprises No. 8 — Asset Impairment* and performs accounting treatment on the identified impairment losses.

When the lease liabilities are remeasured in accordance with the Standards, the Company adjusts the book value of the right-of-use assets accordingly. If the book value of the right-of-use assets is reduced to zero, but needs a further reduction in the measurement of the lease liabilities, the Company recognizes any remaining amount of the remeasurement in current profit or loss.

If the lease change results in a narrower lease or a shorter lease term, the Company reduces the book value of the right-of-use assets accordingly and recognizes the related gains or losses of the partially terminated or completely terminated leases into current profit and loss. For other lease changes which result in the remeasurement of lease liabilities, the Company adjusts the book value of the right-of-use assets accordingly.

## 18. Intangible assets

√ Applicable □ Not Applicable

Intangible assets are the identifiable non-monetary assets which have no physical form and are possessed or controlled by the Company.

#### (1) Measurement of intangible assets

Intangible assets of the Company are initially recognized at costs. The actual costs of purchased intangible assets include the consideration and relevant expenses actually paid. For intangible assets contributed by investors, relevant actual costs are determined based on the value agreed in the investment contract or agreement. But if the value agreed in the investment contract or agreement is not a fair value, the actual costs should be determined based on the fair value. The cost of a self-developed intangible asset is the total expenditure incurred in bringing the asset to its intended use.

Subsequent measurement of intangible assets of the Company: ①Intangible assets with finite useful lives are amortized on a straight-line basis; their useful lives and amortization methods are reviewed at the end of each year, and adjusted accordingly if there is any variance with the previous estimates; ②Intangible assets with indefinite useful lives are not amortized and their useful lives are reviewed at the end of each year. If there is an objective evidence that the useful life of an intangible asset is finite, an estimation should be made on the useful life and the intangible asset should be amortized using the straight-line method.

# (2) Criterion of determining indefinite useful life

The useful life of an intangible asset is indefinite if the period in which the asset brings economic benefits for the Company is unforeseeable, or the useful life could not be ascertained.

Criterion of determining indefinite useful lives: ① the period is derived from contractual rights or other legal rights and there are no explicit years of use stipulated in the contract or laws and regulations; ② the period in which the intangible assets generate benefits for the Company still could not be estimated after considering the industrial practice or relevant expert opinions.

At the end of each year, the useful lives of the intangible assets with indefinite useful lives are reviewed. The assessment is primarily reviewed by relevant departments that use the intangible assets, using the down-to-top approach, to determine if there are changes to the determination basis of indefinite useful lives.

#### (3) Methods of test and provision for impairment of intangible assets

At the balance sheet date, the Company reviews intangible assets to check whether there is any sign of impairment. If yes, the recoverable amount is recognized through an impairment test and provision for impairment is made based on the difference between the carrying value and the recoverable amount. Impairment loss will not be reversed in subsequent accounting periods once provision is made for it.

The recoverable amount of intangible assets should be based on the higher of the net fair value of the assets less the disposal expense and the present value of estimated future cash flow of the assets.

# (4) Basis for research and development phases for internal research and development project and basis for capitalization of expenditure incurred in development stage

As for an internal research and development project, expenditure incurred in the research stage is recognized in the profit or loss as incurred. Expenses incurred in the development stage are recognized as intangible assets if all of the following conditions are met: ①the technical feasibility of completing the intangible assets so that they will be available for use or for sale; ②the intention to complete the intangible assets for use or for sale; ③ how the intangible assets will generate economic benefits, including there is evidence that the products produced by the intangible assets has a market or the intangible assets themselves have a market; if the intangible assets are for internal use, there is evidence that there exists usage for the intangible assets; ④ the availability of adequate technical, financial and other resources to complete the development and gain the ability to use or sell the intangible assets; ⑤ the capability to reliably measure the expenditures attributable to the development stage of the intangible assets.

Specific standards for distinguishing research stage and development stage of an internal research and development project: research stage refers to the stage of planned investigation and search for obtaining new technology and knowledge, which features planning and exploration; before commercial production or other uses, the stage of applying the research achievements and other knowledge in a plan or design to produce new or substantially improved materials, equipment and products is regarded as development stage, which features pertinence and is very likely to form results.

All the expenditures incurred on research and development which cannot be distinguished between research stage and development stage are recognized in the profit or loss.

## 19. Impairment of long-term assets

√ Applicable □ Not Applicable

Long-term equity investment, investment properties measured based on cost model, fixed assets, construction in progress, intangible assets and other long-term assets are tested for impairment if there is any sign of impairment at the balance sheet date. If the result of the impairment test indicates that the recoverable amount of the assets is less than the carrying amount, a provision for impairment will be made based on the difference and will be recorded in impairment loss. The recoverable amount is the higher of the net fair value of the assets less the disposal expense and the present value of estimated future cash flow of the assets. Provision for asset impairment is calculated and recognized on the individual asset basis. If it is not possible to estimate the recoverable amount of an individual asset, the recoverable amount of the asset group to which the asset belongs is determined. An asset group is the smallest asset portfolio that can generate cash inflows independently.

Goodwill is tested for impairment at least at the end of each year.

In terms of impairment test of the goodwill of the Company, the carrying amount of the goodwill, arising from business combination, shall be allocated to the related asset groups on reasonable basis since the acquisition date, or to the related asset group portfolios if it is difficult to be allocated to the related asset groups. When the carrying amount of the goodwill is allocated to the related asset groups or asset group portfolios, it shall be allocated in the proportion of the fair value of each asset group portfolios. If it is difficult to measure the fair value reliably, it shall be allocated in the proportion of the carrying amount of each asset group or asset group portfolio against the total carrying amount of related asset groups or asset group portfolios.

When impairment test is made to the related asset groups or asset group portfolios including goodwill, if there is a sign that the related asset groups or asset group portfolios are prone to impair, the Company shall first conduct impairment test on the asset groups or asset group portfolios excluding goodwill, calculate the recoverable amount and recognize the corresponding impairment loss by comparing with its carrying amount. The Company shall then conduct impairment test on the asset groups or asset group portfolios including goodwill and compare the carrying amount (including the carrying amount of allocated goodwill) of related asset groups or asset group portfolios with the recoverable amount thereof. Impairment loss on goodwill shall be recognized when the recoverable amount of the related asset groups or asset group portfolios is lower than the carrying amount thereof.

Once the above impairment loss on assets is recognized, it shall not be reversed in any subsequent accounting period.

## 20. Long-term prepaid expense

√ Applicable □ Not Applicable

Long-term prepaid expenses of the Company are expenditures which have incurred but the benefit period of which is more than one year (exclusive). They are amortized by installments over the benefit period based on each item under the expenses. If items under the long-term pre-paid expenses are no longer beneficial to the subsequent accounting periods, the amortized value of such unamortized items is then fully transferred to the profit or loss.

#### 21. Staff's remuneration

# (1). Accounting treatment of short-term remuneration

√ Applicable □ Not Applicable

Staff's remunerations are all forms of compensation and other relevant expenditure given by the Company in exchange for services rendered by employees, including short-term remunerations, post-employment benefits, termination benefits and other long-term benefits.

Short-term remunerations include short-term salaries, bonus, allowance, subsidies, employee welfare, housing provident fund, labor union fee and education fee, medical insurance premiums, work-related injury insurance premiums, maternity insurance premiums, short-term compensated leave, short-term profit-sharing plans, etc. During the accounting period when employees render services, short-term remunerations that actually incurred shall be recognized as liabilities and credited into the current profit or loss or the cost of relevant assets on an accrual basis by the benefit objects.

## (2). Accounting treatment of post-employment benefits

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Post-employment benefits mainly include the basic pension insurance, enterprise annuity, etc., In accordance with the risks and obligations undertaken by the Company, the postemployment benefits are classified as defined contribution plans and defined benefit plans. Defined contribution plans: the Company shall recognize the sinking funds paid on the balance sheet date to individual entities in exchange for services from employees in the accounting period as liabilities, and shall credit such funds into the profit or loss or the cost of relevant assets in accordance with the benefit objects. Defined benefit plans: the cost for providing benefits is determined using the expected cumulative welfare unit method, with actuarial valuations being carried out by independent actuary at the interim and annual balance sheet date. The costs for staff's remunerations incurred by the defined benefit plans of the Group are categorized as follows: (1) service cost, including current period service cost, past service cost and settlement profit or loss. Specifically, current period service cost means the increase of the present value of defined benefit obligations resulted from the current period services offered by employees. Past service cost means the increase or decrease of the present value of defined benefit obligations resulted from the revision of the defined benefit plans related to the prior period services offered by employees; (2) interest expenses of defined benefit plans; (3) changes caused by the remeasurement of liabilities for defined benefit plans. Unless other accounting standards require or permit the credit of the costs for employee welfare into the cost of assets, the Company will credit (1) and (2) above into the profit or loss; and recognize (3) above as other comprehensive income and will not transfer it back to the profit or loss in subsequent accounting periods.

## (3). Accounting treatment of termination benefits

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Termination benefits: The indemnity proposal provided by the Company for employees for the purpose of terminating labor relations with employees before expiry of the labor contracts or encouraging employees to accept downsizing voluntarily. When the following conditions are met, the Company will recognize and credit into the profit or loss the accrued liabilities arising from the indemnity as a result of terminating labor relations with the employees: the Company has made a formal plan for termination of labor relations or has made an offer for voluntary redundancy which will be implemented immediately; and the Company could not unilaterally withdraw the plan for termination of labor relations or the redundancy offer. Early retirement plans for employees will be handled in the principle the same as the termination benefits above. The Company will credit the salaries and social insurance premiums to be paid to the early retirees during the period from the date of early retirement to the normal retirement date to the profit or loss when recognition conditions for estimated liabilities are met.

# (4). Accounting treatment of other long-term employee benefits

☐ Applicable √ Not Applicable

#### 22. Lease liabilities

√ Applicable □ Not Applicable

On the commencement date of the lease term, the Company as the lessee shall recognize the right-of-use assets and lease liabilities for the lease. The Company's lease liabilities are initially measured at the present value of the lease payment that has not been paid on the commencement date of the lease term.

When calculating the present value of the lease payment, the Company adopts interest rate implicit in lease as discount rate; if it is impossible to determine the interest rate implicit in lease, the incremental borrowing rate of the Company (i.e. lessee) shall be adopted as the discount rate.

The interest rate implicit in lease refers to the interest rate that makes the sum of the present value of the lessor's lease receivable amount and the present value of the unguaranteed residual value equal to the sum of the fair value of the leased asset and the initial direct cost of the lessor. The lessee's incremental borrowing rate refers to the interest rate that the lessee is required to pay for borrowing funds under similar mortgage conditions in a similar economic environment in order to obtain assets close to the value of the right-of-use assets during a similar period.

The Company shall calculate the interest expenses of lease liabilities over the lease term at the fixed periodic interest rate, and include it into current profit or loss or assets cost.

After the commencement date of the lease term, where the assessment results of the renewal of the option, the termination of the lease option and the purchase option have changed, the Company re-determines the lease payment and re-measures the lease liabilities in accordance with the present value of the lease payment after changes and the revised discount rate.

After the commencement date of the lease term, in the event that the future lease payment changes due to a change in expected payment under a guaranteed remaining value or changes in an index or rate used in determining the lease payments, the Company shall re-measure lease liabilities based on present value of the lease payment after changes. In such cases, the discount rate adopted by the Company shall remain unchanged; however, if the change in lease payment results from a change in floating interest rates, the Company shall use a revised discount rate.

## 23. Estimated liability

√ Applicable □ Not Applicable

## (1) Criterion for determining of estimated liability

If an obligation in relation to contingencies such as external guarantees, discounting of commercial acceptance bills, pending litigation or arbitration and product quality assurance is the present obligation of the Company and the performance of such obligation is likely to lead to an outflow of economic interests and its amount can be reliably measured, such obligation shall be recognized as an estimated liability.

#### (2) Measurement of estimated liability

The estimated liability shall be initially measured according to the best estimate of the necessary expenses for the performance of the present obligation. If there is a continuous range for the necessary expenses and if all the outcomes within this range are equally likely to occur, the best estimate shall be determined according to the middle estimate within the range.; if there are two or more items involved, the best estimate should be determined according to all possible outcomes and relevant probabilities.

At the balance sheet date, the carrying value of estimated liabilities should be reviewed. If there is objective evidence that the carrying value could not reflect in the current best estimate, the carrying value shall be adjusted to reflect the current best estimate.

# 24. Share-based payments

√ Applicable □ Not Applicable

For equity-settled share-based payment transaction in return for services from employees, it shall be measured at the fair value of equity instruments granted to the employees at the grant date. For the payment of such fair value that may only be exercised if services are fulfilled during the vesting period or the specified performance condition is achieved, the amount of such fair value shall, based on the best estimate of the number of exercisable equity instruments during the vesting period, be recognized in relevant costs or expenses in straight-line method with the increase in the capital reserve accordingly.

The cash-settled share-based payment shall be measured at the fair value of liability assumed by the Company, which is determined based on the shares or other equity instruments. For the cash-settled share-based payment that may be exercised immediately after the grant, the fair value of the liability assumed by the Company shall, on the date of the grant, be recognized in relevant costs or expenses and the liabilities shall be increased accordingly. For cash-settled share-based payment that may be exercised if services are fulfilled during the vesting period or the specified performance condition is achieved, on each balance sheet date within the vesting period, the services acquired in the current period shall, based on the best estimate of exercise, be recognized in relevant costs or expenses at the fair value of the liability assumed by the Company, and the liabilities shall be adjusted correspondingly.

At each balanced sheet date and the settlement date prior to the settlement of liabilities, the fair value of the liability is re-measured with its change consolidated in profit/loss.

When there are changes to the Company's share-based payment plans, if the modification increases the fair value of the equity instruments granted, corresponding recognition of service increase in accordance with the increase in the fair value of the equity instruments; if the modification increases the number of equity instruments granted, the increase in fair value of the equity instruments is recognized as a corresponding increase in service achieved. Increase in the fair value of equity instruments refer to the difference between the fair values of the equity instrument on the modified date before or after the modification. If the Company modifies the vesting conditions in such manner conductive to the employees, including the shortening of the vesting period, change or cancellation of the performance conditions (rather than market conditions), the Company shall consider the modified vesting conditions upon the disposal of vesting conditions. If the modification reduces the total fair value of shares paid or the Company uses other methods not conductive to employees to modify the terms and conditions of share-based payment plans, it will continue to be accounted for the services obtained in the accounting treatment, as if the change had not occurred, unless the Company cancelled some or all of the equity instruments granted.

During the vesting period, if the Company cancel equity instruments granted which will be treated as accelerating the exercise of rights and any amount to be charged over the remaining vesting period should be recognized immediately in the profit or loss, while at the same time recognize the capital reserve. Employees or other parties can choose to meet non-vesting conditions, but for those that are not met in the vesting period, the Company will treat it as cancellation of equity instruments granted.

## 25. Revenue

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Revenue is the total inflow of economic benefits formed by the Company and its subsidiaries during day-to-day operations which might lead to increase of shareholders' equity and be irrelevant to capital invested by shareholders.

The Company and its subsidiaries performed performance obligations stated in the contract, i.e., recognized revenue when the client obtains the control right of relevant goods or services.

Where the contract includes two or more performance obligations, during the starting date of the contract, the Company and its subsidiaries allocate transaction price to various single performance obligation in accordance with the relevant proportion of separate selling price of goods or services promised by various single performance obligation, and measure revenue in accordance with transaction price allocated to various single performance obligation.

Transaction price is the amount of consideration that the Company and its subsidiaries are expected to be entitled to collect due to transfer of goods and services transferred to the client, excluding the amount collected for any third party. The transaction price recognized by the Company and its subsidiaries does not exceed the amount of recognized revenue when relevant uncertainties are eliminated and might not incur material carrying back. The amount that is expected to be returned to the client is taken as liability of returned goods and is not recorded in transaction price.

When one of the following conditions is met, the Company and its subsidiaries perform performance obligations during a certain time horizon, otherwise, it belongs to fulfilling performance obligations at a certain time point:

- ① The client simultaneously obtains and consumes economic benefits as the Company and its subsidiaries perform the contract;
- ② The client is able to control goods under construction during the process of performance of the Company and its subsidiaries;
- ③ Goods produced by the Company and its subsidiaries during the process of performance have no alternative use, and the Company and its subsidiaries are entitled to collect the amount for the cumulative completed and performed portion to date during the entire contractual period.

For the performance obligations performed during a certain time horizon, the Company and its subsidiaries recognize revenue in accordance with the schedule of performance during such time horizon. When the schedule of performance can't be reasonably recognized, where the costs that have been incurred by the Company and its subsidiaries are estimated to be compensated, revenue shall be recognized in accordance with the amount of costs that has been incurred until the schedule of performance can be reasonably confirmed.

For performance obligations performed at a certain time point, the Company and its subsidiaries recognize revenue at the time point when the client obtains the control right of relevant goods or services. When judging whether the client has obtained control right over goods or services, the Company and its subsidiaries will consider the following signs:

- The Company and its subsidiaries enjoy the right of instant collection over such goods and services:
- ② The Company and its subsidiaries have transferred the material objects of such goods to the client;

- The Company and its subsidiaries have transferred statutory ownership right of the goods or major risks and rewards of the ownership to the client;
- ④ The client has accepted such goods or service.

The right that the Company and its subsidiaries are entitled to collect the consideration for having transferred goods or services to the client (and such right depends on other factors other than time lapse) is presented as contractual asset, and contractual asset is provisioned impairment on the basis of expected credit losses. The right owned by and unconditionally collected from the client by the Company and its subsidiaries (only depend on time lapse) shall be presented as accounts receivable. Obligations that the Company and its subsidiaries have collected or shall collect consideration from the client and shall transfer goods or services to the client are presented as contractual obligations.

Specific accounting policies relating to major activities that the Company and its subsidiaries obtain revenue are described as follows:

#### (1) Sale of goods

Generally, contracts for sale of goods between the Company and its clients only include performance obligation of transferring the whole machine of home appliance. Generally, on the basis of taking into account the following factors comprehensively, the Company recognizes the revenue at the time point of transfer of control right of goods: the right of instant collection for obtaining goods, transfer of major risks and rewards on ownership of goods, transfer of statutory ownership of goods, transfer of assets of material objects of goods, the client's acceptance of such goods.

#### (2) Construction contract income

Construction contract between the Company and the client generally includes performance obligations of construction and installation of commercial air-conditioner and smart home, because the client is able to control goods under construction during the Company's performance process, the Company takes them as performance obligations performed during a certain time horizon, and recognizes revenue in accordance with the schedule of performance, and it is an exemption when the schedule of performance can't be reasonably confirmed. The Company confirms the schedule of performance of services provided in accordance with the input method. When the schedule of performance can't be reasonably confirmed, where the costs that have been incurred by the Company are estimated to be compensated, the revenue will be recognized in accordance with the amount of costs that has been incurred until the schedule of performance can be reasonably confirmed.

#### (3) Warranty obligations

According to contractual agreement and regulations of laws, the Company provides quality assurance for goods sold and project constructed. For guarantee-type quality assurance in order to ensure the client that goods sold comply with existing standards, the Company conducts accounting treatment in accordance with estimated liabilities. For service-type quality assurance in order to ensure the client that we also provide a separate service other than that the goods sold comply with existing standards, the Company takes it as a separate performance obligation, and allocates partial transaction price to service-type quality assurance in accordance with the relevant proportion of separate selling price of goods and service-type quality assurance, and recognizes revenue when the client obtains control right over services. When assessing whether quality assurance provides a separate service other than ensuring the client that the goods sold comply with existing standards, the Company shall consider factors such as whether such quality assurance is under statutory requirements or industrial practices, the term of quality assurance and the nature of the Company's commitment to perform the tasks.

#### 26. Government grants

√ Applicable □ Not Applicable

#### (1) Types of government grants

Government grants refer to the gratuitous monetary assets or non-monetary assets obtained by the Company from the government, excluding the capital invested by the government as an owner. The government grants are mainly divided into asset-related government grants and revenue-related government grants.

#### (2) Accounting treatment of government grants

Asset-related government grants shall be recognized as deferred income in current profit or loss on an even basis over the useful life of relevant assets; government grants measured at nominal amount shall be recognized directly in current profit or loss. Revenue-related government grants shall be treated as follows: ①those used to compensate relevant expenses or losses to be incurred by the enterprise in subsequent periods are recognized as deferred income and recorded in current profit or loss when such expenses are recognized; ②those used to compensate relevant expenses or losses that have been incurred by the enterprise are recorded directly in current profit or loss.

# (3) Basis for determination of asset-related government grant and revenue-related government grant

If the government grant received by the Company is used for purchase, construction or other project that forms a long-term asset, it is recognized as asset-related government grant.

If the government grant received by the Company is not asset-related, it is recognized as revenue-related government grant.

Government grant received without clear objective shall be classified as asset-related government grant or revenue-related government grant by:

- ① Government grant subject to a certain project shall be separated according to the proportion of expenditure budget and capitalization budget, and the proportion shall be reviewed and modified if necessary on each balance sheet date;
- ② Government grant shall be categorized as revenue-related if its usage is described in general statement and no specific project is specified in the relevant government document.

# (4) Amortization method and determination of amortization period of deferred revenue related to government grants

Asset-related government grant received by the Company is recognized as deferred revenue and is evenly amortized to the profit or loss in the current period over the estimated useful life of the relevant asset starting from the date when the asset is available for use.

## (5) Recognition of government grants

Government grant measured at the amounts receivable is recognized at the end of the period when there is clear evidence that the relevant conditions set out in the financial subsidy policies and regulations are fulfilled and the receipt of such financial subsidy is assured.

Other government grants other than those measured at the account receivable is recognized upon actual receipt of such subsidies.

# 27. Deferred income tax assets/deferred income tax liabilities

√ Applicable □ Not Applicable

Deferred income tax assets and deferred income tax liabilities of the Company are recognized:

- (1) Based on the difference between the carrying amount and the tax base amount of an asset or a liability (items not recognized as assets and liabilities but their tax base is ascertained by the tax laws and regulations, the tax base is the difference), deferred income tax asset or deferred income tax liability is calculated using the applicable tax rate prevailing at the expected time of recovering the asset or discharging the liability.
- (2) Deferred income tax asset is recognized to the extent that there is enough taxable income for the deduction of the deductible temporary difference. At the balance sheet date, if there is sufficient evidence that there will be enough taxable income in the future for the deduction of the deductible temporary difference, the deferred income tax asset not recognized in previous accounting period is recognized. If there is no sufficient evidence that there will be enough taxable income in the future for the deduction of the deferred income tax asset, the carrying value of the deferred income tax asset is reduced.

- (3) Deferred income tax liability is recognized for taxable temporary difference arising from investments in subsidiaries and associated companies, unless the Company could control the time of reversal of the temporary differences and the temporary differences would not be probably reversed in the foreseeable future. For deductible temporary differences arising from investments in subsidiaries and associated companies, deferred income tax asset is recognized if the temporary difference will be very probably reversed in the foreseeable future and it is highly probable that taxable income will be available in the future to deduct the deductible temporary difference.
- (4) No deferred income tax liability is recognized for a temporary difference arising from the initial recognition of goodwill. No deferred income tax asset or deferred income tax liability is recognized for the temporary differences resulting from the initial recognition of assets or liabilities due to a transaction other than a business combination, which affects neither accounting profit nor taxable income (or deductible loss). At the balance sheet date, deferred income tax assets and deferred income tax liabilities are measured at the tax rates that apply to the period when the asset is expected to be recovered or the liability is expected to be settled.

## 28. Other significant accounting policies and accounting estimations

√ Applicable □ Not Applicable

#### (1) Asset securitization business

Some of the Company's receivables are securitized. The Company's underlying assets are trusted to a special purpose entity which issues securities to investors. The Company serves as the asset service supplier, providing services including asset maintenance and its daily management, formulation of the annual asset disposal plan, formulation and implementation of the asset disposal plan, signing relevant asset disposal agreements and periodic preparation of asset service report.

The Company has evaluated the extent to which it transfers the risks and rewards of assets to other entities and the extent it exercises control over such entities while applying the accounting policy in respect of securitization of financial assets:

- ① The financial asset is derecognized when the Company transfers substantially all the risks and rewards of ownership of the financial asset;
- ② Recognition of the financial asset is continued when the Company retains substantially all the risks and rewards of ownership of the financial asset;
- When the Company neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, the Company evaluates whether it retains control over the financial asset. If the Company does not retain control, it derecognizes the financial asset and recognizes separately as assets or liabilities any rights and obligations created or retained in the transfer. If the Company retains control, it continues to recognize the financial asset to the extent of its continuing involvement in the financial asset.

#### (2) Hedge accounting

Hedge refers to risk management activities that enterprises designate financial instruments as hedge instruments in order to manage risk exposure caused by specific risks such as foreign exchange risk, interest rate risk, price risk and credit risk, allowing to expect changes in fair value or cash flow of hedge instruments to offset all or partial changes in fair value or cash flow of hedged items.

Hedged items refer to items which make enterprises face risks of changes in fair value or cash flow and are designated as hedged objects and can be reliably measured.

A hedging instrument is a financial instrument designated by an enterprise for the purpose of hedging, whose fair value or cash flow changes are expected to offset the change in the fair value or cash flow of the hedged items.

The Company continuously conducts assessment over whether hedge relationship complies with requirements of hedge effectiveness on the starting date of hedge and during follow-on period. Hedge effectiveness refers to the extent that changes in fair value or cash flow of hedge instruments can offset that of hedged items caused by the risks of being hedged. The portion that the changes in fair value or cash flow of hedge instruments is greater or less than that of hedged items is the ineffective portion of hedge.

## (3) Explanations on significant accounting estimates

Judgments, estimates and assumptions shall be made to book value of the financial statements items, which could not be measured accurately, due to the inherent uncertainties of operating activities, while applying accounting policy. Such judgments, estimates and assumptions were based on the management's historical experience and made after other various factors are considered. These judgments, estimates and assumptions will influence the amount of revenues, expenses, assets and liabilities presented in financial reports and the disclosure of contingent liabilities on the balance sheet date. However, the actual results caused by the uncertainties of these estimations may be different from the current estimates of the management, and thus cause a material adjustment to the carrying amounts of assets and liabilities affected in the future. The judgments, estimates and assumptions mentioned above shall be reviewed on a going concern basis. If the revisions to accounting estimates only affect the current period, the amount affected shall be recognized in the current period; if the revisions affect both the current and future periods, the amount affected shall be recognized in both the current and future periods.

On the balance sheet date, the Company needs to have judgments, estimates and assumptions about the following items on the financial statements:

#### ① Estimated liabilities

Provision for product quality quarantee, expected contract losses, and other estimates shall be made in accordance with the terms of contracts, current knowledge and historical experience. If the contingent event has formed a present obligation the performance of which is very probable to result in outflow of economic benefits from the Company, an estimated liability shall be recognized by the Company on the basis of the best estimate of the expenditures to settle relevant present obligation. Recognition and measurement of the estimated liability significantly rely to a great extent on the management's judgments. In the process of judgment, the Company takes into consideration the assessment of relevant risks, uncertainties, time value of money and other factors related to the contingent events. Among them, the Company will undertake estimated liabilities with respect to the after-sales services provided for the return, maintenance and installation of goods. When estimating liabilities, the Company has considered the empirical data on maintenance in recent years, but the previous maintenance experiences may fail to reflect the future circumstances. Any increase or decrease in this provision is likely to affect the profits and losses of the next year.

#### ② Provision of expected credit losses

The Company calculates the expected credit losses in accordance with breach risk exposure and expected credit loss rate, and confirms expected credit loss rate on the basis of breach possibilities and breach loss rate. When confirming expected credit loss rate, the Company uses data such as internal historical credit loss experiences, and conducts adjustments over historical data in combination with current status and forward-looking information. When considering forward-looking information, indexes used by the Company include risks such as economic downturn, growth of expected unemployment rate, changes in external market environment, technological environment and client conditions. The Company regularly monitors and reviews relevant assumptions relating to calculation of expected credit losses. The aforesaid estimation techniques and key assumptions have not changed substantially in this year.

#### ③ Impairment provision of inventories

Inventories are measured by lower of cost and net realizable value according to the accounting policies of inventories; for inventories whose costs are higher than the net realizable value or those obsolete and unsalable, the impairment provision of inventories shall be made. The carrying value of inventory shall be written down to the net realizable value on the basis of the evaluation of the salability of inventories and the net realizable value thereof. Authenticating inventory impairment requires the management's obtaining of solid evidence, and their judgments and estimations made after considering the purpose of holding inventories and the effect of events after the balanced sheet date and etc. The difference between the actual outcome and the previously estimated outcome will influence the carrying value of inventories and the provision or reversal of impairment provision of inventories during the period when the estimates are changed.

#### 4 Fair value of financial instruments

For financial instruments where there is no active market, the Company will determine their fair value through a variety of valuation methods. Such valuation methods include discounted cash flow analysis. In the valuation, the Company shall estimate the future cash flow, credit risk, market volatility and correlation, and select the appropriate discount rate. Such related assumptions are uncertain, and their changes may affect the fair value of financial instruments.

#### (5) Impairment of investment in other equity instruments

The Company largely relies on judgments and assumptions of the management when determining whether investments of other equity instruments are impaired to determine whether it is needed to recognize their impairment. During the process of conducting judgments or making assumptions, the Company shall assess the extent and duration period that the fair value of such investments is below the cost, as well as financial conditions and short-term business prospects of the invested objects, including industry conditions, technological reform, credit rating, breach rate and risks of counterparties.

#### 6 Provision of long-term assets impairment

As at the balance sheet date, the Company shall judge whether there is any possible indication of impairment against non-current assets other than financial assets. The intangible assets with indefinite useful life must be tested for impairment on an annual basis as well as when there is any indication of impairment. Other non-current assets other than financial assets shall be tested for impairment when there is an indication showing that the carrying value is not recoverable. Impairment occurs while the carrying value of an asset or asset group is higher than the recoverable value, which is the higher of the net of fair value less disposal expenses and the present value of expected future cash flow. The net of fair value less disposal expenses is determined with reference to the price in the sale agreement regarding analogous asset in fair transactions or the observable market price less the increase of cost that is directly attributable to the disposal of assets. Significant judgments regarding the output, sales price, relevant operating costs of the assets (or assets group) and the discount rate used to calculate the present value shall be made when estimating the present value of future cash flow. Recoverable amount shall be estimated by the Company using all accessible relevant information, including predictions made on the output, sales price, and relevant operating costs based on reasonable and supportive assumptions. The Company shall test for goodwill impairment at least every year. This requires the Company to estimate the present value of future cash flow for such assets groups or asset group portfolios allocated with goodwill. When estimating the present value of future cash flow, the Company shall not only estimate the future cash flow generated by such asset groups or asset group portfolios, but also select the appropriate discount rate to determine the present value of such future cash flow.

#### Depreciation and amortization

Investment properties, fixed assets and intangible assets are depreciated and amortized by the Company with a straight-line approach over their useful life by taking into consideration the residual value. Useful life shall be periodically reviewed by the Company to determine the amount of depreciation and amortization expenses for each reporting period and be determined on the basis of historical experience regarding analogous assets and the expected technological updates. Significant changes to previous accounting estimates will result in adjustments against depreciation and amortization expenses in the future periods.

#### ® Deferred income tax assets

Deferred income tax asset is recognized by the Company for all the uncompensated tax losses to the extent that there is sufficient taxable profit for the deduction of loss. In order to determine the amount of deferred income tax assets, the management of the Company needs to predict the timing and the amount of taxable profits in the future by making abundant judgments, as well as through the strategy of tax planning.

#### Income tax

In the ordinary course of business of the Company, the ultimate tax treatment and calculations of some transactions are uncertain. Whether some items could be presented before taxation shall be approved by relevant tax authorities. Where there are differences between the final tax outcome of these items and the initial estimated amount, such differences will impact the current and deferred tax in the period of final confirmation.

#### Provisions for sales rebates

The Company and its subsidiaries adopt the policy of sales rebates for consumers. According to the relevant conventions in the sales agreement, the review of specific transactions, the market situation, the pipeline inventory levels and the historical experiences, the Company and its subsidiaries estimate and accrue sales rebate on a regular basis with reference to the completion of agreed assessment indexes by customers. Accrual of sales rebate involves the judgment and estimates of the management. In case of any significant changes in the previous estimates, the difference above will have an impact on the sales rebate during the period when relevant changes in estimates occur.

#### 29. Changes in the significant accounting policies and accounting estimates

(1).	Changes	in the	significant	accounting	policies

□ Applicable	√ No	ot Applica	ble
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#### (2). Changes in the significant accounting estimates

		Applicable		Not	Applicab	ılε
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#### VI. TAXATION

#### 1. Main tax categories and rates

#### Main tax categories and rates

√ Applicable □ Not Applicable

Tax categories	Basis of taxation	Tax rate
Value-added tax	Taxable revenue from sales of	60/ 00/ 100/
value-added tax	goods or rendering services	6%, 9%, 13%
City maintenance and construction tax	Circulation Taxes payable	7%
Enterprise income tax	Taxable income	Statutory tax rate
		or preferential
		rates as follows
(Local) education surcharge	Circulation Taxes payable	1%, 2%, 3%

#### Disclosure of tax entities with different enterprise income tax rates

☐ Applicable √ Not Applicable

## 2. Preferential tax

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Companies subjected to preferential tax:

Name of company	Tax rate	Preferential tax
Qingdao Haier Refrigerator Co., Ltd.	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Qingdao Haier Special Refrigerator Co.,	15.00%	entitled to the preferential taxation
Ltd.		policies as a hi-tech enterprise
Qingdao Haier Dishwasher Co., Ltd.	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Qingdao Haier Special Freezer Co., Ltd.	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Qingdao Haier Intelligent Home	15.00%	entitled to the preferential taxation
Appliance Technology Co., Ltd.		policies as a hi-tech enterprise
Wuhan Haier Electronics Co., Ltd.	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Wuhan Haier Freezer Co., Ltd.	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Hefei Haier Refrigerator Co., Ltd.	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Hefei Haier Air-conditioning Co., Limited	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Zhengzhou Haier Air-conditioning Co.,	15.00%	entitled to the preferential taxation
Ltd.		policies as a hi-tech enterprise
Shenyang Haier Refrigerator Co., Ltd.	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Qingdao Haier Air-Conditioner	15.00%	entitled to the preferential taxation
Electronics Co., Ltd.		policies as a hi-tech enterprise
Qingdao Meier Plastic Powder Co., Ltd.	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Qingdao Hai Gao Design and	15.00%	entitled to the preferential taxation
Manufacture Co., Ltd.		policies as a hi-tech enterprise
Qingdao Hairi Hi-Tech Model Co., Ltd.	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Qingdao Haier (Jiaozhou)	15.00%	entitled to the preferential taxation
Air-conditioning Co., Limited		policies as a hi-tech enterprise
Qingdao Haier Intelligent Technology	15.00%	entitled to the preferential taxation
Development Co., Ltd.		policies as a hi-tech enterprise

Name of company	Tax rate	Preferential tax
		,
Foshan Haier Freezer Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Qingdao Haier Central Air Conditioning Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Qingdao Haier Air Conditioner Gen Corp., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Haier U+smart Intelligent Technology (Beijing) Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Beijing Zero Micro Technology Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Hefei Haier Washing Machine Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Qingdao Haier Washing Machine Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Qingdao Jiaonan Haier Washing Machine Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Foshan Shunde Haier Electric Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Tianjin Haier Washing Appliance Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Qingdao Economic and Technological  Development Zone Haier Water  Heater Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Wuhan Haier Water Heater Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Foshan Drum Washing Machine Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Qingdao Strauss Water Equipment Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Qingdao Haier Smart Living Appliances Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Qingdao Haier New Energy Electric Appliance Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Qingdao Haier Washing Appliance Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Qingdao Ririshun Lexin Cloud Technology Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Hefei Haier Drum Washing Machine Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Zhengzhou Haier New Energy Technology Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise
Qingdao Haier Electronic Plastic Co., Ltd.	15.00%	entitled to the preferential taxation policies as a hi-tech enterprise

Name of company	Tax rate	Preferential tax
Ologdoo Woi Vi Intelligent Technology	15 000/	ontitled to the preferential territory
Qingdao Wei Xi Intelligent Technology	15.00%	entitled to the preferential taxation
Co., Ltd.	45.000/	policies as a hi-tech enterprise
Qingdao Haier Special Refrigerating	15.00%	entitled to the preferential taxation
Appliance Co., Ltd.	15.000/	policies as a hi-tech enterprise
Qingdao Haier Smart Kitchen Appliance	15.00%	entitled to the preferential taxation
Co., Ltd.	45.000/	policies as a hi-tech enterprise
Hefei Haier Air-conditioning Co., Limited	15.00%	entitled to the preferential taxation
Dailing Lingli Tashaalagu Ca Ltd	15.000/	policies as a hi-tech enterprise
Beijing Lingli Technology Co., Ltd.	15.00%	entitled to the preferential taxation
0: 1 11: " "	45.000/	policies as a hi-tech enterprise
Qingdao Hairuijiejing Electronics Co.,	15.00%	entitled to the preferential taxation
Ltd.	. =	policies as a hi-tech enterprise
Shanghai Haier Medical Technology	15.00%	entitled to the preferential taxation
Co., Ltd.		policies as a hi-tech enterprise
Qingdao Yunshang Yuyi IOT Technology	15.00%	entitled to the preferential taxation
Co., Ltd.		policies as a hi-tech enterprise
Haier (Shanghai) Home Appliance	15.00%	entitled to the preferential taxation
Research and Development Center		policies as a hi-tech enterprise
Co., Ltd.		
Haier (Shenzhen) R&D Co., Ltd.	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Qingdao Ririshun Lejia IOT Technology	15.00%	entitled to the preferential taxation
Co., Ltd.		policies as a hi-tech enterprise
Qingdao Haier Smart Electrical	15.00%	entitled to the preferential taxation
Equipment Limited		policies as a hi-tech enterprise
Laiyang Haier Smart Kitchen Appliance	15.00%	entitled to the preferential taxation
Co., Ltd.		policies as a hi-tech enterprise
Guangdong Heilong Intelligent	15.00%	entitled to the preferential taxation
Technology Co. Ltd		policies as a hi-tech enterprise
Dalian Haier Refrigerator Co., Ltd.	15.00%	entitled to the preferential taxation
		policies as a hi-tech enterprise
Chongqing Haier Electronics Sales Co.,	15.00%	entitled to the preferential taxation
Ltd. and some Western companies		policies under the Western
		Development initiative of the PRC
Chongqing Xin Ririshun Electric Sales	15.00%	entitled to the preferential taxation
Co., Ltd. and some Western		policies under the Western
companies		Development initiative of the PRC
Chongqing Haier Air-conditioning Co.,	15.00%	entitled to the preferential taxation
Ltd.	2.22,0	policies under the Western
		Development initiative of the PRC
Chongqing Haier Refrigeration	15.00%	entitled to the preferential taxation
Appliance Co., Ltd.	10.0070	policies under the Western
Appliance Co., Eta.		Development initiative of the PRC
		Development initiative of the PNO

Name of company	Tax rate	Preferential tax
Guizhou Haier Electronics Co., Ltd.	15.00%	entitled to the preferential taxation
		policies under the Western
		Development initiative of the PRC
Chongqing Haier Washing Machine Co.,	15.00%	entitled to the preferential taxation
Ltd		policies under the Western
		Development initiative of the PRC
Chongqing Haier Water Heater Co., Ltd	15.00%	entitled to the preferential taxation
		policies under the Western
		Development initiative of the PRC
Chongqing Haier Drum Washing	15.00%	entitled to the preferential taxation
Machine Co., Ltd		policies under the Western
		Development initiative of the PRC
Qingdao Haier Technology Co., Ltd.	10.00%	entitled to half deduction the
		preferential taxation policies as a
		key software enterprise

# VII. EXPLANATORY NOTES FOR ITEMS IN CONSOLIDATED FINANCIAL STATEMENTS

Unless otherwise specified, the following closing balance refers to the amount as of 30 June 2022. The opening balance refers to the amount as of 31 December 2021. The amount for the current period refers to the amount in the period from 1 January to 30 June 2022. The amount of the previous period refers to the amount of the period from 1 January to 30 June 2021.

### 1. Monetary funds

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

	Closing	
Items	balance	Opening balance
Cash on hand	912,949.13	3,085,964.28
Deposit in bank	48,618,833,840.21	44,884,013,498.57
Other monetary funds	1,696,374,469.94	1,083,936,300.66
Total	50,316,121,259.28	45,971,035,763.51
Including: Total amount deposit overseas	8,844,868,035.47	8,966,246,518.74

Other explanations:

Other monetary funds mainly were the investment fund, the deposit on third party payment platforms, security deposit and other restricted fund, etc.

### 2. Financial assets held for trading

Items	Closing balance	Opening balance
Short-term wealth management products	2,153,399,840.01	2,168,622,090.00
Investment in equity instruments	106,249,514.01	330,557,610.82
Investment fund	158,003,403.16	150,516,274.37
Forward foreign exchange contracts	142,519,319.40	136,379,553.90
Total	2,560,172,076.58	2,786,075,529.09

## 3. Derivative financial assets

√ Applicable □ Not Applicable

Unit and Currency: RMB

	Closing	
Items	balance	Opening balance
Forward foreign exchange contracts	151,624,141.73	72,822,190.59
Interest rate swap agreement	11,460,584.69	
Forward commodity contracts		6,997,783.42
Total	163,084,726.42	79,819,974.01

#### 4. Bills receivable

### (1) Details of bills receivable

Items	Closing balance	Opening balance
items	Dalance	Opening balance
Bank acceptance notes	8,200,648,941.32	13,053,809,505.49
Commercially acceptance notes	282,194,019.57	368,076,810.80
Balance of bills receivable	8,482,842,960.89	13,421,886,316.29
Allowance for bad debts	65,206,789.48	67,095,248.00
Bills receivable, net	8,417,636,171.41	13,354,791,068.29

#### (2) Changes in allowance for bad debts of bills receivable in the current period

√ Applicable □ Not Applicable

Items	Opening balance	Increase current			se for the nt period Write-off/	Closing balance
		Provision	increases	Reversal	movement	
Allowance for bad debts	67,095,248.00	35,478,414.82		3,986,104.53	33,380,768.81	65,206,789.48
Total	67,095,248.00	35,478,414.82		3,986,104.53	33,380,768.81	65,206,789.48

The Company's bills receivable was mainly generated from daily operation activities such as sales of commodity, provision of labor, etc., and the allowance for bad debts was measured based on expected credit loss over the entire duration whether there exist significant financing components.

The bills receivable pledged by the Company at the end of the period was RMB7,905,189,214.59 (amount at the beginning of the period: RMB12,526,757,275.50).

## 5. Accounts receivable

① Accounts receivable are disclosed by aging as follows:

Aging	Closing balance	Opening balance
Within one year	17,992,836,678.82	14,794,015,085.51
1-2 years	632,122,299.07	376,187,052.43
2-3 years	187,957,672.11	78,861,353.76
Over 3 years	106,770,894.99	135,768,657.33
Accounts receivable, balance	18,919,687,544.99	15,384,832,149.03
Allowance for bad debts	999,585,676.27	742,172,698.81
Accounts receivable, net	17,920,101,868.72	14,642,659,450.22

② By method of provision of allowance for bad debts

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Categories Closing balance				
		Allowance for	Percentage of	
	Book balance	bad debts	provision (%)	Carrying value
Account receivables				
subject to provision for				
bad debts on a				
separate basis	523,300,149.88	517,255,653.38	98.84	6,044,496.50
Account receivables				
subject to provision for				
bad debts on a				
collective basis	18,396,387,395.11	482,330,022.89	2.62	17,914,057,372.22
Total	18,919,687,544.99	999,585,676.27	5.28	17,920,101,868.72

## (continued)

Categories	Opening balance				
		Allowance for bad	Percentage of		
	Book balance	debts	provision (%)	Carrying value	
Account receivables subject to provision for bad debts on a separate					
basis  Account receivables subject to provision for bad debts on a collective	381,406,983.17	320,303,932.13	83.98	61,103,051.04	
basis	15,003,425,165.86	421,868,766.68	2.81	14,581,556,399.18	
Total	15,384,832,149.03	742,172,698.81	4.82	14,642,659,450.22	

3 Account receivables subject to provision for bad debts on a collective basis

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Items	Balance as at the end of the period					
		Allowance for Percentage				
	<b>Book Balance</b>	bad debts	provision (%)			
	'					
Within 1 year	17,789,646,425.90	386,576,175.00	2.17			
1-2 years	439,466,228.58	10,765,414.88	2.45			
2-3 years	74,455,469.23	21,507,533.99	28.89			
Over 3 years	92,819,271.40	63,480,899.02	68.39			
Total	18,396,387,395.11	482,330,022.89	2.62			

### (continued)

Items	Balance as at the beginning of the period					
	Deals Balance	Allowance for Percenta				
	Book Balance	bad debts	provision (%)			
Within 1 year	14,566,776,731.02	312,565,470.27	2.15			
1-2 years	229,160,440.39	9,396,866.15	4.10			
2-3 years	76,516,782.74	23,388,497.43	30.57			
Over 3 years	130,971,211.71	76,517,932.83	58.42			
Total	15,003,425,165.86	421,868,766.68	2.81			

④ Changes in allowance for bad debts of accounts receivable in the current period:

Items	Opening balance	Increase for the current period Provision for the		Decrease for the current period Write-off/other		Closing balance
		current period	Other movement	Reversal	movement	
Allowance for bad debts	742,172,698.81	264,092,566.49	33,380,768.81	41,415,511.37	-1,355,153.53	999,585,676.27

- The aggregate amount of the top 5 account receivables as at the end of the period was RMB4,500,321,373.99 (amount at the beginning of the period: RMB3,856,035,612.12), accounting for 23.79% of the book balance of account receivables (as at the beginning of the period: 25.06%).
- ⑥ Actual write-off of accounts receivable in the current period The amount of accounts receivable actually written off in the current period is RMB13,058,370.53 (amount for the corresponding period: RMB10,143,124.34) and there is no important bad debt write-off of accounts receivable.
- The company's accounts receivable that were terminated due to the transfer of financial assets in the current period.
  - At the end of the period, the amount of accounts receivable that were terminated due to the transfer of financial assets was RMB5,148,671,077.42 (amount at the beginning of the period: RMB4,127,671,197.04) and the transfer method was outright sale factoring/asset securitization.
- Restricted accounts receivable in the current period

The amount of accounts receivable restricted at the end of the period is RMB2,848,722,579.01 (amount at the beginning of the period: RMB1,913,582,226.30).

### 6. Prepayments

#### (1) Prepayments are disclosed by aging as follows:

	Closing	
Aging	balance	Opening balance
Within one year	820,552,086.75	816,906,386.84
1-2 years	31,756,515.81	22,367,994.84
2-3 years	9,516,658.41	9,728,842.63
Over 3 years	6,287,399.50	8,231,174.95
Total	868,112,660.47	857,234,399.26

(2) The amount of the top 5 in the prepayments at the end of the period totals RMB88,045,020.96, which accounts for 10.14% of the book balance of prepayment (amount at the beginning of the period: RMB174,076,576.41, accounting for 20.31%).

#### 7. Other receivables

√ Applicable □ Not Applicable

Unit and Currency: RMB

	Closing	
Items	balance	Opening balance
		,
Interest receivable	400,015,260.13	294,379,438.82
Other receivables	1,756,744,930.86	1,662,342,182.84
Total	2,156,760,190.99	1,956,721,621.66

Other explanations:

☐ Applicable √ Not Applicable

### (1) Interest receivable

	Closing	
Aging	balance	Opening balance
Within one year	266,633,376.88	231,011,687.28
1-2 years	79,940,828.30	47,983,727.86
2-3 years	45,391,054.95	15,384,023.68
Over 3 years	8,050,000.00	
Total	400,015,260.13	294,379,438.82

#### (2) Other receivables

① Other receivables are disclosed by aging as follows:

Aging	Closing	Opening belongs
Aging	balance	Opening balance
Within one year	1,348,982,183.92	1,274,872,226.90
1-2 years	118,830,576.45	109,677,138.52
2-3 years	361,449,614.43	355,219,038.13
Over 3 years	127,053,718.52	113,213,998.61
Other receivables balance	1,956,316,093.32	1,852,982,402.16
Allowance for bad debts	199,571,162.46	190,640,219.32
Other receivables, net	1,756,744,930.86	1,662,342,182.84

② The total amount of the top 5 other receivables at the end of the period is RMB776,125,043.70 (amount at the beginning of the period: RMB588,207,363.50), which accounts for 39.67% of the book balance of other receivables (at the beginning of the period: 31.74%).

#### ③ Provision of allowance for bad debts

Allowance for bad debts	Stage 1  Expected credit losses for the coming 12 months	Stage 2 Lifetime expected credit losses (not credit- impaired)	Stage 3 Lifetime expected credit losses (credit- impaired)	Total
Balance as at the				
beginning of the period	112,022,673.37		78,617,545.95	190,640,219.32
Provision for the	, o , o . o . o .		. 0,0 ,0	
current period	9,354,271.38			9,354,271.38
Reversal for the current				
period	5,446,790.65			5,446,790.65
Write-off and others for				
the current period	-5,076,162.41		52,700.00	-5,023,462.41
Balance as at the end				
of the period	121,006,316.51		78,564,845.95	199,571,162.46

### ① Changes in allowance for bad debt provision of other receivables in the current period

Items	Opening balance	Increase for the current period Provision		Decrease current	Closing balance	
		for the current period	Other movement	Reversal	Write-off/ other movement	
Allowance for bad debts	190,640,219.32	9,354,271.38		5,446,790.65	-5,023,462.41	199,571,162.46

### ⑤ Other receivables written off during the period

The amount of other receivables actually written off in the current period is RMB306,025.66 (amount for the corresponding period: RMB4,293,611.04), and no significant other receivables are written off for bad debts.

Other receivables mainly include deposits, quality guarantees, employee loans, tax refunds, and advance payments, etc.

## 8. Inventories

## (1) Details of Inventories

Items	Items Closing balance			Opening balance		
	Book value balance	Impairment provision	Book value balance	Impairment provision		
Raw material	5,505,526,057.02	129,495,787.11	5,160,836,755.15	117,428,681.85		
Work in progress	148,110,212.49	-,, -	115,676,026.77	, .,		
Finished goods	36,906,925,191.71	1,424,430,179.89	35,990,645,130.23	1,248,466,540.71		
Total	42,560,561,461.22	1,553,925,967.00	41,267,157,912.15	1,365,895,222.56		

### (2) Impairment provision of inventories

Items	Opening balance	Increase for the period		Decrease for the period		Closing balance
			Other		Write-off/other	
		Provision	Increases	Reversal	movement	
Raw material	117,428,681.85	13,180,554.37			1,113,449.11	129,495,787.11
Work in progress						
Finished goods	1,248,466,540.71	372,249,744.36		13,571,021.80	182,715,083.38	1,424,430,179.89
Total	1,365,895,222.56	385,430,298.73		13,571,021.80	183,828,532.49	1,553,925,967.00

#### 9. Contract assets

## (1) Details

Items	Closing b	Closing balance		palance
	Book value Impairment balance Provision		Book value balance	Impairment Provision
Relating to construction		'		
service contract	280,621,191.36		304,434,294.70	
Total	280,621,191.36		304,434,294.70	

## 10. Other current assets

### (1) Details

Items	Closing	balance	Opening balance		
	Book value balance			Impairment provision	
Bank deposit for financial					
products	1,551,745,385.00		316,590,333.42		
Taxes to be deducted	2,588,443,347.96		3,275,762,776.66		
Return cost receivable	657,641,276.81	336,533,252.53	585,140,752.69	328,552,987.70	
Others	54,260,359.93		71,809,601.50		
Total	4,852,090,369.70	336,533,252.53	4,249,303,464.27	328,552,987.70	

## (2) Impairment provision

Items	Opening balance	Increase for the period		Decrease for the period		Closing balance
			Other		Write-off/other	
		Provision	Increases	Reversal	movement	
Return cost receivables	328,552,987.70	336,533,252.53		1,330,581.65	327,222,406.05	336,533,252.53
Total	328,552,987.70	336,533,252.53		1,330,581.65	327,222,406.05	336,533,252.53

## 11. Long-term equity investments

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Investees	Opening balance		Increa	ase/decrease for the Adjustment in	period	
		Investment	Investment profit recognized under	other comprehensive	Other changes in	Declaration o
		increase	equity method	income	equity	profit
Associates						
Associate:	7 100 700 075 00		010 600 004 64	7 661 101 00		010 400 000 0
Haier Group Finance Co., Ltd.	7,108,709,375.38	050 400 040 00	318,680,094.64	7,661,131.00	7 400 040 50	-218,400,000.0
Bank of Qingdao Co., Ltd.	2,654,248,436.12	352,102,643.20	165,347,683.41	-6,472,692.99	7,483,342.53	-76,288,906.4
Wolong Electric (Jinan) Motor Co., Ltd.	151,837,378.99		12,237,610.99			
	131,037,370.99		12,237,010.99			
Qingdao Hegang New Material	040 400 050 04		10.740.010.00			
Technology Co., Ltd.	312,493,256.21		10,746,218.86			
Qingdao Haier SAIF Smart						
Home Industry Investment	500 070 50		004.004.00			1 <del>-</del> 100 000 0
Center (Limited Partnership)	393,598,372.59		-904,601.39			-17,199,060.8
Mitsubishi Heavy Industries						
Haier (Qingdao)						
Air-conditioners Co., Ltd.	682,901,976.73		52,979,520.61			
Qingdao Haier Carrier						
Refrigeration Equipment						
Co., Ltd.	409,053,808.05		10,936,464.63			-17,900,226.8
Qingdao Haier multimedia Co.,						
Ltd.	277,102,563.88		-14,629,468.29			
Qingdao Haier Moulds Co., Ltd.	269,158,534.54	-272,577,907.92	3,419,373.38			
Hefei Feier Smart Technology						
Co., Ltd.	265,106.27		-265,106.27			
Anhui Kunhe Intelligent						
Technology Co., Ltd.*	1,877,574.14		109,595.88			
Zhejiang Futeng Fluid						
Technology Co., Ltd.*	82,098,847.75					
Beijing Mr. Hi Network						
Technology Company						
Limited	7,507,759.75					
Beijing Xiaobei Technology Co.,						
Ltd.	2,687,341.82	-2,687,341.82				
Beijing ASU Tech Co., Ltd.	15,529,700.01		-12,256,393.21		9,809,616.09	
Shenzhen Genyuan Environment						
al Protection Technology						
Co., Ltd.	6,914,487.73		681,807.62			
Qingdao Haimu Investment						
Management Co., Ltd.	2,465,299.70		-53,862.77			
Qingdao Haimu Smart Home						
Investment Partnership						
(Limited Partnership)	59,424,662.44		-100,251.06			

<sup>\*</sup> For identification purposes only

Investees	Opening balance		Increa	ase/decrease for the Adjustment in	period	
		Investment increase	Investment profit recognized under equity method	other comprehensive income	Other changes in equity	Declaration of cash dividends or profits
Guangzhou Heying Investment						
Partnership (Limited						
Partnership)	285,793,577.87					
Qingdao Home Wow Cloud						
Network Technology Co.,						
Ltd.	2,600,050.50		-34,037.86			
Bingji (Shanghai) Corporate						
Management Co., Ltd.	972,200,487.88		23,218,909.91			
Youjin (Shanghai) Corporate						
Management Co., Ltd	1,766,819,068.86		42,216,199.84			
RRS (Shanghai) Investment Co.,						
Ltd.	3,211,580,125.21		76,756,726.98			
Haier Best Water Technology						
Co., Ltd.	79,785,557.39		-1,432,974.65			
Huizhixiangshun Equity Investment Fund (Qingdao)						
Partnership (Limited						
Partnership)	119,008,967.03	119,797,980.61				
Qingdao Ririshun Huizhi						
Investment Co., Ltd.	2,083,482.78	2,000,000.00				
Qingdao Xinshenghui						
Technology Co., Ltd.	9,964,773.52		-953,012.17			
Meiling Candy Washing Machine						
Co., Ltd.	22,752,232.07		-92,564.23			
EuropaltersItaliaS.r.l.	9,361,965.48					
OryginLLC		13,494,211.65				
Konan Electronic Co., Ltd.	69,273,712.61		305,414.02	-7,882,359.76		-237,150.00
HNR Company (Private) Limited	114,055,318.97		17,731,336.90	-7,497,761.95		
HPZ LIMITED	71,269,048.97		6,432,609.47	2,444,486.30		
Haier Raya Electric S.A.E	10,568,507.40		-716,353.69			
CONTROLADORAMABES.						
A.deC.V.	4,131,983,673.10		246,779,790.69	119,156,456.19		-47,111,575.26
Middle East Airconditioning						
Company, Limited	10,318,898.13		-2,475,341.75	465,090.46		
Total	23,327,293,929.87	212,129,585.72	954,665,390.49	107,874,349.25	17,292,958.62	-377,136,919.29

## (Continued)

Investees	Increase/decrea	ase for the period Disposal of the investment	Closing balance	Impairment provision Closing balance
	movement	ilivestillelit		
Associate:				
Haier Finance Co., Ltd.			7,216,650,601.02	
Bank of Qingdao Co., Ltd.			3,096,420,505.87	
Wolong Electric (Jinan)				
Motor Co., Ltd.			164,074,989.98	
Qingdao Hegang New				
Material Technology Co.,				
Ltd.			323,239,475.07	
Qingdao Haier SAIF Smart				
Home Industry				
Investment Center				
(Limited Partnership)			375,494,710.38	
Mitsubishi Heavy Industries				
Haier (Qingdao) Air-				
conditioners Co., Ltd.			735,881,497.34	
Qingdao Haier Carrier				
Refrigeration Equipment				
Co., Ltd.			402,090,045.87	-21,000,000.00
Qingdao Haier Multimedia				
Co., Ltd			262,473,095.59	-88,300,000.00
Qingdao Haier Moulds Co.,				
Ltd				
Hefei Feier Smart				
Technology Co., Ltd.				
Anhui Kunhe Intelligent				
Technology Co., Ltd.*			1,987,170.02	
Zhejiang Futeng Fluid				
Technology Co., Ltd.*			82,098,847.75	
Beijing Mr. Hi Network				
Technology Company				
Limited			7,507,759.75	-7,507,759.75
Beijing Xiaobei Technology				
Co., Ltd.				
Beijing ASU Tech Co., Ltd.			13,082,922.89	
Shenzhen Genyuan				
Environmental Protection			7 500 005 05	6 04 4 407 70
Technology Co., Ltd.			7,596,295.35	-6,914,487.73
Qingdao Haimu Investment			0.411.400.00	
Management Co., Ltd.			2,411,436.93	
Qingdao Haimu Zhijia				
Investment Partnership			50 204 411 00	
(Limited Partnership)			59,324,411.38	

<sup>\*</sup> For identification purposes only

Investees	Increase/decrea Other movement	 Closing balance	Impairment provision Closing balance
Guangzhou Heying			
Investment Partnership			
(Limited Partnership)		285,793,577.87	
Qingdao Home Wow Cloud			
Network Technology Co.,			
Ltd.		2,566,012.64	
Bingji (Shanghai) Corporate			
Management Co., Ltd.		995,419,397.79	
Youjin (Shanghai) Corporate			
Management Co., Ltd		1,809,035,268.70	
RRS (Shanghai) Investment			
Co., Ltd.		3,288,336,852.19	
Haier Best Water			
Technology Co., Ltd.		78,352,582.74	
Huizhixiangshun Equity			
Investment Fund			
(Qingdao) Partnership			
(Limited Partnership)		238,806,947.64	
Qingdao Ririshun Huizhi			
Investment Co., Ltd.		4,083,482.78	
Qingdao Xinshenghui			
Technology Co., Ltd.		9,011,761.35	
Meiling Candy Washing			
Machine Co., Ltd.		22,659,667.84	
EuropaltersItaliaS.r.l.		9,361,965.48	
OryginLLC		13,494,211.65	
Konan Electronic Co., Ltd.		61,459,616.87	
HNR Company (Private)			
Limited		124,288,893.92	
HPZ LIMITED		80,146,144.74	
HaierRayaElectricS.A.E		9,852,153.71	
CONTROLADORAMABES.			
A.deC.V.	-7,751,424.52	4,443,056,920.20	
Middle East Airconditioning			
Company, Limited		8,308,646.84	
Total	-7,751,424.52	24,234,367,870.14	-123,722,247.48

### 12. Investment in other equity instruments

### (1) Details of investment in other equity instruments:

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

	Closing	
Items	balance	Opening balance
SINOPEC Fuel Oil Sales Corporation Limited	1,285,836,952.03	1,290,487,901.40
Haier COSMO IOT Ecosystem Technology		
Co., Ltd.	2,812,000,000.00	2,812,000,000.00
Others	754,608,260.88	746,221,537.56
Total	4,852,445,212.91	4,848,709,438.96

#### (2) Dividends from investment in other equity during the current period:

Items	Amount for the current period
Others — Shenzhen Toposcend Capital, etc.	2,596,583.32
Total	2,596,583.32

### 13. Investment properties

#### Measure mode for investment properties

(1) The changes in investment properties measured at cost for this year are as follows:

Houses and buildings	Land use rights	Total
34,022,711.50	2,128,550.51	36,151,262.01
	buildings	buildings Land use rights

	Houses and		
Items	buildings	Land use rights	Total
4. Converted difference in			
foreign currency			
statements	1,594,734.05		1,594,734.05
5. Closing balance	35,617,445.55	2,128,550.51	37,745,996.06
II. Accumulated depreciation			, ,
and accumulated			
amortization			
1. Opening balance	10,555,753.15	630,620.38	11,186,373.53
2. Increase for the period			
(1) Provision or			
amortization	649,271.97	20,118.11	669,390.08
3. Decrease for the period			
(1) Disposal			
(2) Disposal of subsidiary			
(3) Other transferring out			
4. Converted difference in			
foreign currency			
statements	265,983.26		265,983.26
5. Closing balance	11,471,008.38	650,738.49	12,121,746.87
III. Impairment provision			
1. Opening balance			
2. Increase for the period			
(1) Provision			
3. Decrease for the period			
(1) Disposal			
(2) Disposal of subsidiary			
(3) Other transferring out			
4. Converted difference in			
foreign currency			
statements			
5. Closing balance			
IV. Book value			
1. Closing book value	24,146,437.17	1,477,812.02	25,624,249.19
2. Opening book value	23,466,958.35	1,497,930.13	24,964,888.48

- (2) The depreciation and amortization amount charge for the period is RMB669,390.08 (amount for the corresponding period: RMB920,365.49).
- (3) The recoverable amount of the investment real estate of the Company at the end of the period is not less than its book value, so no provision for impairment is made.

## 14. Fixed assets

### Presented as

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

Items	Closing balance	Opening balance
Fixed assets	24.238.045.798.12	22,302,546,799.12
Disposals of fixed assets	4,543,369.52	4,543,369.52
Total	24,242,589,167.64	22,307,090,168.64

## Fixed assets

## (1) Fixed assets:

Items	Houses and buildings	Production equipment	Transportation equipment
I. Original book value			
Opening balance	11,353,869,023.33	26,553,243,290.47	179,083,687.93
2. Increase for the period	11,000,000,020.00	20,000,210,200.11	170,000,007.00
(1) Acquisition	24,855,788.90	648,692,116.07	890,259.74
(2) Construction in progress	21,000,100.00	010,002,110.01	000,20011
transferred in	473,266,969.36	1,316,653,800.21	6,815,087.61
(3) Increase in business combinations	,,	.,,	-,,
3. Decrease for the period			
(1) Disposal or Write-off	13,836,783.88	275,325,898.20	3,042,808.78
(2) Disposal of subsidiary			754,649.79
(3) Transfer to hold for sale			
4. Converted difference in foreign			
currency statements	362,938,367.98	1,035,957,018.26	4,804,656.26
5. Closing balance	12,201,093,365.69	29,279,220,326.81	187,796,232.97
II. Accumulated depreciation			
1. Opening balance	3,922,452,407.13	13,208,010,163.95	107,950,259.30
2. Increase for the period			
(1) Provision	266,310,942.35	1,250,733,974.65	9,978,627.44
(2) Increase in business			
combinations			
3. Decrease for the period			
(1) Disposal or write-off	7,174,156.14	212,276,135.09	2,883,264.99
(2) Disposal of subsidiary			645,746.91
(3) Transfer to hold for sale			

Items	Houses and buildings	Production equipment	Transportation equipment
Converted difference in foreign			
currency statements	38,318,137.17	478,123,536.12	1,941,465.37
5. Closing balance	4,219,907,330.51	14,724,591,539.63	116,341,340.21
III. Impairment provision	.,,,	,. = .,,	
Opening balance	29,499,438.21	21,647,562.09	173,485.13
2. Increase for the period			
(1) Provision			
(2) Increase in business			
combinations			
3. Decrease for the period			
(1) Disposal or Write-off		20,287.80	
(2) Disposal of subsidiary			
(3) Transfer to hold for sale			
4. Converted difference in foreign			
currency statements	-2,488,257.57	-263,526.91	-10,241.16
5. Closing balance	27,011,180.64	21,363,747.38	163,243.97
IV. Book value			
1. Closing book value	7,954,174,854.54	14,533,265,039.80	71,291,648.79
2. Opening book value	7,401,917,177.99	13,323,585,564.43	70,959,943.50

## (Continued)

Items	Office furniture	Others	Total
			_
I. Original book value			
1. Opening balance	1,030,764,014.90	2,464,395,005.90	41,581,355,022.53
2. Increase for the period			
(1) Acquisition	78,881,852.21	34,929,055.41	788,249,072.33
(2) Construction in progress			
transferred in	84,566,124.47	162,827,779.57	2,044,129,761.22
(3) Increase in business combinations			
3. Decrease for the period			
(1) Disposal or Write-off	25,668,390.60	52,084,817.45	369,958,698.91
(2) Disposal of subsidiary		37,980.00	792,629.79
(3) Transfer to hold for sale			
4. Converted difference in foreign			
currency statements	19,135,686.09	149,484,827.72	1,572,320,556.31
5. Closing balance	1,187,679,287.07	2,759,513,871.15	45,615,303,083.69
II. Accumulated depreciation			
1. Opening balance	565,204,246.86	1,418,493,692.20	19,222,110,769.44
2. Increase for the period			

Items	Office furniture	Others	Total
(1) Provision	142,392,072.66	125,203,692.69	1,794,619,309.79
(2) Increase in business	112,002,012.00	120,200,002.00	1,101,010,000.10
combinations			
3. Decrease for the period			
(1) Disposal or Write-off	13,259,061.00	14,233,168.34	249,825,785.56
(2) Disposal of subsidiary		36,090.25	681,837.16
(3) Transfer to hold for sale			
4. Converted difference in foreign			
currency statements	7,271,653.01	31,510,438.78	557,165,230.45
5. Closing balance	701,608,911.53	1,560,938,565.08	21,323,387,686.96
III. Impairment provision			
1. Opening balance	258,528.08	5,118,440.46	56,697,453.97
2. Increase for the period			
(1) Provision			
(2) Increase in business			
combinations			
3. Decrease for the period			
(1) Disposal or Write-off	4,406.40		24,694.20
(2) Disposal of subsidiary			
(3) Transfer to hold for sale			
4. Converted difference in foreign			
currency statements	-27,194.93	-13,940.59	-2,803,161.16
5. Closing balance	226,926.75	5,104,499.87	53,869,598.61
IV. Book Value			
1. Closing book value	485,843,448.79	1,193,470,806.20	24,238,045,798.12
2. Opening book value	465,301,239.96	1,040,782,873.24	22,302,546,799.12

<sup>(2)</sup> In the current period, the balance of the construction in progress transferred to the original value of the fixed assets is total RMB2,044,129,761.22 (amount for the corresponding period: RMB1,484,788,584.15).

- (3) There was no mortgage secured by the fixed assets mortgage at the end of the period, and there was no mortgage secured by the fixed assets mortgage at the beginning of the period.
- (4) Disposals of fixed assets

Items	Closing balance		Reason for transferring to disposal
Relocation of Qingdao Industrial Park	4,543,369.52	4,543,369.52	Demolition
Total	4,543,369.52	4,543,369.52	

## 15. Construction in progress

#### Presented as

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

Items	Closing balance	Opening balance
Construction in progress Construction materials	4,858,973,923.48	4,183,263,398.79
Total	4,858,973,923.48	4,183,263,398.79

## **Construction in progress**

## (1) Details of construction in progress

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

Projects		Closing balance	е		Opening balance	
		Impairment			Impairment	
	Book balance	provision	Book value	Book balance	provision	Book value
Smart Home Appliance						
Technology Project	822,506,153.78		822,506,153.78	598,122,551.15		598,122,551.15
Eastern Europe Project	410,516,576.87		410,516,576.87	182,497,069.58		182,497,069.58
Shanghai Haier Washing						
Appliance Project	304,975,083.42		304,975,083.42	4,756,839.22		4,756,839.22
Europe Candy Project	431,710,887.15		431,710,887.15	153,117,404.68		153,117,404.68
Special Freezer Project	222,065,402.53		222,065,402.53	220,203,225.72		220,203,225.72
America GEA Project	221,394,829.44		221,394,829.44	722,008,600.99		722,008,600.99
Qingdao Jiaozhou						
Washing Appliance						
Project	192,445,321.17		192,445,321.17	167,168.14		167,168.14
Hailvyuan Recycling						
Technology Project	186,280,749.74		186,280,749.74	58,589,285.46		58,589,285.46
Zhengzhou New Energy						
Project	163,699,647.98		163,699,647.98	125,734,579.67		125,734,579.67
New Zealand FPA Project	161,190,432.03		161,190,432.03	111,516,266.46		111,516,266.46
Qingdao Haier Washing						
Machine Project	140,224,507.71		140,224,507.71	139,065,246.00		139,065,246.00
Haier India Project	127,636,129.62		127,636,129.62	179,479,688.03		179,479,688.03
Foshan Freezer Project	114,194,193.12		114,194,193.12	199,726,996.70		199,726,996.70
Haier Dishwasher Project	112,460,548.93		112,460,548.93	91,964,708.57		91,964,708.57
Wuhan Haier Freezer	112,100,010.00		. 12, 100,0 10100	01,001,100101		01,001,100.01
Project	89,806,704.07		89,806,704.07	103,052,450.36		103,052,450.36
Hefei Haier Drum	00,000,104.01		00,000,104.01	100,002,400.00		100,002,400.00
Washing Machine						
Project	87,599,984.93		87,599,984.93	54,949,612.93		54,949,612.93
Hefei Refrigerator Project	69,449,237.57		69,449,237.57	208,080,465.14		208,080,465.14
Qingdao Smart Appliance	09,449,207.07		05,445,201.01	200,000,403.14		200,000,400.14
Equipment Project	60 100 600 00		60 100 600 00	00 116 050 61		20 116 050 61
	62,138,638.82		62,138,638.82	39,116,050.61		39,116,050.61
Tianjin Haier Washing	E4 0E4 040 74		E1 0E1 010 74	FO 400 070 4F		FO 400 070 4F
Appliance Project	51,851,612.74		51,851,612.74	59,409,379.45		59,409,379.45
Foshan Drum Washing	40 407 000		40 407 000	05 705 406 5 :		05 705 455 5
Machine Project	46,487,983.76		46,487,983.76	35,705,132.24		35,705,132.24
Special Refrigerator						
Project	44,668,942.12		44,668,942.12	55,838,238.24		55,838,238.24
Others	796,764,668.50	1,094,312.52	795,670,355.98	841,367,421.17	1,204,981.72	840,162,439.45
Total	4,860,068,236.00	1,094,312.52	4,858,973,923.48	4,184,468,380.51	1,204,981.72	4,183,263,398.79

## (2) Details of significant changes of construction in progress for the period

					Converted		
					difference in		
	0	Increase for	Transfer to		foreign	Clasina	
Project Name	Opening balance	the current period		Other decrease	currency statements	Closing balance	Source of fund
Smart home appliance							
technology project	598,122,551.15	224,383,602.63				822,506,153.78	Self-funding
Eastern Europe Project	182,497,069.58	311,848,282.34	214,893,401.62		131,064,626.57	410,516,576.87	Self-funding
Shanghai Haier Washing							
Appliance Project	4,756,839.22	300,218,244.20				304,975,083.42	•
Europe Candy Project	153,117,404.68	225,876,944.09	61,928,761.17		114,645,299.55	431,710,887.15	Self-funding
Special freezer Project	220,203,225.72	30,677,004.00	28,814,827.19			222,065,402.53	Self-funding
America GEA Project	722,008,600.99	156,597,708.77	677,235,170.56		20,023,690.24	221,394,829.44	Self-funding
Qingdao Jiaozhou							
Washing Appliance							
Project	167,168.14	192,445,321.17	167,168.14			192,445,321.17	Self-funding
Hailvyuan Recycling							
Technology Project	58,589,285.46	127,691,464.28				186,280,749.74	Self-funding
Zhengzhou New Energy							
Project	125,734,579.67	67,690,537.98	29,725,469.67			163,699,647.98	Self-funding
New Zealand FPA Project	111,516,266.46	97,733,306.99	45,251,422.96		-2,807,718.46	161,190,432.03	Self-funding
Qingdao Haier Washing							
Machine Project	139,065,246.00	3,628,288.25	2,469,026.54			140,224,507.71	Self-funding
							Self-funding/fund
Haier Indian Project	179,479,688.03		50,251,103.87		-1,592,454.54	127,636,129.62	raising
Foshan freezer Project	199,726,996.70	28,921,954.44	114,454,758.02			114,194,193.12	Self-funding
Haier Dishwasher Project	91,964,708.57	64,617,999.76	44,122,159.40			112,460,548.93	Self-funding
Wuhan Haier Freezer							
Project	103,052,450.36	14,019,389.30	27,265,135.59			89,806,704.07	Self-funding
Hefei Haier Drum							Ţ.
Washing Machine							
Project	54,949,612.93	54,785,576.69	22,135,204.69			87,599,984.93	Self-funding
Hefei Refrigerator Project	208,080,465.14	24,729,111.19	163,360,338.76			69,449,237.57	•
Qingdao Smart Appliance	,,	, .,	, .,			, ., .	5
Equipment Project	39,116,050.61	24,324,358.55	1,301,770.34			62,138,638.82	Self-funding
Tianjin Haier Washing	, .,	,. ,	,,			,,	
Appliance Project	59,409,379.45	16,185,270.24	23,743,036.95			51,851,612.74	Self-funding
Foshan Drum Washing	,,-	, ., . = -	, .,			, ,	5
Machine Project	35,705,132.24	19,869,545.53	9,086,694.01			46,487,983.76	Self-funding
Special Refrigerator	,,	,,	-,,			,,	
Project	55,838,238.24	20,579,388.16	31,748,684.28			44,668,942.12	Self-fundina
,	,		2.,0,00 1120			,,	Self-funding/fund
Others	841,367,421.17	454,583,937.62	496,286,027.46		-2,900,662.83	796,764,668.50	raising
Total		2,461,407,236.18				4,860,068,236.00	•

## (3) Impairment provision of construction in progress

Project name	Opening balance	Increase for the period	Transfer to fixed assets	Other decrease	Exchange differences	Closing balance
Lejia IOT Project	837,735.85					837,735.85
Other	367,245.87		110,400.00		-269.20	256,576.67
Total	1,204,981.72		110,400.00		-269.20	1,094,312.52

## 16. Right-of-use assets

Items	Houses and buildings	Production equipment	Transportation equipment
I. Original book value:			
1. Opening balance	3,565,296,279.05	43,142,180.40	205,005,241.06
2. Increase for the current period			
(1) Increase	1,161,271,114.89	301,257.21	25,412,104.57
3. Decrease for the current period			
(1) Disposal	611,788,508.76	795,530.81	20,112,631.09
(2) Disposal of subsidiary			
4. Converted difference in foreign			
currency statements	156,242,728.76	-8,765,414.49	-8,987,426.53
5. Closing balance	4,271,021,613.94	33,882,492.31	201,317,288.01
II. Accumulated amortization			
1. Opening balance	1,186,766,506.57	18,538,537.80	104,827,622.22
2. Increase for the current period			
(1) Provision	323,725,547.97	4,949,946.49	34,038,164.63
3. Decrease for the current period	500 470 007 50	705 500 04	10 0 10 700 00
(1) Disposal	588,472,607.50	795,530.81	19,949,709.83
(2) Disposal of subsidiary			
4. Converted difference in foreign	0.004.404.77	1 000 105 11	7 004 040 40
currency statements	9,634,131.77	-1,636,435.14	-7,304,649.12
5. Closing balance	931,653,578.81	21,056,518.34	111,611,427.90
III. Impairment provision			
1. Opening balance			
2. Increase for the current period			
(1) Provision			
3. Decrease for the current period			
(1) Disposal			
(2) Disposal of subsidiary			
4. Converted difference in foreign			
currency statements 5. Closing balance			
IV. Book Value			
Closing book value	3 330 369 035 13	12 825 072 07	80 705 960 11
_	3,339,368,035.13 2,378,529,772.48	12,825,973.97 24,603,642.60	89,705,860.11 100,177,618.84
2. Opening book value	2,310,329,112.48	24,003,042.00	100,177,010.04

## (Continued)

Items	Office furniture	Other	Total
			,
I. Original book value:			
1. Opening balance	56,885,631.59	392,228,761.08	4,262,558,093.18
2. Increase for the current period			
(1) Increase	8,136,184.29	33,108,576.29	1,228,229,237.25
3. Decrease for the current period			
(1) Disposal	1,559,558.19	202,958,067.53	837,214,296.38
(2) Disposal of subsidiary			
4. Converted difference in foreign			
currency statements	-13,517,335.54	14,659,575.00	139,632,127.20
5. Closing balance	49,944,922.15	237,038,844.84	4,793,205,161.25
II. Accumulated amortization			
1. Opening balance	17,981,428.91	199,765,091.15	1,527,879,186.65
2. Increase for the current period			=
(1) Provision	5,060,790.35	43,718,264.38	411,492,713.82
3. Decrease for the current period	1 550 550 10	000 050 007 50	040 705 470 00
(1) Disposal	1,559,558.19	202,958,067.53	813,735,473.86
(2) Disposal of subsidiary			
4. Converted difference in foreign currency statements	-2,593,846.00	4,990,462.03	3,089,663.54
5. Closing balance	18,888,815.07	45,515,750.03	1,128,726,090.15
III. Impairment provision	10,000,010.07	45,515,750.05	1,120,720,090.10
Opening balance			
2. Increase for the current period			
(1) Provision			
3. Decrease for the current period			
(1) Disposal			
(2) Disposal of subsidiary			
4. Converted difference in foreign			
currency statements			
5. Closing balance			
IV. Book Value			
1. Closing book value	31,056,107.08	191,523,094.81	3,664,479,071.10
2. Opening book value	38,904,202.68	192,463,669.93	2,734,678,906.53

## 17. Intangible assets

 $\sqrt{\mbox{ Applicable }}$   $\mbox{ }$  Not Applicable

	Proprietary	Licenses and	
Items	technology	franchises	Land use rights
TO THE STATE OF TH	tooimology	- Tullomood	
I. Original book value			
Opening balance	1,852,677,632.57	4,242,396,745.16	1,266,446,332.10
Increase for the current period	1,002,077,002.07	4,242,090,740.10	1,200,440,332.10
(1) Purchase	1,037,735.83	961,872.37	46,392,458.56
(2) Internal research and	1,007,700.00	901,072.37	40,392,430.30
development	67 576 905 41		
	67,576,805.41		
(3) Increase in business combination			
3. Decrease for the current period		00 100 E60 00	60 740 400 01
(1) Disposal		20,192,568.03	60,749,402.91
(2) Disposal of subsidiary			
(3) Transfer to hold for sale			
4. Converted difference in foreign	0.404.047.40	000 000 750 05	500 000 07
currency statements	-2,494,817.42	200,306,753.65	-500,060.67
5. Closing balance	1,918,797,356.39	4,423,472,803.15	1,251,589,327.08
II. Accumulated amortization	0.40,000,000,4.4	000 005 045 04	015 000 071 00
1. Opening balance	946,309,396.14	822,985,645.24	215,300,271.80
2. Increase for the current period	100 710 101 70	45 470 004 47	45 000 005 00
(1) Provision	102,719,184.79	15,472,631.47	15,366,965.82
(2) Increase in business			
combination			
3. Decrease for the current period			
(1) Disposal		17,102,272.21	656,357.40
(2) Disposal of subsidiary			
(3) Transfer to hold for sale			
4. Converted difference in foreign			
currency statements	3,510,077.04	72,622,670.10	52,947.00
5. Closing balance	1,052,538,657.97	893,978,674.60	230,063,827.22

Items	Proprietary technology	Licenses and franchises	Land use rights
III. Impairment provision  1. Opening balance  2. Increase for the current period  (1) Provision  (2) Increase in business combination  3. Decrease for the current period  (1) Disposal  (2) Disposal of subsidiary  (3) Transfer to hold for sale  4. Converted difference in foreign currency statements  5. Closing balance			
IV. Book Value	000 050 000 40	0 500 404 100 55	1 001 505 400 00
<ol> <li>Closing book value</li> <li>Opening book value</li> </ol>	866,258,698.42 906,368,236.43	3,529,494,128.55 3,419,411,099.92	1,021,525,499.86 1,051,146,060.30
(Continued)			
		Application management software and	
Items	Trademark rights	others	Total
Original book value     Opening balance     Increase in the current period	2,475,717,142.63	4,195,088,908.80	14,032,326,761.26
(1) Purchase		72,126,713.97	120,518,780.73
<ul><li>(2) Internal research and development</li><li>(3) Increase in business combination</li><li>3. Decrease for the current period</li></ul>		232,742,532.42	300,319,337.83
<ul><li>(1) Disposal</li><li>(2) Disposal of subsidiary</li><li>(3) Transfer to hold for sale</li></ul>	35,194.39	25,688,952.22	106,666,117.55

		software and	
Items	Trademark rights	others	Total
4. Converted difference in foreign			
currency statements	-21,246,625.22	85,326,599.51	261,391,849.85
5. Closing balance	2,454,435,323.02	4,559,595,802.48	14,607,890,612.12
II. Accumulated amortization			
1. Opening balance		2,441,416,170.95	4,426,011,484.13
2. Increase in the current period			
(1) Provision		312,603,464.66	446,162,246.74
(2) Increase in business			
combination			
3. Decrease for the current period			
(1) Disposal		17,946,662.17	35,705,291.78
(2) Disposal of subsidiary			
(3) Transfer to hold for sale			
4. Converted difference in foreign			
currency statements		61,303,113.21	137,488,807.35
5. Closing balance		2,797,376,086.65	4,973,957,246.44
III. Impairment provision			
1. Opening balance		55,930,533.23	55,930,533.23
2. Increase in the current period			
(1) Provision			
(2) Increase in business combination			
3. Decrease for the current period			
(1) Disposal			
(2) Disposal of subsidiary			
<ul><li>(3) Transfer to hold for sale</li><li>4. Converted difference in foreign</li></ul>			
· ·			
currency statements		EE 000 E00 00	EE 000 E00 00
5. Closing balance		55,930,533.23	55,930,533.23
IV. Book value	0 454 405 000 00	1 706 000 100 00	0 570 000 000 45
Closing book value     Chapting book value	2,454,435,323.02	1,706,289,182.60	9,578,002,832.45
2. Opening book value	2,475,717,142.63	1,697,742,204.62	9,550,384,743.90

At the end of the period, the intangible assets developed through the Company accounted for 18.76% of the original value (at the beginning of the period : 17.06%).

#### 18. Development cost

Items	Opening balance	Increase for the period		ecrease for the per	riod	Converted difference in foreign currency statements	Closing balance
	,		Confirmed as an intangible asset	Included in Current profit and loss	Disposal of subsidiaries		
91ABD.ERP IT							
Program	41,946,252.47	37,987,997.64	49,262,205.87			1,818,982.22	32,491,026.46
IOT Project	110,027,251.84	151,890,695.99	161,537,475.35	12,660,213.46			87,720,259.02
Others	75,918,724.82	210,205,140.79	89,519,656.61	76,108,815.49		-15,327,990.08	105,167,403.43
Total	227,892,229.13	400,083,834.42	300,319,337.83	88,769,028.95		-13,509,007.86	225,378,688.91

#### 19. Goodwill

Items	Opening balance	Increase for the period	Decrease for the period	Impact of fluctuation in exchange rate for the period	Closing balance
GEA	18,938,463,729.43			993,795,916.39	19,932,259,645.82
Candy	1,877,121,985.56			-19,282,820.54	1,857,839,165.02
Others	1,011,517,345.77			-54,937,999.58	956,579,346.19
Total	21,827,103,060.76			919,575,096.27	22,746,678,157.03

In the case of a goodwill impairment test, the Company compares the carrying amount of the relevant asset group or asset group combination (including goodwill) with its recoverable amount. If the recoverable amount is less than the book value, corresponding difference will be recognized in profit or loss.

The recoverable amount of the asset group (including goodwill) is calculated with discounted estimated future cash flow method based on a management-approved 5–15 years budget. Future cash flows beyond the budget period are estimated using the estimated perpetual annual growth rate. The perpetual annual growth rate (mainly 2%) adopted by the management is consistent with industry forecast data and does not exceed the long-term average growth rate of each product. The management determines the compound income growth rate (mainly 3%- 15.54%) and the EBITDA profit margin (mainly 3%-14%) based on historical experience and market development forecasts, and adopts the pre-tax interest rate that can reflect the specific risks of the relevant asset group as the discount rate (mainly 9.42%-17.85%). The management analyzes the recoverable amount of each asset group based on these assumptions and believes that there is no need to make provision for goodwill.

#### 20. Long-term prepaid expenses

Items	Opening balance	Increase for the current period	Amortization for the current period	Other decrease	Converted difference in foreign currency statements	Closing balance
Renovation Improvement on leased	341,401,034.69	221,864,471.45	147,742,517.01		49,069.43	415,572,058.56
property	153,829,229.13	6,586,874.52	11,665,192.70		1,337,698.99	150,088,609.94
Others	93,566,442.42	49,364,367.49	24,090,767.44		1,882,689.04	120,722,731.51
Total	588,796,706.24	277,815,713.46	183,498,477.15		3,269,457.46	686,383,400.01

### 21. Deferred income tax assets and deferred income tax liabilities

(1) Deferred income tax assets before elimination

Items	Closing balance	Opening balance
Provision for assets impairment	455,770,682.35	354,806,051.43
Liabilities	1,199,049,482.58	1,405,119,092.59
Internal unrealized earnings eliminated due to		
combination	412,996,571.07	619,291,715.60
Government grants	65,451,012.87	163,806,221.87
Uncovered losses	827,520,243.52	817,306,157.01
Others	306,999,705.89	286,586,600.19
Total	3,267,787,698.28	3,646,915,838.69

(2) Deferred income tax liabilities before elimination

Item	Closing balance	Opening balance
Asset amortisation	2,612,909,276.23	2,318,829,386.48
Remeasurement of fair value of the remaining equity interest on the date of	, , , , , , , , , , , , , , , , , , , ,	,
loss of control	878,623,804.46	878,623,804.46
Changes in fair value of investments in other equity instruments	292.550.406.68	292.476.080.49
Others	601,342,956.88	421,341,222.80
Total	4,385,426,444.25	3,911,270,494.23

(3) The deferred income tax assets and the deferred income tax liabilities eliminated at the end of this period was RMB1,868,424,500.53 (amount at the beginning of the period: RMB1,789,467,320.40).

#### 22. Other non-current assets

Item	Closing balance	Opening balance
Prepayments for equipment and land Others	, , ,	1,859,693,694.07 304,690,319.07
Total	• • •	2,164,384,013.14

#### 23. Short-term borrowings

### (1) Classification of short-term borrowings

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Unit and Currency: RMB

Item	Closing balance	Opening balance
item	Dalance	Opening balance
Borrowings - secured by pledge	132,610,219.46	255,103,925.36
Borrowings - secured by gurantee	287,673,529.00	304,896,830.40
Borrowings - unsecured	12,728,578,402.59	10,661,927,352.96
Interest payable for short-term borrowings	10,707,152.42	4,284,025.67
Total	13,159,569,303.47	11,226,212,134.39

#### 24. Financial liabilities held for trading

	Closing	
Item	balance	Opening balance
	70.070.040.00	0.004.044.40
Forward foreign exchange contracts	79,270,648.00	6,294,014.40
Total	79,270,648.00	6,294,014.40

#### 25. Derivative financial liabilities

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

	Closing	
Item	balance	Opening balance
Forward foreign exchange contracts	50,925,674.51	60,527,532.76
Forward commodity contracts	24,918,179.06	
Interest rate swap agreement	1,223,112.98	19,684,900.48
Total	77,066,966.55	80,212,433.24

#### 26. Bills payable

√ Applicable □ Not Applicable

Unit and Currency: RMB

	Closing	
Item	balance	Opening balance
Commercially acceptance notes	3,942,641,684.10	3,022,602,833.31
Bank acceptance notes	24,012,446,582.98	22,000,635,573.41
Total	27,955,088,267.08	25,023,238,406.72

### 27. Accounts payable

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

Item	Closing balance	Opening balance
Accounts payable	38,977,127,139.49	42,396,109,648.76
Total	38,977,127,139.49	42,396,109,648.76

The ending book balance is mainly the advance payment that has been collected and has not yet performed the contractual obligations.

#### 28. Contract liabilities

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

	Closing	
Item	balance	Opening balance
Contract liabilities	5,397,435,938.66	10,027,091,593.60
Total	5,397,435,938.66	10,027,091,593.60

The book balance at the end of the period was mainly due to the advance payment that has been collected and has not yet performed the contractual obligations.

### 29. Payables for staff's remuneration

### (1) Payables for staff's remuneration

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Unit and Currency: RMB

Items	Opening balance	Increase for the current period	Decrease for the current period	Closing balance
	- cpoining durantee			
Short-term remuneration     II. Post-employment     benefits-defined	3,985,572,611.32	12,372,081,213.66	13,380,927,669.30	2,976,726,155.68
contribution plan	18,949,702.17	692.714.047.99	636.031.124.88	75,632,625.28
III. Termination benefits	9,818,188.41	1,385,509.59	1,385,509.59	9,818,188.41
IV. Other benefits due				
within one year	101,599,133.34	56,162,753.31	63,984,691.16	93,777,195.49
Total	4,115,939,635.24	13,122,343,524.55	14,082,328,994.93	3,155,954,164.86

### (2) Short-term remuneration

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

		Increase for the	Decrease for the	
Items	Opening balance	current period	current period	Closing balance
I. Salaries, bonus, allowance and				
benefit	2,845,636,628.83	9,253,069,040.11	10,202,853,922.29	1,895,851,746.65
II. Employee welfare	321,996,794.22	449,278,231.27	455,875,857.26	315,399,168.23
III. Social benefit	171,645,833.66	798,357,880.79	778,939,560.28	191,064,154.17
IV. Housing fund	11,137,621.51	249,412,342.32	222,501,879.20	38,048,084.63
V. Labor union fee and				
education fee	3,512,041.39	50,357,157.86	50,352,259.63	3,516,939.62
VI. Short-term				
compensated				
absences	268,213,164.85	245,925,928.71	238,516,364.01	275,622,729.55
VII. Others	363,430,526.86	1,325,680,632.60	1,431,887,826.63	257,223,332.83
Total	3,985,572,611.32	12,372,081,213.66	13,380,927,669.30	2,976,726,155.68

### (3) Defined contribution plan

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Unit and Currency: RMB

Items	Opening balance	Increase for the current period	Decrease for current the period	Closing balance
I. Basic pension insurance	18,396,477.11	651,265,918.55	595,881,144.31	73,781,251.35
II. Unemployment				
insurance	132,417.35	16,469,204.68	16,153,403.18	448,218.85
III. Enterprise annuity				
payment	420,807.71	24,978,924.76	23,996,577.39	1,403,155.08
Total	18,949,702.17	692,714,047.99	636,031,124.88	75,632,625.28

### (4) Termination benefits

Items	Closing balance	Opening balance
Termination compensation	9,818,188.41	9,818,188.41
Total	9,818,188.41	9,818,188.41

### 30. Taxes payable

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

		Opening
Items	Closing balance	balance
Value-added tax	1,132,740,094.75	961,177,432.39
Enterprise income tax	1,359,436,105.72	1,307,101,572.02
Individual income tax	56,493,685.90	94,881,505.62
City maintenance and construction tax	31,212,179.57	40,370,470.70
Education surcharge	13,646,982.77	16,171,169.66
The electrical and electronic products waste		
treatment fund	80,351,158.58	95,522,090.50
Other taxes	74,131,498.30	90,284,462.67
Total	2,748,011,705.59	2,605,508,703.56

### 31. Other payables

√ Applicable □ Not Applicable

Unit and Currency: RMB

Items	Closing balance	Opening balance	
Dividends payable	4,321,692,240.21	10,639,313.22	
Other payables	18,069,812,569.98	17,522,730,703.79	
Total	22,391,504,810.19	17,533,370,017.01	

#### (1) Dividends payable:

Name of company	Closing balance	Opening balance
Haier Group Corporation	494,859,702.08	
Haier Cosmo Co., Limited	580,706,830.40	
Other Shareholders of Social Shares	3,246,125,707.73	10,639,313.22
Total	4,321,692,240.21	10,639,313.22

### (2) Other payables

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Unit and Currency: RMB

Items	Closing balance	Opening balance	
Other payables	18,069,812,569.98	17,522,730,703.79	
Total	18,069,812,569.98	17,522,730,703.79	

The closing balance at the end of the period mainly included the incurred but unpaid costs.

#### 32. Non-current liabilities due within one year

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

Items	Closing balance	Opening balance	
Long-term borrowings due within one year	9,321,663,925.51	6,745,950,334.20	
Lease liabilities due within one year	830,251,373.67	687,991,183.42	
Estimated liabilities due within one year	2,093,647,663.56	2,190,397,652.84	
Bond payables due within one year	244,655,820.72		
Total	12,490,218,783.46	9,624,339,170.46	

#### 33. Other current liabilities

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

Items	Closing balance	Opening balance	
Payable refund	641,035,214.33	655,801,519.33	
Tax amount to be written off	633,816,441.43	1,568,670,492.94	
Super-short-term bonds			
Others	11,342,818.05	14,295,539.13	
Total	1,286,194,473.81	2,238,767,551.40	

Other explanations:

 $\square$  Applicable  $\sqrt{}$  Not Applicable

### 34. Long-term borrowings

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

Items	Closing balance	Opening balance	
Borrowings - unsecured	2,119,243,998.96	3,038,573,824.53	
Total	2,119,243,998.96	3,038,573,824.53	

Interest rates of long-term loans of the Company ranged from 1.54% to 5.00%.

#### 35. Bonds payable

In November 2017, Harvest International Company, the Company's wholly-owned subsidiary, issued HK\$8 billion five-year exchangeable corporate bonds, with a coupon rate of zero and a rate on investment of 1%. In September 2020, the Company approved the plan to convert the exchangeable bonds into convertible bonds, pursuant to which, target shares of the original exchangeable bonds were changed from shares of Haier Electrics to newly issued H Shares of Haier Smart Home (the "EB-to-CB Proposal"). On 23 December 2020, H Shares of Haier Smart Home was listed, and the EB-to-CB Proposal became effective. The outstanding principal of the original exchangeable bonds amounted to HK\$7.993 billion and the maturity, coupon rate and rate on investment remained unchanged. The convertible bonds were divided into liabilities and equities on initial recognition:

Items	Exchangeable corporate bonds issued on 23 December 2020
Initial recognition: Including:	9,105,660,619.93
Equity portion of the exchangeable bond  Liability portion of the exchangeable bond	2,364,195,333.79 6,741,465,286.14

(1) Changes in the liability portion of corporate bonds in the current period:

Items	Opening balance	Increase for the current period	Accrued bond interest for the current period	Less: Bond interest paid for the current period	Exchange rate impact	Shares converted in the current period	Shares redeemed in the current period	Closing balance
Convertible corporate bonds ("CB")	334,730,048.82 334,730,048.82		3,645,444.33 3,645,444.33			104,128,286.20 104,128,286.20	10,408,613.77 10,408,613.77	244,655,820.72 244,655,820.72

#### (2) Closing balance of bond payables

Items	Closing balance	Opening balance
Bond payables	244,655,820.72	334,730,048.82
Less: bond payables due within one year	244,655,820.72	
Total	_	334,730,048.82

#### 36. Lease liabilities

Items	Closing balance	Opening balance
Lease liabilities	3,594,196,007.40	2,648,886,164.89
Less: lease liabilities due within one year	830,251,373.67	687,991,183.42
Total	2,763,944,633.73	1,960,894,981.47

#### 37. Long-term payables

Items	Closing balance	Opening balance
Investment from CDB development fund	36,500,000.00	36,500,000.00
Others	12,853,671.92	63,102,707.76
Less: long-term payables due within one year		
Total	49,353,671.92	99,602,707.76

Under the Investment Contract of China Development Fund executed by the Company and its subsidiaries including Qingdao Haier Air Conditioner Gen Corp., Ltd., Qingdao Haier (Jiaozhou) Air-conditioning Co., Limited together with China Development Fund Co. Ltd. in 2015 and 2016, China Development Fund Co. Ltd. invested RMB73 million in Qingdao Haier (Jiaozhou) Air-conditioning Co., Limited. China Development Fund Co. Ltd. obtained an annual return of 1.2% by means of dividends or buyback premium for the above investments. As at 30 June 2022, subsidiaries of the Company repurchased RMB36.50 million.

#### 38. Long-term payables for staff's remuneration

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

#### (1) Long-term payables for staff's remuneration

√ Applicable □ Not Applicable

Items	Closing balance	Opening balance
Post-employment benefits-net liability of defined		
benefit plan	543,028,353.07	517,077,143.43
II. Termination benefits	427,728,738.99	453,425,129.57
III. Other long-term benefits		
IV. Provision for work-related injury compensation	201,884,985.82	202,649,488.64
Total	1,172,642,077.88	1,173,151,761.64

#### (2) Defined benefit plan

Some subsidiaries of the Company have set several defined benefit plans for the qualified staff. Under these plans, the employees are entitled to the retirement benefits agreed in such defined benefit plans.

These plans are exposed to interest rate risks, changes in life expectancy of the beneficiary and other risks.

The recent actuarial evaluation of the assets and the present value of defined benefit obligations under such plans are determined by using the projected unit credit method.

# The defined benefit plan of Haier Asia Co., Ltd., a subsidiary of the Company. Actuarial assumption used in the defined benefit plan

Items	Rate
Discount rate	0.50%
Expected rate of return	2.00%

Present value of defined benefit obligations

Items	Amount
I. Opening balance	279,152,422.12
II. Defined benefit cost recognized in current profit or loss	8,127,898.84
1. Current service cost	8,127,898.84
2. Past service cost	
3. Settlement gains (loss indicated in "-")	
4. Interest expenses	
III. Defined benefit cost recognized in other comprehensive	
income	
1. Actuarial loss (gain indicated in "-")	
IV. Other changes	-32,185,093.79
1. The consideration paid at the time of settlement	
2. Benefits paid	
3. Exchange differences	-32,185,093.79
V. Closing balance	255,095,227.17

Fair value of plan assets

Items	Amount
I. Opening balance	337,081,685.24
II. Defined benefit cost recognized in current profit or loss	
1. Interest income	
III. Defined benefit cost recognized in other comprehensive	
income	
1. Return on plan assets (except those included in net	
interests)	
2. Changes in impact of asset cap (except those included in	
net interests)	
IV. Other changes	-29,042,363.63
1. Employer contributions	9,822,252.35
2. Benefits paid	
3. Exchange differences	-38,864,615.98
V. Closing balance	308,039,321.61

Neither the Company's ordinary shares or bonds, nor the properties occupied by the Company are included in the plan assets.

Net liability (net asset) of defined benefit plan

Items	Amount
I. Opening balance	-57,929,263.12
II. Defined benefit cost recognized in current profit or loss	8,127,898.84
III. Defined benefit cost recognized in other comprehensive	
income	
IV. Other changes	-3,142,730.16
V. Closing balance	-52,944,094.44

The average term for the defined benefit obligation is 11.73 years at the balance sheet date.

The defined benefit plan of Roper Corporation, a subsidiary of the Company Roper Corporation, a subsidiary of the Company, has provided qualified staff with defined benefit plan for post-retirement health care benefits.

Actuarial assumptions used in defined benefit plans

Item	Rate
Discount rate	2.91%

Present value of defined benefit obligations

Item	Amount
I. Opening balance	128,979,684.17
II. Business combination not under common control	
III. Defined benefit cost recognized in current profit or loss	11,151,712.37
1. Current period service cost	7,729,103.67
2. Past service cost	
3. Settlement gains ((loss indicated in "-")	
4. Interest expenses	3,422,608.70
IV. Defined benefit cost recognized in other comprehensive	
income	
1. Actuarial loss (gain indicated in "-")	
V. Other changes	-442,300.02
1. The consideration paid at the time of settlement	
2. Benefits paid	-7,364,356.69
3. Exchange differences	6,922,056.67
VI. Closing balance	139,689,096.52

Net liability (net asset) of defined benefit plan

Items	Amount
I. Opening balance	128,979,684.17
II. Business combination not under common control	
III. Defined benefit cost recognized in current profit or loss	11,151,712.37
IV. Defined benefit cost recognized in other comprehensive	
income	
V. Other changes	-442,300.02
VI. Closing balance	139,689,096.52

The average term for the defined benefit obligation is 10.68 years at the balance sheet date.

### The defined benefit plan of Haier U.S. Appliance Solutions, Inc., a subsidiary of the Company.

Haier U.S. Appliance Solutions, Inc., a subsidiary of the Company, has provided qualified staff with defined benefit plan for post-retirement health care benefits.

Actuarial assumptions used in defined benefit plans

Item	Rate
Discount rate	2.62%

Present value of defined benefit obligations

Items	Amount
I. Opening balance	221,602,455.52
II. Business combination not under common control	
III. Defined benefit cost recognized in current profit or loss	14,160,180.44
1. Current period service cost	11,302,750.80
2. Past service cost	
3. Settlement gains (loss indicated in "-")	
4. Interest expenses	2,857,429.64
IV. Defined benefit cost recognized in other comprehensive	
income	
1. Actuarial loss (gain indicated in "-")	
V. Other changes	-14,185,489.79
1. The consideration paid at the time of settlement	
2. Benefits paid	-25,462,931.24
3. Exchange differences	11,277,441.45
VI. Closing balance	221,577,146.17

Net liability (net asset) of defined benefit plan

Items	Amount
I. Opening balance	221,602,455.52
II. Business combination not under common control	
III. Defined benefit cost recognized in current profit or loss	14,160,180.44
IV. Defined benefit cost recognized in other comprehensive	
income	
V. Other changes	-14,185,489.79
VI. Closing balance	221,577,146.17

# The defined benefit plan of Haier U.S. Appliance Solutions, Inc., a subsidiary of the Company.

Haier U.S. Appliance Solutions, Inc., a subsidiary of the Company, has provided qualified staff with defined benefit plan for post-retirement pension.

Actuarial assumptions used in defined benefit plans

Item	Rate
Discount rate	2.61%

Present value of defined benefit obligations

Items	Amount
I. Opening balance	166,510,439.87
II. Business combination not under common control	
III. Defined benefit cost recognized in current profit or loss	5,234,493.60
1. Current service cost	4,697,968.57
2. Past service cost	
3. Settlement gains (loss indicated in "-")	
4. Interest expenses	536,525.03
IV. Defined benefit cost recognized in other comprehensive	
income	
1. Actuarial loss (gain indicated in "-")	
V. Other changes	-25,682,890.10
1. The consideration paid at the time of settlement	
2. Benefits paid	-33,474,257.78
3. Exchange differences	7,791,367.68
VI. Closing balance	146,062,043.37

### Fair value of plan assets

Items	Amount
I. Opening balance	126,020,077.85
II. Defined benefit cost recognized in current profit or loss	1,415,308.99
1. Interest income	1,415,308.99
III. Defined benefit cost recognized in other comprehensive	
income	
1. Return on plan assets (except those included in net	
interests)	
2. Changes in impact of asset cap (except those included in	
net interests)	
IV. Other changes	-24,249,168.88
1. Employer contributions	3,574,130.55
2. Benefits paid	-33,474,257.78
3. Exchange differences	5,650,958.35
V. Closing balance	103,186,217.96

Net liability (net asset) of defined benefit plan

Items	Amount
I. Opening balance	40,490,362.02
II. Business combination not under common control	
III. Defined benefit cost recognized in current profit or loss	3,819,184.61
IV. Defined benefit cost recognized in other comprehensive	
income	
V. Other changes	-1,433,721.22
VI. Closing balance	42,875,825.41

#### (3) Provision for work-related injury compensation

Haier U.S. Appliance Solutions, Inc., a subsidiary of the Company, made a provision for work-related injury claims for the staff injured during the production accidents from 1 January 1991, which was used to pay for the claim made by the injured staff. The provision was calculated by Beechercarlson Insurance Services, LLC., based on actuarial method and a discount rate of 3.72%.

Items	Amount
I. Opening balance	202,649,488.64
II. Business combination not under common control	
III. Compensation recognized in current profit and loss	42,595,195.29
IV. Actual compensation paid in the current period	-31,089,549.42
V. Other changes	-12,270,148.69
VI. Closing balance	201,884,985.82

#### Classification of the balance of defined benefit plan

Items	Closing balance	Opening balance	
Short-term salary	20,343,350.71	32,502,729.33	
Long-term salary	543,028,353.07	517,077,143.43	
Total	563,371,703.78	549,579,872.76	

#### 39. Estimated liabilities

√ Applicable □ Not Applicable

Unit and Currency: RMB

Items	Opening balance	Closing balance	
Pending litigation	29,259,869.48	28,403,516.67	
Others	252,996,489.56	237,072,214.65	
Projection of three guarantees and installation fees	1,666,309,118.07	1,511,341,428.95	
Total	1,948,565,477.11	1,776,817,160.27	

Significant assumption and estimation relating to projection of three guarantees and installation fees: the Company reasonably estimated the three guarantees and installation fee rate based on its actual expenses on the three guarantees and installation fees as well as sales data in the past. The Company estimated the three guarantees and installation fees that are likely to be incurred in the future according to its policies on the three guarantees and installation fees, as well as the actual sales data.

### 40. Deferred income

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Unit and Currency: RMB

Items	Opening balance	Increase for the current period	Decrease for the current period	Closing balance
Government grants Total	852,794,567.20	121,524,102.45	67,775,099.53	906,543,570.12
	852,794,567.20	121,524,102.45	67,775,099.53	906,543,570.12

### 41. Share capital

Categories of shares	Opening balance	Increase for the current period	Decrease for the current period	Closing balance
I. Restricted shares  1. State-owned shares  2. Shares held by domestic non-state-owned legal entities  3. Shares held by domestic individuals  4. Shares held by offshore non-state-				
owned legal entities  II. Non-restricted shares	9,398,704,530	48,087,440		9,446,791,970
<ol> <li>Ordinary shares in RMB</li> <li>Domestic listed</li> </ol>	6,308,552,654			6,308,552,654
foreign Shares 3. Offshore listed foreign Shares 4. Others	3,090,151,876	48,087,440		3,138,239,316
III. Total shares	9,398,704,530	48,087,440		9,446,791,970

#### 42. Other equity instruments

Items	Opening balance	Increase for the current period	Decrease for the current period	Closing balance
Equity portion of convertible				
bonds	118,017,507.59		36,677,120.16	81,340,387.43
Total	118,017,507.59		36,677,120.16	81,340,387.43

#### 43. Capital reserve

√ Applicable □ Not Applicable

Unit and Currency: RMB

Items	Opening balance	Increase for the current period	Decrease for the current period	Closing balance
Capital premium (share capital				
premium)	21,504,525,556.91	1,061,307,365.80	155,443,570.29	22,410,389,352.42
Other capital reserve	1,074,849,182.55	350,146,476.28	14,455,372.85	1,410,540,285.98
Total	22,579,374,739.46	1,411,453,842.08	169,898,943.14	23,820,929,638.40

The main reasons for the change in share premium: The non-public offering of H shares during the period resulted in the increase in share premium of RMB898,627,404.94; the conversion of CB shares during the period resulted in the increase in share premium of RMB134,131,566.36; the common control combination occurred during the period resulted in the decrease in share premium by RMB152,818,769.28.

The main reasons for the change in other capital reserve: The amortized share-based payment for the period included in other capital reserve was RMB332,853,517.66.

#### 44. Other comprehensive income

Items	Amount for the current period						
	Opening balance	Amount before income tax in the current period	Deduction of impact on income tax		Amount attributable to minority shareholders after tax	Others	Closing balance
а	-341,470,688.45	108,350,151.43		108,350,151.43			-233,120,537.02
b	1,618,386.47	44,150,892.48	-13,269,887.07	25,995,214.10	4,885,791.31		27,613,600.57
C	-1,916,614,455.79	2,771,447,499.33		2,777,826,143.89	-6,378,644.56		861,211,688.10
d	1,005,776,349.60	-56,688,764.76	6,440,238.56	-50,208,727.45	-39,798.75		955,567,622.15
е	73,838,708.25	5,026,518.27	-464,348.29	4,562,166.91	3.07		78,400,875.16
Total	-1,176,851,699.92	2,872,286,296.75	-7,293,996.80	2,866,524,948.88	-1,532,648.93		1,689,673,248.96

#### Notes:

- (1) Items a, b, and c are other comprehensive income that will be reclassified into profit or loss, the details are as follows:

  Item a represents other comprehensive income classified into profit and loss under the equity method.
  - Item b represents cash flow hedge reserves (effective portion of profit or loss generated from cash flow hedge).
  - Item c represents the balance arising from translation of foreign currency financial statements.
- (2) Items d and e are other comprehensive income that cannot be reclassified into profit or loss. Details are as follows:
  - Item d represents the change in fair value of investments in other equity instruments.
  - Item e represents changes arising from remeasurement of net liabilities or assets of defined benefit plans.

### 45. Surplus reserve

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Unit and Currency: RMB

Items	Onaning halanga		Decrease for the	Clasing balance
items	Opening balance	current period	current period	Closing balance
Statutory surplus reserve	3,390,959,108.25			3,390,959,108.25
Discretionary surplus reserve	26,042,290.48			26,042,290.48
Reserve fund	11,322,880.64			11,322,880.64
Enterprise development fund	10,291,630.47			10,291,630.47
Total	3,438,615,909.84			3,438,615,909.84

### 46. Undistributed profits

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Items	Amounts
Undistributed profits at the end of previous year	47,907,134,328.80
Changes in accounting policies	
Business combination under common control	10,777,931.35
Undistributed profits at the beginning of the year	47,917,912,260.15
Add: net profit attributable to owners of the parent company	7,949,084,472.70
Other transfer in	189,803,613.66
Adjustment due to implementation of enterprise accounting standard ①	
Profit available for appropriation for the year	56,056,800,346.51
Less: appropriation of statutory surplus reserve	
Appropriation of staff incentive and welfare fund	
Dividend payable for ordinary shares	-4,320,445,666.86
Undistributed profits at the end of period	51,736,354,679.65

### 47. Operating income and operating cost

### (1) Operating income

Items	Amount for the current period	Amount for the previous period
Primary business	121,248,482,590.74	111,070,737,835.16
Other business	609,039,871.48	657,018,375.90
Total	121,857,522,462.22	111,727,756,211.06

#### (2) Primary business income and primary business cost by product category

		nt for the nt period	Amount for the previous period	
	Primary business	Primary business	Primary business	Primary business
Categories	income	cost	income	cost
Air conditioner	23,670,538,686.34	17,107,788,658.52	21,626,942,343.55	15,570,568,221.85
Refrigerator	37,913,367,317.50	26,475,741,807.66	33,637,015,872.13	23,400,300,288.46
Kitchen appliance	18,750,037,462.88	12,816,780,100.13	16,918,040,488.85	11,715,172,134.94
Water appliance	6,713,300,912.43	3,934,510,287.34	5,778,983,645.59	3,336,143,841.42
Washing machine	26,516,919,361.82	17,907,657,332.94	24,988,233,426.16	16,920,815,831.58
Equipment product and integrated channel				
services	7,684,318,849.77	6,682,457,643.78	8,121,522,058.88	7,069,369,377.40
Total	121,248,482,590.74	84,924,935,830.37	111,070,737,835.16	78,012,369,695.65

#### 48. Taxes and surcharge

√ Applicable □ Not Applicable

Unit and Currency: RMB

Items	Amount for the current period	Amount for the previous period
City construction tax	122,226,136.72	117,279,029.59
Education surcharge	88,480,235.93	85,175,835.15
Property tax	28,716,064.84	25,464,790.86
Land use tax	7,536,240.97	7,635,139.14
Stamp duty	91,371,622.87	84,907,708.18
Others	18,835,304.10	19,026,156.24
Total	357,165,605.43	339,488,659.16

#### 49. Selling expenses

√ Applicable □ Not Applicable

Unit and Currency: RMB

Items	Amount for the current period	
Selling expenses	17,605,612,224.80	16,731,407,296.02
Total	17,605,612,224.80	16,731,407,296.02

The Company's selling expenses are mainly salary expenses, transportation and storage expenses, advertising and promotion expenses, and after-sales expenses etc.

#### 50. Administrative expenses

√ Applicable □ Not Applicable

Unit and Currency: RMB

Items	Amount for the current period	Amount for the previous period
Administrative expenses Total	5,132,033,156.92 5,132,033,156.92	5,047,535,410.71 5,047,535,410.71

The Company's management expenses are mainly salary expenses, administrative office expenses, depreciation and amortization of assets fees, etc.

#### 51. R&D expenses

√ Applicable □ Not Applicable

Unit and Currency: RMB

Item	Amount for the current period	
	4 FOE CO1 FOE O7	0 700 016 070 01
R&D expenses Total	4,595,691,525.07 4,595,691,525.07	3,738,316,873.21 3,738,316,873.21

The Company's R&D expenses are mainly salary expenses, R&D equipment expenses, inspection and testing fees.

#### 52. Financial expenses

Items	Amount for the current period	Amount for the previous period
Interest expenses	345,810,365.32	363,287,457.45
Less: Interest income	362,045,401.51	264,658,985.86
Less: Cash discount	79,106,314.27	82,709,178.40
Exchange gains and losses	-169,143,266.33	211,633,480.85
Others	62,257,534.62	67,993,563.13
Total	-202,227,082.17	295,546,337.17

Interest expenditure in lease liabilities in the current period is RMB37,109,559.27 (interest expenditure in lease liabilities in the corresponding period: RMB50,962,914.77).

#### 53. Other income

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Items	Amount for the current period	Amount for the previous period
Government grants related to revenue	493,172,631.97	338,438,305.23
Government grants related to assets Total	53,070,066.97 546,242,698.94	39,678,023.49 378,116,328.72

#### 54. Investment income

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Unit and Currency: RMB

Items	Amount for the current period	Amount for the previous period
Income from long-term equity investment		
calculated by equity method	936,511,207.40	942,666,393.83
Investment income from disposal of long-term		
equity investment	11,181,922.82	
Dividend income from other equity instruments		
investment during holding period	2,596,583.32	440,255.20
Income from wealth management products	42,007,117.65	28,216,179.52
Investment income from disposal of financial		
assets at fair value through profit or loss	178,039,912.22	164,957,510.67
Total	1,170,336,743.41	1,136,280,339.22

# 55. Gains on changes in fair value (losses are represented by "-")

Items	Amount for the current period	Amount for the previous period
Changes in fair value of forward foreign exchange		
contracts Changes in fair value of equity instrument	-53,088,495.38	46,929,961.72
investments Changes in fair value of wealth management	-67,322,769.58	15,457,768.79
products Total	1,621,089.28 -118,790,175.68	1,881,780.81 64,269,511.32

#### 56. Credit impairment loss

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

Items	Amount for the current period	Amount for the previous period
Bad debts losses on bills receivable	-31,492,310.29	156,696.60
Bad debts losses on accounts receivable	-222,677,055.12	-33,122,995.20
Bad debts losses on other receivables	-3,907,480.73	-11,065,124.61
Total	-258,076,846.14	-44,031,423.21

### 57. Impairment loss on assets (losses are represented by "-")

Items	Amount for the current period	Amount for the previous period
Impairment losses on inventory	-371,859,276.93	-402,766,436.32
Impairment losses on other current assets	-335,202,670.88	-228,869,824.32
Impairment losses on fixed assets		-21,751,066.24
Total	-707,061,947.81	-653,387,326.88

### 58. Gains on disposal of assets (losses are represented by "-")

Items	Amount for the current period	Amount for the previous period
Gains on disposal of non-current assets	38,409,742.18	157,808,087.44
Losses on disposal of non-current assets	-6,820,535.08	-15,393,133.19
Total	31,589,207.10	142,414,954.25

### 59. Non-operating income

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Items	Amount for the current period	Amount for the previous period
Gains on disposal of non-current assets	96,551.42	924,615.55
Quality claims and fines	25,959,518.87	19,559,885.95
Others	42,798,157.12	59,682,895.64
Total	68,854,227.41	80,167,397.14

### 60. Non-operating expenses

Items	Amount for the current period	Amount for the previous period
Losses on disposal of non-current assets	9,060,187.94	7,928,197.15
Others	34,475,363.74	43,136,498.89
Total	43,535,551.68	51,064,696.04

### 61. Income tax expenses

#### (1) Statement of income tax expenses

Items	Amount for the current period	Amount for the previous period
Current income tax expenses	1,240,831,826.79	985,282,651.38
Deferred income tax expenses	759,910,099.57	540,467,141.62
Total	2,000,741,926.36	1,525,749,793.00

#### (2) Current reconciliation between accounting profit and income tax expenses

Items	Amounts
Total accounting profit	9,997,672,068.52
Income tax expenses calculated pursuant to statutory tax rate(s)	2,499,418,017.12
Impact from different tax rates applicable to subsidiaries	-544,232,640.78
Impact from adjustment to income tax in prior periods	-162,828,321.06
Impact from non-taxable income	-224,434,783.55
Impact from non-deductible cost, expense and loss	67,350,658.86
Impact from deductible provisional differences or deductible losses of	
unrecognized deferred tax	434,970,684.94
Others	-69,501,689.17
Total income tax expense	2,000,741,926.36

#### 62. Other comprehensive income

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Please refer to Note VII. 44 for details.

### 63. Other cash received from operating activities

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Items	Amount for the current period
Deposits and securities	93,387,920.50
Government grants	373,042,872.09
Non-operating income excluding government grants	26,813,348.55
Interest income	258,507,374.28
Others	89,543,300.32
Total	841,294,815.74

64. Other cash paid to operating activit	64.	activities	operating	to	paid	cash	Other	64.
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 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

Items	Amount for the current period
Cash paid on selling expenses	10,010,028,996.55
Cash paid on administrative and R&D expenses	3,442,392,616.83
Cash paid on financial expenses	68,146,435.16
Non-operating expenses	3,136,224.43
Others	117,915,539.69
Total	13,641,619,812.66

### 65. Other cash received from financing activities

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Unit and Currency: RMB

Items	Amount for the current period
Others	1,000,235.35
Total	1,000,235.35

### 66. Other cash paid to financing activities

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Items	Amount for the current period
Cash paid to lease	333,323,858.52
Repurchase of shares	1,538,651,010.37
Expenses from issuance of H-shares	2,964,303.96
Others	1,638,600.00
Total	1,876,577,772.85

# 67. Net profit adjusted to cash flow of operating activities

Net profit adjusted to cash flow of operating activities	Amount for the current period	Amount for the previous period
d. Net world	7 000 000 140 10	0.040.000.050.74
1. Net profit	7,996,930,142.16	6,946,009,059.74
Add: impairment provision for assets	965,138,793.95	697,418,750.09
Depreciation of fixed assets	2,206,781,413.69	2,112,591,601.45
Amortization of intangible assets	446,162,246.74	465,527,405.85
Amortization of long-term prepaid expenses Losses on disposal of fixed assets, intangible assets and other long-term assets ('-'	183,498,477.15	110,874,756.18
represents 'gains')	-22,625,570.58	-135,411,372.65
Loss and gains on change of fair value ('-'		
represents 'gains')	118,790,175.68	-64,269,511.32
Financial expenses ('-' represents 'gains')	176,667,098.99	574,900,097.68
Loss on investments ('-' represents 'gains')  Decrease in deferred income tax assets ('-'	-1,170,336,743.41	-1,136,280,339.22
represents 'increase') Increase of deferred income tax liabilities ('-'	404,639,263.48	549,883,365.96
represents 'decrease')	355,270,836.09	-9,416,224.31
Decrease in inventories ('-' represents 'increase')  Decrease of operational account receivables ('-'	-1,477,232,081.57	-3,760,150,208.14
represents 'increase') Increase of operational account payables ('-'	-3,324,723,794.98	-2,216,760,781.29
represents 'decrease')	-1,281,315,120.75	4,323,142,646.68
Others	386,602,520.58	-15,864,086.39
Net cash flow generated from operational activities  2. Significant investment and financing	5,964,247,657.22	8,442,195,160.31
activities		
not involving cash inflows and outflows:		
Capital transferred from debts	104,128,286.20	6,277,583,752.41
Convertible corporate bonds due within one year	244,655,820.72	-, ,, -
Fixed assets under finance lease	, , -	
3. Net changes of cash and cash equivalents:		
Cash balance at the end of the period	49,265,187,950.08	41,228,686,922.70
Less: cash balance at the beginning of the period	45,071,366,271.21	45,738,120,000.70
Add: cash equivalents balance at the end of the period		
Less: cash equivalents balance at the beginning of the period		
Net increase of cash and cash equivalents	4,193,821,678.87	-4,509,433,078.00

# 68. Cash and cash equivalents

Items	Closing balance	Opening balance
I. Cash	49,265,187,950.08	45,071,366,271.21
Including: cash on hand	912,949.13	3,085,964.28
Bank deposits always available for payment	48,618,833,840.21	44,884,013,498.57
Other monetary funds always available for		
payment	645,441,160.74	184,266,808.36
II. Cash equivalents		
Including: Bond investments due within three		
months		
III. Closing balance of cash and cash equivalents	49,265,187,950.08	45,071,366,271.21

# 69. Monetary items in foreign currency

Items	0	Closing balance			Opening balance	
	Balance in			Balance in		
	foreign	Exchange	Balance	foreign	Exchange	Balance
	currency	rate	in RMB	currency	rate	in RMB
Monetary funds						
USD	821,482,280.28	6.7114	5,513,296,175.84	850,630,647.69	6.3757	5,423,365,820.48
EUR	78,855,228.66	7.0084	552,648,984.57	149,225,110.60	7.2197	1,077,360,530.99
JPY	5,996,642,282.85	0.049136	294,651,015.21	10,520,503,841.74	0.055415	582,993,720.39
HKD	556,953,838.73	0.8552	476,306,922.88	483,444,582.35	0.8176	395,264,290.53
Others	,		2,832,750,561.34	,		2,955,290,563.22
Subtotal			9,669,653,659.84			10,434,274,925.61
Accounts receivables						
USD	954,504,870.98	6.7114	6,406,063,991.10	721,343,093.77	6.3757	4,599,067,162.94
EUR	451,436,990.50	7.0084	3,163,851,004.22	413,528,990.85	7.2197	2,985,555,255.25
JPY	4,145,366,008.83	0.049136	203,686,704.21	4,064,574,659.93	0.055415	225,238,404.78
Others			4,219,899,122.68			3,668,237,038.46
Subtotal			13,993,500,822.21			11,478,097,861.43
Short-term borrowings						
USD	389,158,946.13	6.7114	2,611,801,351.09	347,844,969.69	6.3757	2,217,755,173.25
EUR	1,044,112,198.27	7.0084	7,317,555,930.38	883,863,602.21	7.2197	6,381,230,048.85
JPY	740,035,110.71	0.049136	36,362,365.20	623,360,869.80	0.055415	34,543,542.60
HKD	2,600,000,000.00	0.8552	2,223,520,000.00	2,600,000,000.00	0.8176	2,125,760,000.00
Others			752,120,202.25			328,850,057.11
Subtotal			12,941,359,848.92			11,088,138,821.81
Accounts payables						
USD	2,215,683,621.44	6.7114	14,870,339,056.95	2,033,952,669.54	6.3757	12,967,872,035.21
EUR	617,905,515.03	7.0084	4,330,529,011.55	640,851,532.98	7.2197	4,626,755,812.65
JPY	6,923,831,822.49	0.049136	340,209,400.43	8,161,874,338.90	0.055415	452,290,266.49
NZD	207,421,161.10	4.1771	866,418,932.05	151,371,298.46	4.3553	659,267,416.20
Others			3,422,870,500.22			3,268,885,987.84
Subtotal			23,830,366,901.20			21,975,071,518.39
Non-current liabilities du	e in one year					
USD	1,088,778,232.77	6.7114	7,307,226,231.42	757,148,488.12	6.3757	4,827,351,615.72
EUR	172,986,633.48	7.0084	1,212,359,522.06	214,053,730.55	7.2197	1,545,403,718.47
JPY	1,664,720,591.01	0.049136	81,797,710.96	3,705,244,389.61	0.055415	205,326,117.85
RUB	532,452,480.00	0.1285	68,420,143.68	651,073,870.06	0.0855	55,666,815.89
Others			1,535,283,774.82			1,589,397,292.33
Subtotal			10,205,087,382.94			8,223,145,560.26

Items	С	losing balance		(	Opening balance	
	Balance in			Balance in		
	foreign	Exchange	Balance	foreign	Exchange	Balance
	currency	rate	in RMB	currency	rate	in RMB
				,	,	
Long-term borrowings						
USD	52,000,000.00	6.7114	348,992,800.00	403,838,717.50	6.3757	2,574,754,511.17
EUR	34,145,508.68	7.0084	239,305,383.00	37,498,911.17	7.2197	270,730,888.98
RUB	250,000,000.00	0.1285	32,125,000.00	186,061,000.00	0.0855	15,908,215.50
JPY	2,640,540,340.48	0.049136	129,745,590.17	3,197,333,012.36	0.055415	177,180,208.88
Subtotal			750,168,773.17			3,038,573,824.53

#### **VIII. CHANGES OF CONSOLIDATION SCOPE**

1. Business combination not under common control

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

2. Business consolidation under common control

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

(1). Business combination under common control occurring in the current period

Name of the acquiree	The proportion of equity acquired in the business combination	The basis for the transaction of constituting business combination under common control	Combination date	Recognition basis of combination date
Qingdao Ririshun Service Co., Ltd.	100.00%	Controlled by Haier Group Corporation before and after combination	2022.6	Subject equity- related right and obligation transferred to the Company
Qingdao TAB Robot Technology Co., LTD.	100.00%	Controlled by Haier Group Corporation before and after combination	2022.6	Subject equity- related right and obligation transferred to the Company

### (Continued)

Name of the acquiree	The income of the acquiree from the beginning of the current period to combination date	Net profit of the acquiree from the beginning of the current period to combination date	The income of the acquiree during the comparison period	Net profit of the acquiree during the comparison period
Qingdao Ririshun Service Co., Ltd. Qingdao TAB Robot	37,211.90	1,421,013.21 3.052.468.49	66,451,627.95 94.431.139.69	1,008,319.99 4.527.315.67
Technology Co., LTD.	200,120,142.10	0,002,400.40	34,401,100.00	4,021,010.01

#### (2). Combination cost

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Unit and Currency: RMB10,000

Combination cost	Qingdao Ririshun Service Co., Ltd.	Qingdao TAB Robot Technology Co., LTD.	
— Cash	5,095.78	12,500.00	
—Equity	3,216.91		

(3). Book value of acquiree's assets and liabilities as at the combination date

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Items	Qingdao Ririshun Service Co., Ltd.		
	Combination	End of the	
	date	previous period	
		_	
Monetary funds	46,604,249.71	59,493,989.32	
Accounts receivables	1,041,138.30	1,144,058.93	
Inventories	1,837,248.48	1,879,270.49	
Other current assets	4,840.17	778,605.93	
Less: Accounts payables	12,023,461.45	26,719,700.69	
Payables for staff's remuneration	65,143.90	988,310.00	
Taxes payable	383,755.86	337.90	
Other current liabilities	118,797.58	112,271.42	
Net assets	36,896,317.87	35,475,304.66	

Items	Qingdao TAB Robot Technology Co., LTD.			
	Combination	End of the		
	date	previous period		
Monetary funds	70,965,249.26	54,371,498.79		
Accounts receivables	35,633,561.58	32,228,299.73		
Inventories	64,895,694.34	36,212,378.79		
Other current assets		990,753.45		
Long-term assets	742,124.92	1,559,671.95		
Deferred income tax assets	2,638,785.39	2,638,785.39		
Less: Accounts payables	108,357,839.93	64,054,579.25		
Payables for staff's remuneration	997,688.00	1,069,738.28		
Taxes payable	2,702,903.89	1,824,903.82		
Non-current liabilities due in one year	647,508.67	1,324,322.70		
Other current liabilities	3,514,317.62	4,125,155.16		
Net assets	58,655,157.38	55,602,688.89		

#### 3. Disposal of subsidiary

Whether single disposal of investment in subsidiary will result in losing control power:

Items	Yantai Ririshun Electronics Co., Ltd.
	'
Equity disposal price	26,139,242.23
Proportion of equity disposal	81%
Method of equity disposal	Disposal
Time of loss-of-control	2022.1
Basis for determination the time of loss-of-control	Transfer
Difference between consideration and its share of net assets of the	
subsidiary as respect to the disposal in the consolidated level	-4,432,192.08

#### 4. Changes of consolidation scope due to other reasons

√ Applicable □ Not Applicable

- (1) Chongqing Yunshang Yilian Technology Co., Ltd., a subsidiary of the Company, established a subsidiary, Chengdu Yunshang Meier Yilian Technology Co., Ltd. (成都雲裳美爾衣聯科技有限公司) for the period.
- (2) Chongqing Yunshang Yilian Technology Co., Ltd., a subsidiary of the Company, established a subsidiary, Beijing Yunshang Yilian Technology Co., Ltd. (北京雲裳衣聯科技有限公司) for the period.
- (3) Chongqing Yunshang Yilian Technology Co., Ltd., a subsidiary of the Company, established a wholly-owned subsidiary, Chengdu Yunshang Yilian Technology Co., Ltd. (成都雲裳衣聯科技有限公司) for the period.
- (4) Chongqing Haier Water Heater Co., Ltd., a subsidiary of the Company, established a whollyowned subsidiary, Qingdao Haier Water Ecology Technology Co., Ltd. (青島海爾水生態科技有限公司) for the period.

### IX. INTERESTS IN OTHER ENTITIES

### 1. Interests in subsidiaries

### (1). Composition of the Group

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Name of subsidiary	Principal place of business	Place of registration	Nature of business	Sharehold Direct	ding (%) Indirect	% of the voting rights (%)	Acquiring method
Flourishing Reach Limited	Mainland of China	British Virgin Islands	Group company, which mainly engage in investment holding, the production and sale of washing machines and water heaters, distribution service	100.00		100.00	Establishment
Haier Electronics Group Co., Ltd.	Mainland of China and Hong Kong	Bermuda	Group company, which mainly engage in investment holding, the production and sale of water equipment, distribution service	100.00		100.00	Establishment
Haier U.S. Appliance Solutions, Inc.	the United States	the United States	Group company, which mainly engage in home appliances production and distribution business		100.00	100.00	Establishment
Haier Singapore Investment Holding Co., Ltd.	Singapore and other overseas areas	Singapore	Group company, which mainly engage in home appliances production and distribution business		100.00	100.00	Business combination under common control
Haier New Zealand Investment Holding Company Limited	New Zealand	New Zealand	Group company, which mainly engage in home appliances production and distribution business		100.00	100.00	Business combination under common control
Candy S.p.A	Europe	Italy	Group company, which mainly engage in home appliances production and distribution business		100.00	100.00	Business combination not under common control
Qingdao Haier Air Conditioner Gen Corp., Ltd.*	Qingdao High-tech Zone	Qingdao High-tech Zone	Manufacture and sale of household air-conditioners	100.00		100.00	Business combination under common control
Guizhou Haier Electronics Co., Ltd.*	Huichuan District, Zunyi City, Guizhou Province	Huichuan District, Zunyi City, Guizhou Province	Manufacture and sale of refrigerator	59.00		59.00	Business combination under common control
Hefei Haier Air- conditioning Co., Limited*	Hefei Haier Industrial Park	Hefei Haier Industrial Park	Manufacture and sale of air- conditioners	99.22		99.22	Business combination under common control

<sup>\*</sup> For identification purposes only

Name of subsidiary	Principal place of business	Place of registration	Nature of business	Shareholding Direct Inc	(%) lirect	% of the voting rights (%)	Acquiring method
Wuhan Haier Electronics Holding Co., Ltd.*	Wuhan Haier Industrial Park	Wuhan Haier Industrial Park	Manufacture and sale of air- conditioners	60.00		60.00	Business combination under common control
Qingdao Haier Air- Conditioner Electronics Co., Ltd.*	Qingdao Development Zone	Qingdao Development Zone	Manufacture and sale of air- conditioners	100.00		100.00	Business combination under common control
Qingdao Haier Information Plastic Development Co., Ltd.*	Qingdao High-tech Zone	Qingdao High-tech Zone	Manufacturing of plastic products	100.00		100.00	Business combination under common control
Dalian Haier Precision Products Co., Ltd.*	Dalian Export Expressing Zone	Dalian Export Expressing Zone	Manufacture and sale of precise plastics	90.00		90.00	Business combination under common control
Hefei Haier Plastic Co., Ltd.*	Hefei Economic & Technological Development Area	Hefei Economic & Technological Development Area	Manufacture and sale of plastic parts	77.36	4.83	82.19	Business combination under common control
Qingdao Meier Plastic Powder Co., Ltd.*	Qingdao Development Zone	Qingdao Development Zone	Manufacture of plastic powder, plastic sheet and high-performance coatings	40.00	60.00	100.00	Business combination under common control
Chongqing Haier Precision Plastic Co., Ltd.*	Jiangbei District, Chongqing City	Jiangbei District, Chongqing City	Plastic products, sheet metal work, electronics and hardware	90.00	10.00	100.00	Business combination under common control
Qingdao Haier Refrigerator Co., Ltd.*	Qingdao High-tech Zone	Qingdao High-tech Zone	Manufacture and production of fluorine-free refrigerators	100.00		100.00	Establishment
Qingdao Haier Refrigerator (International) Co., Ltd.*	Pingdu Development Zone, Qingdao	Pingdu Development Zone, Qingdao	Manufacture of refrigerators	100.00		100.00	Establishment
Qingdao Household Appliance Technology and Equipment Research Institute*	Qingdao High-tech Zone	Qingdao High-tech Zone	Research and development of home appliances mold and technological equipment	100.00		100.00	Establishment
Qingdao Haier Whole Set Home Appliance Service Co., Ltd.*	Qingdao High-tech Zone	Qingdao High-tech Zone	Research, development and sales of health- related small home appliance	98.33		98.33	Establishment
Qingdao Haier Special Refrigerator Co., Ltd.*	Qingdao Development Zone	Qingdao Development Zone	Manufacture and sales of fluorine-free refrigerators	100.00		100.00	Establishment
Qingdao Haier Dishwasher Co., Ltd.*	Qingdao Development Zone	Qingdao Development Zone	Manufacture of dish washing machine and gas stove	100.00		100.00	Establishment

<sup>\*</sup> For identification purposes only

	Principal place of	Place of				% of the voting	
Name of subsidiary	business	registration	Nature of business	Sharehold Direct	ling (%) Indirect	rights (%)	Acquiring method
Qingdao Haier Special Freezer Co., Ltd.*	Qingdao Development Zone	Qingdao Development Zone	Research, manufacture and sales of freezer and other refrigeration products	100.00		100.00	Establishment
Dalian Haier Air- conditioning Co., Ltd.*	Dalian Export Expressing Zone	Dalian Export Expressing Zone	Air conditioner processing and manufacturing	90.00		90.00	Establishment
Dalian Haier Refrigerator Co., Ltd.*	Dalian Export Expressing Zone	Dalian Export Expressing Zone	Refrigerator processing and manufacturing	100.00		100.00	Establishment
Qingdao Haier Electronic Plastic Co., Ltd.*	Qingdao Development Zone	Qingdao Development Zone	Development, assembling and sales of plastics, electronics and products	100.00		100.00	Establishment
Wuhan Haier Freezer Co., Ltd*	Wuhan Economic & Technological Development Zone High-tech Industrial Park	Wuhan Economic & Technological Development Zone High-tech Industrial Park	Research, manufacture and sales of freezer and other refrigeration products	95.00	5.00	100.00	Establishment
Qingdao Haidarui Procurement Service Co., Ltd.*	Qingdao High-tech Zone	Qingdao High-tech Zone	Development, purchase and sale of electrical products and components	98.00	2.00	100.00	Establishment
Qingdao Haier Intelligent Home Appliance Technology Co., Ltd.*	Qingdao High-tech Zone	Qingdao High-tech Zone	Development and application of home appliances, communication, electronics and network engineering technology	98.91	1.09	100.00	Establishment
Chongqing Haier Air- conditioning Co., Ltd.*	Jiangbei District, Chongqing City	Jiangbei District, Chongqing City	Manufacture and sales of air conditioners	76.92	23.08	100.00	Establishment
Qingdao Haier Precision Products Co., Ltd.*	Qianwang ang Road, Jiaonan City	Qianwang ang Road, Jiaonan City	Development and manufacture of precise plastic, metal plate, mold and electronic products for home appliances		70.00	70.00	Establishment
Qingdao Haier Air Conditioning Equipment Co., Ltd.*	Jiaonan City, Qingdao	Jiaonan City, Qingdao	Manufacture of home appliances and electronics		100.00	100.00	Establishment
Dalian Free Trade Zone Haier Air-conditioning Trading Co., Ltd.*	Dalian Export Expressing Zone	Dalian Export Expressing Zone	Domestic trade		100.00	100.00	Establishment
Dalian Free Trade Zone Haier Refrigerator Trading Co., Ltd.*	Dalian Export Expressing Zone	Dalian Export Expressing Zone	Domestic trade		100.00	100.00	Establishment
Chongqing Haier Electronics Sales Co., Ltd.*	Jiangbei District, Chongqing City	Jiangbei District, Chongqing City	Sales of home appliances	95.00	5.00	100.00	Establishment

<sup>\*</sup> For identification purposes only

	Principal place of	Place of				% of the voting	
Name of subsidiary	business	registration	Nature of business	Sharehol Direct	ding (%) Indirect	rights (%)	Acquiring method
Chongqing Haier Refrigeration Appliance Co., Ltd.*	Jiangbei District, Chongqing City	Jiangbei District, Chongqing City	Processing and manufacturing of refrigerator	84.95	15.05	100.00	Establishment
Hefei Haier  Refrigerator Co.,  Ltd.*	Hefei Haier Industrial Park	Hefei Haier Industrial Park	Processing and manufacturing of refrigerator	100.00		100.00	Establishment
Qingdao Haier HVAC Engineering Co., Ltd.*	Qingdao Development Zone	Qingdao Development Zone	Air-conditioning engineer		100.00	100.00	Establishment
Chongqing Goodaymart Electric Appliance Sale Co., Ltd.*	Jiangbei District, Chongqing City	Jiangbei District, Chongqing City	Sales of home appliances and electronics		51.00	51.00	Establishment
Qingdao Haier (Jiaozhou) Air-conditioning Co., Limited*	Jiaozhou City, Qingdao	Jiaozhou City, Qingdao	Manufacture and sale of air- conditioners		100.00	100.00	Establishment
Qingdao Haier Component Co., Ltd.*	Jiaozhou City, Qingdao	Jiaozhou City, Qingdao	Manufacture and sales of plastic and precise sheet metal products		100.00	100.00	Establishment
Haier Shareholdings (Hong Kong) Limited*	Hong Kong	Hong Kong	Investment	100.00		100.00	Establishment
Harvest International Company*	Cayman Islands	Cayman Islands	Investment		100.00	100.00	Establishment
Shenyang Haier Refrigerator Co., Ltd.*	Shenbei New Area, Shenyang City	Shenbei New Area, Shenyang City	Manufacture and sales of refrigerator	100.00		100.00	Establishment
Foshan Haier Freezer Co., Ltd.*	Sanshui District, Foshan City	Sanshui District, Foshan City	Manufacture and sales of freezer	100.00		100.00	Establishment
Zhengzhou Haier Air- conditioning Co., Ltd.*	Zhengzhou Economic and Technological Development Zone	Zhengzhou Economic and Technological Development Zone	Manufacture and sales of air conditioner	100.00		100.00	Establishment
Qingdao Haidayuan Procurement Service Co., Ltd.*	Qingdao Development Zone	Qingdao Development Zone	Development, purchase and sale of electrical products and components	100.00		100.00	Establishment
Qingdao Haier Intelligent Technology Development Co., Ltd.*	Qingdao High-tech Zone	Qingdao High-tech Zone	Development and research of home appliance products	100.00		100.00	Establishment
Qingdao Hairi Hi-Tech Model Co., Ltd.*	Qingdao High-tech Zone	Qingdao High-tech Zone	Design, manufacture and sales of product model and mould		100.00	100.00	Business combination under common control
Qingdao Hai Gao Design and Manufacture Co., Ltd.*	Qingdao High-tech Zone	Qingdao High-tech Zone	Industrial design and prototype production		75.00	75.00	Business combination under common control

<sup>\*</sup> For identification purposes only

Name of subsidiary	Principal place of business	Place of registration	Nature of business	Shareholding (%) Direct Indirect	% of the voting rights (%)	Acquiring method
Beijing Haier Guangke Digital Technology Co., Ltd.*	Beijing	Beijing	Development, promotion and transfer of technology	55.00	55.00	Business combination under common control
Shanghai Haier Medical Technology Co., Ltd.*	Shanghai	Shanghai	Wholesale and retail of medical facility	80.93	80.93	Establishment
Qingdao Haier Technology Co., Ltd.*	Qingdao	Qingdao	Development and sales of software and information product	100.00	100.00	Business combination under common control
Qingdao Haier Technology Investment Co., Ltd.*	Qingdao	Qingdao	Entrepreneurship investment and consulting	100.00	100.00	Establishment
Qingdao Casarte Smart Living Appliances Co., Ltd.*	Qingdao	Qingdao	Development, production and sales of appliances	100.00	100.00	Establishment
Qingdao Haichuangyuan Appliances Sales Co., Ltd.*	Qingdao	Qingdao	Sales of home appliances and digital products	100.00	100.00	Establishment
Haier Overseas Electric Appliance Co., Ltd.*	Qingdao	Qingdao	Sales of home appliances, international freight forwarding	100.00	100.00	Establishment
Haier Group (Dalian) Electrical Appliances Industry Co., Ltd.*	Dalian	Dalian	Sales of home appliances, international freight forwarding	100.00	100.00	Business combination under common control
Qingdao Haier Central Air Conditioning Co., Ltd.*	Qingdao	Qingdao	Production and sales of air conditioners and refrigeration equipment	100.00	100.00	Establishment
Chongqing Haier Home Appliance Sale Hefei Co., Ltd.*	Hefei	Hefei	Sales of home appliances	100.00	100.00	Establishment
Qingdao Weixi Smart Technology Co., Ltd.*	Qingdao	Qingdao	Intelligent sanitary ware	71.43	71.43	Establishment
Haier U+smart Intelligent Technology (Beijing) Co., Ltd.*	Beijing	Beijing	Software development	100.00	100.00	Establishment
Haier (Shanghai) Electronics Co., Ltd.*	Shanghai	Shanghai	Sales, research and development of home appliances	100.00	100.00	Establishment
Shanghai Haier Zhongzhi Fang Chuang Ke Management Co., Ltd.*	Shanghai	Shanghai	Business management consulting, chuangke management	100.00	100.00	Establishment
Qingdao Haier Smart Kitchen Appliance Co., Ltd.*	Qingdao	Qingdao	Production and sales of kitchen smart home appliances	100.00	100.00	Establishment
GE Appliance (Shanghai) Co., Ltd.*	Shanghai	Shanghai	Sales of home appliances	100.00	100.00	Establishment
Qingdao Haier Special Refrigerating Appliance Co., Ltd.*	Qingdao	Qingdao	Production and sales of home appliances	100.00	100.00	Establishment

<sup>\*</sup> For identification purposes only

Name of subsidiary	Principal place of business	Place of registration	Nature of business	Shareholding (%)	% of the voting rights (%)	Acquiring method
				Direct Indirect		
Beijing Zero Micro Technology Co., Ltd.*	Beijing	Beijing	Promotion of technological development	55.00	55.00	Establishment
Laiyang Haier Smart Kitchen Appliance Co., Ltd.*	Laiyang	Laiyang	Production and sales of home appliances	100.00	100.00	Establishment
Hefei Haier Air Conditioning Electronics Co., Ltd.*	Hefei	Hefei	Production and sales of home appliances	100.00	100.00	Establishment
Haier (Shanghai) Home Appliance Research and Development Center Co., Ltd.*	Shanghai	Shanghai	Research and development of home appliances	100.00	100.00	Establishment
Haier (Shenzhen) R&D Co., Ltd.*	Shenzhen	Shenzhen	Development, research and technical services of household and commercial electrical appliances	100.00	100.00	Establishment
Guangzhou Haier Air Conditioner Co., Ltd.*	Guangdong	Guangdong	Manufacturing of refrigeration and air conditioning equipment	100.00	100.00	Establishment
Qingdao Yunshang Yuyi IOT Technology Co., Ltd.*	Qingdao	Qingdao	loT technology research and development	70.00	70.00	Establishment
Qingdao Haizhi Investment Management Co., Ltd.*	Qingdao	Qingdao	Asset management, equity investment	100.00	100.00	Establishment
Qingdao Jijia Cloud Intelligent Technology Co., Ltd.*	Qingdao	Qingdao	R&D and sales of lighting appliances	80.00	80.00	Establishment
Qingdao Haimeihui Management Consulting Co., Ltd.	Qingdao	Qingdao	Leasing and business services	100.00	100.00	Establishment
Wuxi Yunshang Internet of Clothing Technology Co., Ltd.*	Wuxi	Wuxi	Internet of Things technology R & D	100.00	100.00	Establishment
Hangzhou Gandao Intelligent Technology Co., Ltd.*	Hangzhou	Hangzhou	Technology development, service	52.58	52.58	Establishment
Qingdao Haidacheng Procurement Service Co., Ltd.*	Qingdao	Qingdao	Development, purchase and sale of electrical products and components	100.00	100.00	Establishment
Guangdong Heilong Intelligent Technology Co. Ltd*	Guangzhou	Guangzhou	Scientific research and technology service sector	76.72	76.72	Business combination not under common control

<sup>\*</sup> For identification purposes only

Name of subsidies.	Principal place of	Place of	Nature of husiness	Chauchal-l	ing /0/\	% of the voting	Anguiring models
Name of subsidiary	business	registration	Nature of business	Sharehold Direct	Ing (%)	rights (%)	Acquiring method
Beijing Haixianghui Technology Co., Ltd.*	Beijing	Beijing	Scientific research and technology service sector		100.00	100.00	Establishment
Qingdao Hairuijiejing Electronics Co., Ltd.*	Qingdao	Qingdao	Electronic equipment technology research, development, transfer, consulting and services		51.00	51.00	Business combination not under common control
Haier Smart Home Experience Cloud Ecological Technology Co., Ltd.*	Qingdao	Qingdao	Technology development of smart home products, whole furniture customization, etc.	100.00		100.00	Establishment
Haier Smart Home (Qingdao) Network Co., Ltd.*	Qingdao	Qingdao	Technical services, development, consulting, transfer, etc.		100.00	100.00	Establishment
Haier Smart Home (Qingdao) Network Operation Co., Ltd.*	Qingdao	Qingdao	Residential interior decoration, professional construction operation, special equipment installation, upgrading and repair, etc.		100.00	100.00	Establishment
Qingdao Internet of Wine Technology Co., Ltd.*	Qingdao	Qingdao	Urban distribution and transportation services, import and export of goods, technology import and export and food business, etc.		100.00	100.00	Establishment
Qingdao Linghai Air Conditioning Equipment Co., Ltd.*	Qingdao	Qingdao	Manufacture and production of air conditioner and refrigeration equipment		100.00	100.00	Establishment
Chongqing Yunshang Yilian Technology Co., Ltd.*	Chongqing	Chongqing	Food business, commodity import and export, technology import and export, Internet information services, etc.		100.00	100.00	Establishment
Shenzhen Yunshang Yilian Technology Co., Ltd.*	Shenzhen	Shenzhen	Import and export business, Internet, Internet of things, big data, AI, AR and technical services operation		100.00	100.00	Establishment
Qingdao Haixiangxue Human Resources Co., Ltd.*	Qingdao	Qingdao	Professional intermediary activities	100.00		100.00	Establishment
Jiangxi Haier Medical Technology Co., Ltd.*	Jiangxi	Jiangxi	Wholesale and retail of medical equipment		100.00	100.00	Establishment
Qingdao Haizhi Shenlan Technology Co., Ltd.*	Qingdao	Qingdao	Technical service development		100.00	100.00	Establishment
Qingdao Haishengze Technology Co., Ltd.*	Qingdao	Qingdao	Air conditioning equipment technical services		100.00	100.00	Establishment

<sup>\*</sup> For identification purposes only

	Principal place of	Place of	,		% of the voting		
Name of subsidiary	business	registration	Nature of business	Shareholding (%) Direct Indirect	rights (%)	Acquiring method	
Qingdao Hailvyuan Recycling Technology Co., Ltd.*	Qingdao	Qingdao	Electrical and electronic products waste treatment	100.00	100.00	Establishment	
Tianjin Internet of clothes Ecological Technology Co., Ltd.*	Tianjin	Tianjin	loT technology development	100.00	100.00	Establishment	
Qingdao Haier HVAC Equipment Co., Ltd.*	Qingdao	Qingdao	Manufacture and sale of air- conditioners	100.00	100.00	Establishment	
Qingdao Haier Home Al Industry Innovation Center Co., Ltd.*	Qingdao	Qingdao	Integrated service of Al industry application system	100.00	100.00	Establishment	
Zhejiang Weixi IoT Technology Co., Ltd.*	Zhejiang	Zhejiang	IoT application service	100.00	100.00	Establishment	
Qingdao Haier Quality Inspection Co., Ltd.*	Qingdao	Qingdao	Inspection and testing of home appliance	100.00	100.00	Business combination under common control	
Qingdao Haiyongcheng Certification Service Co., Ltd*	Qingdao	Qingdao	Product certification service	100.00	100.00	Business combination under common control	
Qingdao Zhonghai Borui Testing Technology Service Co., Ltd*	Qingdao	Qingdao	Home appliance testing and technology consulting	100.00	100.00	Business combination under common controls	
Qingdao Haixianghui Technology Co., Ltd.*	Qingdao	Qingdao	Software development and sale of daily necessities	100.00	100.00	Establishment	
Haier Smart Home (Xiongan, Hebei) Technology Co., Ltd.*	Qingdao	Qingdao	Promotion of energy- saving technology	100.00	100.00	Establishment	
Qingdao Ruibo Ecological Environmental Technology Co., Ltd.*	Qingdao	Qingdao	Environmental and AI technology consulting	100.00	100.00	Establishment	
Qingdao Sanyiniao Technology Co., Ltd.*	Qingdao	Qingdao	Technology service and advertisement design	100.00	100.00	Establishment	
Qingdao Jingzhi Recycle Environmental Technology Co., Ltd.*	Qingdao	Qingdao	Operation of dangerous waste	100.00	100.00	Establishment	
Qingdao Yunshang Jieshen Yilian Technology Co., Ltd.*	Qingdao	Qingdao	Professional cleaning and sale of daily necessities	51.00	51.00	Establishment	

<sup>\*</sup> For identification purposes only

	Principal place of	Place of			% of the voting			
Name of subsidiary	business	registration	Nature of business	Shareholding (%) Direct Indirect	rights (%)	Acquiring method		
Shanghai Yunshang Yuyi IoT Technology Co., Ltd.*	Shanghai	Shanghai	Professional cleaning and sale of daily necessities	51.00	51.00	Establishment		
Shijiazhuang Yunshang Yilian Technology Co., Ltd.*	Shijiazhuang	Shijiazhuang	Professional cleaning and sale of daily necessities	51.00	51.00	Establishment		
Nanjing Yunshang Yilian Technology Co., Ltd.*	Nanjing	Nanjing	Professional cleaning and sale of daily necessities	51.00	51.00	Establishment		
Yunshang Zhonglian Technology (Shanghai) Co., Ltd.*	Shanghai	Shanghai	Professional cleaning and sale of daily necessities	51.00	51.00	Establishment		
Shanxi Yunshang Yilian Technology Co., Ltd.*	Shanxi	Shanxi	Professional cleaning and sale of daily necessities	51.00	51.00	Establishment		
Tianjin Yunshang Yilian Technology Co., Ltd.*	Tianjin	Tianjin	Professional cleaning and sale of daily necessities	51.00	51.00	Establishment		
Chongqing Yunshang Haihong Yilian Technology Co., Ltd.*	Chongqing	Chongqing	Professional cleaning and sale of daily necessities	51.00	51.00	Establishment		
Chengdu Yunshang Meier Yilian Technology Co., Ltd.	Chengdu	Chengdu	Professional cleaning and sale of daily necessities	51.00	51.00	Establishment		
Beijing Yunshang Yilian Technology Co., Ltd.	Beijing	Beijing	Professional cleaning and sale of daily necessities	51.00	51.00	Establishment		
Chengdu Yunshang Yilian Technology Co., Ltd.	Chengdu	Chengdu	Professional cleaning and sale of daily necessities	100.00	100.00	Establishment		
Qingdao Haier Water Ecology Technology Co., Ltd.	Qingdao	Qingdao	Technical services, development, consulting	100.00	100.00	Establishment		
Qingdao Haixiangmian Technology Co., Ltd.*	Qingdao	Qingdao	Sale of food and daily necessities	100.00	100.00	Establishment		
Qingdao Haier Kitchen IoT Technology Co., Ltd.*	Qingdao	Qingdao	Technology service and sale of daily necessities	100.00	100.00	Establishment		
Tibet Haifeng Intelligent Innovation Technology Co., Ltd.*	Tibet	Tibet	Development of software and medical equipment	100.00	100.00	Establishment		
Microenterprises such as Qingdao Hai Heng Feng Electrical Appliances Sale & Service Co., Ltd.*	All over the country	All over the country	Sales of home appliances			Establishment		

<sup>\*</sup> For identification purposes only

Reasons for including subsidiaries in which the Company has 50% or less of the equity into the scope of consolidated financial statements:

At the end of the reporting period, the Company had substantial control over the finance and operation decisions of microenterprises such as Qingdao Hai Heng Feng Electrical Appliances Sale & Service Co., Ltd\*, which were included into the scope of consolidated financial statements.

#### (2). Material non-wholly owned subsidiaries

Name of subsidiary	Shareholding of minority shareholders	attributable to minority shareholders	Dividends announced to be distributed to minority shareholders in the current period	Balance of minority interests at the end of the period
Guizhou Haier Electronics Co., Ltd.* Wuhan Haier Electronics Co., Ltd.*	41.00% 40.00%	5,369,901.24 925,353.74		114,047,911.86 249,848,547.86

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## (3). Summarized financial information in respect of material non-wholly owned subsidiaries

Name of subsidiary			Closing I	balance		
	Current assets	Non-current Assets	Total assets	Current liabilities	Non-current liabilities	Total liabilities
Guizhou Haier Electronics Co., Ltd.* Wuhan Haier Electronics	395,923,946.65	83,135,071.60	479,059,018.25	193,634,661.14	7,258,718.48	200,893,379.62
Co., Ltd.*	733,916,522.83	137,255,826.48	871,172,349.31	246,550,979.65		246,550,979.65

#### (continued)

Name of Subsidiary			Opening	balance		
	Current assets	Non-current Assets	Total assets	Current liabilities	Non-current liabilities	Total liabilities
Guizhou Haier Electronics Co., Ltd.* Wuhan Haier Electronics	548,369,499.75	90,003,558.19	638,373,057.94	368,134,127.34	5,170,612.06	373,304,739.40
Co., Ltd.*	795,204,982.68	144,368,337.05	939,573,319.73	317,265,334.43	_	317,265,334.43

Name of subsidiary	,	Amount for the	ount for the current period			
	Operating comprehens		Total comprehensive income	Cash flow from operating activities		
	,					
Guizhou Haier Electronics	007 000 544 40	40 007 000 00	10.007.000.00	050 000 500 00		
Co., Ltd.* Wuhan Haier Electronics	687,283,541.12	13,097,320.09	13,097,320.09	-258,232,502.08		
	000 110 000 04	0.010.004.06	0.010.004.06	-40 171 000 70		
Co., Ltd.*	820,118,983.24	2,313,384.36	2,313,384.36	-40,171,033.70		

#### (continued)

Name of subsidiary		Amount for the previous period					
	Operating revenue	Net profit	Total comprehensive income	Cash flow from operating activities			
Guizhou Haier Electronics	,						
Co., Ltd.* Wuhan Haier Electronics	662,890,916.60	15,818,829.01	15,818,829.01	-96,960,642.56			
Co., Ltd.*	1,116,565,155.40	9,676,024.48	9,676,024.48	146,467,762.05			

<sup>\*</sup> For identification purposes only

2.	Control over	subsidiaries'	transactions	despite	change	in	owners'	equity	in
	subsidiaries								

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

(1). Descriptions of change in owners' equity in subsidiaries

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Capital increase by minority shareholders of the Company's subsidiaries resulted in the change in the Company's shareholding ratio.

(2). Impact of the transactions on minority interests and the equity attributable to shareholders of the Parent Company:

Items	Others
Total consideration for acquisition/disposal	
Less: share of net assets of subsidiaries in respect to the	
shareholding proportion acquired/disposed	-28,548,394.50
Difference	28,548,394.50
Including: capital reserve adjustment	28,548,394.50

## 3. Interests in joint ventures or associates

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

#### (1) Joint ventures or associates

Name of joint ventures or associates	Principal place of business	Place of registration	Nature of business	Shareholding	Accounting treatment of investment
Haier Finance Co., Ltd.*	Qingdao	Qingdao	Financial services	42.00%	Equity method
Bank of Qingdao Co., Ltd.*	Qingdao	Qingdao	Commercial Bank	8.19%	Equity method
Wolong Electric (Jinan) Motor Co., Ltd.*	Jinan	Jinan	Motor Manufacturing	30.00%	Equity method
Qingdao Hegang New Material Technology Co., Ltd.*	Qingdao	Qingdao	Steel plate Manufacturing	23.94%	Equity method
Qingdao Haier SAIF Smart Home Industry Investment Center (Limited Partnership)*	Qingdao	Qingdao	Venture Capital	63.13%	Equity method
Mitsubishi Heavy Industries Haier (Qingdao)  Air-conditioners Co., Ltd.*	Qingdao	Qingdao	Manufacturing of household appliances	45.00%	Equity method
Qingdao Haier Carrier Refrigeration Equipment Co., Ltd.*	Qingdao	Qingdao	Manufacturing of household appliances	49.00%	Equity method
Qingdao Haier Multimedia Co., Ltd.*	Qingdao	Qingdao	R&D and sales of televisions	20.20%	Equity method
Hefei Feier Smart Technology Co., Ltd.*	Hefei	Hefei	Technology development	40.00%	Equity method
Anhui Kunhe Intelligent Technology Co., Ltd.*	Hefei	Hefei	Electrical equipment R&D	30.00%	Equity method
Zhejiang Futeng Fluid Technology Co., Ltd.*	Huzhou	Huzhou	Gas compression machinery development and manufacturing	48.00%	Equity method
Beijing Mr. Hi Network Technology Company Limited*	Beijing	Beijing	Technology development	36.29%	Equity method
Beijing ASU Tech Co. Ltd*	Beijing	Beijing	Technical service import and export business	36.45%	Equity method
Shenzhen Genyuan Environmental Protection Technology Co., Ltd.*	Shenzhen	Shenzhen	Technical advisory services	14.70%	Equity method
Qingdao Haimu Investment Management Co., Ltd.*	Qingdao	Qingdao	Investment Management	49.00%	Equity method
Qingdao Haimu Smart Home Investment Partnership (Limited Partnership)*	Qingdao	Qingdao	Investment Management	24.00%	Equity method
Qingdao Guochuang Intelligent Household Appliance Research Institute Co., Ltd.*	Qingdao	Qingdao	Development of Technology	35.51%	Equity method
Guangzhou Heying Investment Partnership  (Limited Partnership)*	Guangzhou	Guangzhou	Investment	49.00%	Equity method
Qingdao Java Cloud Network Technology  Co., Ltd.*	Qingdao	Qingdao	Home online service	24.93%	Equity method
Bingji (Shanghai) Corporate Management Co., Ltd.*	Shanghai	Shanghai	Investment management	45.00%	Equity method
Youjin (Shanghai) Corporate Management Co., Ltd.*	Shanghai	Shanghai	Investment management	45.00%	Equity method
RRS (Shanghai) Investment Co., Ltd.*	Shanghai	Shanghai	Investment management	45.00%	Equity method
Haier Best Water Technology Co., Ltd.*	Qingdao	Qingdao	Water equipment technology development service	49.00%	Equity method

<sup>\*</sup> For identification purposes only

Name of joint ventures or associates	Principal place of business	Place of registration	Nature of business	Shareholding	Accounting treatment of investment
Huizhi Xiangshun Equity Investment Fund (Qingdao) Partnership (Limited Partnership)*	Qingdao	Qingdao	Investment management	30.00%	Equity method
Qingdao RRS Huizhi Investment Co., Ltd.*	Qingdao	Qingdao	Investment management	50.00%	Equity method
Qingdao Xinshenghui Technology Co., Ltd.*	Qingdao	Qingdao	Technology service development	20.00%	Equity method
Meiling Candy Washing Machine Co., Ltd.*	Hefei	Hefei	Manufacturing of home appliances	40.00%	Equity method
Konan Electronic Co., Ltd.	Japan	Japan	Motor Manufacturing	50.00%	Equity method
HPZ LIMITED	Nigeria	Nigeria	Manufacturing of household appliances	25.01%	Equity method
HNR Company (Private) Limited	Pakistan	Pakistan	Manufacturing of household appliances	31.72%	Equity method
Haier Raya Electric S.A.E	Egypt	Egypt	Manufacturing of home appliances	15.00%	Equity method
Controladora Mabe S.A.deC.V.	Mexico	Mexico	Manufacturing of household appliances	48.41%	Equity method
Middle East Air conditioning Company, Limited	Saudi Arabia	Saudi Arabia	Sales of household appliances	49.00%	Equity method

#### (1). Major financial information of significant joint ventures

 $\square$  Applicable  $\sqrt{}$  Not Applicable

#### (2). Major financial information of significant associates

√ Applicable □ Not Applicable

#### ① Basic information of significant associates:

Haier Finance Co., Ltd. (hereinafter referred to as "Finance Company") was established by Haier Group Corporation and its three affiliates via capital contribution. The place of registration and principal place of business of the Finance Company is Yulong International Center, No.178-2 Haier Road, Laoshan District, Qingdao City. The Company's subsidiaries hold an aggregate of 42.00% equity in the Finance Company.

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#### ② Financial Information of significant associates:

Unit and Currency: RMB

Items	Finance	company
	Closing balance/	Opening balance/
	Amount for the	Amount for the
	current period	previous period
Current assets	63,774,900,733.81	61,294,606,916.47
Non-current assets	10,659,822,054.73	9,404,030,263.35
Total assets	74,434,722,788.54	70,698,637,179.82
Current liabilities	57,002,029,453.95	53,403,515,414.15
Non-current liabilities	250,191,903.78	369,623,253.07
Total liabilities	57,252,221,357.73	53,773,138,667.22
Minority equity interests		
Equity interest attributable to shareholders		
of the Parent Company	17,182,501,430.81	16,925,498,512.60
Including: share of net assets calculated based		
on shareholding percentage	7,216,650,600.94	7,108,709,375.29
Operating income	1,033,551,173.17	1,071,931,150.97
Net profit	758,762,130.10	790,600,102.99
Other comprehensive income	18,240,788.11	73,947,771.60
Total comprehensive income	777,002,918.21	864,547,874.59
Dividend received from associates for the year	218,400,000.00	126,000,000.00

#### (3). Summarized financial information of insignificant joint ventures or associates

Investment in Associates	Closing balance/ Amount for the current period	Opening balance/ Amount for the previous period
Bank of Qingdao Co., Ltd.*	3,096,420,505.87	2,654,248,436.12
Wolong Electric (Jinan) Motor Co., Ltd.*	164,074,989.98	151,837,378.99
Qingdao Hegang New Material Technology Co., Ltd.*	323,239,475.07	312,493,256.21
Qingdao Haier SAIF Smart Home Industry Investment		
Center (Limited Partnership)*	375,494,710.38	393,598,372.59
Mitsubishi Heavy Industries Haier (Qingdao)		
Air Conditioner Co., Ltd.*	735,881,497.34	682,901,976.73
Qingdao Haier Carrier Refrigeration Equipment		
Co., Ltd.*	402,090,045.87	409,053,808.05
Qingdao Haier Multimedia Co., Ltd.*	262,473,095.59	277,102,563.88
Qingdao Haier Moulds Co., Ltd.*		269,158,534.54
Hefei Feier Smart Technology Co., Ltd.*		265,106.27

<sup>\*</sup> For identification purposes only

Investment in Associates	Closing balance/ Amount for the current period	Opening balance/ Amount for the previous period
		'
Anhui Kunhe Intelligent Technology Co., Ltd.*	1,987,170.02	1,877,574.14
Zhejiang Futeng Fluid Technology Co., Ltd.*	82,098,847.75	82,098,847.75
Beijing Mr. Hi Network Technology Company Limited*	7,507,759.75	7,507,759.75
Beijing Xiaobei Technology Co., Ltd.*		2,687,341.82
Beijing ASU Tech Co., Ltd.*	13,082,922.89	15,529,700.01
Shenzhen Genyuan Environmental Protection		
Technology Co., Ltd.*	7,596,295.35	6,914,487.73
Qingdao Haimu Investment Management Co., Ltd.*	2,411,436.93	2,465,299.70
Qingdao Haimu Smart Home Investment Partnership		
(Limited Partnership)*	59,324,411.38	59,424,662.44
Guangzhou Heying Investment Partnership		
(Limited Partnership)*	285,793,577.87	285,793,577.87
Qingdao Java Cloud Network Technology Co., Ltd.*	2,566,012.64	2,600,050.50
Bingji (Shanghai) Corporate Management Co., Ltd.*	995,419,397.79	972,200,487.88
Youjin (Shanghai) Corporate Management Co., Ltd.*	1,809,035,268.70	1,766,819,068.86
RRS (Shanghai) Investment Co., Ltd.*	3,288,336,852.19	3,211,580,125.21
Haier Best Water Technology Co., Ltd.*	78,352,582.74	79,785,557.39
Huizhi Xiangshun Equity Investment Fund (Qingdao)		
Partnership (Limited Partnership)*	238,806,947.64	119,008,967.03
Qingdao RRS Huizhi Investment Co., Ltd.*	4,083,482.78	2,083,482.78
Qingdao Xinshenghui Technology Co., Ltd.*	9,011,761.35	9,964,773.52
Meiling Candy Washing Machine Co., Ltd.*	22,659,667.84	22,752,232.07
Europalters Italia S.r.l.	9,361,965.48	9,361,965.48
Orygin LLC	13,494,211.65	
Konan Electronic Co., Ltd.	61,459,616.87	69,273,712.61
HNR Company (Private) Limited	124,288,893.92	114,055,318.97
HPZ LIMITED	80,146,144.74	71,269,048.97
Haier Raya Electric S.A.E	9,852,153.71	10,568,507.40
Controladora Mabe S.A.deC.V.	4,443,056,920.20	4,131,983,673.10
Middle East Airconditioning Company, Limited	8,308,646.84	10,318,898.13
Total book value of investment	17,017,717,269.12	16,218,584,554.49
Total amount of the following financial data of		
associates calculated based on shareholding		
percentage		
Net profit	635,985,295.85	610,614,350.57
Other comprehensive income	100,213,218.25	25,022,215.72
Total comprehensive income	736,198,514.10	635,636,566.29

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#### X. SEGMENT REPORT

√ Applicable □ Not Applicable

The Company principally engaged in manufacture and sales of household appliances and relevant services business, manufacture of upstream household appliances parts business and distribution of products of third-party and after-sale business. The Company has three business segments: (1) China smart home business segment; (2) Overseas home appliance and smart home business segment; (3) Other business segments. The management of the Company assesses operating performance of each segment and allocates resources according to the division. Sales between segments were mainly based on market price.

- (1) China smart home business segment consists of:
  - ① Internet of Food solutions: mainly engages in production and sales of refrigerator/freezers and kitchen appliances.
  - Internet of Clothing solutions: mainly engages in production and sales of washing machine products.
  - 3 Air energy solutions: mainly engages in production and sales of air conditioners products.
  - Whole house water solutions: mainly engages in production and sales of water home appliances such as water heaters and water purification products.
- (2) Overseas home appliance and smart home business segment mainly includes overseas business segments such as GEA, FPA, Candy, etc.
- (3) Other business segments: mainly include channel, equipment components, small home appliance business and others.

Due to centralized management under the headquarters or exclusion from the assessment scope of segment management, the total assets of segments exclude monetary funds, financial assets held for trading, derivative financial assets, dividends receivable, held-for-sale financial assets, other current assets, other equity instruments investment, long-term accounts receivable, long-term equity investment, goodwill and deferred income tax assets; the total liabilities of segments exclude long-term and short-term borrowings, financial liabilities held for trading, derivative financial liabilities, taxes payable, interests payable, dividends payable, held-for-sale liabilities, bonds payable, deferred income tax liabilities and other non-current liabilities; profits of segments exclude financial expenses, profit or loss in fair value changes, income from investment, and income on disposal of assets, Non-value-added tax refundable upon imposition component of other income, non-operating incomes and expenses and income tax.

# (1) Information of reportable segments Segment information for the current period

Segment information		China smart home business				
			Air energy	Internet of	Whole house	
	Internet of Fo	ood solutions	solutions	clothing solutions	water solutions	
	Refrigerator/	Kitchen			Water home	
	freezers	appliances	Air conditioners	Washing machine	appliances	
Segment revenue	21,744,034,195.34	1,988,398,642.99	19,460,445,551.54	14,783,761,779.19	6,786,264,746.43	
Including: external revenue	19,263,438,400.09	1,655,732,227.00	15,920,771,259.18	12,473,357,903.20	6,677,037,998.51	
Inter-segment revenue	2,480,595,795.25	332,666,415.99	3,539,674,292.36	2,310,403,875.99	109,226,747.92	
Total segment operating cost	19,442,607,634.74	1,943,862,296.11	19,004,620,002.77	13,489,839,349.11	5,938,407,699.27	
Segment operating profit	2,301,426,560.60	44,536,346.88	455,825,548.77	1,293,922,430.08	847,857,047.16	
Total segment assets	13,947,960,634.62	2,336,367,873.37	18,574,611,480.04	12,119,100,356.71	4,696,763,365.04	
Total segment liabilities	33,573,717,325.74	2,007,978,966.42	10,793,012,958.08	6,106,984,807.46	4,328,337,137.59	

#### (Continued)

	Overseas home appliance and smart		Inter-segment	
Segment information	home business	Other businesses	offsetting	Total
Segment revenue	61,480,633,415.58	43,031,566,226.70	-47,417,582,095.55	121,857,522,462.22
Including: external revenue	61,195,622,271.60	4,671,562,402.64	_	121,857,522,462.22
Inter-segment revenue	285,011,143.98	38,360,003,824.06	-47,417,582,095.55	_
Total segment operating cost	57,846,314,400.88	43,496,297,716.75	-47,556,586,707.77	113,605,362,391.86
Segment operating profit	3,634,319,014.70	-464,731,490.05	139,004,612.22	8,252,160,070.36
Total segment assets	68,392,051,106.40	44,008,099,650.93	-48,392,664,583.87	115,682,289,883.24
Total segment liabilities	38,284,912,733.13	57,501,775,867.52	-48,204,054,758.87	104,392,665,037.07

#### Segment information for the corresponding period of last year

Segment information		China smart home business					
			Air energy	Internet of	Whole house		
	Internet of Fo	ood solutions	solutions	Clothing solutions	water solutions		
	Refrigerator/	Kitchen			Water home		
	freezers	appliances	Air conditioners	Washing machine	appliances		
Segment revenue	19,188,607,407.17	1,784,628,763.28	17,645,069,189.02	12,958,083,453.07	5,884,989,693.13		
Including: external revenue	16,898,259,985.27	1,495,140,647.14	15,095,177,397.57	10,900,998,372.57	5,806,336,225.56		
Inter-segment revenue	2,290,347,421.90	289,488,116.14	2,549,891,791.45	2,057,085,080.50	78,653,467.57		
Total segment operating cost	17,158,967,925.84	1,746,319,577.28	17,416,889,248.90	12,111,188,820.80	5,157,901,538.45		
Segment operating profit	2,029,639,481.33	38,309,186.00	228,179,940.12	846,894,632.27	727,088,154.68		
Total segment assets	17,849,098,835.46	2,547,615,110.79	17,958,004,697.79	20,919,506,189.82	8,406,963,618.39		
Total segment liabilities	42,593,142,081.38	2,371,416,306.28	15,600,383,361.76	11,249,225,999.71	7,865,505,122.98		

#### (Continued)

	Overseas home appliance and smart		Inter-segment	
Segment information	home business	Other business	offsetting	Total
Segment revenue	56,916,219,464.44	43,378,230,663.00	-46,028,072,422.05	111,727,756,211.06
Including: external revenue	56,669,104,381.43	4,862,739,201.52		111,727,756,211.06
Inter-segment revenue	247,115,083.01	38,515,491,461.48	-46,028,072,422.05	_
Total segment operating cost	53,698,944,763.59	43,451,860,533.69	-46,125,082,855.89	104,616,989,552.66
Segment operating profit	3,217,274,700.85	-73,629,870.69	97,010,433.84	7,110,766,658.40
Total segment assets	57,368,272,498.73	51,142,515,604.10	-63,393,417,976.51	112,798,558,578.57
Total segment liabilities	33,874,070,274.78	59,762,657,521.50	-63,126,518,841.51	110,189,881,826.88

#### (2) Geographical information

"Other countries/regions" in this report refers to all other countries/regions (including Hong Kong and Macau Special Administration Region and Taiwan) other than the mainland China for the purpose of information disclosure.

#### External transaction revenue

	Amount for the	Amount for the
Items	current period	previous period
Mainland China	59,357,352,517.26	53,700,041,129.00
Other countries/regions	62,500,169,944.96	58,027,715,082.06
Including:		
America	37,433,676,787.86	35,324,883,693.09
Australia	3,489,830,122.80	3,458,819,500.44
South Asia	4,822,648,942.01	3,925,925,777.81
Europe	10,245,305,312.81	9,093,752,866.83
Southeast Asia	2,922,334,445.85	2,610,757,476.24
Central East and Africa	1,163,078,229.45	909,684,097.45
Japan	1,836,927,420.37	1,778,184,357.59
Others	586,368,683.81	925,707,312.61
Total	121,857,522,462.22	111,727,756,211.06

#### Total non-current assets

Items	Closing balance	Opening balance
Mainland China	17,488,703,477.71	16,572,158,325.12
Other countries/regions	27,543,718,828.36	25,209,296,729.73
Total	45,032,422,306.07	41,781,455,054.85

The total non-current assets exclude other equity instruments investment, long-term accounts receivable, long-term equity investment, goodwill, deferred income tax assets and other non-current financial assets.

#### XI. DISCLOSURE OF FAIR VALUE

#### 1. Assets and liabilities measured at fair value

The level to which the fair value measurement result belongs is determined by the lowest level of inputs which are significant to the fair value measurement as a whole:

- Level 1: Unadjusted quotes for the same asset or liability in an active market
- Level 2: Inputs that are directly or indirectly observable for related assets or liabilities, except for Level 1 inputs.
- Level 3: Unobservable inputs of related assets or liabilities.

#### At the end of the period

Items	Inputs used for fair value measurement				
		Important	Important		
	Quotes in an	observable	unobservable		
	active market	input	input		
	(Level 1)	(Level 2)	(Level 3)	Total	
Continuously measured at fair					
value					
Financial assets held for trading	158,003,403.16	2,295,919,159.41	106,249,514.01	2,560,172,076.58	
Including: Bank wealth management					
products		2,153,399,840.01		2,153,399,840.01	
Forward foreign exchange contract		142,519,319.40		142,519,319.40	
Investment funds	158,003,403.16			158,003,403.16	
Equity instruments investment			106,249,514.01	106,249,514.01	
Derivative financial assets		163,084,726.42		163,084,726.42	
Including: Forward foreign exchange					
contract		151,624,141.73		151,624,141.73	
Interest rate swap agreement		11,460,584.69		11,460,584.69	
Other equity instruments	21,244,171.82	2,812,000,000.00	2,019,201,041.09	4,852,445,212.91	
Including: Equity instruments measured					
at fair value through other					
comprehensive income	21,244,171.82	2,812,000,000.00	2,019,201,041.09	4,852,445,212.91	
Other non-current assets			46,832,494.61	46,832,494.61	
Including: Other non-current financial					
assets			46,832,494.61	46,832,494.61	
Financial liabilities held for trading		79,270,648.00		79,270,648.00	
Including: Forward foreign exchange					
contract		79,270,648.00		79,270,648.00	
Derivative financial liabilities		77,066,966.55		77,066,966.55	
Including: Forward foreign exchange		50 005 074 54		50 005 074 54	
contract		50,925,674.51		50,925,674.51	
Forward commodity contract		24,918,179.06		24,918,179.06	
Interest rate swap agreement		1,223,112.98		1,223,112.98	

#### At the beginning of the period

Items	Input used for fair value measurement				
		Important	Important		
	Quotes in an	observable	unobservable		
	active market	input	input		
	(Level 1)	(Level 2)	(Level 3)	Total	
Continuously measured at fair value					
Financial assets held for trading	374,782,417.76	2,305,001,643.90	106,291,467.43	2,786,075,529.09	
Including: Bank wealth management					
products		2,168,622,090.00		2,168,622,090.00	
Forward foreign exchange contract		136,379,553.90		136,379,553.90	
Investment funds	150,516,274.37			150,516,274.37	
Investment in equity instruments	224,266,143.39		106,291,467.43	330,557,610.82	
Derivative financial assets		79,819,974.01		79,819,974.01	
Including: Forward foreign exchange					
contract		72,822,190.59		72,822,190.59	
Forward commodity contract		6,997,783.42		6,997,783.42	
Other equity instruments	21,055,159.54	2,812,000,000.00	2,015,654,279.42	4,848,709,438.96	
Including: Equity instruments measured at					
fair value and changes of which					
included in other comprehensive					
income	21,055,159.54	2,812,000,000.00	2,015,654,279.42	4,848,709,438.96	
Other non-current assets			46,832,494.61	46,832,494.61	
Including: Other non-current financial					
assets			46,832,494.61	46,832,494.61	
Financial liabilities held for trading		6,294,014.40		6,294,014.40	
Including: Forward foreign exchange					
contract		6,294,014.40		6,294,014.40	
Derivative financial liabilities		80,212,433.24		80,212,433.24	
Including: Forward foreign exchange					
contract		60,527,532.76		60,527,532.76	
Interest rate swap agreement		19,684,900.48		19,684,900.48	

For financial instruments traded in an active market, the Company determines its fair value based on its quotes in an active market; for financial instruments not traded in an active market, the Company uses valuation techniques to determine its fair value.

2. Continual and non-continual Level 2 fair value measurement items, the valuation techniques adopted and the qualitative and quantitative information of important parameters

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Name.	Closing	Walantian Arabaima
Items	fair value	Valuation techniques
Financial assets held for trading		
Including: Bank wealth management products	2,153,399,840.01	Discounted cash flow
Forward exchange contract	142,519,319.40	Discounted cash flow
Derivative financial assets		
Including: Forward exchange contract	151,624,141.73	Discounted cash flow
Interest rate swap agreement	11,460,584.69	Discounted cash flow
Other equity instruments investment		
Including: Equity instruments measured at fair value and changes of which included in other comprehensive income	2,812,000,000.00	Recent transaction method
Financial liabilities held for trading		
Including: Forward exchange contract	79,270,648.00	Discounted cash flow
Derivative financial liabilities	19,210,040.00	Discounted Cash now
Including: Forward exchange contract	50,925,674.51	Discounted cash flow
Forward commodity contract	24,918,179.06	Discounted cash flow
Interest rate swap agreement	1,223,112.98	Discounted cash flow

# 3. Continual and non-continual Level 3 fair value measurement items, the valuation techniques adopted and the qualitative and quantitative information of important parameters

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Items	Fair value at the end of the period	Valuation technique	Significant unobservable input I	Range	Sensitivity of the input to fair value
Other equity Instruments					
Including:  1. SINOPEC Fuel Oil Sales Corporation Limited	1,285,836,952.03	Market approach	<ol> <li>Average P/E multiple of peers</li> <li>Discount for lack of marketability</li> </ol>	1. 17.77–18.13 2. 11%–13%	1. 1% increase (decrease) in average P/E multiple of the Comparable Companies would result in increase (decrease) in fair value by RMB11,177,000.00.
					2. 1% increase (decrease) in the lack of marketability would result in decrease (increase) in fair value by RMB12,701,000.00.

#### 4. Fair value of financial assets and financial liabilities not measured at fair value

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Items	Closing book value	Closing fair value
Bonds payable (convertible corporate bonds)	244,655,820.72	355,949,322.87

Financial assets and financial liabilities not measured at fair value include: monetary funds, bills receivable, accounts receivable, other receivables, other current assets, long-term and short-term borrowings, bills payable, accounts payable, other payables, long-term payables, bonds payable, etc. Except for the difference between the book value and the fair value of bonds payable disclosed above, the difference between the book value and the fair value of financial assets and financial liabilities not measured at fair value at the end of the period is small.

#### XII. RELATED PARTIES AND RELATED PARTY TRANSACTIONS

#### (I) Explanation for basis of identifying related party

According to Accounting Standards for Business Enterprises No. 36 — Related Party Disclosures, parties are considered to be related if one party has the ability to control or jointly control the other party or exercise significant influence over the other party. Parties (two or more than two) are also considered to be related if they are subject to common control, joint control or significant influence from another party.

According to Management Practices for Information Disclosure of Listed Company (China Securities Regulatory Commission Order No. 182), related legal entity or individual will be identified as related parties in certain occasions.

#### (II) Relationships between related parties

#### Information about the parent company and other companies holding shares of the Company

Name of enterprise	Type of enterprise	Registered place	Registered capital	Legal representative	Relations hips with the Company	Interest in the Company	Voting rights to the Company
Haier Group Corporation	Collective ownership company	Qingdao High-tech Zone Haier Park	311,180,000	Zhou Yunjie	Parent Company	11.35%	11.35%
Haier COSMO Co., Ltd.	Joint-stock company	Qingdao High-tech Zone Haier Park	631,930,000	Zhou Yunjie	Subsidiary of Parent Company	13.32%	13.32%
HCH (HK) Investment Management Co.,Limited	Private company	Hong Kong	HKD 10,000	/	Parties acting in concert of Parent Company	5.70%	5.70%
Qingdao Haier Venture & Investment Information Co., Ltd.	Company with limited liability	Qingdao Free Trade Zone	923,000,000	Zhou Yunjie	Parties acting in concert of Parent Company	1.82%	1.82%
Qingdao Haichuangzhi Management Consulting Enterprise (Limited Partnership)	Limited partnership	Qingdao High-tech Zone Haier Park	118,924,416	Zhang Ruimin	Parties acting in concert of Parent Company	1.28%	1.28%
Haier International Co., Limited	Private company	Hong Kong	HKD 2	/	Parties acting in concert of Parent Company	0.62%	0.62%

#### 2. Subsidiaries of the Company

√ Applicable □ Not Applicable

The details of the subsidiaries of the Company are detailed in Note IX. 1 the disclosure of interests in subsidiaries

#### 3. Associates and joint ventures

The details of associates and joint ventures of the Company are detailed in Note VII. 11 and Note IX. 3.

#### 4. Related company with no controlling relationship

Name of company	Relationship with the Company
Qingdao Haier Parts Procurement Co., Ltd.	Subsidiary of Haier Group
Gooday Supply Chain Technologies Co., Ltd.	Subsidiary of Haier Group
Chongqing Haier Electrical Appliances Sales Co., Ltd.	Subsidiary of Haier Group
Shanghai Cotai Supply Chain Management Co., Ltd.	Subsidiary of Haier Group
Hotoem Information Technology	Subsidiary of Haier Group
Cosmoplat Chuangzhi IOT Technology Co., Ltd.	Subsidiary of Haier Group
Qingdao Haier Moulds Co., Ltd.	Subsidiary of Haier Group
Qingdao Haier International Trading Co., Ltd.	Subsidiary of Haier Group
Qingdao Haier Special Plastic Development Co., Ltd.	Subsidiary of Haier Group
Qingdao Haier International Travel Agency Co., Ltd.	Subsidiary of Haier Group
Qingdao Haina Cloud Intelligent System Co., Ltd.	Subsidiary of Haier Group
Chongqing Haier Smart Electronics Co., Ltd.	Subsidiary of Haier Group
Chongqing Zhonglian Energy Technology Co., Ltd.	Subsidiary of Haier Group
Shanghai Zhiyu Technology Co., Ltd.	Subsidiary of Haier Group
Qingdao Haiyongda Property Management Co., Ltd.	Subsidiary of Haier Group
Qingdao Oasis Technology Co., Ltd.	Subsidiary of Haier Group
Qingdao Haier Energy and Power Co., Ltd.	Subsidiary of Haier Group
Dalian Haier International Trade Co., Ltd.	Subsidiary of Haier Group
Qingdao Goodaymart Supply Chains Co., Ltd.	Subsidiary of Haier Group
Qingdao Haier Brothers Animation Industry Co., Ltd.	Subsidiary of Haier Group
Qingdao Manniq Intelligent Technology  Co., Ltd.	Subsidiary of Haier Group
Qingdao Manniq Intelligent Equipment Co., Ltd.	Subsidiary of Haier Group
Qingdao Ding Xin Electronics Technology Co., Ltd.	Subsidiary of Haier Group
Qingdao Haier New Materials R & D Co., Ltd.	Subsidiary and associate of Haier Group
Controladora Mabe S.A.deC.V.	Associate
HNR Company (Private) Limited	Associate

Name of company	Relationship with the Company
Qingdao Haier Multimedia Co., Ltd.	Associate
HPZ Limited	Associate
Wolong Electric (Jinan) Motor Co., Ltd.	Associate
Qingdao Hegang New Material Technology Co., Ltd.	Associate
Hefei Hegang New Material Technology Co., Ltd.	Subsidiary of associate
Qingdao HBIS Composite New Material Co., Ltd.	Subsidiary of associate

## (III) Related party transactions

Details of the goods and services purchased by the Company from the related parties are as follows:

Related parties	Amount for the current period	Amount for the previous period
Tiolatou partico	- Carront portou	providuo poridu
Controladora Mabe S.A.deC.V.	5,992,396,585.28	5,919,857,050.59
Qingdao Haier Parts Procurement Co., Ltd.	3,437,294,477.05	243,004,611.97
Gooday Supply Chain Technologies Co., Ltd.	2,566,807,694.51	1,795,893,473.89
	2,225,964,262.84	1,753,260,194.66
HNR Company (Private) Limited	2,225,904,202.04	1,733,200,194.00
Chongqing Haier Electrical Appliances Sales	4 400 000 774 45	1 705 110 015 00
Co., Ltd.	1,428,396,771.15	1,735,448,645.80
Shanghai Cotai Supply Chain Management		
Co., Ltd.	760,063,618.26	837,090,677.39
Hotoem Information Technology	323,614,793.49	15,780,675.02
Cosmoplat Chuangzhi IOT Technology		
Co., Ltd.	306,393,628.09	1,007,738,751.14
Qingdao Haier Moulds Co., Ltd.	264,629,834.22	283,420,737.56
Wolong Electric (Jinan) Motor Co., Ltd.	218,455,947.50	494,269,324.67
Qingdao HBIS Composite New Material		
Co., Ltd.	155,274,371.48	392,032,148.49
Qingdao Ding Xin Electronics Technology		
Co., Ltd.	125,203,847.62	429,570,435.77
Chongging Haier Intelligent Electronics		
Co., Ltd.	119,484,178.14	493,639,084.84
Hefei Hegang New Material Technology	, ,	, ,
Co., Ltd.	117,399,517.14	474,928,583.73
Qingdao Haier Special Plastic Development	,000,0	,020,0000
Co., Ltd.	66,199,048.27	217,734,562.12
Other related parties	1,868,504,632.15	2,534,023,594.60
Total	19,976,083,207.19	18,627,692,552.24
i Otal	10,010,000,201.19	10,021,002,002.24

#### 2. Details of the Company's sales of goods to the related parties are as follows:

Related parties	Amount for the current period	Amount for the previous period
Controladora Mabe S.A.deC.V.	540,669,324.96	468,040,995.25
HNR Company (Private) Limited	371,766,028.14	314,817,192.25
Qingdao Haier Special Plastic Development		
Co., Ltd.	273,537,316.50	324,988,575.86
Qingdao Haier International Trading Co., Ltd.	231,644,878.27	312,037,256.25
Qingdao Haier International Travel Agency		
Co., Ltd.	118,333,617.35	105,505,398.38
Qingdao Haier Multimedia Co., Ltd.	62,200,352.87	25,743,020.75
HPZ Limited	46,402,303.46	85,694,941.35
Other related parties	383,482,730.84	451,160,486.74
Total	2,028,036,552.39	2,087,987,866.83

#### 3. Amount for outstanding items of related parties

Items and name of customers	Closing Balance	Opening Balance
Bills receivable:		
Qingdao Haier Special Plastic Development Co.,		
Ltd.	35,258,514.73	
Qingdao Haina Cloud Intelligent System Co., Ltd.	18,392,400.67	21,511,057.07
Chongqing Haier Smart Electronics Co., Ltd.	10,693,195.91	2,528,394.74
Qingdao Haier Moulds Co., Ltd.	6,220,430.00	600,000.00
Cosmoplat Chuangzhi IOT Technology Co., Ltd.	5,710,000.00	13,520,000.00
Other related parties	18,803,440.35	20,326,664.87
Accounts receivable:		
HNR Company (Private) Limited	692,724,378.50	588,605,242.72
Qingdao Haier International Travel Agency		
Co., Ltd.	87,754,866.94	99,648,729.88
Qingdao Haier Special Plastic Development		
Co., Ltd.	59,912,071.24	39,101,648.72
HPZ Limited	59,823,027.70	_
Controladora Mabe S.A.deC.V.	56,877,475.23	123,524,843.42
Chongqing Zhonglian Energy Technology		
Co., Ltd.	51,648,147.74	45,405,801.21
Qingdao Haier International Trading Co., Ltd.	51,507,251.38	34,295,519.63
Shanghai Zhiyu Technology Co., Ltd.	43,917,268.67	43,349,588.61
Qingdao Haina Cloud Intelligent System Co., Ltd.	31,656,497.71	31,824,063.09
Other related parties	198,063,150.61	223,239,739.94
Prepayments:	,,	-,,
Qingdao Haier International Travel Agency		
Co., Ltd.	23,158,794.37	23,936,807.36
Qingdao Haiyongda Property Management	, ,	,,
Co., Ltd.	16,886,792.00	17,069,128.00
Qingdao Oasis Technology Co., Ltd.	15,085,363.44	-
Qingdao Haier Moulds Co., Ltd.	13,664,084.98	7,287,661.33
Other related parties	27,520,134.41	152,967,725.88
Other receivables:	27,020,104.41	102,907,720.00
Controladora Mabe S.A.deC.V.	23,141,410.56	16,260,655.41
	19,979,917.89	27,180,000.00
Gooday Supply Chain Technologies Co., Ltd.		
Qingdao Haier International Trading Co., Ltd.	16,291,509.07	16,601,596.21
Qingdao Haier Energy and Power Co., Ltd.	15,515,825.00	15,315,825.00
Other related parties	65,933,332.86	71,877,028.63
	Closing	Opening
Items and name of suppliers	Balance	Balance
		-
Bills payable:	204 429 694 91	00 349 052 50
Qingdao Haier New Materials R & D Co., Ltd.	304,428,684.81	90,348,253.59
Wolong Electric (Jinan) Motor Co., Ltd.	44,870,947.00	4,127,872.00
Other related parties	57,995,232.71	50,019,985.82

Items and name of customers	Closing Balance	Opening Balance
Accounts payable:		
Controladora Mabe S.A.deC.V.	1,437,362,278.03	941,545,815.41
Qingdao Haier Parts Procurement Co., Ltd.	1,270,602,288.35	1,985,902,077.10
Qingdao Haier International Trading Co., Ltd.	198,134,907.93	106,344,044.12
Dalian Haier International Trade Co., Ltd.	146,623,099.52	175,739,251.85
Chongqing Haier Electrical Appliances Sales		
Co., Ltd.	126,873,182.47	332,415,203.41
Qingdao Haier New Materials R & D Co., Ltd.	117,832,792.95	21,654,400.63
Qingdao Haier Moulds Co., Ltd.	79,707,945.36	136,685,798.49
Cosmoplat Chuangzhi IOT Technology Co., Ltd.	49,049,546.13	268,605,818.56
Wolong Electric (Jinan) Motor Co., Ltd.	47,439,179.69	117,800,983.85
Qingdao HBIS Composite New Material Co., Ltd.	44,967,206.10	161,242,782.98
Qingdao Hegang New Material Technology		
Co., Ltd.	30,430,316.84	72,015,400.20
Other related parties	71,230,012.81	1,223,019,630.13
Contract liabilities:		
Wolong Electric (Jinan) Motor Co., Ltd.	15,133,132.31	21,373,101.27
Qingdao Haier Parts Procurement Co., Ltd.	7,939,821.15	91,082,063.05
Chongqing Haier Electrical Appliances Sales		
Co., Ltd.	4,897,848.16	779,853.29
Other related parties	13,395,732.42	41,359,339.35
Dividends payable:		
Haier COSMO Co., Ltd.	580,706,830.40	
Haier Group Corporation	494,859,702.08	
HCH (HK) Investment Management Co., Limited	248,470,041.60	
Other related parties	161,942,052.03	
Other payables:		
Gooday Supply Chain Technologies Co., Ltd. Shanghai Cotai Supply Chain Management	1,013,756,001.98	687,378,382.22
Co., Ltd.	317,902,528.95	154,351,301.35
Qingdao Goodaymart Supply Chains Co., Ltd.	69,476,766.47	72,545,343.35
Qingdao Haier Brothers Animation Industry		
Co., Ltd.	40,538,987.00	_
Qingdao Manniq Intelligent Technology Co., Ltd.	32,559,033.02	_
Qingdao Haier Moulds Co., Ltd.	29,846,291.87	21,298,170.87
Qingdao Manniq Intelligent Equipment Co., Ltd.	26,540,689.73	18,114,339.24
Qingdao Haier International Travel Agency		
Co., Ltd.	22,412,379.87	16,372,400.80
Dalian Haier International Trade Co., Ltd.	21,800,000.00	21,800,000.00
Other related parties	120,035,044.34	184,728,610.07

#### 4. Other related party transactions

(1) On 29 April 2021, Haier Group Corporation and Haier Group Finance Co., Ltd. (hereafter, the "Finance Company") renewed the Financial Services Framework Agreement, and the "Resolution on the Renewal of the Financial Services Framework Agreement between Haier Smart Home Co., Ltd. and Haier Group Corporation and the Estimated Amount of Connected Transaction" was considered and passed at the 2020 Annual General Meeting held on 25 June 2021. The Financial Services Framework Agreement became effective from the passing of the resolution at the general meeting.

Various current balances of the Company and the Finance Company are as follows:

Items	Closing Balance	Opening Balance
Manager funds described at the Figure		
Monetary funds deposited at the Finance		
Company	31,997,084,109.69	28,744,602,432.65
Interest receivable from the Finance Company	359,448,232.39	260,262,550.46
Loans of the Finance Company	282,673,529.00	336,507,659.12
Interest payable to the Finance Company	3,921,345.84	1,813,534.66
Bank acceptance note issued	23,758,244,622.90	21,697,666,574.19
Foreign exchange derivatives of the Finance		
Company	111,771,387.14	1,577,848.15

Various balances of the Company and the Finance Company are as follows:

Items		Amount for the previous period
Interest income of the Finance Company	260,517,401.68	131,478,780.14
Interest expense of the Finance Company	4,004,749.21	6,396,052.75
Service fee of the Finance Company	13,688,276.03	11,729,401.16

- (2) The lease expense of the Company and its subsidiaries for production and operation leased from related parties for the current period was RMB60 million (amount for the corresponding period: RMB60 million).
- (3) Related information on the guarantor of the Company's guaranteed borrowings as a related party at the end of period:

Lender	Closing Balance	Opening Balance	Guarantor
Haier Russian Electric Co., Ltd.	282,673,529.00	304,896,830.40	Haier Group Corporation
Total	282,673,529.00	304,896,830.40	

(4) Haier Group Corporation provided joint liability guarantee for certain bills payable of the subsidiaries of the Company with the guaranteed amount of RMB1,805,486,348.06 at the end of the period.

#### (IV) Pricing policy

#### 1. Related party sales

Some related parties purchase components through the independent procurement platform of the Company, purchase electrical appliances for sales from the Company, and receive after-sales services, R&D service, housing rental and other business provided by the company due to their business needs. In November 2020, according to the implementation of connected transactions in the early stage and the relevant listing requirements in Hong Kong, the Company and Haier Group Corporation revised and signed the Product and Materials Sales Framework Agreement, the Service Provision Framework Agreement and the Property Leasing Framework Agreement on the basis of the original execution contract, which agreed on the financial connected transactions. The pricing principle included that both parties should agree on the price which is not less favourable than those provided by the Company to the Independent Third Parties on arm's length to ensure the fairness and reasonableness of connected transactions. The valid term of the agreement commenced from the listing date to 31 December 2022, which can be renewed for another three years upon expire.

#### 2. Related parties Procurement

In addition to independent procurement platform, the Company entrusted Haier Group Corporation and its subsidiaries for procurements of part of raw materials. Moreover, the Company entrusted Haier Group Corporation and its subsidiaries to provide the Company with logistics and distribution, energy and power, basic research and testing, equipment leasing, house leasing and maintenance, greening and cleaning, gift procurement, design, consulting, various ticket booking and other services. In November 2020, according to the implementation of connected transactions in the early stage and the relevant listing requirements in Hong Kong, the Company and Haier Group Corporation revised and signed the Product and Materials Sales Framework Agreement, the Service Provision Framework Agreement and the Property Leasing Framework Agreement on the basis of the original execution contract, which agreed on the financial connected transactions. The pricing principle included that both parties should agree on the price which is not less favourable than those provided by the Company to the Independent Third Parties on arm's length to ensure the fairness and reasonableness of connected transactions. The valid term of the agreement commenced from the listing date to 31 December 2022, which can be renewed for another three years upon expire.

#### 3. Financial aspect

Some of the financial services such as deposit and loan service, discounting service and foreign exchange derivatives needed by the Company are provided by Haier Group Corporation, its subsidiaries and other companies. According to the Financial Service Agreement entered among the Company, Haier Group Corporation and other parties, the price of financial services is determined by the principle of not less favourable than market value fair. The Company is entitled to decide whether to keep cooperation relationship with them with the knowledge of the price prevailing in the market and in combination with its own interests. While performing the agreement, the Company could also require other financial service institutions to provide related financial services basing on actual situation. In order to meet the Company's demands such as the avoidance of foreign exchange fluctuation risk, the Company may choose Haier Group Finance Co., Ltd. to provide some foreign exchange derivative business after comparing with comparable companies. The Company will uphold the safe and sound, appropriate and reasonable principle, under which all foreign exchange capital business shall have a normal and reasonable business background to eliminate speculative operation. At the same time, the Company has specified the examination and permission rights, management positions and responsibilities at all levels for its foreign exchange capital business to eradicate the risks of operation by persons and improved its response speed to risks on the premise that the risks are effectively controlled. In June 2021, the Company and Haier Group Corporation signed the Financial Services Framework Agreement on the basis of the original execution contract. which agreed on the financial connected transactions. The pricing principle included the deposit interest rate not lower than the maximum interest rate of major banks listed and the loan interest rate not less favourable than the market price to ensure the fairness and reasonableness of connected transactions. The valid term of the agreement expires at 31 December 2023, which can be renewed for another three years upon expire.

#### 4. Others

The Company signed the Intellectual Property Licensing Framework Agreement with Haier Group Corporation in November 2020. According to the agreement, Haier Group has agreed to grant or procure its subsidiaries and contact persons to grant the license to the Company at nil consideration to use all its intellectual property rights, including but not limited to trademarks, patents, copyrights and logos for the products, packaging, services and business introduction documents of the Company. The date of the Intellectual Property Licensing Framework Agreement shall be permanently effective from the H Share listing date. When such specific intellectual property rights expire and are not renewed by Haier Group, our right to use certain intellectual property rights under the Intellectual Property Licensing Framework Agreement will terminate.

#### XIII.SHARE-BASED PAYMENTS

#### (1) Share Options

According to the "Resolution on Adjustment to the 2022 A Share Option Incentive Scheme of Haier Smart Home Co., Ltd." and the "Resolution on the Grant of Share Option to the Incentive Target of Haier Smart Home Co., Ltd." passed on the 1st meeting of the 11th session of the Board of Directors of the Company on 28 June 2022, it was agreed that on the date of the grant on 28 June 2022, 104,756,896 share options would be granted to 1,834 qualifying incentive targets at the exercise price of RMB23.86 per Share.

Share Options		Number for the previous period
	50 505 044 00	
At the beginning of the period	50,525,214.00	
Granted during the period	104,756,896.00	50,525,214.00
Vested during the period		
Lapsed during the period		
At the end of the period	155,282,110.00	50,525,214.00

#### (2) Restricted Shares

Number of restricted shares		Number for the previous period
At the beginning of the period	4,438,027.00	
Granted during the period		4,438,027.00
Vested during the period		
Lapsed during the period		
At the end of the period	4,438,027.00	4,438,027.00

#### (3) Method of determining the fair value of equity instrument on the date of grant:

The Company has adopted the B-S model to determine the fair value of the share options.

The B-S model is subject to six variables: current price of the target share (S), exercise price of the option (K), risk-free rate (r), valid term of the option (t), expected volatility of the share price ( $\sigma$ ), and the dividend rate of the target share (i).

Parameters selected for the calculation of the value of the option of the Company are as follows:

- ① share price (S): RMB27.01 per share (closing price on the date of grant on 28 June 2022).
- 2 exercise price (K): RMB23.86 per share.

- ③ risk-free rate (r): according to the maturity yield rate of the China Government Bonds from Bloomberg's system, the risk-free rate for one year was1.997%; 2.358% for two years; 2.452% for three years; 2.561% for four years; and 2.67% for five years, where the risk-free rate for the fourth year was calculated as the arithmetic average of the risk-free rate of the third and fifth year.
- ④ lifetime of the option (t): 1 year, 2 years, 3 years and 4 years, respectively (from the date of grant to the deadline of the first exercisable date of each tranche).
- bistorical volatility rate ( $\sigma$ ): 0.3677 (1 year); 0.4016 (2 years); 0.3783 (3 years); 0.3795 (4 years). The interval adopted for the calculation of historical volatility was the continuous closing price of the Company in the preceding four years. At the same time, the historical volatility for the preceding 1, 2, 3, and 4 years was calculated, respectively based on the differences in waiting period.
- (6) yield rate (i) 1.7031% based on the yield rate shown in Bloomberg's system on the valuation date (28 June 2022), dividing the dividend per share by the closing price on the date of grant. According to the calculation under the above pricing model, the theoretical aggregate value of the 10,475.6896 share options granted under this incentive plan of the Company amounted to RMB777,000,000.
- (4) Based on the latest available subsequent information, such as change in number of vesting employee, result condition of the Company and evaluation of personal performance appraisal of incentive targets, the Company makes the best estimation of the number of vesting equity instruments, based on which, the Company includes services received for the current period in relevant costs of expenses in accordance with the fair value of the equity instrument on the date of grant, and accordingly included in the capital reserve.

Expense recognized in respect of the share-based payment incentive plan for the period: RMB251,000,000 for the stock ownership plan; RMB73,000,000 for the share options; and HKD10,000,000 for the restricted shares.

On 30 June 2022, balance associated with the above share-based payment incentive plans provided in the capital reserve amounted to RMB594,000,000.

#### XIV.CONTINGENCIES

√ Applicable □ Not Applicable

As of 29 August 2022, the Company has no significant contingencies that need to be disclosed.

#### XV. EVENTS SUBSEQUENT TO THE BALANCE SHEET DATE

√ Applicable □ Not Applicable

As of 29 August 2022, the Company has no significant events subsequent to the balance sheet date that need to be disclosed.

## XVI.RISKS RELATED TO FINANCIAL INSTRUMENTS

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

The book value of various financial instruments on the balance sheet date is as follows:

#### Financial assets

Items	Financial assets measured at fair value and changes of which included in current profit	Closing balance Financial assets measured at fair value and changes of which included in other Measured at comprehensive		
	and loss	amortized cost	income	Total
Monetary funds		50,316,121,259.28		50,316,121,259.28
Financial assets held for trading	2,560,172,076.58			2,560,172,076.58
Derivative financial assets			163,084,726.42	163,084,726.42
Bills receivable		8,417,636,171.41		8,417,636,171.41
Accounts receivable		17,920,101,868.72		17,920,101,868.72
Other receivables		2,156,760,190.99		2,156,760,190.99
Other current assets		1,551,745,385.00		1,551,745,385.00
Long-term receivables		306,402,281.56		306,402,281.56
Other equity instruments			4,852,445,212.91	4,852,445,212.91
Other non-current assets	46,832,494.61			46,832,494.61

## Financial assets (Continued)

Items	Financial assets measured at fair value and changes of which included in current profit	Opening balance Financial assets measured at fair value and changes of which included in other Measured at comprehensive		
	and loss	amortized cost	income	Total
Monetary funds		45,971,035,763.51		45,971,035,763.51
Financial assets held for trading	2,786,075,529.09	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		2,786,075,529.09
Derivative financial assets			79,819,974.01	79,819,974.01
Bills receivable		13,354,791,068.29		13,354,791,068.29
Accounts receivable		14,642,659,450.22		14,642,659,450.22
Other receivables		1,956,721,621.66		1,956,721,621.66
Other current assets		316,590,333.42		316,590,333.42
Long-term receivables		308,998,755.30		308,998,755.30
Other equity instruments			4,848,709,438.96	4,848,709,438.96
Other non-current assets	46,832,494.61			46,832,494.61

#### Financial liabilities

Items	Financial liabilities measured at	Closing balance Financial liabilities measured at	
	fair value	amortized cost	Total
Short-term borrowings		13,159,569,303.47	13,159,569,303.47
Financial liabilities held for trading	79,270,648.00		79,270,648.00
Derivative financial liabilities	77,066,966.55		77,066,966.55
Bills payable		27,955,088,267.08	27,955,088,267.08
Accounts payable		38,977,127,139.49	38,977,127,139.49
Other payables		22,391,504,810.19	22,391,504,810.19
Non-current liabilities due within one year		9,566,319,746.23	9,566,319,746.23
Long-term borrowings		2,119,243,998.96	2,119,243,998.96
Long-term payables		49,353,671.92	49,353,671.92

#### Financial liabilities (Continued)

Items	Financial liabilities	Opening balance Financial liabilities	
	measured at	measured at	
	fair value	amortized cost	Total
Short-term borrowings		11,226,212,134.39	11,226,212,134.39
Financial liabilities held for trading	6,294,014.40		6,294,014.40
Derivative financial liabilities	80,212,433.24		80,212,433.24
Bills payable		25,023,238,406.72	25,023,238,406.72
Accounts payable		42,396,109,648.76	42,396,109,648.76
Other payables		17,533,370,017.01	17,533,370,017.01
Non-current liabilities due within one year		6,745,950,334.20	6,745,950,334.20
Long-term borrowings		3,038,573,824.53	3,038,573,824.53
Bonds payable		334,730,048.82	334,730,048.82
Long-term payables		99,602,707.76	99,602,707.76

Please refer to related items in Note VII for details on each of the financial instruments of the Company. Risks related to these financial instruments and the risk management policies taken by the Company to mitigate these risks are summarized below. The management of the Company manages and monitors these risk exposures to ensure the above risks are well under control.

#### 1. Credit risk

The credit risk of the Company mainly arises from bank deposits, bills receivable, accounts receivable, interest receivable, other receivables and wealth management products.

(1) The Company's bank deposits and wealth management products are mainly deposited in Haier Finance Co., Ltd., state-owned banks and other large and medium-sized listed banks. The interest receivables are mainly the accrued interests from fixed deposits which are deposited in the above banks. The Group does not believe there is any significant credit risk due to defaults of its counterparties which would cause any significant loss. (2) Accounts receivable and bills receivable: The Company only trades with approved and reputable third parties. All customers who are traded by credit are subject to credit assessment according to the policies of the Company, and the payment terms shall be determined on a reasonable basis. The Company monitors the balances of accounts receivable on an ongoing basis and purchases credit insurance for receivables of large-amount credit customers in order to ensure the Company is free from material bad debts risks. (3) Other receivables of the Company mainly include export tax refund, borrowings and contingency provision. The Company strengthened its management and continuous monitoring in respect of these receivables and relevant economic business based on historical data, so as to ensure that the Company's significant risk of bad debts is controllable and will be further reduced.

#### 2. Liquidity risk

Liquidity risk is the risk that an enterprise may encounter deficiency of funds in fulfilling obligations associated with financial liabilities. To control such risk, the Company utilizes various financing methods such as notes settlement and bank loans to strive for a balance between sustainable and flexible financing. It also has obtained bank credit facilities from several commercial banks to satisfy its needs for working capital and capital expenditures.

#### 3. Exchange rate risk

The Company's businesses are based in mainland China, USA, Japan, Southeast Asia, South Asia, central and east Africa, Europe, and Australia, etc. and are settled in RMB, USD, and other currencies.

The Company's overseas assets and liabilities denominated in foreign currencies as well as transactions to be settled in foreign currencies expose the Company to fluctuations in exchange rates. The Company's finance department is responsible for monitoring the size of transactions in foreign currencies and assets and liabilities denominated in foreign currencies to minimize the risk of exposure to fluctuation in exchange rate; the Company resorts the way of signing forward foreign exchange contracts to avoid the risk of exchange fluctuation.

#### 4. Interest rate risk

The Company's interest rate risk arises primarily from its long- and short-term bank loans and bonds payables which are interest-bearing debts. Financial liabilities with floating interest rates expose the Company to cash flow interest rate risk, while financial liabilities with fixed interest rates expose the Company to fair value interest rate risk. The Group determines the relative proportion of fixed-interest rate and floating interest rate contracts in light of the prevailing market conditions.

#### XVII. OTHER SIGNIFICANT EVENTS

The Company has no other significant events that need to be disclosed.

# XVIII. NOTES TO MAIN ITEMS OF FINANCIAL STATEMENTS OF THE PARENT COMPANY

#### 1. Accounts receivable

Aging	Closing balance	Opening balance
Within 1 year	62,789,403.13	546.532.442.90
1-2 years	532,093,996.86	340,332,442.30
2-3 years		
Over 3 years		
Accounts receivable, balance	594,883,399.99	546,532,442.90
Allowance for bad debts		
Accounts receivable, net	594,883,399.99	546,532,442.90

Changes in allowance for bad debts of accounts receivable during the current period:

Items	Opening Balance	Increase for perio		Decrease for per	r the current	Closing Balance
		Provision for			Write-off	
		the current	Other		and other	
		period	increase	Reversal	movement	

Allowance for bad debts

#### 2. Other receivables

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

Unit and Currency: RMB

Items	Closing balance	Opening balance
Interest receivable	85,694,396.74	51,632,471.99
Dividend receivable	4,015,840,000.00	3,615,840,000.00
Other receivables	13,953,280,622.41	12,577,807,696.42
Total	18,054,815,019.15	16,245,280,168.41

#### (1) Interest receivable:

Items	Closing balance	Opening balance
Within 1 year	85,694,396.74	51,632,471.99
Over 1 year		
Total	85,694,396.74	51,632,471.99

#### (2) Dividend receivable

Aging	Closing Balance	Opening Balance	
Within 1 year	4,015,840,000.00	3,615,840,000.00	
More than 1 year			
Total	4,015,840,000.00	3,615,840,000.00	

#### (3) Other receivables:

① The disclosure of other receivables by aging is as follows:

Aging	Closing balance Opening balance			
Within one year	12,789,835,911.72	12,040,141,153.64		
Over 1 year	1,163,452,674.94	537,791,379.00		
Other receivables, balance	13,953,288,586.66	12,577,932,532.64		
Allowance for bad debts	7,964.25	124,836.22		
Other receivables, net	13,953,280,622.41	12,577,807,696.42		

② Changes in allowance for bad debt of other receivables in the current period:

		Increase for the current period current period rovision for Write-off			and		
Items	Opening balance	the current period	Other increase	Reversal	other movement	Closing balance	
Allowance for bad debts	124,836.22			116,871.97		7,964.25	

#### 3. Long-term equity investment

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

#### (1) Details of long-term equity investments:

	Closing I	palance	Opening balance		
		Provision for	Book	Provision for	
Items	Book balance	impairment	balance	impairment	
Long-term equity investments					
Including: long-term equity investments in					
subsidiaries	49,377,425,428.31	7,100,000.00	49,377,425,428.31	7,100,000.00	
Long-term equity investments in					
associates	3,464,422,755.92	109,300,000.00	3,252,734,849.46	109,300,000.00	
Total	52,841,848,184.23	116,400,000.00	52,630,160,277.77	116,400,000.00	

#### (2) Long-term equity investments in subsidiaries

		Increase/ Decrease for the current		Impairmen provisions a the end of the period
Name of investee	Opening balance	period	Closing balance	provisions
I. Subsidiaries:				
Chongging Haier Electronics Sales Co., Ltd.	9,500,000.00		9,500,000.00	
Haier Group (Dalian) Electrical Appliances	.,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Industry Co., Ltd	34,735,489.79		34,735,489.79	
Qingdao Haier Refrigerator Co., Ltd.	402,667,504.64		402,667,504.64	
Qingdao Haier Special Refrigerator Co., Ltd.	329,832,047.28		329,832,047.28	
Qingdao Haier Information Plastic Development	, ,.			
Co., Ltd	102,888,407.30		102,888,407.30	
Dalian Haier Precision Products Co., Ltd.	41,836,159.33		41,836,159.33	
Hefei Haier Plastic Co., Ltd.	42,660,583.21		42,660,583.21	
Qingdao Haier Technology Co., Ltd.	16,817,162.03		16,817,162.03	
Qingdao Household Appliance Technology and				
Equipment Research Institute	66,778,810.80		66,778,810.80	
Qingdao Meier Plastic Powder Co., Ltd.	24,327,257.77		24,327,257.77	
Chongging Haier Precision Plastic Co., Ltd.	47,811,283.24		47,811,283.24	
Qingdao Haier Electronic Plastic Co., Ltd.	69,200,000.00		69,200,000.00	
Dalian Haier Refrigerator Co., Ltd.	138,600,000.00		138,600,000.00	
Dalian Haier Air Conditioner Co., Ltd.	99,000,000.00		99,000,000.00	
Guizhou Haier Electronics Co., Ltd.	96,904,371.71		96,904,371.71	
Hefei Haier Air-conditioning Co., Limited	67,110,323.85		67,110,323.85	
Qingdao Haier Refrigerator (International) Co.,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Ltd.	238,758,240.85		238,758,240.85	
Qingdao Haier Air-Condition Electronic Co., Ltd.	1,131,107,944.51		1,131,107,944.51	
Qingdao Haier Air Conditioner General Corp.,	, - , - ,-		, , , , , ,	
Ltd.	220,636,306.02		220,636,306.02	
Qingdao Haier Special Freezer Co., Ltd.	471,530,562.76		471,530,562.76	
Qingdao Haier Dishwasher Co., Ltd.	206,594,292.82		206,594,292.82	
Wuhan Haier Freezer Co., Ltd.	47,310,000.00		47,310,000.00	
Wuhan Haier Electronics Co., Ltd.	100,715,445.04		100,715,445.04	
Chongging Haier Air Conditioner Co., Ltd.	100,000,000.00		100,000,000.00	
Hefei Haier Refrigerator Co., Ltd.	49,000,000.00		49,000,000.00	
Qingdao Haier Whole Set Home Appliances	,		, ,	
Services Co., Ltd.	118,000,000.00		118,000,000.00	
Chongqing Haier Refrigeration Appliance Co.,	5,555,555.55			
Ltd.	91,750,000.00		91,750,000.00	
Shanghai Haier Zhongzhi Fang Chuang Ke Space	5 .,. 55,555.50		0.,.00,000.00	
Management Co., Ltd.	2,000,000.00		2,000,000.00	
Qingdao Haier Special Refrigerating Appliance	2,000,000.00		2,000,000.00	
Co., Ltd.	100,000,000.00		100,000,000.00	
Haier Shareholdings (Hong Kong) Limited	26,022,782,526.24		26,022,782,526.24	

		Increase/ Decrease for the current		Impairment provisions at the end of the period
Name of investee	Opening balance	period	Closing balance	provisions
Shenyang Haier Refrigerator Co., Ltd.	100,000,000.00		100,000,000.00	
Foshan Haier Freezer Co., Ltd.	100,000,000.00		100,000,000.00	
Zhengzhou Haier Air Conditioner Co., Ltd.	100,000,000.00		100,000,000.00	
Qinqdao Haidayuan Procurement Service Co.,	100,000,000.00		100,000,000.00	
Ltd.	20,000,000.00		20,000,000.00	
Qingdao Haier Intelligent Technology	20,000,000.00		20,000,000.00	
Development Co., Ltd.	130,000,000.00		130,000,000.00	
Qingdao Haier Technology Investment Co., Ltd.	367,505,635.00		367,505,635.00	
Qingdao Casarte Smart Living Appliances Co.,	001,000,000.00		001,000,000.00	
Ltd.	10,000,000.00		10,000,000.00	
Haier Overseas Electric Appliance Co., Ltd.	500,000,000.00		500,000,000.00	
Haier (Shanghai) Electronics Co., Ltd.	12,500,000.00		12,500,000.00	
Haier U+smart Intelligent Technology (Beijing)	,,		-,,	
Co., Ltd.	143,000,000.00		143,000,000.00	
Haier Electronics Group Co., Ltd.	3,979,407,602.61		3,979,407,602.61	7,100,000.00
Flourishing Reach Limited (SPVX)	12,751,300,336.02		12,751,300,336.02	,,
Qingdao Haidarui Procurement Service Co., Ltd.	107,800,000.00		107,800,000.00	
Qingdao Haier Intelligent Household Appliances	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Co., Ltd.	326,400,000.00		326,400,000.00	
Qingdao Haidacheng Procurement Service Co.,	,,		,,	
Ltd.	100,000,000.00		100,000,000.00	
Qingdao Haier Quality Inspection Co. Ltd.	18,657,135.49		18,657,135.49	
Qingdao Haier Home Al Industry Innovation	-, ,		-,,	
Center Co. Ltd.	20,000,000.00		20,000,000.00	
Haier Smart Home Experience Cloud Ecological				
Technology Co., Ltd.	100,000,000.00		100,000,000.00	
Total	49,377,425,428.31		49,377,425,428.31	7,100,000.00

#### (3) Long-term equity investments in associates

		Increase/de	crease for the curi	rent period		
		Increase/	Recognized investment income under	·		Impairment provisions at the
Name of investee	Opening balance	current period	equity method	Others	Closing balance	end of the period
Wolong Electric (Jinan)						
Motor Co., Ltd.	145,209,273.31		12,492,538.14		157,701,811.45	
Qingdao Haier SAIF Smart						
Home Industry						
Investment Center						
(Limited Partnership)	393,598,372.59		-904,601.39	-17,199,060.82	375,494,710.38	
Bank of Qingdao Co., Ltd.	1,051,480,863.27	139,485,507.20	65,502,506.22	-29,821,491.89	1,226,647,384.80	
Mitsubishi Heavy Industries						
Haier (Qingdao)						
Air-conditioners Co.,						
Ltd.	682,901,976.73		52,979,520.61		735,881,497.34	
Qingdao Haier Carrier						
Refrigeration Equipment						
Co., Ltd.	409,053,808.05		10,936,464.63	-17,900,226.81	402,090,045.87	21,000,000.00
Qingdao Haier Multimedia						
Co., Ltd.	277,102,563.87		-14,629,468.29		262,473,095.58	88,300,000.00
Qingdao HBIS New Material						
Technology Co., Ltd.	293,387,991.64		10,746,218.86		304,134,210.50	
Total	3,252,734,849.46	139,485,507.20	137,123,178.78	-64,920,779.52	3,464,422,755.92	109,300,000.00

#### 4. Operating revenue and operating cost

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{Not Applicable}$ 

Unit and Currency: RMB

		for the period	Amount for the previous period		
Items	Revenue	Revenue Cost		Cost	
	'				
Primary business	53,149,966.60	46,742,634.57	100,011,103.11	93,685,159.99	
Other business	40,173,916.73	34,148,754.89	96,140,485.73	76,847,254.77	
Total	93,323,883.33	80,891,389.46	196,151,588.84	170,532,414.76	

#### 5. Investment income

Items		Amount for the previous period
Investment income from long-term equity investment accounted for using equity method Investment income generated from disposal of long-	137,123,178.78	89,661,570.77
term equity investment  Investment income from long-term equity investments accounted for using cost method Income from wealth management products	400,000,000.00 11,113,358.17	17,700,000.00 5,792,409.99
Investment income from investment in other equity instrument during the holding period  Total	548,236,536.95	113,153,980.76

#### XIX. APPROVAL OF FINANCIAL REPORT

This financial report was approved for publication by the Directors of the Company on 29 August 2022.

#### XX. OTHER SUPPLEMENTARY INFORMATION

#### 1. Basic earnings per share and diluted earnings per share

	Amount for the current period Earnings per share (RMB)		Amount	•	ous period per share MB)	
	Weighted average return rate on net	Basic earnings	Diluted earnings	Weighted average return rate on net	Basic earnings	Diluted earnings
Items	assets	per share	per share	assets	per share	per share
Net profit attributable to ordinary shareholders of the Parent Company Net profit attributable to ordinary	9.24%	0.85	0.85	9.29%	0.74	0.73
shareholders of the Parent Company after deduction of non- recurring profit or loss	8.71%	0.80	0.80	8.50%	0.68	0.67

#### 2. Non-recurring profit or loss

Items	Amount for the current period	Amount for the previous period
Net profit attributable to ordinary shareholders of the Parent		
Company	7,949,084,472.70	6,858,902,854.55
Less: non-recurring profit or loss	458,390,767.32	588,996,447.83
Net profit attributable to ordinary shareholders of the Parent		
Company after deduction of non-recurring profit or loss	7,490,693,705.38	6,269,906,406.72

#### Statement of non-recurring profit or loss for the current period

Non-recurring profit and loss items	Amount for the current period
Profit and loss on disposal of non-current assets	33,807,493.39
Government subsidies through the profit and loss, except	
for government subsidies that are closely related to the	
Company's normal business operations, comply with	
national policies and regulations, and continue to be	
enjoyed in a fixed amount or fixed quantity according to	
certain standards	434,830,465.43
Gains on investments in subsidiaries, associates and joint	
ventures in which the investment cost was less than the	
fair value of identifiable net assets of the investees at	
the time of acquisition	
Profit and loss from fair value changes of financial assets	
held for trading and financial liabilities held for trading,	
as well as investment gains arising from disposal of	
financial assets held for trading, financial liabilities held	
for trading and financial assets held for sale, except the	
effective hedging related to the normal operations of the	EO 240 726 E4
Company Other non-operating income and expenses except the	59,249,736.54
aforementioned items	34,282,312.26
Effect of minority equity interest (After Tax)	-10,201,864.65
Effect of income tax	-98,050,857.35
Effect of profit from business combination under common	-96,030,037.33
control	4,473,481.70
Total	458,390,767.32
10141	100,000,101.02

Chairman of the Board: LI Huagang

Date of approval for publication by the Board: 29 August 2022

#### Information of amendment

☐ Applicable √ Not Applicable

#### **Section XI Responsibility Statement**

"As the executive directors of the Board of Haier Smart Home Co., Ltd, we hereby confirm to the best of our knowledge, and in accordance with the applicable reporting principles, that the financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the company; and the management report includes a fair review of the development and performance of the business including the results and the position of the company, together with a description of the principal opportunities and risks associated with the expected development of the company."

Qingdao, 29 August 2022
The Board of Haier Smart Home Co., Ltd
Li Huagang
Gong Wei